### MOST IMMEDIATE

No. 2(17)/2011-Admn-I Government of Pakistan Ministry of Commerce

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Islamabad, the 16<sup>th</sup> May, 2013

#### CIRCULAR

A copy of D.O No.7/1/2012-MSW-IV(Trg) dated 09-5-2013 received from the Establishment Division, MSW, Islamabad regarding 3 days workshop on "Strategic Intent of Human Resource Management" under its Managerial Effectiveness Program for officers in BPS-19 & BPS-20 or equivalent to be held from 18<sup>th</sup> 20<sup>th</sup> June,2013 at the National Library of Pakistan(Near Prime Minister's Secretariat). Islamabad from 9:00 a.m to 4:30p.m.

- 2. The interested officers in BPS-19 & BPS-20 or equivalent of this Ministry are requested to please sent their nominations duly recommended/approved by their respective Senior Officers to this Section latest by 23-05-2013 for onwards submission to the Establishment Division, Islamabad. Those would be preferably appreciated who could act as as Master Trainers/Resource Persons on the above mentioned subject. The schedule of the subject workshop program is enclosed herewith & the nomination form can be downloaded from the website:

  http://www.establishment.gov.pk. The required nomination form will also be available on the Ministry's website: www.commerce.gov.pk.
- 3. It is pertinent to mentioned here that the workshop fee is **Rs.3,000**/- per participant, however the officers who are being paid directly from the Federal Consolidated Fund are exempted from the workshop fee.

(Fahad Raza) Section Officer (Admn-I)

Director General Phone: 051-9211537 Fax: 051-9204109 No. 7(1)/2012/MSW-IV (Trg) Government of Pakistan Establishment Division Management Services Wing

Islamabad, the 9th May, 2013

Subject:-

WORKSHOP ON "STRATEGIC INTENT OF HUMAN RESOURCE MANAGEMENT"

Dear Mr. Secretary,

As you are aware, Management Services Wing of the Establishment Division provides a broad spectrum of Management Consultancy Services to the Public Sector Organizations and also trains the Government functionaries in Modern Management Techniques in order to enhance their managerial skills and capabilities as assigned to it under the Federal Rules of Business 1973. In line with its charter of duties, the Management Services Wing is organizing a three day Workshop on "Strategic intent of Human Resource Management" under its "Managerial Effectiveness Program" from 18<sup>th</sup> to 20<sup>th</sup> June 2013 for the Officers from Federal and Provincial Governments including the Government of Azad Jammu & Kashmir (AJ&K) as well as Officers from the Armed Forces of Pakistan.

- 2. The noteworthy aspect of this workshop is that <u>it includes a module on modifying behavior of employees in the public sector organizations i.e. overcoming the Myths that keep Government organizations from radically improving as well as another module on use of Emotional Intelligence in the organizational effectiveness.</u>
- 3. Detailed program of the workshop is annexed. Officers in BPS-19 & 20 or equivalent are eligible to attend the Workshop. It would be appreciated if such officers are nominated for this Workshop who could subsequently act as Master Trainers/Resource Persons, on the subject.
- 4. The Workshop shall (Inshallah) be held at the National Library of Pakistan Islamabad (Near Prime Minister's Secretariat) from 9.00 AM to 04:30 PM daily.

5. The Workshop fee is Rs.3000/- (Rupees three thousand only) per participant which is payable through cross cheque, bank draft or pay order drawn in favour of Drawing & disbursing Officer (DDO) of Management Services Wing, Establishment Division, Islamabad. However, nominees of the Organizations being paid from the Federal Consolidated Fund are exempt from the payment of the Workshop Fee.

6. Nominations on the prescribed form, placed at Annex-II, (the forms can also be downloaded from our website <a href="http://www.establishment.gov.pk">http://www.establishment.gov.pk</a>) complete in all respects, may be forwarded to this office latest by 3<sup>rd</sup> June, 2013.

7. Since the number of seats is limited, nominees may please be directed to report for this Workshop only after confirmation of their nominations from this office.

With regards,

Yours sincerely,

(Muhammad Shahid Siddiqui)

Secretary, Commerce Division, A Block, Pak Secretariat, Islamabad

## Day-1 (18-06-2013)

09:00 - 09:05	Tilawat aur Tarjuma
09:05 - 09:15	Introductory remarks by the Director General (Training)
09:15 - 09:25	Address by the Chief Guest
09:25 - 10:00	Group Photograph & Refreshments

Module-I: Strategic	Intent of Human	Resource	Management
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II. Regular Program	Fople -	. Speaker
10:0011:30	Strategic Approach to Human Resource Management - Introduction	Mr. Zafar Aziz Osmani, CEO, Accelerate (Pvt) Ltd. Karachi
11:30 - 13:00	Alignment of Structure of Human Resources with the Organization Strategies-Theoretical perspective	
13:00 - 14:00	Prayers & Lunch Break	
14:00 – 15:30	Current Issues in Human Resource Management in the Federal Govt./ Public Sector Organizations	Mr. Muhammad Naeem ul Haq Director General, MS-Wing Establishment Division
15:30 - 16:30	Knowledge and Culture Management	Prof. Dr. Ances Ahmad, Vice Chancellor, K.I.P.A.H University

Day-2 (19-06-2	013)	
09:00 - 10:15	Human Resource Management Model and its linkages with the Organization Objectives - Competition Commission of Pakistan in focus	M/s. Rahat Kaunain Hassan, Chairperson, Competition Commission of Pakistan
10:15 - 10:30	Refreshments	
10:30 - 12:00	Decision Support System for Human Resource Management – Job Content Analysis	Mr. M. Feroze Khan, Director General, MS-Wing, Establishment Division
Module-II: H	IRM Challenges and Modifying Behavior	
12.00 – 13:30	<ul> <li>Financial and Management related Myths</li> <li>Govt. Sector is not for profit</li> <li>Customer – Orientation is lacking</li> <li>The people who pay for their services are not those who use it.</li> <li>Customer satisfaction is a non-issue</li> <li>Efficiency is not rewarded.</li> <li>What the Govt. functionaries do can't be described nor be measured, managed or improved</li> <li>Saving one's skin is preferred over performing duties.</li> <li>Misuse of the discretionary powers to a certain extent is permissible</li> </ul>	Mr. Muhammad Naeem ul Haq Director General, MS-Wing Establishment Division
13:30- 14:30	Prayers & Lunch Break	
14:30- 16:00	<ul> <li>Political &amp; Social Myths</li> <li>Politico- Bureaucracy interface is hard to manage</li> <li>Officials are appointed on patronage basis</li> <li>Rules cannot be observed due to negative political behavior/ pressure</li> <li>Strategic and operational decisions are made on political basis</li> <li>Collaboration of officials with politicians hamper the operations</li> <li>Officials are lazy and always make lame excuses</li> </ul>	Mr. Abdul Rauf Khan, Former Federal Secretary
	<ul> <li>Efficiency has gender bias</li> <li>All the social engagements have to be performed during office hours.</li> <li>Punctuality is not observed on the pretext of not serving in corporate sector</li> <li>Accountability is not self driven</li> <li>Ethics/ beliefs have no relevance to the official working</li> <li>There is no harm in selective patronage</li> </ul>	

Day-3	(20-06-2013)
Day	(20-00-2013)

# Module-III: Emotional Intelligence and Organizational Effectiveness

9:00 - 11:30	Role of Emotional Intelligence in Behavioral Modification/ Organizational Effectiveness	Mr. Muhammad A Ex- Chief Secreta Public Service Cor	rry/ Chairman, KP
11:30-11:45	Refreshments		1
11:45-12:30	Group Work  Topics  1. Concept of Wabi- sabi	Discussion     Material,     briefing &     debriefing	Mr. Muhammad Shahid Siddiqui, DG (Training)
12:30-13:30	Why perfectionism is a wrong goal  II. Attitudes  Organizations are limited by their leadership unwillingness to acknowledge the blind spots Does expression of anger help the Teams?  III. Leadership lessons Find a good in others Don't jump to conclusions  Format  Discussions  Presentations  Conclusion & Way forward	Evaluation of the presentations & value addition by the Committee	The Committee  Mr. Muhammad Naeem-ul-Haq, DG MS Wing (Chairman)  Mr. Rafatullah Burki, DG MS Wing (Member)  Mr. Muhammad Feroze Khan, DG MS Wing (Member)  Mr. Attique Hussain Khokhar, DG MS Wing (Member)
13:30-14:00	Break for Prayers		1.0
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## Closing Ceremony

14:00 to 14:05	Recitation from Holy Quran	
14:05 to 14:15	Course Report by the DG (Training)	
14:15 to 14:30	Views of the participants	
14:30 to 14:45	Certificate Distribution	
14:45 to 15:00	Address by the Chief Guest	
15:00	Lunch	



### . GOVERNMENT OF PAKISTAN CABINET SECRETARIAT ESTABLISHMENT DIVISION (MANAGEMENT SERVICES WING) ISLAMABAD

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PHOTOGRAPH

NOMINATION FORM

# "STRATEGIC INTENT OF MUMAN RESOURCE MANAGEMENT" (Lotto 20th June, 2013)

s or me	ne nominating organization	
Partie	iculars of the Nominee:	
1.	Name (Block Letters):	
2.	Designation & pay scale:	
3.	Date of birth:	
4.	Address: (i) Office	4
	(ii) Residence:	
5.	Telephone: office: Res:	Cell
	Fax:Email	
6.	Educational Qualifications:	
7.	Training received (i) Local:	
	(ii) Foreign:	
8.	Date of joining service:	
9.	Occupational group/cadre:	
10.	Date of appointment to the present post:	
11.	Brief description of Present responsibilities:	
	Andrew Sales and Sales S	
Date, Place		Signature of Nominee

Approved /Not Approved