GOVERNMENT OF PAKISTAN
MINISTRY OF COMMERCE
ISLAMABAD

www.commerce.gov.pk

YEAR BOOK
2024-25

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MESSAGE FROM
COMMERCE MINISTER

It gives me great pleasure to present the *Year Book 2024–25* of the Ministry of Commerce. This publication captures the Ministry's continued efforts to promote Pakistan's trade and commerce, foster export-led growth, and integrate our economy into global value chains.

During this year, the Ministry of Commerce made significant progress in introducing the National Tariff Policy 2025–30, and launching sector-specific export enhancement initiatives. A strong emphasis was placed on diversifying exports, both in terms of products and destinations, while supporting the competitiveness of traditional sectors such as textiles and expanding into non-traditional sectors including pharmaceuticals, engineering goods, and processed foods.

Our trade diplomacy witnessed a new momentum with inking new Trade and Transit Agreement, the opening of ten new trade missions, activation of Joint Trade Committees with key partners and participation in major international exhibitions and B2B engagements. These efforts underscore our commitment to improving market access, attracting investment and promoting Pakistan as a reliable trading partner.

As we navigate global economic shifts, our priority remains to ensure competitiveness, inclusivity, and sustainability in trade policy. The Ministry is committed to empowering the private sector, leveraging digital transformation, and aligning national trade objectives with emerging global trends in climate, technology and investment.

I appreciate the dedicated efforts of the officers and staff of the Ministry of Commerce and its attached organizations in advancing our trade agenda. I am confident that the information contained in this Year Book will serve as a valuable resource for policymakers, researchers and the business community in understanding the evolving dynamics of Pakistan's trade sector

(JAM KAMAL KHAN)
Federal Minister for Commerce
Ministry of Commerce

MESSAGE FROM SECRETARY COMMERCE

In an era defined by rapid globalization, digital transformation, and shifting trade paradigms, Pakistan's commerce sector stands at the threshold of renewal and opportunity. Guided by a vision of export-led, inclusive, and sustainable growth, the Ministry of Commerce continues to drive forward a comprehensive reform agenda one that strengthens our integration into global markets, enhances the competitiveness of Pakistani products, and ensures that trade remains a catalyst for national prosperity.

The *Year Book 2024-25* which has been prepared in accordance with Rule 25(2) of the Rules of Business, 1973, presents a transparent account of the Ministry's performance, structure and initiatives during the year. It documents our progress in advancing trade policy reforms, improving market access and strengthening institutional capacity across all wings and attached organizations.

During the year, the Ministry achieved important milestones, including the formulation and implementation of the National Tariff Policy 2025–30, enhancing market access through a series of bilateral trade agreements, introducing regulatory and institutional reforms and activation of sectoral councils to foster public–private dialogue. These initiatives reflect our enduring commitment to diversify exports, enhance competitiveness, and align national trade objectives with emerging global trends in green transition, digital trade, and investment facilitation.

Our approach remains collaborative, grounded in evidence, informed by stakeholder feedback and responsive to the evolving needs of business and industry. Through coordinated efforts with partner institutions, the Ministry is working to create an enabling ecosystem that promotes innovation, resilience, and value addition, ensuring that trade contributes directly to job creation, productivity, and inclusive economic growth.

I trust this publication will serve as an insightful and informative resource for policymakers, researchers, and development partners seeking to understand Pakistan's evolving trade landscape. The Ministry remains fully committed to advancing Pakistan's trade enhancement agenda, fostering innovation and deepening the country's integration into regional and global markets.

(Jawad Paul)

Federal Secretary
Ministry of Commerce

ABBREVIATIONS

ASEAN	Association of Southeast Asian Nations
CPFTA	China-Pakistan Free Trade Agreement
CEPA	Comprehensive Economic Partnership Agreement
ECO	The Economic Cooperation Organization
EDB	Export Development Board
EPZA	Export Processing Zone Authorities
EDF	Export Development Fund
EPO	Export Policy Order
FTA	Free Trade Agreement
FGCC	Faisalabad Garments City Company
HLSCC	High-Level Strategic Cooperation Council
IPO	Import Policy Order
JTC	Joint Trade Committee
JETRO	Japan External Trade Organization
JRC	Joint Review Committee
KGCC	Karachi Garments City Company
LGCC	Lahore Garments City Company
MOU	Memorandum of Understanding
NAMA	Non-Agricultural Market Access
NESPAK	National Engineering Services Pakistan (Pvt.) Ltd.
NICL	National Insurance Company Limited
NTC	National Tariff Commission
NTTFC	National Trade and Transport Facilitation Committee
NCC	National Compliance Centre
PAC	Public Accounts Committee
PITAD	Pakistan Institute of Trade and Development
PRCL	Pakistan Reinsurance Company Limited
PSDP	Public Sector Development Program
SECP	Securities and Exchange Commission of Pakistan
SLIC	State Life Insurance Corporation of Pakistan
STPF	Strategic Trade Policy Framework
TCP	Trading Corporation of Pakistan
TDAP	Trade Development Authority of Pakistan
TDRO	Trade Dispute Resolution Organization
TFA	Trade Facilitation Agreement
TPRM	Trade Policy Review Mechanism
WTO	World Trade Organization
WEF	World Economic Forum

1. THE MINISTRY

1.1 Introduction

The Ministry of Commerce formulates and implements the national trade policy and contributes to the national economy by safeguarding and promoting Pakistan's trade interests through trade liberalization and facilitation, improving export competitiveness and reducing cost of doing business. It aims to achieve higher market access for Pakistani products in existing markets as well as new markets with ultimate aim of improving quality of life of the people of Pakistan.

The Ministry has developed a network of overseas Commercial Sections to facilitate the business community and to improve the prosperity of all Pakistanis in general. The network consists of over 60 Commercial Sections in six continents and the officers deployed are highly skilled at their work which includes trade diplomacy, developing and implementing trade policy, negotiating international trade agreements and fetching investment opportunities for the country.

1.2 History

The Ministry of Commerce was established immediately after independence of Pakistan in 1947. Mr. I. I. Chundrigar took oath as Commerce Minister in the first Federal Cabinet on 15th August, 1947. Mr. A.D. Moss was appointed as first Secretary Commerce on 1st September, 1947.

1.3 Functions

As per Rules of Business, 1973 functions of the Commerce Division are as under:-

1. Imports and exports across custom frontiers.
2. Inter-Provincial trade.
3. Commercial intelligence and statistics.
4. Organization and control of Chambers and Associations of Commerce and Industry.
5. Tariff (protection) policy and its implementation.
6. Law of insurance; regulation and control of insurance companies; actuarial work; insurance of war, riot and civil commotion risks and life insurance but excluding health and unemployment insurance for industrial labor and post office insurance.
7. Export promotion.
8. Special Selection Board for selection of Commercial Officers for posting in Pakistan Missions abroad.
9. Anti-dumping duties, countervailing and safeguard laws.
10. Management of EDF/EMDF with representation of Textile Industry Division on their Boards.
11. Domestic Commerce reforms and development in collaboration with other Ministries, provincial and local government.
12. Intellectual Property Organization of Pakistan (IPO-Pakistan).
13. E-Commerce Policy and its implementation.
14. Textile Industrial Policy.
15. Coordination and liaison with Federal Agencies/Institutions, Provincial Government and Local Government entities for facilitation and promotion of the textile sector.
16. Liaison, dialogue, negotiations, except trade negotiations, and cooperation with international donor agencies and multilateral regulatory and development organizations with regard to textile sector.
17. Setting of standards; and monitoring and maintaining vigilance for strict compliance of the standard throughout production and value chain.
18. Textile related statistics, surveys, commercial intelligence, analysis and dissemination of information and reports on international demand patterns, market access etc.

19. Linkages with cotton and textile producing countries.
20. Training, skill development, research for quality improvement and productivity enhancement throughout the production/value chain.
21. Management of Textile Quotas.
22. Administrative control of Attached Organization of Textile.
23. Cotton Hedge Markets.

1.4 Policy Objectives

People centric: Poverty alleviation and employment generation through export led growth.

1.4.1 Supply side

- Value addition and Higher Unit Value
- Coordination for improvement of infrastructure
- Improving competitiveness through reduction in cost of doing business
- Facilitating investment in manufacturing sector

1.4.2 Market Side

- Focus on Export Marketing
- Better Commercial Intelligence
- Trade diplomacy/market access
- Diversification of export products and markets

1.5 Organizational Structure

1.5.1. Main Ministry

After merger of Textile Division in Commerce Division, restructuring in Ministry of Commerce has been made and following Wings are working under Commerce Division:

1. Trade Policy Wing
2. Human Resource Management Wing
3. Administration & Finance Wing
4. Textile Wing
5. Export-Import Wing
6. Tariff Policy Wing
7. Agro Products Wing
8. Non-Agro Products Wing
9. **Foreign Trade Wings**

   There are four Foreign Trade Wings in the Ministry:

   i) Foreign Trade-I
   ii) Foreign Trade-II
   iii) Foreign Trade-III
   iv) Foreign Trade-IV
10. Services & e-Commerce Wing
11. World Trade Organization Wing
12. Development Wing

1.5.2. Attached Organizations / Subordinates Offices

The following attached departments/subordinate organizations are operating under the administrative control of the Joint Secretary (Admin & Finance), Ministry of Commerce:

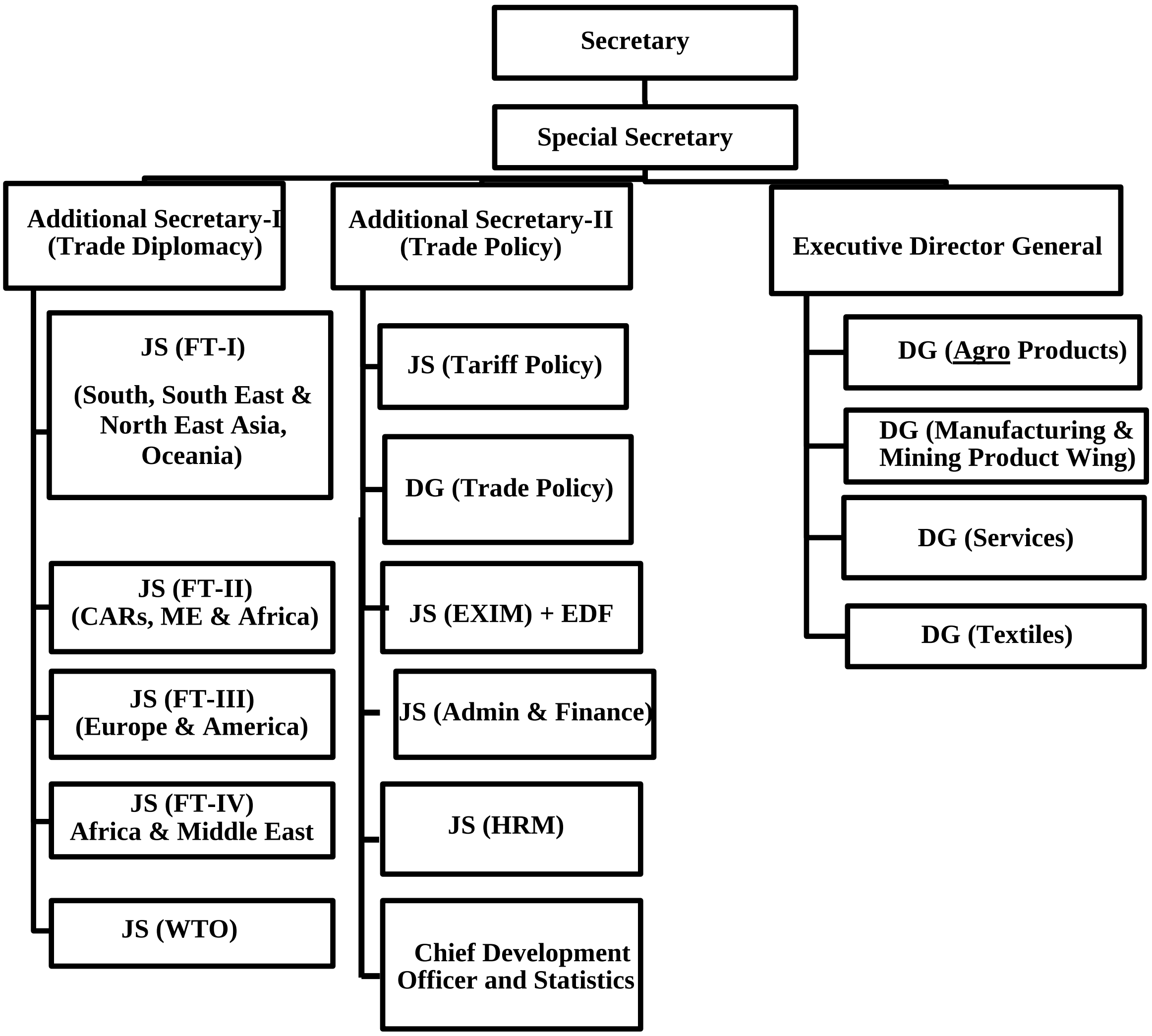
1) Trading Corporation of Pakistan (TCP), Karachi
2) State Life Insurance Corporation of Pakistan (SLIC), Karachi.
3) Trade Development Authority of Pakistan (TDAP), Karachi.
4) Intellectual Property Organization of Pakistan (IPO-Pakistan), Islamabad.
5) Pakistan Expo Centers (Pvt) Ltd, Lahore.
6) Directorate General of Trade Organizations (DGTO), Islamabad.
7) Trade Dispute Resolution Organization (TDRO), Islamabad.
8) National Tariff Commission (NTC), Islamabad.
9) National Insurance Company Limited (NICL), Karachi.
10) Pakistan Reinsurance Company Limited (PRCL), Karachi.
11) Pakistan Institute of Trade and Development (PITAD), Islamabad.
12) Faisalabad Garments City Company (FGCC), Faisalabad.
13) Lahore Garments City Company (LGCC), Lahore.
14) Karachi Garments City Company (KGCC), Karachi.
15) Export Development Fund (EDF), Islamabad.
16) Liaison Office Afghan Transit Trade, Chaman / Quetta.

ORGANOGRAM

Year Book 2024-25

Ministry of Commerce
Government of Pakistan
Islamabad

Organogram of Ministry of Commerce



Human Resource Management Wing

1. HUMAN RESOURCE MANAGEMENT WING

The HRM Wing plays a crucial role in managing the human capital, essential for performing the functions assigned to the Ministry under Rules of Business, 1973. Its responsibilities encompass the entire employee lifecycle, including matters related to recruitment, selection, placement and retirement of officers and staff. The wing is also responsible for developing and implementing HR policies, career planning of officers of Commerce and Trade Group, managing employee relations and coordinating for training and development initiatives to upgrade skills of officers and staff. HRM Wing has Seven Sections which deal with various aspects of human resource of Ministry of Commerce and its attached organizations. A brief Summary of tasks performed by these sections along with achievements made during FY 2024-2025 is as under:-

HUMAN RESOURCE-I, HUMAN RESOURCE-II AND EMPLOYEE RECORD MANAGEMENT SECTIONS

These 03 Sections are responsible for dealing with all issues related to recruitment, selection, placement and retirement of officers and staff of Ministry of Commerce. HR-I Section deal with all the issues of officers from BS-17 to BS-22 in respect of their posting, transfer, trainings, leaves, retirement etc. Similarly, HR-II Section deal with all the issues of staff (BS-01 to BS-16) regarding placement, posting transfers, capacity building etc. These Sections process all the cases for nomination of officers and staff for various local and foreign trainings received from different countries like China, Japan, Korea, Malaysia, etc. through Economic Affairs Division, Planning & Developing Division, World Trade Organization, Geneva and other Government and Non-Government Organizations. Employee Record Management Section manage the record essential for career planning of the officers i.e. record of Performance Evaluation Reports etc.

MAJOR ACHIEVEMENTS OF HR-I, HR-II and ERM SECTIONS DURING THE FINANCIAL YEAR 2024-25

HUMAN RESOURCE-I SECTION

- Initiated and completed the recruitment process against two SPPS Positions in the Ministry
- Initiated and completed the recruitment process of MP Scale positions in the Textile Wing of the Ministry
- Initiated the process of recruitment of six (6) more Contractual Employees posts under HR consultant project funded by EDF
- Finalized arrangement for provision of additional funds for salaries of GSP Specialists in consultation with TDAP and EDF
- Assisted the concerned section(s) during the meeting of DSB and selection against the post(s) of TIOs for provision of PERs record, Synopsis, ICP Chart, Declaration of Assets, etc.
- Timely processed all cases related to issuance of NOCs, postings / transfers of officers within the Ministry
- Processed the cases of posting of officers of CTG as Deputy Secretaries and Section Officers in the Ministry on deputation basis in close liaison with Establishment Division to cope with shortage of officers.
- Ensured the compilation of database including detail of foreign trainings of officers to streamline nominations
- Completed detailed working on TORs and Performance Evaluation Mechanism of contractual employees of different setups
- Timely completed data collection regarding Declaration of Assets of officers / officials of main Ministry and Trade Missions abroad for upcoming DSB.

HUMAN RESOURCE-II SECTION

- HR-II Section completed Recruitment against 136 vacant Posts of (BS 01-15) in Ministry of Commerce within a span of 03 months, besides that it accomplished following tasks during FY 2024-25:-

Sr#	ACTIVITY	CASES SUCCESSFULLY CONCLUDED
1.	Recruitment/Appointment of Ministerial Staff	136
2.	Abolished posts	11
3.	Declared as dying posts	14
4.	Promotion cases of official BS-01 to BS-18	09
5.	G.P Fund Advance	56
6.	House Building Advance	51
7.	Motor Car/Motor cycle Advance	39
8.	Pay Fixation -Leave Accounts Service Verification	136
9.	Marriage Grant	06
10.	Education Grant and other cases related to Benevolent Funds and Group Insurance Fund	30
11.	Family Medical Letters	50
12.	Employees nominated for various local trainings arranged by STI, NITB and PMI	97

MAJOR ACHIEVEMENTS OF TO-I AND TO-II SECTIONS
TO-I SECTION

- Managed all the administrative issues of 69 Trade & Investment Officers (TIOs), stationed globally at 66 Trade Missions across 54 countries. These Trade Officers play a pivotal role in cultivating a constructive environment that enhances Pakistan's export capabilities and attracts investments for Pakistan. They ensure protection and promotion of Pakistan's commercial interests internationally.
- Completed process of opening of 10 new Trade Missions across key locations, including Baku, Athens, Kuwait, Budapest, Baghdad, Maputo, Singapore, Darussalam, and Muscat. This strategic initiative facilitated to robust economic ties, strengthen trade partnerships, and explore new avenues for investment. Establishment of these Missions, will boost Pakistan's economic engagements with international markets.
- Processed the case regarding provision of additional local HR support to Pakistan's Trade Mission at China by introducing posts of Trade Development Officers (TDOs) and Investment Officers (IOs). This strategic move has effectively addressed language barriers and facilitated smoother engagement between the business community and the host government. Present status of Trade Missions working under Ministry of Commerce is as under:-

Trade Missions		Trade Missions (Newly Created)		Total Human Resource			
Countries	Missions	Countries	Missions	Officers	Pak Staff	Local Staff	Total
54	66	10	11	69	71	117	257

- Amended Policy Guidelines for selection of TIOs in pursuance of the directions of the Honorable Prime Minister in December, 2024. Resultantly the posts of Economic Minister Brussels, Trade & Investment Counselors at WTO Geneva and Director, ECO Tehran have been included for filling up through competitive process in line with process of filling up posts of other TIOs.
- Took all necessary steps for bringing improvement in the TIOs Portal in collaboration with NITB. This portal was deployed with the aim to enhance the teamwork between TIOs and Ministry / TDAP, to build up meaningful reporting mechanism to oversee activities by all relevant stakeholders for better data collection, improve transparency, and foster accountability among the officers involved in trade and investment activities. The HR wing held multiple meetings with NITB and the TIOs for identifying issues while using this Portal and subsequently took up with NITB for resolution of the issues identified by TIOs. The activity of improvement of the TIOs portal is likely to complete in the month of July, 2025. The newly selected TIOs and existing incumbents have been imparted the training for use of the TIOs Portal.
- Ensured completion of training of newly selected TIOs and staff during the month of May and June, 2025 with the aim to give full insight of the responsibilities and objective of their posting in Pakistan's Trade Missions abroad.
- Introduced the Key Performance Indicators (KPIs) for TIOs, based on the directions of SIFC and in consultation with Establishment Division, Ministry of Foreign Affairs, and TDAP during FY 2024-25 to regularly monitor the performance of the TIOs posted in Pakistan's Trade Missions abroad. All the Trade Missions have been categorized as High Priority, Low Priority and No Investment. By establishing these KPIs, the TIOs and relevant stakeholders can effectively measure the performance and contribute to the overall success of the SIFC initiatives. The deliverable of respective TIOs will be measured on following Parameters:

  Service Efficiency: Measure turnaround times for service requests and issue resolution rates to ensure timely responses.
  Customer Satisfaction: Utilize feedback surveys and Net Promoter Scores to assess client perceptions and enhance service offerings.
  Regulatory Compliance: Track adherence to industry regulations and standards through audits and compliance checklists to maintain operational integrity.
  Innovation and Improvement: Establish metrics for evaluating the implementation of new technologies and processes that boost efficiency and customer engagement.
  Employee Performance: Develop individual performance metrics to align TIOs' contributions with organizational objectives and encourage professional growth.

TO-II SECTION

- Completed the process of creation of Nineteen (19) Posts of Trade Development Officers (TDOs) / Investment Officers (IOs) at the Trade Missions in China i.e., Beijing, Shanghai, Chengdu, Hong Kong and Guangzhou, seventeen. It is pertinent to highlight that (17) posts have been filled with the approval of Ministry of Commerce by the Mission.
- Completed the process of Selection of seventeen (17) officials (10 Commercial Assistants & 07 Drivers/Messenger-cum-Driver) to be posted at the newly created ten (10) Missions i.e., Athens, Budapest, Baku, Beijing, Singapore, Muscat, Baghdad, Darussalam, Kuwait, Dar-es-Salaam, Kuwait, Muscat, Baghdad, Singapore, Addis Ababa, and Maputo.

MAJOR ACHIEVEMENTS OF AOS-HR SECTION AND CTG SECTION

AOS-HR SECTION

- Processed the case for appointment of Members and Chairman of Trade Dispute Resolution Commission (TDRC) submitted for approval of Prime Minister after completion of all codal/procedural formalities.
- Filled up two (02) vacant positions of Directors on PRCL Board.
- Submitted the case for re-constitution of SLIC BoD for approval of Prime Minister after completion of all codal/procedural formalities.
- Submitted the case for filling up of one (01) vacancy of Independent Director on the Board of NICL for approval of Prime Minister after completion of all codal/procedural formalities.
- Processed the case for addition of one (01) Independent Director and filling up one (01) vacant position of Independent Director on the Board of TCP for approval of Prime Minister after completion of all codal/procedural formalities
- Prepared para-wise comments /statements / reports for submission to different judicial and quasi-judicial forums.
- Supervised the implementation process of directives/initiatives of cabinet Division regarding Rightsizing of Federal Government.
- Submitted the case for appointment of CEO, SLIC for approval of the Prime Minister.
- Processed the case for continuation of current CEO, SLIC to manage the affairs of SLIC till appointment of new CEO, SLIC. Notification issued after approval of Federal Cabinet.
- Processed the case for appointment of new CE, TDAP. Notification issued after approval of Federal Cabinet.

CTG SECTION

- Finalized inter-se seniority of BS-17 and BS-18 CTG officers from 30th CTP to 41st CTP after addressing grievances against provisional seniority lists, in consultation with Establishment Division.
- Finalized the Revised instructions regarding nomination of CTG officers for various funded trainings & Scholarship.
- Processed and prepared cases of disciplinary proceedings for soliciting decision from the Authority, Appellate Authority and relevant judicial forums / Tribunals.
- Assisted the process of development of Human Resource Management System (HRMIS) and preparation of service profiles of the C&TG officers (BS-17 to BS-21) for their career planning and efficient human resource management.

- Processed cases of appointment of Regulator, DGTO, Appointment of EDG (TDRO), and appointment of DG (PITAD).
- CTG Section successfully conducted following meetings of CSB, DSB and DPC during the period 2024-2025.

S. No.	Activity	Frequency	Number of Officers Promoted
1.	DPC	01	03
2.	DSB	--	--
3.	CSB (BS-19 to BS-20)	01	04
	CSB (BS-20 to BS-21)	01	04

- CTG Section dealt with pension cases of officers as per following details during FY 2024-25:-

S. No.	BPS	No. of Pension Cases
1.	17	01
2.	18	02
3.	19	02
4.	20	-
5.	21	02

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Admn & Finance Wing

2. ADMIN & FINANCE WING

The Administration & Finance Wing deals with the administrative, financial and budgetary affairs of the Ministry, its attached departments, insurance companies and trade offices abroad. The working/activities of Admn & Finance Wing during the financial year 2024-25 are given below: -

2.1.1 BUDGET SECTION

Finance Division allocated Indicative Budget Ceilings (IBC) of recurrent budget Rs. 20,530.465 million in respect of Commerce Division under demand No. 23 during the Financial Year 2024-25. Budget Orders/NISs and Fund Centre Forms of the Main Ministry, 8th attached Departments and 67 Trade Missions Abroad were prepared within stipulated period, set by the Finance Division. The same were submitted to Finance Division for punching in SAP System.

Distribution of the above ceiling among the spending units of Commerce Division is given below:-

(Rs. in million)

Sr. No.	Name of Departments	Original Budget 2024-25
1	Main Secretariat (Commerce Division), Islamabad	1,264.000
2	Pakistan Institute of Trade and Development (PITAD), Islamabad	110.000
3	Directorate General of Trade Organizations (DGTO), Islamabad	73.000
4	National Tariff Commission (NTC), Islamabad	425.000
5	Trade Development Authority of Pakistan (TDAP), Karachi	2,400.000
6	Liaison Office Afghan Transit Trade, Chaman,	3.531
7	Trade Dispute Resolution Organization (TDRO), Islamabad	57.000
8	Trade Missions abroad	5,518.000
9	Textile Commissioner Organization (TCO), Karachi	90.987
10	Textile Commissioner Organization (TCO), Faisalabad	4.013
11	Pay & Allowances to The Ministry and its Attached Departments	559.934
12	Capacity Building and Technical Assistance	25.000
13	Duty Drawback of Taxes (DLTL)	10,000.000
	GRAND TOTAL	**20,530.465**

2.1.2 AUDIT SECTION

Overview:-

Audit Section is responsible for coordinating with Departmental Accounts Committee (DAC) & Public Accounts Committee (PAC) matters for settlement of the Audit Reports of Main Secretariat, Trade Missions Abroad and its attached departments. This Section is also responsible for conducting of Internal Audit of Main Secretariat and its attached departments as well as handling cases requiring opinions or clarifications from the Finance Division, Law Division, Ministry of Foreign Affairs (MOFA), etc.

Achievements:-

01	Public Accounts Committee (PAC) meetings	One Public Accounts Committee meeting on the accounts of Ministry of Commerce to discuss the Audit Report of Ministry of Commerce for the year 2023-2024 was held during the year 2024-2025.
02	Departmental Accounts Committee (DAC) meetings	Twenty Departmental Accounts Committee meetings on the accounts of Ministry of Commerce were arranged during the year 2024-2025.
03	Advice/Comments on financial & services matters as and when sought for.	Approximately 350 cases were received for opinion and fully complied.

Other misc. matters deals during the year 2024-2025:-

1. Correspondence with the Departments for compliance to PAC / DAC directives.
2. Cases for regularization / clarification from Finance Division, Law Division, MOFA etc.
3. Circulation of misc. orders / directives of PAC Secretariat, AGPR, Finance Division, AGP's office etc.

2.1.3 Council & Coord Section:

Council Section works under Admin & Finance Wing handles the business of National Assembly and Senate Secretariat which includes getting replies of Questions/Resolutions/Motions/Bills Assembly Session and working papers along with presentation National Assembly / Senate Standing Committee's Meetings. During the Financial Year 2024-25, following functions are performed by Council & Coordination Section:-

i. Preparation of Year Book 2024-25 and its uploading on Ministry's Website in pursuance of in pursuance of Rule 25(2) of the Rules of Business 1973.

ii. Preparation of Annual Report on the observance and implementation of principles of policy (2024-25) under articles 29(3) of the Constitution of the Islamic Republic of Pakistan and forwarded to Cabinet Division for preparation of comprehensive report.

iii. Council Section also arranges pre-briefing with Minister for Commerce, Parliamentary Secretary, Secretary Commerce on upcoming Session/Questions/Bills/agenda items of Standing Committee's meetings.

iv. Nominating officers to attend Sessions of both Houses and arranging their entry cards during the Financial Year 2024-25.

v. Circulation of Orders/Directions/Recommendations received from President Secretariat, Prime Minister’s Office and difference Ministries/Divisions for information and compliance.

vi. Provision of updated status of Implementation of Decisions made by Cabinet/ECC/CCoP/CCLC etc.

vii. Provision of requested Information under the Right of Access to Information to general public.

POLICY WINGS

Trade Policy Wing

1. TRADE POLICY WING

Pakistan's Trade Performance: FY 2024–25

Pakistan's trade performance in FY 2024–25 reflects resilience, adaptability, and steady progress toward diversification and competitiveness, despite a challenging global economic environment. The year witnessed sustained export growth, moderation in import pressures, and a proactive policy focus on enhancing market access and expanding non-traditional sectors.

Overall Trade Performance

During FY 2024–25, Pakistan's total exports reached US$ 32 billion, marking a 4% increase over FY 2023–24 (US$ 30.76 billion). Imports stood at US$ 56.6 billion, reflecting a 7 percent rise as industrial recovery and investment-led demand strengthened across key sectors. As a result, the trade deficit widened marginally to US$ 24.85 billion, primarily due to higher import of capital goods and raw materials—signifying renewed industrial activity and production capacity enhancement.

The export momentum demonstrates the effectiveness of Pakistan's ongoing policy initiatives under the Strategic Trade Policy Framework (2020–25) and the emerging National Tariff Policy (2025–30), both aimed at fostering competitiveness, value addition, and market diversification.

Export Growth and Sectoral Trends

Exports exhibited broad-based growth across key sectors. The textile and apparel sector, Pakistan's leading export segment, grew by 8 percent, reaching US$ 17.95 billion, driven by strong demand for knitted and woven garments (up by 15% and 16% respectively) and home textiles (up by 9%). Notably, higher average unit prices and improved product mix contributed to this performance, supported by an enabling policy environment and enhanced energy supply to export-oriented industries.

The agriculture and food group also recorded positive gains, with sugar, fishery, and tobacco exports witnessing double- and triple-digit growth. The sector benefitted from improved commodity availability and targeted facilitation measures, reflecting Pakistan's comparative advantage in high-value agri products. However, rice exports moderated following exceptional performance in the previous year, mainly due to base effects and global price adjustments.

The manufacturing and mining group recorded a notable turnaround, with exports rising by 8 percent. Key contributors included pharmaceuticals (+18%), plastic products (+17%), cement (+25%), and copper articles (+8%), underscoring the emerging diversification of Pakistan's export base beyond traditional goods. The steady growth in engineering and processed industrial products also points to structural improvements in competitiveness and technology adoption.

Market Diversification

Regionally, export expansion was broad-based across high-income markets and emerging destinations. Exports to the Americas grew by 10 percent, led by strong demand from the United States, which remained Pakistan's largest single market, while exports to the European Union and the UK increased by 7 percent, driven by garments and home textiles under the GSP+ regime.

Exports to the Middle East rose by 2 percent, buoyed by demand in the UAE, Saudi Arabia, and

Oman, while exports to Central Asian Republics and Afghanistan surged by 32 percent, signaling growing connectivity under the regional integration agenda. Though exports to East Asia and ASEAN softened due to temporary market corrections, new opportunities are emerging in Thailand and the Philippines, reflecting Pakistan's improved regional outreach.

International Context and Emerging Opportunities

Globally, FY 2024–25 was marked by a gradual recovery in demand following post-pandemic disruptions, stabilization of shipping costs, and easing inflation in major economies. Supply chains began to reconfigure toward greater regional resilience, opening space for developing economies like Pakistan to capture new market niches. Furthermore, shifting sourcing preferences in Western markets, driven by sustainability and diversification goals, continue to favor value-based sourcing from South Asia, providing Pakistan with strategic advantages.

The year also saw renewed attention to green trade, digital transformation, and climate-aligned production practices, areas where Pakistan is aligning its trade policy to meet emerging international standards and buyer preferences. These developments, coupled with expanding regional connectivity and new trade missions, have enhanced Pakistan's visibility as a reliable trading partner.

FY 2024–25 marked a year of stabilization and forward movement for Pakistan's trade sector. The steady rise in exports, diversification of product mix, and expansion into new markets reflect policy consistency, private sector dynamism, and institutional collaboration. As Pakistan enters the next phase of its trade policy cycle, the Ministry of Commerce remains committed to deepening reforms, fostering innovation, and steering the country toward a more competitive, diversified, and sustainable export future.

Formulation of Strategic Trade Policy Framework (2025–30)

The Ministry of Commerce is formulating the Strategic Trade Policy Framework (2025–30) as a comprehensive blueprint to guide Pakistan's trade and export growth over the next five years. Building upon the lessons of the previous framework, the new policy is being designed in close alignment with domestic economic priorities, industrial capabilities, and emerging international trade dynamics. It seeks to ensure that Pakistan's trade strategy remains responsive to global shifts in supply chains, sustainability standards, and digital transformation.

The forthcoming framework will focus on export enhancement, diversification, and employment generation, with special attention to strengthening value-added and technology-driven sectors. It aims to promote integration of Pakistani enterprises into global and regional value chains, improve market access through active trade diplomacy, and enhance competitiveness by addressing supply-side constraints. In line with Pakistan's development vision, the policy will also prioritize inclusive growth, enabling small and

medium enterprises (SMEs) and women-led businesses to participate more effectively in international trade. By aligning national trade policy with evolving global trends, the Strategic Trade Policy Framework 2025–30 aspires to position Pakistan as a resilient, competitive, and forward-looking trading nation.

Modernizing Trade Regulations and Export Facilitation Mechanism

During FY 2024–25, the Ministry of Commerce undertook important reforms aimed at strengthening Pakistan's export facilitation regime and improving the overall ease of doing business for exporters. In close collaboration with the Federal Board of Revenue (FBR), private sector stakeholders, and relevant public sector institutions, the Ministry coordinated the revision of the Export Facilitation Scheme (EFS). The revised framework has been designed to make the scheme more transparent, efficient, and forward-looking, while introducing safeguards to prevent misuse and ensure compliance with international best practices. These reforms aim to simplify procedures, enhance predictability, and promote greater trust between the government and the business community, thereby fostering an enabling environment for export growth.

In parallel, the Ministry also undertook a comprehensive review of regulations governing the export and import of gold and gold jewelry, in consultation with industry representatives and regulatory bodies. The objective was to modernize and digitize the framework to promote traceability, accountability, and transparency in trade transactions, while curbing informal practices. By introducing digital documentation and verification systems, these measures are expected to enhance credibility of the gold and jewelry sector, facilitate legitimate exporters, and align Pakistan's trade practices with evolving global compliance standards. Together, these initiatives reflect the Ministry's commitment to regulatory modernization and to creating a facilitative, transparent, and competitive trade ecosystem in Pakistan.

Leveraging Development Cooperation for Trade Policy Reform

The Ministry of Commerce has been working closely with international development partners to advance Pakistan's trade reform and export competitiveness agenda. In this regard, collaboration with the Foreign, Commonwealth and Development Office (FCDO) through the REMIT Project (Revenue Mobilization, Investment and Trade Programme) has played a pivotal role in strengthening institutional capacity, evidence-based policymaking, and trade policy coherence. Under this partnership, technical assistance was extended for policy research, regulatory review, and stakeholder consultations, particularly in areas such as export diversification, tariff rationalization, and trade facilitation reforms. The REMIT project also supported the Ministry in enhancing public–private dialogue mechanisms and aligning national trade priorities with regional and global economic trends, thereby contributing to more inform and inclusive policy outcomes.

Similarly, the Ministry benefited from its collaboration with the European Union-funded GRASP Project (Growth for Rural Advancement and Sustainable Progress), which focuses on inclusive and sustainable trade development, especially in agri-based and rural value chains. Through GRASP, the Ministry received targeted support for promoting value addition, compliance with international standards and strengthening of institutional linkages. The project has also facilitated capacity-building initiatives for policymakers and private sector actors, enabling them to better respond to evolving export market requirements. These partnerships underscore the Ministry's commitment to leveraging donor-assisted technical cooperation to accelerate policy reforms, enhance competitiveness, and integrate Pakistan more effectively into global and regional value chains.

Strategic Oversight by the National Export Development Board

The National Export Development Board (NEDB), chaired by the Prime Minister, serves as a pivotal institutional platform for aligning Pakistan's export strategy with national priorities and global realities. Its membership spans economic ministries, provincial governments, and the private sector, embodying a whole-of-government approach to trade promotion. In its fourth meeting, the Board reaffirmed its mandate to provide strategic guidance on trade policy, leveraging its broad representation to ensure coordination across federal, provincial, and stakeholder levels. Through its directives and engagements, the NEDB plays a central role in shaping trade decisions, driving coherence across ministries, and elevating the strategic importance of exports within the national development agenda.

In the most recent session, the Board reviewed progress on export diversification, trade facilitation reforms, and institutional capacity development, emphasizing increased accountability and outcome-oriented policymaking. Stakeholders presented evidence on sectoral performance, market access initiatives, and regulatory bottlenecks, while the Board issued guidance on priority sectors and instituted mechanisms for follow-up and monitoring. Its interventions provide not only oversight but directional impetus—ensuring that the Ministry of Commerce and partner agencies remain responsive, collaborative, and aligned with a long-term export vision for Pakistan

EXIM Wing

2. EXIM WING

- In line with government's commitments to reduce NTBs/NTMs for reducing the costs of doing business, EXIM Wing has initiated consultations with public stakeholders to reduce non-tariff measures and streamline the Import Policy Order and Export Policy Order as per global best practices.
- Granted one-time condonation in twenty eight (28) cases to the importers and exporters.
- Issued Seven (07) Statutory Regulatory Orders to streamline export/import procedures and facilitate cross-border trade.
- A total of sixty-two (62) authorizations for duty-free import of vehicles with engine capacity not exceeding 1350cc have been issued to disabled persons, based on the recommendations of the concerned Provincial and Federal Governments during the fiscal year 2024–25.
- Multiple consultations session have been held with key stakeholders to streamline the Pre-shipment Inspection (PSI) process in order to facilitate trade.
- A total of thirty-one (31) appeals have been heard under section 21(2) of the Trade Organizations Act (TOA), 2013.
- EXIM Wing coordinated Fourteen (14) events/meetings with the Prime Minister’s Office and 05 events/meetings with the President’s Secretariat during Fy 2024-25.
- Facilitated the establishment of Business Facilitation Centre in Islamabad, stationed at the Board of Investment, for streamlining business process and improving investment climate.

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Tariff Policy Wing

3. TARIFF POLICY WING

The Tariff Policy Wing formulated new National Tariff Policy (NTP) 2025-30. This includes an impact analysis of the current policy and introduces new objectives. The policy aims to promote export-led growth by ensuring a level playing field for industries, particularly MSMEs/SMEs, to integrate into the global supply chain. It also seeks to support green initiatives to accelerate the growth of energy-efficient industries. Moreover, the policy promotes technology-intensive and high value-added goods, such as those related to Artificial Intelligence, robotics, nanotechnology, electronics, chemicals, and electric vehicles (EVs).

2. Furthermore, a Pre-Budget Seminar and Consultative Sessions on Tariff-Related Proposals and the draft National Tariff Policy (NTP) 2025-30 were held from February 10th to 17th, 2025. The consultative sessions, hosted at the Pakistan Institute of Trade and Development, aimed to invite Chambers of Commerce & Industry and the Associations from all sectors to submit their tariff-related proposals. The event culminated in a Seminar on February 17th, 2025, at the Serena Hotel Islamabad, chaired by the Federal Minister for Commerce.

3. The Tariff Policy Wing played a leading role in formulating the Government of Pakistan's strategy for engagement with the United States following the announcement of its reciprocal tariff policy. Extensive inter-ministerial consultations were conducted, and the strategy was not only appreciated by the Honourable Minister for Finance and Revenue but also private sector stakeholders.

4. As part of the Budget Exercise 2025–26, the Tariff Policy Centre processed approximately <u>160 budget proposals encompassing over 2,900 tariff lines</u> for tariff rationalization.

5. The Wing continues to coordinate regular meetings of the Tariff Policy Board (TPB) and its Sub-Committee. To date, <u>ten meetings the Tariff Policy Board and nine meetings of the Sub-Committee</u> have been conducted. Tariff proposals received from public and private stakeholders are initially evaluated by the Tariff Policy Centre (Technical), reviewed by the Sub-Committee chaired by the Joint Secretary (Tariff Policy), and finalized by the TPB, chaired by the Federal Minister for Commerce.

6. An active role was also played by the Tariff Policy Wing in negotiations with the International Monetary Fund (IMF), specifically on tariff-related matters and the auto sector.

7. The Tariff Policy Wing has also contributed inputs to several key policy initiatives of other Ministries/Divisions, including:

- Draft National Semiconductor Policy
- Draft National Industrial Policy (NIP)
- Introduction of Safeguards in the Export Facilitation Scheme (EFS) to Prevent Misuse

- New Energy Vehicles (NEVs) Policy
- Mobile Device Manufacturing Policy
- Auto Policy
- National Freight and Logistics Policy

8. The Tariff Policy Wing serves as the focal point within the Ministry of Commerce for the Ministry of Planning, Development, and Special Initiatives' URAAN Pakistan program. In alignment with URAAN's objectives, the following projects are planned to enhance Pakistan's exports:

- National Exporters Portal – A Digital Trade Facilitation & Matchmaking Platform
- Export Development Institute (EDI) – Bridging Gap Between Research and Industry for Export Growth
- Brand Development and Support the emerging sectors
- Enhancing Agriculture and Fisheries Exports to China
- Projects Under Export Roadmap

9. A presentation on the Export Growth Roadmap was delivered to the Honourable Prime Minister.

10. The Wing coordinated and provided input to international credit rating agencies, including Standard & Poor's (S&P) and Fitch.

11. The Tariff Policy Wing also supported the Ministry of Finance in preparing inputs related to the U.S. reciprocal tariff policy.

12. In compliance with the Prime Minister's Office directive (U.O No. 20(8)/DS(EA-III)/2024, dated 19.04.2025), a Working Group to Analyze Global Tariff Shifts has been constituted. The Tariff Policy Wing is organizing meetings of this group to assess recent tariff changes and evolving trade policies of major economies, including the United States and China.

13. Furthermore, in compliance with the directions of the Honorable Prime Minister communicated vide the Prime Minister's Office communications No. F.9(17)/DS(EA-II)/2025 dated 15th May 2025, a Steering Committee was constituted for implementation of the National Tariff Policy 2025-30. To date, seven meetings of the Steering Committee have been conducted and in accordance with the decisions of the Steering Committee and approval of the Tariff Policy Board, this Ministry shared revised proposal of RDs with Federal Board of Revenue and for issuance of the necessary Statutory Regulatory Orders by 30th June 2025.

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Textile Wing

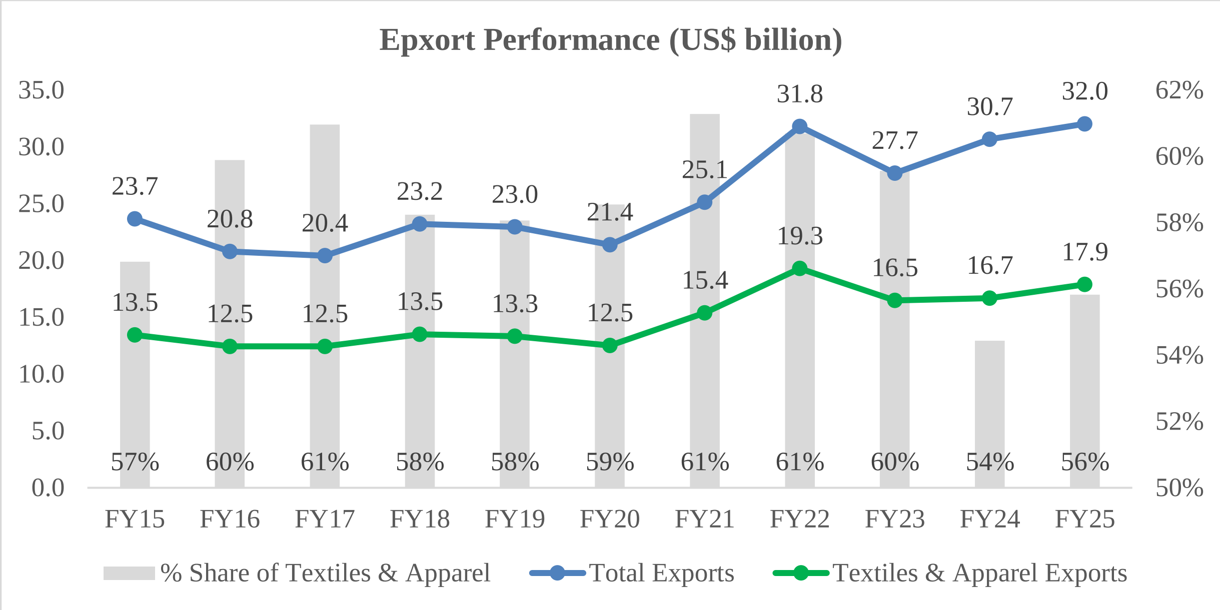
06. TEXTILE WING

Textile Wing, Ministry of Commerce oversees the matter related to entire value chain of the textiles, apparel, jute and carpets sectors. It is mandated for formulation and implementation of textiles and apparel industrial policy; coordination and liaison with Federal agencies/institutions, Provincial Governments entities for trade facilitation and promotion; liaison, dialogues, negotiations, and cooperation with international donor agencies and multilateral regulatory and development organizations, trade analytics, surveys, commercial intelligence, analysis and dissemination of information and reports on international demand patterns, market access etc., matters related to cotton and energy, linkages with cotton and textile producing countries; training, skill development, research for quality improvement and productivity enhancement throughout the production/value chain and consultation on trade negotiations and promotion.

Additionally, Textile Wing oversees the matters related to garment cities at Lahore, Faisalabad and Karachi, Textile Commissioner's Organization, Textile Testing Laboratory Faisalabad, and all textiles related EDF funded institutes concerned with skill development in various sub-sectors. It also manages a second-generation online portal for registration of textile companies which carries a window for textile cess collection as well.

The textile and apparel sector contributes around 56% in total exports, 40% in industrial employment and 24% in value addition. It encompasses distinctive and self-reliant value-added production chain that is developed by its own industrial resources starting from ginning, spinning, weaving, knitting, processing and finished product manufacturing like apparel, textile made-ups, technical textiles and carpets. Pakistan is 6th largest producer of cotton; 3rd largest producer of better cotton; 2nd largest exporter of home linen and denim fabrics; 3rd largest exporter of towels and cotton cloth; 6th largest exporter of hosiery products; 7th largest exporter of cotton yarns; and 14th largest exporter of apparel products.

Pakistan's textiles and apparel exports increased by 7.4% in Financial Year (FY) 2024-25 as compared to FY 2023-24. Figure below shows export performance of textiles and apparel sector since FY 2015 (the year in which second Textile Policy was announced):



Source: PBS

Key Activities/Tasks Performed during FY 2024-25:

The following key activities/work were undertaken by Textile Wing among the other routine tasks:

i. Review of Policies/Summaries submitted by various Ministries/Divisions

- Natural Gas Sale Pricing FY 2024-25
- Tariff Rationalization of Power Sector
- Revision of Electricity Supply Mechanism for Special Economic Zones
- National Electricity Plan 2023-27 Amendments
- Proposals for amendments in Export Facilitation Scheme
- National Industrial Policy
- Cotton Plan 2025-26
- National Seed Policy of Pakistan, 2024

ii. Formulation of Draft Textiles and Apparel Policy, 2025-30

After critical appraisal of the previous textiles and apparel policies of Pakistan, analysis of policies of regional competitors, identification of key barriers to trade and enablers, consultations with the private sector, analysis of export trajectory, and review of global trends and sales forecasts; Textile Wing prepared and circulated first draft of Textiles and Apparel Policy 2025-30 for views of stakeholders before its submission to competent forum for approval.

iii. Market Intelligence

- Business opportunities for Pakistan in the backdrop of political turmoil and polarized environment in the Bangladesh
- Overview of textiles parks being established by regional competitors
- Review of South Korean future outward investment plans related to textiles and apparel sector
- Insights on future investment plans of Vietnam textiles and apparel industry
- Assessment of cotton and textiles potential in Kazakhstan
- Comparative analysis of national energy tariffs with regional competitors.

iv. Energy Related Matters

- Impact assessment and interministerial coordination for reliable supplies of Gas/RLNG to Captive Power Plants
- Interministerial coordination for removal of cross subsidy of Rs. 100 billion from industrial power tariff; and announcement of Winter Incentive Package of Electricity to reduce cost of manufacturing.

v. Preparation of Reports and Surveys on Sectoral Matters

- Material for Economic Survey of Pakistan
- New National Narrative centered on Economic Security
- Mapping of sectoral issues for export facilitation
- Trade analytics and sectoral review
- Review of income tax regime in Pakistan
- Comparative analysis of Government support schemes including energy tariffs, fiscal and monetary policies
- Assessment of statistical ecosystem in Pakistan for reforms and development

vi. Infrastructure Development

- Initiation of process for development of new buildings in existing Garment Cities (in Lahore and Faisalabad) on public-private partnership mode.
- Matter related to repayment of Cash Development Loan of Lahore Garment City Company.

- Matter related to Pakistan Textile City Limited (PTCL)

vii. Clearance of Pending Verified Claims under DLTL Schemes

Sanctioned Rs. 10,000 million from July 2024 to January to AGPR Karachi for clearance of verified pending claims by the State Bank of Pakistan (SBP) on First-In First Out (FIFO) basis under various duty drawback schemes.

viii. Matters Related to Cotton

- Critical review of the key challenges, stakeholder consultation and formulation of recommendations for revival of cotton.
- Sensitization to MNFSR to review double fumigation requirement to ease out import of cotton.

ix. Initiatives/Activities to Support Trade Diplomacy

Following bilaterial/multilateral engagements and activities were undertaken:

- Signing of Memorandum of Understanding with Belarus for cooperation in the field of textiles, and developed an Action Plan for implementation of MoU.
- Identification of key tariff lines of value-added textiles (apparel, home textiles, technical textiles and carpets) for expansion of Preferential Trade Agreements (PTA) with Uzbekistan and Türkiye.
- Review of China-Pakistan Free Trade Agreement (FTA-II)
- Formulation of proposals for Pakistan-Vietnam Joint Trade Committee to enhance bilaterial trade.
- Critical review of implications of US reciprocal tariffs, and formulation of strategy for negotiation with the US Administration.
- Pitch on trade and investment opportunities for Oman in Pakistan
- Cooperation with Belarus for cooperation in textile sector.
- Sectoral dialogues and roadshows, in collaboration with BOI, for relocation of Chinese textiles and apparel industries to Pakistan.
- Coordination for B2B match-making of textiles and apparel sector at Pakistan-China Business Forum in China; Pakistan-Russia Trade and Investment Forum at Russia; and Pakistan-Saudi Business Forum and Pakistan-Türkiye Business Forum in Pakistan.

x. Technical Cooperation with International Partners/Donor Agencies

Coordination with international partners/donor agencies on technical cooperation projects:

- Signing of implementation agreements of two technical cooperation/capacity building projects with GIZ for Improvement of Labour, Social and Environment Standards in the Pakistan Textile Industry-II (TextILES-II); and Promoting Women Employment in Pakistan (WE).
- Recommendations for collaboration with Growth for Rural Advancement and Sustainable Progress (GRASP) Project
- Identification of potential areas of collaboration for Revenue Mobilisation Investment and Trade (ReMIT) 4-Year Workplan.

xi. Sustainability, Circularity & Inclusion

- Constitution of Advisory Council on Sustainability and Circularity in Textiles and Apparel Sector" led by the private sector aiming towards development of National Sustainability and Circularity Strategy for Pakistan.
- Study of impact of EU Waste Directives on Second Hand Clothing value-chain in Pakistan.
- Stakeholder Consultation on EU Waste Shipment Directive, and identification of Textile Waste Products for submission of Application to the EU.
- Establishment of DNA testing laboratory for traceability of cotton value-chain.
- Collaboration with Sweden on Sustainable Textile Platform

xii. Budgetary Proposals

Comprehensive budgetary proposals were provided to various ministries/divisions encompassing every parameter which may affect textiles and apparel exports:

- Solicitation of budgetary proposals from trade associations
- Pre-budget consultative sessions on budgetary proposals
- Submission of tariff rationalization proposals to National Tariff Policy Board
- Coordination with Finance Division for allocation of funds in the Federal Budget to clear pending verified claims under Government Support Schemes.
- Elimination of Textile Wing's Registration Certificate to ease out duty-free import of textiles and apparel machinery.

xiii. Sectoral Councils

- Coordinated with Sectoral Councils and facilitated meetings of these councils to sort out the sectoral issues and devise a strategy for boosting exports.
- Constituted Towel Export Council to sort out issues of sector and boost enhance exports.
- Constituted National Technical Textile Council to develop action plan/strategy to diversify from conventional textiles and enhance market share.

xiv. Other Matters

Submission of Presentations, Briefs and Replies for the President Secretariat, Prime Minister Office, Senate, National Assembly, Committees of Senate and National Assembly on Commerce.

During the year, various issues of prime importance were also raised, and proper analysis were carried out to resolve the sectoral issues.

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Agro Products Wing

07 AGRO PRODUCTS WING

Initiatives for Rice Export Enhancement

The MoC lifted the Minimum Export Price (MEP) on rice in September 2024 after consultations with REAP, TDAP, and other stakeholders, in response to global demand and the Indian government's decision to lift its export ban. This decision aligns with market dynamics, providing Pakistani exporters with greater flexibility to set competitive prices and capitalize on rising international demand.

- Winning Indonesia's Bulog tender for 270,000 MT of rice, valued at USD 150 million.
- Signing an MoU for rice exports to Bangladesh, including the export of parboiled rice.
- Taking advantage of Sri Lanka's non-basmati rice quota between December 4 and 20, 2024.
- Monthly meetings from October to December 2024 were chaired by the Special Secretary to address EU rice rejections, which helped reduce compliance issues and interceptions.
- A REAP delegation visit to Saudi Arabia was facilitated to promote rice trade, enhancing commercial engagement.
- The MoC coordinated with TCP and DPP on the non-Basmati rice quota for Sri Lanka, ensuring smooth dispatches without disputes.

Support for Food and Agriculture (FoodAg) 2024 Expo

In August 2024, the Wing played a vital role in supporting the FoodAg 2024 Expo by organizing B2B sessions, facilitating bilateral meetings with foreign agro companies, and managing security and speech preparations for the Prime Minister and Commerce Minister. This involvement bolstered high-level engagement, strengthened public-private collaboration, and increased the visibility of Pakistan's agro exports.

Inputs on Draft National Policies

MoC provided comments to several national policy drafts, including the Policy of National Olive Value Chain Implementation Strategy and Road Map for 2024-30, National Agri-Trade and Food Safety Authority (NAFSA) Bill, National Seed Policy 2024, Export of Live Animals, Fisheries Policy, and Rice Protocols. These efforts supported evidence-based policymaking and ensured alignment with national trade interests across agriculture, livestock, and fisheries.

Business-to-Business (B2B) Sessions

i. From October 2–4, 2024, B2B meetings in Malaysia were facilitated, matching 20 Pakistani agro-exporters with 6 Malaysian buyers. This initiative sought to explore new trade opportunities, with expectations of Malaysia procuring 100,000 metric tons of rice.

ii. A similar effort took place from October 9–11, 2024, during a delegation visit from the Kingdom of Saudi Arabia (KSA). Sectoral breakout sessions were organized for rice, meat, dairy, and processed food, reinforcing commercial ties and strengthening bilateral trade.
iii. A B2B session with an Uzbekistan delegation on December 9, 2024, also created new leads for agro trade in Central Asia.
iv. On February 6–7, 2025, B2B matchmaking was conducted during a Kazakh delegation's visit, connecting Pakistani fruits and vegetable exporters with Kazakh importers to initiate trade linkages.
v. On February 13, 2025, the Wing organized B2B sessions during the Pak-Turk Business Forum, opening commercial opportunities in processed foods and the olive sector.

Sectoral Roadmap for Agricultural Export Enhancement

In collaboration with Agro Sectoral Councils and both federal and provincial stakeholders, the MoC has developed a comprehensive roadmap aimed at enhancing Pakistan's agro-exports. This strategic document focuses on increasing global competitiveness by addressing key challenges, such as compliance with international standards, improving logistical efficiencies, and expanding market access.

Sectoral Councils of Fisheries & Processed Food

The Agro Products Wing issued the notifications of sectoral councils on Fisheries and Processed Food under the STPF 2020–25. These councils institutionalize public-private dialogue and coordination on export policies, ensuring sector-specific strategies are both inclusive and actionable.

Iran Health Certification Consultations

To ensure smooth trade with Iran, the MoC conducted consultations on health certification requirements. These discussions focused on aligning sanitary and phytosanitary (SPS) measures to facilitate uninterrupted agro-exports.

Mango and Rice Diplomacy Coordination

Coordination efforts continued under the Prime Minister's Office for kinnow and rice diplomacy, promoting these exports in bilateral engagements.

DPP Import Permit Issue

A significant ministerial meeting resolved longstanding issues related to the Department of Plant Protection's (DPP) import permit processes. This resolution significantly expedited regulatory approvals, enhancing the efficiency of agro-export operations.

Issuance of Phytosanitary Guidelines for Maize (Vietnam)

In response to the suspension of maize exports to Vietnam due to Khapra beetle detection, the Agro Products Wing facilitated the issuance of pre-export phytosanitary guidelines. These measures helped restore trade by addressing Vietnam’s biosecurity concerns.

Exemption of Financial Instrument for Mango Exports to Iran

The MoC facilitated the removal of the mandatory financial instrument for mango exports to Iran, easing costs & procedural burden and boosting seasonal exports.

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Manufacturing & Mining Products Wing

08 Manufacturing and Mining Products Wing (MMPW)

Formerly known as the **Non-Agro Products Wing (NAPW)**, the **Manufacturing and Mining Products Wing (MMPW)** is a dedicated wing of the Ministry of Commerce responsible for enhancing the export potential of Pakistan's manufacturing and mining product sectors. The Wing's primary objective is to facilitate the development, diversification, and global integration of value-added products within the manufacturing and mining domains, thereby supporting the national agenda for industrial growth and export-led economic development.

MMPW plays a pivotal role in identifying and addressing supply-side constraints that hinder the competitiveness of Pakistani exports. It works closely with stakeholders across both public and private sectors to promote technological up gradation, improve production efficiency, and strengthen compliance with international quality, safety, and environmental standards.

The Wing actively contributes to the formulation and implementation of the Strategic Trade Policy Framework (STPF) and the Export Enhancement Strategy, ensuring that non-traditional export sectors such as engineering goods, industrial machinery, mineral products, chemicals, and emerging industrial segments are fully incorporated into the national export development roadmap.

Additionally, MMPW serves as a key liaison between the Ministry of Commerce and domestic industries, trade bodies, development partners, and foreign delegations, providing essential policy inputs and coordination support to resolve regulatory bottlenecks, improve market access, and enhance Pakistan's visibility in international trade forums.

Through its multifaceted approach, the MMPW contributes significantly to the broader mission of export diversification and industrial modernization, positioning Pakistan as a competitive and reliable supplier of manufacturing and mining products in the global marketplace.

Pakistani-Malaysian B2B Sessions – October 3, 2024

In continuation of efforts to diversify export markets and promote regional trade integration, the Manufacturing and Mining Products Wing (MMPW) facilitated a structured B2B engagement on October 3, 2024, between Pakistani companies from the manufacturing and mining sectors and Malaysian counterparts. Over 30 one-on-one meetings were conducted to explore opportunities in technology transfer, industrial collaboration, and market penetration into the ASEAN region. The interactions significantly contributed to forging new commercial linkages and reinforced Pakistan's role as a potential industrial partner in Southeast Asia.

B2B Sessions with Saudi Delegation – October 11, 2024

In line with its mandate to promote industrial cooperation and export-led growth, the Manufacturing and Mining Products Wing (MMPW) facilitated a high-impact Business-to- Business (B2B) engagement on October 11, 2024, during the visit of a prominent Saudi Arabian trade and investment delegation to Pakistan. The event featured over 110 structured bilateral meetings between Saudi investors and leading Pakistani manufacturers, exporters, and mining- sector enterprises.

This initiative was strategically aligned with Saudi Arabia's Vision 2030, which emphasizes economic diversification, industrial modernization, and global partnerships as well as Pakistan's national objectives to attract foreign direct investment (FDI), upgrade industrial capacity, and broaden the export base beyond traditional sectors.

The B2B interactions generated strong interest in joint ventures, technology transfer, and long- term investment partnerships across high-potential sectors including petrochemicals, mineral development, construction, and renewable energy etc. The session enabled Pakistani businesses to showcase their industrial capabilities, ongoing reforms, and investment-readiness, while also allowing Saudi companies to explore opportunities in Pakistan's emerging manufacturing and resource-based industries.

By providing a platform for B2B, MMPW not only supported the Government's efforts to enhance bilateral economic engagement but also reinforced Pakistan's positioning as a regional hub for value-added manufacturing, mineral processing, and industrial collaboration under evolving global supply chains.

B2B Sessions during Turkish President's Visit – February 13, 2025

As part of its ongoing efforts to advance industrial partnerships and promote non-traditional exports, the Manufacturing and Mining Products Wing (MMPW) organized a focused Business-to-Business (B2B) session on February 13, 2025. The event featured over 50 targeted B2B meetings, bringing together key private sector stakeholders from both countries.

The session served as a platform to leverage diplomatic goodwill for deepening commercial ties, particularly in sectors such as specialized manufacturing, industrial equipment, engineering services, and mining technologies. Turkish companies expressed strong interest in exploring collaborative ventures with Pakistani firms across areas that align with both countries' industrial development strategies.

The discussions focused on joint ventures, technology transfer and integration into regional value chains, highlighting the convergence of economic priorities and mutual commitment to trade expansion. The MMPW played a facilitative role in ensuring that engagements were tailored to strategic industrial sub-sectors, enabling meaningful follow-ups that may translate into formal partnerships and trade agreements.

This high-level initiative reflected Pakistan's broader vision of using trade diplomacy to unlock economic opportunities, while strengthening the country's profile as a reliable destination for manufacturing collaboration, resource-based investment, and industrial innovation within the region.

Export Enhancement Strategy and Sectoral Roadmap

The Ministry of Commerce has drafted a comprehensive Export Enhancement Strategy and Sectoral Roadmap, which will be submitted to the National Export Development Board (NEDB) for approval. This strategic framework has been developed in close coordination with public and private sector stakeholders and is designed to provide targeted, actionable interventions across a range of high-potential, non-traditional export sectors, including engineering goods, chemicals, leather products, and mining etc. The roadmap focuses on expanding Pakistan's export base through a multi-dimensional approach that includes promoting value addition, encouraging technological up gradation, and fostering innovation.

Key priorities under the strategy include enhancing Sectoral competitiveness by addressing supply-side constraints, improving trade infrastructure, and facilitating greater access to export financing, quality certification, and skills development. Special emphasis has been placed on aligning Pakistan's export offerings with global market demand and regulatory requirements. The roadmap also integrates cross-cutting themes such as digital trade facilitation, investment promotion, and sustainability standards, positioning the country's export sectors for long-term resilience and integration into global value chains. This initiative reflects the Ministry's commitment to data-driven, sector-specific policymaking aimed at achieving sustainable, inclusive, and diversified export growth.

Reactivation of Sectoral Councils

Under the leadership of the Minister for Commerce, the Ministry has reactivated Sectoral Councils established under STPF 2020-25, that had remained dormant in recent years, reaffirming its commitment to institutionalized stakeholder engagement in trade policymaking. These councils serve as structured platforms for dialogue between the government and key industry representatives, enabling the formulation of targeted policies based on ground realities and sector-specific needs. Their revival marks a strategic shift toward more responsive and participatory governance in the export ecosystem.

Through a series of high-level consultations, the councils have identified systemic challenges impacting Sectoral productivity, international competitiveness, and compliance with evolving regulatory frameworks.

Restructuring and Bifurcation of Sectoral Councils

As part of its broader reform agenda to strengthen institutional effectiveness and ensure more targeted policy engagement, the Ministry of Commerce has undertaken a strategic restructuring of larger Sectoral Councils, dividing them into sub-sector-specific bodies to enhance representation, focus, and responsiveness. This reorganization is aimed at enabling more nuanced policymaking, tailored interventions, and deeper collaboration with industry stakeholders across distinct value chains.

Key structural changes implemented include the bifurcation of Engineering Goods Council into the Automotive & Auto Parts Council and the Electrical Appliances Council, reflecting the divergent technological needs and export potential of these sub-sectors. In the leather sector, the former Leather & Footwear Council has been split into the Leather Products Council and the Footwear Council, providing a more specialized platform for stakeholder engagement and export development.

Support to Cement Sector on Market Access

In line with its mandate to safeguard and expand market access for non-traditional exports, the Manufacturing and Mining Products Wing (MMPW) extended focused support to the cement sector in response to emerging trade barriers in key export destinations. The Wing proactively engaged with stakeholders to address challenges arising from Sri Lanka’s Registration and Documentation (RD) requirements and ongoing anti-dumping investigations initiated by South Africa, both of which posed serious risks to Pakistani cement exporters.

Targeted policy recommendations were formulated to enhance the sector’s international competitiveness, to improve export resilience, and to support long-term market sustainability. These efforts reflect the Ministry’s continued commitment to support the exporters in evolving global trade environments and protecting Pakistan’s export interests in the international markets.

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DIPLOMACY WINGS

Foreign Trade-I Wing

09 FOREIGN TRADE-I WING

Sr. No.	Activity
1.	**1st Meeting of the Pakistan-Cambodia Joint Trade Committee, 21st January, 2025** Cambodia is a non-traditional market. It is a member to ASEAN, a leading trading bloc in the world. Pakistan was able to establish an institutional arrangement of Joint Trade Committee (JTC) with Cambodia after signing an MoU. The inaugural meeting of Pakistan-Cambodia Joint Trade Committee (JTC) was held at Phenom Penh, Cambodia. The Minister for Commerce led the delegation from Pakistan side for the JTC meeting. During the 1st JTC meeting, both sides array of areas to enhance bilateral trade between them
2	**Prime Minister of Malaysia's visit to Pakistan & B2B Interaction, 2-4 October, 2024** The Prime Minister of Malaysia visited Pakistan from 2-4 Oct, 2024. On the sidelines of the visit of the Malaysian Premier, a B2B engagement event was organized. The objective of organizing B2B event was to facilitate business connections, foster trade and investment opportunities, and strengthen bilateral relations between the two countries. As many as 84 B2B meetings were organized between the Malaysian and Pakistani companies in the following sectors: Energy & Power, ICT, Construction, agriculture, rice, meat, mines & minerals, textiles, auto, etc. The meetings for FDI purpose were also organized.
3	**MoU between TDAP, Pakistan & MATRADE, Malaysia, 3rd October, 2024** During the visit of the Prime Minister of Malaysia's to Pakistan in October, 2024, an MoU was signed between Trade Development Authority of Pakistan (TDAP) and Malaysian External Trade Development Corporation (MTRADE), Malaysia. The objective of the MoU was to enhance trade between Pakistan and Malaysia through Trade promotion activities and collaborations. The MoU serves as a framework for TDAP and MATRADE to work together in promoting and expanding bilateral trade. This includes identifying opportunities for Pakistani businesses in Malaysia and vice versa
4	**4th Meeting of Joint Review Committee under Malaysia-Pakistan Closer Economic Partnership Agreement (MPCEPA) & Initiation of Negotiation on review / revision of MPCEPA, 5th May, 2025 & 3rd June, 2025** After a hiatus of 8 years, 4th meeting of the Joint Review Committee under Malaysia-Pakistan Closer Economic Partnership Agreement (MPCEPA) was held. During the JRC meeting both sides agreed to formally initiate the revision / review of the Malaysia-Pakistan Closer Economic Partnership Agreement (MPCEPA) to further enhance bilateral trade interests. As agreed during the 4th JRC meeting, Pakistan and Malaysia initiated negotiations on revision / review of MPCEPA
5	**Visit of Chinese Expert Delegation, 2nd August 2024** The Ministry of Commerce facilitated the visit of a high-level Chinese expert delegation in collaboration with relevant ministries. Meetings were held with Pakistan's top 10 business leaders and chambers. The experts provided recommendations that were implemented.
6	**First Working-Level Meeting of Committee of Trade in Goods (CPFTA), 10th September 2024** A meeting was held with Chinese side in September 2024. During the meeting, Ministry of Commerce stressed getting ASEAN-level concessions and submitted Pakistan's request list for enhanced market access. The objective was to secure improved tariff concessions under CPFTA Phase II.
7	**Approval of 20 New Trade Positions in China, 22nd November 2024** In order to boost economic activities, Prime Minister of Pakistan approved 20 new trade positions in China. Ministry of Commerce and SIFC led this initiative. It expanded Pakistan's trade presence. Chengdu station has also been newly established, with increased outreach in five major cities.

8	**Participation of China as Guest Country of Honor in FoodAg Expo Karachi, 8th August 2024** Nearly 150 Chinese delegates attended the event. China was Guest Country of Honor. China-Pak Agriculture Cooperation Conference was held on the the sidelines.B2B connections were developed,
9	**Participation in China International Import Expo (CIIE), 5-10th November 2024** 33 Pakistani companies participated in Shanghai's premier trade expo and Pakistan National Pavilion was also set-up. It helped to enhance the visibility of Pakistani exports.
10	**Visit of Sesame Seed Delegation to China, 18-24th August 2024** In order to explore sesame export opportunities and meet importers, Pakistani sesame growers/exporters visited China for industry exposure.
11	**Signing of Trade Promotion MoU during President's Visit, February 4–8, 2025** An MoU on Trade Promotion Cooperation was signed between both countries' commerce ministries. The MoU would help to solidify earlier finalized agreement at the highest level.
12	**Meeting between Commerce Minister and Chinese Ambassador, June 16, 2025** Meeting of the Commerce with H.E. Jiang Zaidong, Ambassador of China to Pakistan, was held to explore new avenues for trade and investment and to deepen strategic economic cooperation.
13	**Finalization of MoU between TDAP and HKTDC, June 2025** An MoU was finalized between Trade Development Authority of Pakistan and its counterpart in Hong Kong, HKTDC. The MoU would ensure Enhanced trade collaboration between TDAP and HKTDC. Once all codal formalities are completed, the MoU will be signed at the next high level visit to/from Hong Kong.
14	**Holding of Meetings of the Ministers of SCO Member States, 10-12 September, 2024** Pakistan being the Chair of SCO Council of Heads of Government for 2023-24, Ministry of Commerce hosted the meetings of the Ministers of SCO Member States Responsible for Foreign Economic and Foreign Trade Activities (Trade Ministerial) and Commission of Senior Officials (CSO) of officials of trade and finance ministries. These meetings were organized on 10-11 September 2024 (CSO) and 12 September 2024 (Trade Ministerial) at Islamabad.
15	**Renewal of Pak-Bangladesh Joint Business Council, 13th January. 2025** The Joint Business Council (JBC) was renewed between the Federating Chamber of Pakistan i.e. FPCCI and FBCCI in order to bolster the B2B engagements between the two countries on 13th January. 2025.
16	**MoU with Bangladesh for the Import of Rice from Pakistan on a G2G basis, 14th January, 2025** The MoU on rice was signed between the Ministry of Food, Bangladesh and Trading Corporation of Pakistan on 14th January, 2025. Subsequently, Pakistan successfully exported 50,000 MT Rice to Bangladesh on a G2G basis.
17	**Pakistan Vietnam PTA, 8 November 2024** Vietnam side approached Pakistan for signing a Comprehensive Economic Partnership Agreement. However, based on the results of an in-house study, Pakistan side proposed an incremental approach whereby the two sides may start with signing of a framework agreement. The 5th round of the Joint Trade Committee (JTC) is scheduled to be held in Vietnam after a gap of eight years, during which further discussion on the matter will be held.
18	**Finalization of MoU on establishing JTC with Indonesia, 02 June 2025** Pakistan and Indonesia finalized a Memorandum of Understanding (MoU) for the establishment of a Joint Trade Committee (JTC). The MoU will be signed during high level visit.

19	**Philippine Delegations at TDAP Flagship Events, 2024-25** Since the opening of the trade mission last year, delegations from the Philippines have actively participated in TDAP's flagship events such as FoodAg and TEXPO.
20	**Notification of the D-8 Preferential Trade Agreement, 16th December, 2024** Pakistan notified the Rules of Origin for operationalizing D-8 PTA in December 2024. The members of D8 PTA are Bangladesh, Egypt, Indonesia, Iran, Malaysia, Nigeria, Pakistan and Türkiye. The PTA would further help Pakistan's economy integrate into D8 member economies. Pakistani products would have more and better market access and comparative advantage in these economies.
21	**Signing of Joint Statement for the start of negotiations on Pakistan Korea Economic Partnership Agreement, January, 2025** During the visit of the Commerce Minister in January, 2025, Pakistan and Korea signed a joint statement for the start of negotiations on Pakistan Korea Economic Partnership Agreement which will provide better market access to made in Pakistan products in Korea. Both sides have shown interest in proceeding for an Economic Partnership Agreement. When signed, the Economic Partnership Agreement would provide market access to made in Pakistan goods.
22	**Participation in Osaka Expo 2025, 13 April-13 October, 2025** Pakistan has built its national pavilion in Osaka Expo. The Pavilion has been attracting a large number of visitors. The Pavilion has helped to build the soft image of Pakistan and project Pakistan as a reliable business destination and partner. Pakistan Pavilion is one the highly rated pavilions in the Expo.
23	**Signing of the Draft MoU for the establishment of Pakistan Korea Joint Trade Committee, March 27, 2025** Cabinet of Pakistan granted approval for signing the draft MoU establishing Pakistan Korea Joint Trade Committee. The MoU is likely to be signed tentatively in July / August, 2025. The MoU would promote and foster greater cooperation on trade between Pakistan and Korea on the basis of equality and mutual benefit.
24	**Trade Mission in Singapore, July 2024** New Trade Mission was approved in Singapore. Singapore holds great significance for Pakistan as a viable market for its products (Goods & Services) as well as for investment purpose. It is with this view that a Trade Mission was opened in Singapore. It is envisaged that with opening of a Trade Mission in Singapore, bilateral engagement with between the two countries will increase which can provide Pakistan further ingress in ASEAN region. This will also help in enhancing Business to Business linkages, increasing awareness about Pakistani products and trade facilitation for businesses of both countries

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Foreign Trade-II Wing

10 FOREIGN TRADE-II WING

Trade Statistics

Trade balance with the FT-II region has improved by 896 million in FY 2024-25 compared to the previous FY.

Year	Exports to the FT-II Region	Imports from the FT-II Region	Total Trade	Trade Balance
2023-24	**1,738.50**	**2,005.52**	**3,744.02**	**-267.02**
2024-25	**2,054.83**	**1,425.39**	**3,480.22**	**629.44**
Change	**316.33**	**(580.13)**		

Exports to FT-II Region

Regions	July-June (2023-24)	July-June (2024-25)	Change	% Change
Afghanistan & CARS	**1,342.77**	**1,771.24**	**428.47**	**31.91**
Eurasia	**395.73**	**283.59**	**(112.14)**	**(28.34)**
Total	**1,738.50**	**2,054.83**	**316.33**	**18.20**

Imports from FT-II Region

Regions	July-June (2023-24)	July-June (2024-25)	Change	% Change
Afghanistan & CARS	**581.44**	**635.73**	**54.29**	**9.34**
Eurasia	**1,424.09**	**789.67**	**(634.42)**	**(44.55)**
Total	**2,005.52**	**1,425.39**	**(580.13)**	**(28.93)**

A. Market Access Initiatives undertaken in FY 2024-25

1. Pakistan-Azerbaijan Transit Trade Agreement (TTA)

To have regional connectivity with Eurasia, Pakistan and Azerbaijan signed a Transit Trade Agreement on **11th July, 2024** during the visit of the Azeri President to Pakistan. The Agreement is going to be operationalized from 1st February 2025.

2. Pakistan-Azerbaijan Preferential Trade Agreement (PTA)

Pakistan and Azerbaijan have signed a Preferential Trade Agreement on **11th July, 2024** during the visit of the Azerbaijani President to Islamabad. From the Pakistan side, the Agreement has been operationalized since 1st January 2025. Both sides have given concessions to each other on nine items.

3. 5th Meeting of Pakistan-Russia Joint Working Group on Trade and Investment

Pakistan and Russia held their 5th Meeting of Joint Working Group on Trade and Investment on

26-27 September 2024 in Islamabad. They agreed to deepen their cooperation in agriculture, banking, industrial, barter trade, e-commerce and transport sectors.

5th Meeting of Pakistan-Russia Joint Working Group on Trade and Investment

4. Memorandum of Understanding between Pakistan and Belarus on Electronic Commerce Cooperation

Pakistan and Belarus signed a Memorandum of Understanding on E-Commerce Cooperation on **26 November 2026** in Islamabad. The MoU aims to foster a mutually beneficial and conducive environment for e-commerce between the two countries through strengthening the exchange of relevant information on policies, laws and regulations, sharing of best practices and experiences, promoting public-private dialogue and local cooperation and carrying out joint research and capacity building activities.

5. Memorandum of Understanding between Pakistan and Uzbekistan on Electronic Commerce Cooperation

Pakistan and Uzbekistan signed an MoU on E-commerce cooperation during the 9th Session of the Pak-Uzbekistan Inter-Governmental Commission held from **3-4th November, 2024** at Tashkent. The MoU allows placing of companies of two countries on B2B and B2C portals.

6. Roadmap For Comprehensive Cooperation Between Pakistan and Belarus (2025-27)

Pakistan and Belarus signed a Roadmap for Comprehensive Cooperation on **November 26, 2024**, in Islamabad during the visit of the President of Pakistan. The Roadmap envisions collaboration and cooperation in information technology, e-commerce, export promotion, international trade exhibitions, and the establishment of logistics and payment settlement mechanisms.

7. Pakistan-Türkiye Joint Ministerial Statement to Upgrade the Existing Trade in Goods Agreement and Draft an Agreement on Trade in Services, Digital Trade and Investment Facilitation

Minister for Commerce, the Islamic Republic of Pakistan and the Minister of Trade, the Republic of Türkiye signed a Joint Statement on **13 February 2025** in Islamabad to express the intent of both countries to upgrade the existing Pakistan-Turkiye Trade in Goods Agreement by adding new products to the concession list and draft an Agreement on Trade in Services, Digital Trade and Investment Facilitation.

8. 7th Meeting of Pakistan-Turkey Joint Working Group on Trade and Investment

Pakistan and Türkiye held 7th Meeting of their JWG on Trade and Investment on **13 February 2025** in Islamabad. They agreed to increase cooperation in electronic commerce, trade facilitation, industrial partnerships, mutual investments, and participation in trade fairs. The meeting further strengthened their trade and economic partnership.

7th Meeting of Pakistan-Turkey Joint Working Group on Trade and Investment

9. Memorandum of Understanding between Pakistan and Turkiye on Cooperation in the Field of Industrial Property

The Turkish Patent and Trademark Office of the Republic of Turkiye signed a Memorandum of Understanding (MoU) with the Ministry of Commerce of the Islamic Republic of Pakistan to develop cooperation in industrial property rights on **14 February 2025** in Islamabad. The MoU aims to enhance the exchange of information, official publications, and statistical data, examination of applications, and provision of specialized services to applicants and practitioners in the field of industrial property rights.

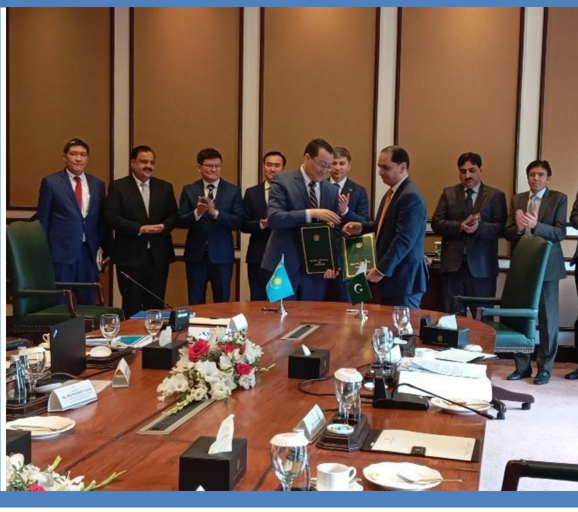
10. Memorandum of Understanding between Pakistan and Turkiye on Digitalization of the Verification of Origin Certificates Used in Trade Between the Two Countries

The MoU was signed on **14 February 2025** in Islamabad and it aims to digitize the submission and verification of the Certificate of Origin required for preferential or non-preferential trade, improving trade facilitation and cooperation between the two countries.

11. **4th Session of Pakistan Kazakhstan Joint Working Group on Trade and Investment**

The 4th session of Pak-Kazakhstan Joint Working Group on Trade and Investment was held on **20th February, 2025** at Islamabad. The two sides discussed matters related to bilateral trade including finalisation of roadmap on trade and MoU on Electronic Commerce cooperation

4th Session of Pakistan Kazakhstan Joint Working Group on Trade and Investment



Signing Ceremony of the 4th session of Pak-Kazakhstan JWG Protocol

12. **Memorandum Of Understanding Between the Ministry of Trade and Integration of The Republic of Kazakhstan and The Ministry of Commerce of The Islamic Republic of Pakistan on Electronic Trade Cooperation**

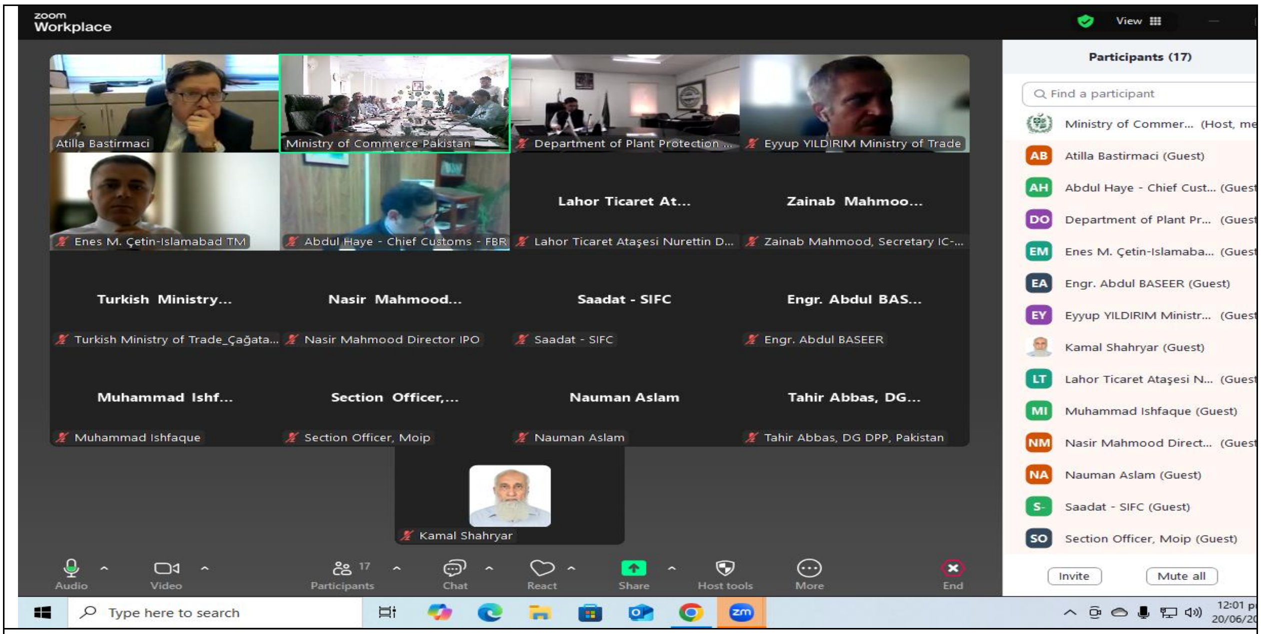
Pakistan and Kazakhstan signed an MoU on electronic trade cooperation during the 13th Session of the Joint Inter-Governmental Commission held on **29th April,2025** at Islamabad. The MoU allows placing of companies of two countries on B2B and B2C portals.

13. **Roadmap For Trade and Economic Cooperation Between the Republic of Kazakhstan and The Islamic Republic of Pakistan for 2025-2027**

Both countries agreed during the 12th Session of the Joint Inter-Governmental Commission (JIC), held on 21st December, 2023 at Astana in Kazakhstan, to finalize and sign the Road map for Trade and Economic Cooperation for the year 2025-2027. The road map was signed during the 13th JIC held on 29th April,2025.

14. 1st Meeting of Pakistan-Turkiye Joint Standing Committee on Trade and Investment

First Meeting of Pakistan-Turkiye JSC on Trade and Investment was held on **20 June 2025** online. Both sides discussed the matters of trade exhibitions, cooperation on the utilization of TRQs under TGA, expansion of TGA and agreed to share trade data for better analysis of bilateral trade.



1st Meeting of Pakistan-Turkiye Joint Standing Committee on Trade and Investment (Online)

15. Visit of Afghanistan Official Delegation to Islamabad From 16th-18th April, 2025

A high level official delegation from Afghanistan, led by Alhaj Nooruddin Azizi, Minister for Industry & Commerce, Afghanistan visited Islamabad from 16-18th April, 2025. In compliance of the decisions of the bilateral meeting Pakistan has eased the restrictions imposed in 2023 on Afghanistan import (forward transit) through Afghanistan namely:

i. Removal of more than 50% items from SRO 1380 (I) /2023 where 10 % processing fee was imposed.
ii. Inclusion of option of Insurance Guarantee by AA++ companies in addition to bank guarantee on ATT by amending SRO 1402(I)/2023
iii. Implementation of track and trace system latest by 30th June, 2025
iv. Reduction in scanning and examination of ATT cargo to 10% and 5% respectively by 30th June ,2025
v. Arrangement for providing cross stuffing to 500 ATT containers before 30th June, 2025.

B. Trade Promotion Initiatives undertaken in FY 2024-25

1. Pakistan-Turkiye Trade and Investment Roundtable, 8 August 2024

Pakistan-Turkiye Trade and Investment Roundtable was organized on **8 August 2024** in

Islamabad. H.E Dr. Professor Omer Bolat, Turkish Trade Minister led a trade delegation to the Roundtable. More than one hundred leading Pakistani companies were invited to the Roundtable. Mr. Aleem Khan, Minister BOI Co-Chaired the Roundtable along with the Turkish Trade Minister. The issues faced by the Turkish companies that have invested in Pakistan were highlighted and B2B meetings were organized in the second half of the Roundtable.

2. <u>Pakistan-Azerbaijan Business Forum</u>

Pak-Azerbaijan Business forum was held on **16th September, 2024** in Baku. 26 Pakistani companies participated in the forum and held B2B meetings with Azerbaijani counterparts.

Pakistan Azerbaijan Business Forum

B2B Meetings During the Pakistan-Azerbaijan Business Forum

3. Pakistan-Russia Trade and Investment Forum, 1 October 2024, Moscow, Russia

The Ministry of Commerce organized the Pakistan-Russia Trade and Investment Forum on **1st October 2024** in Moscow. More than 43 Pakistani companies participated in the Forum and held around 400 business meetings with their 200 Russian counterparts. Pakistani companies have reported a business of USD 30 million generated through these B2B meetings. Moreover, two MOUs for barter trade were also signed during the Forum and B2B sessions.

Plenary Session of Pakistan-Russia Trade and Investment Forum (October 1, 2024), Moscow

Business-to-Business Meetings during the Forum (October 1, 2024), Moscow

4. Pakistan-Uzbekistan Business Forum

The 4th Pak-Uzbekistan business forum was held on **4th November 2024** at Tashkent on the side-lines of 9th Pak-Uzbekistan IJC. More than twenty Pakistani businessmen representing Pakistani companies attended the forum. More than 80 B2B meetings were held in the forum

5. Pakistan-Belarus Business Forum, 24 November 2024, Islamabad

Pakistan-Belarus Business Forum was organized on **November 24 2024** in Islamabad to engage the 40-member trade delegation led by H.E. Mr. Alexey Kushnarenko, Minister of Energy, Belarus. More than 200 representatives of Pakistani companies were invited to hold business meetings with the Belarusian delegates. In more than 250 B2B meetings, USD 750 million business deals were finalized. During the B2B session, eight (8) MoUs were also signed between Pakistani and Belarusian companies for the enhancement of trade.

6. Pakistan-Tajikistan Business Forum

The 2nd Pak-Tajikistan business forum was held on **13th December, 2024** at Islamabad. 24 Tajik companies participated in the forum and held B2B meetings with 120 Pakistani companies. More than 350 business-to-business (B2B) meetings were successfully arranged.

7. Pakistan-Turkiye Business Forum (13 February 2025) Islamabad

The Ministry of Commerce, Trade Development Authority of Pakistan (TDAP), and the Consulate General of Pakistan in Istanbul in collaboration with Ministry of Trade, Türkiye, and the Foreign Economic Relations Board of Türkiye (DEİK) to organised Pakistan-Türkiye Business Forum on the side-lines of the visits of the Turkish President to Islamabad on **13 February 2025**. Prof. Dr. Omer Bolat, Minister of Trade, Türkiye led a trade delegation of 36 representatives from 25 leading Turkish companies. The key sectors of the companies were energy, textiles, auto and auto parts, home appliances, IT, health, tourism, banking and insurance, mining and agricultural machinery & implements. 109 Pakistani companies participated in the Forum to have B2B meetings with Turkish companies. They held more than 201 B2B meetings wherein on-spot orders worth $ 2.5 million were placed with Pakistan companies.

Pakistan Turkiye Business Forum (13 February 2025)

B2B Meetings

Pakistan-Turkiye Business Forum (13 February 2025)

8. Pakistan-Azerbaijan Business Forum

2nd Pak-Azerbaijan Business forum was held on **24th February, 2025** in Baku. 29 Pakistani companies participated in the forum and held B2B meetings with Azerbaijani counterparts. Prime Minister of Pakistan and President of Azerbaijan addressed the business communities during the forum.

Pakistan Azerbaijan Business Forum

B2B Meetings During the Pakistan-Azerbaijan Business Forum

9. Pakistan-Uzbekistan Business Forum

5th Pak-Uzbekistan Business forum was held on **26th February, 2025** in Tashkent. 36 Pakistani companies participated in the forum and held 180 B2B meetings with Uzbek counterparts. Prime Minister of Pakistan and President of Uzbekistan addressed the business communities in the forum.

Pakistan Uzbekistan Business Forum

B2B sessions and signing Ceremony of Affiliate Program

10. <u>Pakistan-Belarus Business Forum (10 April 2025), Minsk</u>

The business forum was organized on April 10, 2025, at the Main Conference Hall, Hotel Belarus, Minsk. Approximately 45 Pakistani companies attended the Business Forum. Pakistani companies reported a business of $ 32 million during the B2B session. Five MOUs of mutual cooperation were also signed.




11. **<u>Pakistan-Kazakhstan Business Forum</u>**

Kazakhstan-Pakistan Business Forum was held on **28th April, 2025** in Karachi. 250 Pakistani businessmen and 100 Kazakh Government officials and Businessmen attended the forum. More than 500 B2B meetings were held and 3 MoUs were signed during the business forum


C. <u>Under Negotiating Agreements</u>

1. **<u>Pakistan Kazakhstan Transit Trade Agreement</u>**

Pakistani side shared draft of the Agreement with the Kazakh side in January 2022. Kazakh side share its own version on draft Agreement at start of 2025. Ministry of Commerce has shared its comments on the revised Kazakh Agreement. Once the comments are reviewed by the Kazakh side, then online meeting will be held to finalized the Agreement.

2. **Pakistan Turkmenistan Transit Trade Agreement**

Pakistan shared the draft of the Transit Trade Agreement with Turkmenistan side in May, 2023. Revised draft agreement incorporating the changes proposed by Turkmen side in the meetings held in June and August, 2023 was shared with Turkmen side on 30th August, 2023 but the response from Turkmenistan side is awaited.

3. **Pakistan Kyrgyzstan Transit Trade Agreement**

Pakistan shared a draft of the Transit Trade Agreement with the Kyrgyz Republic in September, 2022 through diplomatic channel. Recently, Kyrgyz side has shared its comments in February 2025 on the Agreement which are currently being reviewed in Ministry of Commerce.

4. **Expansion of Pakistan Uzbekistan Preferential Trade Agreement (PTA)**

Uzbekistan and Pakistan signed PTA on 3rd March, 2022, which is operational since March 2023. Both sides are now negotiating for expansion of PTA. Uzbek side has shared 105 items while Pakistan side has shared 118 items for expansion of PTA. Ministry of Commerce has already shared its offer on Uzbek request list.

5. **Expansion of Pakistan-Türkiye Trade in Goods Agreement**

Pakistan and Türkiye are negotiating to expand the scope of their Trade in Goods Agreement by adding new products to the tariff concession lists and add chapters on Mutual Recognition Agreements and Accreditation of Laboratories along with agreements on on Trade in Services, Digital Trade, and Investment Facilitation. This will secure enhanced market access for both countries in each other markets. 1st meeting of TNC held on 13 March, 2025.

6. **Pakistan-Afghanistan Preferential Trade Agreement (PTA)**

Pakistan and Afghanistan have agreed at Technical Level in the bilateral meeting held on 23rd June, 2025 to have PTA on four agricultural items (Fruits & Vegetables) each based on QRT basis and finalize PTA at the earliest.

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Foreign Trade-III Wing

11 FOREIGN TRADE-III WING

FT-III Wing of Ministry of Commerce has been mandated, inter alia, to promote Pakistan's trade with American and European Regions and to ensure optimum market access opportunities for Pakistan's export products in these regions. In this regard, Pakistan's trade performance and initiatives taken to promote and facilitate trade in the regions are given below:

1) AMERICAS REGION

i. U.S. Chamber of Commerce-U.S. Pakistan Business Council delegation to Pakistan

U.S. Chamber of Commerce-U.S. Pakistan Business Council delegation visited Pakistan on 5-7th May, 2025 with the purpose to engage with the Government of Pakistan and key industry leaders and organizations. The MoC coordinated for meetings of USPBC delegation with Prime Minister, Deputy Prime Minister, Commerce minister, Finance Minister & Secretary MOI. The visit of delegation focused on steps to advance the U.S.-Pakistan business ties, and explore new areas for partnership, especially to promote private sector investment in Pakistan.

ii. U.S. Reciprocal Trade & Tariff

U.S. President has signed an Executive Order on 2nd April, 2025 imposing a tariff on all countries. A Steering Committee & Working group has been constituted to analyze global tariff shifts and recommend trade policy response to optimize Pakistan's position. The MoC prepared a concept paper & negotiation strategy for USTR in response to 29% tariff imposed on Pakistan.

Issues like Import Licenses for GMO soya seeds issued by MOCC paving way for US Soya imports and import of US beef into Pakistan have been thrashed out in consultation with relevant agencies. The Stakeholders consultations undertaken with US businesses by MoIT on Data Protection Bill as per US request has been done. The MoC has arranged the working group & steering committee and a meeting was held on 3rd-6th April. Ongoing engagements with USTR w.r.t agricultural issues, textile, digital trade, Intellectual Property and Women Economic Empowerment. After trade negotiations in first week of July, a trade agreement is expected soon.

iii. Submission of Working paper to SIFC on Pakistan Fish Companies registration in USA,Brussels, KSA & Russia and lifting of US ban on export

To identify the challenges in fish exports from Pakistan to listed countries and prepare solutions to remove bottlenecks of Pakistan's fisheries exports. Another objective is to pursue removal of ban on export of shrimps imposed by US side. Stakeholders have been sensitized to actively engage in promoting Pakistan's fish related exports and follow-up with relevant agencies for updated status is continued. Some delays are from counterpart agencies such as Saudi Food Regulatory Authority (SFDA). Also, failure in International compliance for fish exports such as Turtle Excluder Device ED/inspection of fishing facilities due to poor conditions has been observed which will gradually be reduced in cooperation with other stakeholders.

iv) U.S. Beef access to Pakistan

The US has been requesting market access for US beef to Pakistan since long and requested a written response clarifying import requirements for beef. United States Trade Representatives requested Ministry of Commerce for clarification on U.S. Beef access to Pakistan and the FT-III Wing coordinated with relevant stakeholders on the issue and included all the inputs received. After comprehensive coordination with PHA, AQD, FBR & EXIM Wing, a formal reply on the requirements of U.S. Beef import to Pakistan was shared with United States Trade Representative (USTR).

v) Mercosur Framework Agreement

This Framework Agreement has been done in September, 2024 to enhance trade and business with the South America's biggest trade bloc. The Federal cabinet approved the summary and it has been shared with the Mercosur Secretariat through Trade Mission of Pakistan in Argentina. Through this Framework Agreement, a key step has been taken for market diversification in South America region to enhance Pakistan's export to Central American region. The Mercosur Secretariat has published it on its website on 3rd November, 2024. The technical negotiations for a possible PTA will commence with consent of all the stakeholders

Lifting of Ban on Import of Rice from Pakistan

The Mexico had banned the export of Pakistani rice due to detection of pests in the consignments. In collaboration with DPP and MNFSR, MoC is working to lift the ban by Mexico on Pakistani rice exports. A technical team from Mexico SENASICA department had visited Pakistan in July, 2023 to inspect rice export facilities. The SENASICA officials has submitted recommendations/ proposals to Pakistan for improvement in rice export facilitates. The DPP has responded to all the recommendations/proposals of Mexico in 2024. The Commercial section of Pakistan' embassy in Mexico is vigorously pursuing the matter with the new government of Mexico. The matter is pending on the Mexican side.

I. Trade Performance (Americas):

Aggregate Bilateral Annual Trade				
USD Million				
Country	Exports		Imports	
	FY 2023-24	FY 2024-25	FY 2023-24	FY 2024-25
USA	5,286.33	5,835.70	1,263.04	1,743.57
Canada	391.28	399.43	133.00	217.05
Mexico	138.61	138.02	58.21	69.70
Brazil	150.16	145.27	273.64	895.73
Chile	74.61	81.14	19.78	34.63
Colombia	31.76	41.69	4.69	1.17
Argentina	39.89	60.14	136.31	398.74
Peru	24.52	30.73	4.66	5.04
Panama	18.61	24.88	1.38	5.35

Source: FBR

2. EUROPE REGION

i) GSP+ 5th Biennial review of GSP Plus

Pakistani products have duty free access in all 27-member states of the European Union (EU) since 1st January 2014. This duty-free access is available under European Union's **'Special Incentive Arrangement for Good Governance and Sustainable Development' (GSP Plus)** which is a pivotal mechanism for improving economic relations between Pakistan and EU, whereby Pakistan is given zero rated preference on almost 66% tariff lines to the EU market.

The objective is to get duty free excess for Pakistani products in European Union countries. MoC in collaboration with all the stakeholders are trying to respond the EU questionnaires and compliance issues and to ensure timely preparation of the Report.

Visit of EU Monitoring Mission for 5th Biennial Review of GSP Plus was scheduled from 22nd June 2025 to 1st July 2025, however, due to unpredictable regional security situation the mission has been called off and the new dates have not been communicated yet.

ii) Pakistan EU Sub Group on Trade

Annual consultations with the European delegation in Islamabad and the EU Authorities in Brussels were held in November, 2024 to explore opportunities for technical assistance from EU and removal of bottlenecks in bilateral trade. The meeting was held in November, 2024 in Brussels with EU officials to review bilateral issues and discuss new avenues of cooperation with the EU countries. Coordination has been done with EU Embassies and Pakistani stakeholders to resolve bilateral issues. New proposals received from and discussed with Pakistani stakeholders. The MoC is Soliciting of new proposals from Agriculture sector.

iii) Basmati Rice GI Case

The issue of registration of GI tagging of Pakistani Basmati rice and opposing India claims on its ownership. A case is going on between India and Pakistan on Basmati ownership and Ministry of Commerce is vigorously pursuing the case in collaboration with other stakeholders. To get Pakistan's Basmati Rice registered as PGI in EU, evidence based input prepared with the collaboration of stakeholders prepared and to equip our lawyer(s) to defend the case effectively. Also Basmati Rice application has been publicized and oppositions are received – consultations with stakeholders have been conducted. Response to oppositions has been drafted and consultations with opposing parties are conducted (Including India).

iv) Ethanol exports in EU

The regulatory measures by the European Union on export of Ethanol under Article 30 of the Generalized Scheme of Preferences (GSP) regulations (EU 978/2012). Due to this imposition of Regulatory duties, export of Ethanol from Pakistan will be effected. These Regulatory measures were suggested in 2024, but EU imposed duties on export of Ethanol in June, 2025. To counter EU's move to impose duties on Pakistan's exports of Ethanol to EU countries, MoC has prepared response with the collaboration of stakeholders (PEMA) to ensure duty-free exports. Coordination with stakeholders to forge a harmonious defense (of GoP and the Industry). Also, traced the data and other evidence to counter EU complainant's narrative and submitted response in time.

v) Pak-UK Trade Dialogue

Although Pakistan have DCTS arrangement with UK. However, to enhance the bilateral trade relations, this dialogues are important for solving different pending trade issues. To enhance Pakistan and UK trade relations and increase of bilateral engagements, the trade dialogue process has been started. For this purpose, after consulting with all the relevant stakeholders, a final version of TORs is ready and arrangements has been done for the negotiations with UK. The trade talks/negotiation are soon to be resumed in UK in this week at the highest level of senior officials.

vi) Pak-Italy collaboration on SMEs internationalization

In July 2024, a collaborative program for capacity building of Pakistani SMEs with the cooperation of Italian experts has been started. This program is for the Capacity building of Pakistani SMEs for export readiness. Through this collaborative program, the orientation of Pakistani SMEs will be enhanced with technological input and provision of resources from Italian trade experts. The MoC is working vigorously on this program in collaboration with TDAP, private sector with the Italian experience.

UK:

- The forum of UK-Pakistan Trade Dialogue is envisaged to provide an avenue for discussion on diverse matters pertaining to trade & investment between Pakistan and the United Kingdom. Several High-Level and Technical-Level meetings have been held. Both countries are currently working towards launching the Dialogue at the Ministerial level in the year 2024-25.

ITALY:

- An SME Internationalization / Export Readiness Programme is currently being coordinated with the Milan Chamber of Commerce & Industry which will train Pakistani SMEs in skills and tools to explore and enter international markets.
- In July 2023, the Italian Trade Agency established a dedicated office for Pakistan in Islamabad, which was previously operating from Dubai.

1.4. Trade Performance:

Aggregate Bilateral Annual Trade				
USD Million				
Country	**Exports**		**Imports**	
	FY 2022-23	**FY 2023-24**	**FY 2020-21**	**FY 2022-23**
UK	1,943.11	2,015.94	555.66	578.47
Germany	1,579.12	1560.64	780.17	755.90
Netherlands	1,580.63	1484.02	487.86	447.94
Spain	1,415.75	1407.01	170.61	132.39
Italy	1,162.96	1120.92	355.61	315.33

Belgium	723.90	646.35	321.49	270.88
France	499.09	469.98	394.55	251.11
Sweden	152.92	149.39	209.18	129.42
Switzerland	14.61	12.67	206.77	157.04
Hungary	16.29	29.35	34.92	41.01z

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FT-IV Wing

12 FT-IV WING

1. AFRICA REGION

Total bilateral trade between Pakistan and Africa was US$ 4.85 billion in 2024-25. Exports were US $2.61 billion, while imports were US $2.24 billion in 2024-25. The details are provided below:

BILATERAL TRADE OF PAKISTAN WITH AFRICA (US$ BILLION)

Year	Pakistan Imports (US$ Billion)	Pakistan Exports (US$ Billion)	Total Trade (US$ Billion)
2019-20	2.70	1.48	4.18
2020-21	3.11	1.37	4.48
2021-22	4.80	1.54	6.34
2022-23	2.89	1.55	4.44
2023-24	3.16	2.28	5.45
2024-25	2.61	2.24	4.85

Source: FBR/PRAL

LOOK AFRICA POLICY OF MINISTRY OF COMMERCE

In order to enhance trade and increase outreach to major African economies, the Ministry of Commerce launched “Look Africa Policy Initiative”, which envisaged various measures to enhance trade with Africa. The initiatives have been under taken by the Ministry of Commerce to diversify exports to Africa including enhancing Commercial representation, enhanced participation in exhibitions, and coordination with regulatory authorities, organization of Pakistan Africa Trade Development Conferences and Single Country Exhibitions in regional trading hubs of Africa. Resultantly Exports to Africa region has increase more than 50% from 2019-20 onwards. Following initiatives have been taken during fiscal year 2024-25:

Joint Trade Committee with East African Community (EAC)

MoU for establishment of Pakistan EAC Joint Trade Committee is at its final stages of signing.

Opening of new Trade Missions

Two new trade missions have been opened at Darussalam (Tanzania) and Maputo (Mozambique) for enhancing trade related engagements in the region.

Trade Promotional Activities

During FY 2024-25, Trade Missions in collaboration with TDAP arranged around 200 delegates from Africa for participation in Food Ag held from 9th-11th August 2024 at Expo Center Lahore. Similarly, around 160 delegates from Africa participated in the 5th edition of TEXPO held from 23rd – 25th October 2024 at Expo Center Karachi. Around 131 delegates from Africa participated in 4th HEMS held from 17th to 19th April 2025 at Expo Center Lahore.

2. MIDDLE EAST REGION

Total bilateral trade between Pakistan and Middle East Region was US$ 18.77 billion in 2024-25. Exports were US $ 3.21billion, while imports were US $15.56 billion in 2024-25. The detail of bilateral trade between Pakistan and Middle East is as follows:

BILATERAL TRADE OF PAKISTAN WITH MIDDLE EAST (US$ Billion)

Years	Pakistan Exports	Pakistan Imports	Total Trade
2017-18	1.6	14.3	15.9
2018-19	1.9	14.6	16.5
2019-20	2.3	10.3	12.6
2020-21	2.0	12.1	14.1
2021-22	2.6	22.9	24.7
2022-23	2.6	16.9	19.6
2023-24	3.1	15.9	19.1
2024-25	3.2	15.5	18.8

Source: FBR/PRAL

Action Plan for Oman

During the visit of Commerce Minister to Oman a long term 34 points joint action plan has been developed. The plan includes concrete steps to enhance bilateral cooperation in trade, investment and IT, ensuring tangible benefits for both countries. The action plan has guideline for improving supply chain, logistics, marketing and branding issues of Pakistani products in Oman.

Single Country Exhibition Jeddah

Pakistan’s First Single Country Exhibition in Saudi Arabia held during February 2025. It was a 3 days event. Minister for Commerce from Pakistan and Saudi Assistant Minister for Investment were the Chief Guests. in exhibition 136 exhibitors from 28 export sectors participated from Pakistan. The event was attended by large number of importers from Saudi Arabia resulting in 1646 B2Bs.

Saudi Business Forum

A 127 member delegation led by H.E Khalid Abdul Aziz Alfalih, Minister of Investment, Kingdom of Saudi Arabia visited Pakistan during April 2025. The delegation was comprised of members representing private sector and members from Government Sector. Ministry of Commerce organized Business Forum, Breakout Sessions and B2B Meetings which resulted in singing of 37 MoUs worth of approx. USD 2.8 Billion.

Institutional Linkages

Institutional linkages are being established. Joint Working Group on Trade & Investment with Kuwait and Iraq have been created. Joint Business Council with UAE has been established.

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Services & E-Commerce Wing

13 SERVICES & E-COMMERCE WING

SERVICES OUTLOOK/DATA FOR YEAR BOOK 2024-25

Pakistan's total exports of services increased by 9% in FY25 compared to FY24, reaching $7,648 million. The top contributors were Telecommunications, Computer, and Information Services, which grew by 19% to $3,471 million, and Other Business Services, which saw a 7% increase to $1,530 million. The Transport sector also performed well, growing by 25% to $878 million, while Travel Services experienced a slight decline of 4% to $669 million.

USD MILLION

Exports of Services	**FY 24**	**FY 25**	**%Change**
	Jul-May		
Total	**7,046**	**7,648**	**9%**
1. Manufacturing Services on Physical inputs owned by Others	-	-	-
2. Maintenance and Repair Services n.i.e.	5	9	80%
3. Transport	703	878	25%
4. Travel	698	669	-4%
5. Construction	45	44	-2%
6. Insurance and Pension Services	69	99	43%
7. Financial Services	48	53	10%
8. Charges for the use of Intellectual Property n.i.e.	11	13	18%
9. Telecommunications, Computer, and Information Services	2,926	3,471	19%
10. Other Business Services	1,432	1,530	7%
11. Personal, Cultural, and Recreational Services	21	46	119%
12. Government Goods and Services n.i.e.	1,088	836	-23%

Source: SBP

Pakistan's imports of services in FY25 totaled $10,316 million, marking a 7% increase from FY24. The largest contributor remained Transport, which rose by 2% to $4,404 million, followed by Travel, which increased by 6% to $2,266 million. Financial Services saw a significant 39% jump, reaching $657 million, while Charges for the use of Intellectual Property grew sharply by 64%, reaching $271 million. Telecommunications, Computer, and Information Services also experienced strong growth, up 30% to $460 million, reflecting a continued demand for technology and financial services. These sectors highlight the ongoing importance of transport, travel, and technology-related imports in Pakistan's economy.

USD MILLION

Imports of Services	**FY 24**	**FY 25**	**%Change**
	Jul-May		
Total	**9,679**	**10,316**	**7%**
1. Manufacturing Services on Physical inputs owned by Others	-	-	-
2. Maintenance and Repair Services n.i.e.	70	65	-7%
3. Transport	4,314	4,404	2%
4. Travel	2,134	2,266	6%
5. Construction	26	35	35%

6. Insurance and Pension Services	397	312	-21%
7. Financial Services	472	657	39%
8. Charges for the use of Intellectual Property n.i.e.	165	271	64%
9. Telecommunications, Computer, and Information Services	354	460	30%
10. Other Business Services	1,296	1,177	-9%
11. Personal, Cultural, and Recreational Services	1	12	1100%
12. Government Goods and Services n.i.e.	450	657	46%

Source: SBP

Achievements 2024-25

1. Facilitated B2B meetings between Pakistani and international companies which include:
   a. Pak-Saudi Investment Forum (October 2024): During the visit of the delegation from Saudi Arabia on 10th October, 2024, Pakistani companies were shortlisted for making schedules for B2B meetings in the services sector i.e I.T, logistics, human resource, construction, real estate , banking, travel and tourism etc. 87 B2B meetings were conducted by the officers of the Services & e-Commerce Wing. As a result, MoUs worth USD 18 million were signed during the event.
   b. Pak-Malaysia Business forum (October 2024): During the visit of the delegation from Malaysia on 3rd October, 2024, matchmaking was done between Pakistani and Malaysian companies to hold meetings in the services sector i.e I.T, Logistics, Transport, Human resource, professional services, travel and Tourism etc. 19 B2B meetings were conducted by the officers of the Services & e-Commerce Wing resulting in 1 MoU signed on the occasion and collaborations for future engagements.
   c. Pakistan-Turkiye Business Forum (February 2025): A business delegation visited along with the President of Türkiye. After extensive working and coordination, the Services & e-Commerce Wing conducted more than 80 meetings of Pakistani companies with their Turkish counterparts 2 MoUs and 1 framework agreement signed in IT and healthcare sector.

2. MoU with PTA signed in January 2025 to advance digital trade framework and to create a secure digital trade ecosystem.

3. The Services Wing, MoC notified three Sector specific Council for I.T & e-Commerce, Tourism & Hospitality and Logistics & Transport sectors for giving more visibility to the leading services sector in the policy formulation and resolution of their issues. The primary objective of these Sectoral Councils is to bring together a diverse range of stakeholders, ensuring a coordinated and strategic approach to export promotion. Their composition includes representatives from key government bodies alongside private sector players, including industry associations, exporters, and business leaders.

4. On request of the Warehousing and Logistics Association, MoC took up the matter with M/o Industries and Production and SIFC for granting status of ‘Industry’ to the sector. Resultantly, Warehousing has been declared as an “Industry” on 6th February, 2025.

5. **The Geographical Indications (GI) Cell of the Services & E-Commerce Wing has delivered key results over the past year.** It finalized Books of Specifications (BoS) for iconic products such as Sharaqpur Guava, Sindhi Topi, Peshawari Chappal, Blood Red Orange, Habi Apricot, and Marghulam Apricot, enabling their protection and potential GI registration. Capacity-building sessions were held in AJK, Punjab, and Khyber Pakhtunkhwa to raise awareness and guide provincial departments on BoS preparation and GI processes.

National-level outreach was also strengthened through a dedicated One Day National

Conference and Training on Geographical Indications. These initiatives brought together registrants, academia, and certification bodies to improve understanding of GI systems, enhance coordination, and promote the development of a robust GI framework supporting Pakistan's cultural heritage and export competitiveness.

6 Services Wing has arranged collaborative consultative sessions with the Asian Development Bank (ADB) to develop and launch the Insurance Transformation Program. This program is designed to modernize the insurance landscape, enhance market development, and promote innovation and inclusion in the sector.

9. In coordination with the Securities and Exchange Commission of Pakistan (SECP) and the Insurance Association of Pakistan (IAP), meetings were convened to develop regulations for Pakistan Reinsurance Company Limited (PRCL) under Sections 42, 43, and 44 of the Insurance Ordinance. These regulations are critical for improving PRCL's operational framework and ensuring compliance with statutory requirements.

11. Service Wing is in continuous coordination with insurance companies for the effective implementation of Corporate Social Responsibility (CSR) initiatives, in line with SECP guidelines and the directives of the National Assembly. This is intended to promote social impact and ethical business conduct within the insurance sector.

12. To implement the decisions of the Cabinet Committee on Privatization (CCOP) and the requirements of the State-Owned Enterprises (SOE) Act, 2023, a Draft Life Insurance Nationalization Order (LINO) Amendment Bill has been prepared. This amendment is a key step toward enabling structural reforms and divestment of SOEs like SLIC.

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World Trade Organization Wing

14 WORLD TRADE ORGANIZATION WING

1. WTO National Technical Assistance Activity by the WTO:

The WTO Wing of the Ministry of Commerce, in collaboration with the WTO Secretariat and the Pakistan's WTO mission organized a National Technical Assistance (NTA) Activity on Rules of Origin (ROO), from 27th to 29th May 2025 at the Pakistan Institute of Trade and Development (PITAD), Islamabad. An expert from World Custom Organization (WCO) also visited to impart training in the said activity and representative of WTO joined online. The session was attended by fifty-nine (59) officers from MoC, TDAP, IPO, FBR, and EDB.

2. Investment Facilitation Development Agreement (IFDA):

Pakistan joined IFDA on 2nd September, 2024. The objective of this agreement is to streamline and harmonize investment related laws, regulations and administrative requirements at Federal, Provincial and sub-regional (district) levels. The Agreement also requires the members to publish these laws. regulations and administrative measures digitally and to inform the members about the changes, while keeping the information available online updated. The Agreement envisages to attract foreign direct investment in the member countries, which can contribute substantively to generating employment opportunities and promoting sustainable development. Pakistan joined WTO's JSI on the orders of the Prime Minister based on recommendations of the Committee set up by the Prime Minister to decide on Pakistan's joining WTO JSI for IFDA.

3. Ratification of WTOs Agreement on Fisheries Subsidies:

In The 11th Ministerial in held in Buenos Aires in 2017, Ministers resolved to conclude fisheries negotiations with the aim of adopting an agreement aligned with the United Nations Sustainable Development Goal (UNSDG) 14.6 to ensure sustainable fishing by (MC-12). At MC-12, held in June 2022 in Geneva, Switzerland, members agreed to adopt Phase-I of the Agreement on Fisheries Subsidies (AFS). The AFS Phase-I scope entails disciplines related to Illegal, Unreported and Unregulated (IUU) fishing and overfished stocks. . Federal Cabinet in its meeting held on 8th October 2024 approved ratification of the Agreement of Fisheries Subsidies. Instrument of Acceptance has been submitted accordingly to WTO Secretariat on 20th March, 2025.

4. Stakeholder consultation with Accession to Cross border Paper less Trade Agreement (CPTA):

The purpose of the Agreement is to facilitate paperless trade in Pakistan. 3rd consultative meeting of CPTA was convened on 11-10-2024. Consensus has been achieved amongst domestic stakeholders to ratify the CPTA. The Summary for accession to the Agreement is under submission in the Ministry of Commerce for seeking the approval of the cabinet.

5. Informal Working Group on Micro Small and Medium Enterprises:

The initial discussions on establishment Informal Working Group (IWG) on Micro, Small and Medium Enterprises (MSMEs) were started during MC11. Objective of the IWG is to support MSMEs' participation in the global trade through reduced trade costs predictable regulatory environment, trade facilitation, and better access to trade finance. Pakistan had joined the Informal Working MSMEs on the orders of the Prime Minister based on recommendation of the Committee set up by the Prime Minister to decide Pakistan's participation in the IWG in the WTO on MSMEs on 12th December, 2024.

6. Informal Working Group on Trade & Gender:

The informal working group on trade and gender was established during the MC11 and is also referred to as Buenos Aires declaration on Women's Economic Empowerment. Objective of the informal working group is to intensify efforts to increase women's participation in global trade. Pakistan became part of this informal dialogue in the WTO on the orders of the Prime Minister based on the recommendations of the committee set up by the Prime Minister on 12th December, 2024.

7. National Trade and Transport Facilitation Committee (NTTFC):

Ministry of Commerce is in the process of strengthening National Trade and Transport Facilitation Committee (NTTFC) and necessary HR professionals have been hired. NTTFC has been designated as the National Committee for Pakistan under Article 23.2 of Trade Facilitation Agreement (TFA) of the WTO to oversees the implementation of TFA and to facilitates private stakeholders in national and regional trade matters pertaining to transport, logistics, digital trade, trade documentation optimization, transport sector insurance issues etc. In order to synergize efforts of various public and private sector stakeholders engaged in improving enabling environment and requisite infrastructure for trade and transit through Pakistan. Besides this wing has also been engaged to provide administrative support/ necessary approvals for matters of NTTFC Secretariat like processing of monthly salaries, procurements of goods and services for NTTFC Secretariat and other auxiliary matters.

9. Transshipment policy of Pakistan:

Three meetings of the Inter ministerial Working Group have convened so far under the chairpersonship of Commerce Minister. The process has been initiated to remove bottlenecks to facilitate transit trade and transshipment through Pakistan. This involves drafting first ever Transshipment Policy of Pakistan, cross stuffing at Pakistan's Ports, necessary modification in Customs rules, a review of Pakistan National Shipping Policy, bunkering facility at Gwadar Port among others. Zero Draft of the National Transshipment Policy has been prepared by MoMA and views / comments of MoC have been shared with MoMA. Similarly, 2nd Draft of the Transshipment Policy, as shared by MOMA, has also been reviewed and put up for approval of the competent authority.

10. Draft Pakistan Land Port Authority Act:

The WTO Wing worked with stakeholders to develop draft Pakistan Land Port Authority Act. The purpose was establishment of Pakistan Land Port Authority to facilitate cross border trade in line with obligations arising out of Pakistan's accession to the Trade Facilitation Agreement of the WTO. Draft Bill to establish PLPA was finalized. However, in June 2024, the Draft Bill and establishment of PLPA stand transferred to the Ministry of Interior on the instructions of the Prime Minister.

11. Implementation of TIR Convention and Facilitation for Transit Trade under Pakistan's Bilateral Transit Trade Agreements:

The WTO Wing regularly liaise with FBR and transport operators like NLC to facilitate TIR operations from Pakistan by focusing on areas like cross stuffing, multimodal connectivity, transit trade and others. Similarly, WTO Wing has also taken up the matter with FBR to facilitate TIR operations from In-Land Customs Stations at Sambrial, Sialkot and Lahore. Moreover, the WTO Wing has also requested FBR to prepare a Training Module for customs officials and TIR operators to help them register TIR consignments without errors to streamline TIR Operations.

12. Policy Input for the Development of Maritime Sector of Pakistan:

The WTO has prepared views / comments for MoC to be included in number of policies initiated by the Ministry of Maritime Affairs including Pakistan Shipping Policy, National Maritime Policy, and Draft Carriage of Good by Sea Bill and Draft Carriage Shipping Document Bill to help unleash potential of the blue economy of Pakistan.

13. Activation / Utilization of Gwadar Port:

The WTO Wing has been engaged with the Ministries of Maritime Affairs and Planning, Development and Special Initiatives for operationalization of Gwadar Port focusing on policy areas including 60% import from Gwadar Port, replacement of Bank Guarantees with Insurance Guarantees and to allow export of areas from Gwadar Free Zone. Trading Corporation of Pakistan has been directed to ensure that public sector imports are facilitated through the Gwadar Port whenever the Federal Government decides to import commodities like Urea, Sugar and Wheat.

Besides WTO Wing has also been actively engaged in making policy briefs and participation in the following Cabinet committees and working groups:

i. The Inter-Ministerial meetings on Issues Hampering the Development of Gwadar Port and Free Zone by the Planning Commission;
ii. Cabinet Committee on 60 % Public Sector Imports Form Gwadar Port;
iii. Cabinet Committee on Chinese Investment Projects (CCoCIP);
iv. Inter-Ministerial Working Group on Transshipment Policy of Pakistan;
v. Task Force on Revamping Maritime Sector of Pakistan under Chairpersonship of the Honorable Defense Minister.
vi. Cabinet committee to finalize Gwadar Port operationalization plan.

14. Implementation of Axle Load Control Regime:

Pursuant to the order of Islamabad High Court and regarding compliance of Axle Load Control Regime (ALCR) by the Ministry of Communications and to ensure implementation of ALCR on vehicles entering from China and other neighboring countries, the matter was taken up with the Trade Development Authority of Pakistan to disseminate the information among the relevant stakeholders including all Chambers of Commerce, the Federation of Pakistan Chambers of Commerce & Industry, Pakistan National Committee of International Chambers of Commerce and any other relevant organization / association. Moreover, Pakistan's Trade Missions in Afghanistan, China, Kazakhstan and Tajikistan have also been instructed to share information on the ALCR with respective public and private sectors organizations responsible for cross border transit, trade and transportation with Pakistan.

15. Implementation of Trade Facilitation Agreement:

In order to enable Pakistan to implement its commitment under Article 8 of the WTO's Tarde Facilitation Agreement (TFA), WTO Wing coordinated with the FBR and a second time extension was sought in October 2024 from the Trade Facilitation Committee of the WTO. It allows Pakistan to implement Article of TFA, which deals with Border Agency Cooperation, by 30th June 2026.

16. Coordination Matters of WTO Wing with Other Wings of MoC:

The WTO wing has actively been coordinating with other wings of MoC on issues and matters received from the office of the Honorable Prime Minister of Pakistan on matters ranging from regional connectivity, trade and economic growth.

17. Investment from MAERSK to Pakistan and Coordination with APM Terminals (M/s. Maersk):

The WTO wing has been involved in providing necessary facilitation and coordination between office of Commerce Minister and Headquarter of APM Terminals. In this regard, this Wing provided facilitation to the Commerce Minister Office, NLC, Ministry of maritime Affairs to arrange the visit of High level Delegation from Pakistan to Denmark, the Netherlands and Morocco.

18. Facilitation for Implementation of Article 8 of Trade Facilitation Agreement (TFA):

In order to comply the Pakistan's international commitment with the WTO agreement on Trade facilitation, this Wing has actively been engaged with the Federal Board Revenue to keep track of implementation of Article 8 of the TFA, which relates to Border Agency Corporation. In this regard, this Wing facilitated to seek the 2nd time extension for the Federal Board of Revenue to implement Article 8 of TFA by 30th June 2025. At present, this Wing is again coordinating with the FBR to ensure that either FBR implements the Article 8 or a third time extension would be required from the Trade Facilitation Committee of the WTO.

19. WTO Related Trainings:

As per its mandate, the WTO Wing has processed cases of WTO related trainings on e-commerce, advance trade policy course, WTO dispute settlement mechanism, Government procurement agreement, ACWL and others. Wherein nominations of relevant officers of this Ministry and officers belonging to other line Ministries have been analyzed and recommended for approval of the Secretary Commerce. Afterwards, the same nominations have been sent to Pakistan's permanent Mission to the WTO for onward sharing with the WTO Secretariat.

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Development Wing

15 DEVELOPMENT WING

➢ Functions

- **PUBLIC SECTOR DEVELOPMENT PROGRAM (PSDP) SECTION:**

1. Implementation of the Project Management Policy and ECNEC Guidelines of Project Management notified by Planning Commission.
2. Coordination with Planning and finance Division, Executing Agencies and other stakeholders for preparation and implementation of PSDP funded projects of M/o Commerce.
3. Technical input / preliminary appraisal in process of PC-Is preparation before submitting to relevant competent fora for consideration/approval.
4. Monitoring of PSDP projects both under implementation and completed through PC-III & PC-IV, and PC-V respectively.
5. Preparation of Briefs and replies for APCC, DDWP, CDWP, ECNEC, National Assembly and Senate Questions on PSDP of M/O Commerce.
6. Assist the Project Directors/PMU in preparation and submission of PC-I, PC-II, PC-IV, PC-V, New Item Statements (NIS) / Budget Orders (BO), release of funds and other administrative and financial matters pertaining to preparation and implementation of PSDP projects.

- **STATISTICS SECTION**:

1. Focal Section of M/o Commerce for compilation / provision of domestic and international trade data compilation/Maintaining Pakistan's Country-Wise, commodity-wise/ group-wise trade statistics of domestic as well as international data on monthly basis and circulation within the Ministry.
2. Provision of trade (exports & Imports) data by commodity-wise, country-wise as per requirements of all concerned Wings of M/o commerce.
3. Providing necessary trade data within the Ministry for preparation of reply to the questions of the National Assembly, Senate and Standing Committees.
4. Providing external trade Statistics to the Secretary of Commerce for discussion / participating in Economic Coordination Committee (ECC)
5. Providing external trade data to the Advisor Office on requirements.

- **OVERVIEW:**

The achievements/progress of Development Wing Ministry of Commerce during the FY 2024-25 is as below:

i. Preparation and submission of PC-I of the project titled "Export Accelerator for SMEs".

ii. Expo Centre Peshawar
iii. Expo Centre Quetta.
iv. Restructuring of Pakistan Institute of Trade and Development.
v. Committee to Propose Plan for Generating Employment Opportunities for the Residents of Border Districts of Balochistan.
vi. Construction of Border Terminal at Pakistan-Afghanistan Border Badini with Blacktop Road From Obashtai To Khan Dagar Main Badini Road (Length: 40 Kilometer), District Killa Saifullah, Balochistan
vii. Establishment of Joint Border Market at Gabd (Gwadar) and Chedgi (Panjgur)
viii. Statistical Section
ix. Miscellaneous Matters

1. **Preparation and Submission of PC-I of the project titled "Export Accelerator for SMEs"**

The 3000.00 million "Export Accelerator for SMEs" project, initially included in the Ministry of Commerce's PSDP 2024-25 by M/o PD&SI without prior consent, aims to boost SME exports through training, mentorship, and academia collaboration. Following a consultative meeting chaired by the Federal Minister for Planning 07-08-2024, a PC-I was developed and revised to align with URAAN Pakistan 5 Es Plan. As the PC-I was submitted to MoPD&SI on 21-03-2025 through iPAS, it underwent pre-CDWP review.

During the meeting of the Sub-Committee on PSDP Review held under the chairmanship of Advisor to the PM on Public and Political Affairs & IPC on 29-05-2025 at the Prime Minister House as well as the meeting of the Annual Plan Coordination Committee held under the chairmanship of the Federal Minister for Planning Development & Special Initiatives on 02-06-2025, the allocation against the Export Accelerator for SMEs project was approved at Rs 350.000 million for the FY 2025-26 PSDP. Later Furthermore, the MoPD&SI returned the PC-I of the subject project via the iPAS system on 20-06-2025, citing its exclusion from the Public Sector Development Programme (PSDP) for the fiscal year 2025–26. In this context, a meeting was held under the chairmanship of the member (PSD&I), Planning Commission on 25-06-2025 wherein the proposal for seeking EDF funding for the project was discussed.

2. **Expo Centre, Peshawar**

The project was approved by CDWP on 29th October, 2015 at a total cost of Rs. 2500 Million. The project aims to provide an international standard infrastructure for the promotion of economic activities through trade exhibitions, consumer fairs and conferences in the province. The scope of the project consists of two Exhibition Halls of 45000 sq. ft. each plus one convention centre with capacity of 600 people, parking with capacity of 1000 vehicles, Admin Block, Warehouse and external development work. Due to cost escalation, the revised PC-I of the project at total estimated cost of Rs. 6,720 million was submitted to the CDWP. The CDWP considered the revised PC-I and directed to close the project after completing critical infrastructure while remaining within the original scope & cost. It further directed to complete the remaining essential works with funds from Export Development Fund (EDF).

Accordingly, the PC-IV of project to the extent of PSDP funding was received in this Ministry which is under the initial scrutiny stage. After the review the PC-IV, the said will be shared with M/o Planning, Development & Special Initiatives for further necessary actions.

3. Expo Centre, Quetta

The Expo Centre Quetta Project, originally approved by CDWP in its meeting on 29th September, 2019 at Rs. 2,500.00 million to build a world-class facility at Quetta Industrial State, faced delays due to land acquisition, fragmented funding, and COVID-19, increasing the cost to 4,829.76 million. The revised PC-I was submitted on 07-09-2923 but deferred over site security concerns, following site visits from 5 to 8 November 2023 and consultations with stakeholders, the Government of Balochistan recommended on 20-05-2024 retaining the original Eastern Bypass site. The Committee's report was forwarded to MoPD&SI on 12-07-2024, and the CDWP approved the project at this location on 23rd January 2025. Despite this, formal authorization and meeting minutes from the Planning Commission remain pending, delaying fund release and progress, through 1,044.7 million has already been utilized as of 2024/25. The CDWP considered the revised PC-I and the Committee's report on 23rd January 2025, approving the project at the existing location; however, the minutes of the meeting of the CDWP as well as the Authorization of the project are still awaited by the Planning Commission / MoPD&SI. In the PSDP 2025-26 Rs. 50 million allocated for the Expo Centre Quetta project.

4. Restructuring of Pakistan Institute of Trade and Development (R-PITAD)

The project titled R-PITAD was partially funded from PSDP and partially by the EDF. The funds from PSDP had been consumed, therefore, R-PITAD was assisted to submit the PC-IV to the extent of the expenditures made from PSDP funds. Subsequently, the R-PITAD submitted the PC-IV which was, after due review by this Ministry, was provided to the MoPD&SI for further course of action.

Further, this Wing has been facilitating the R-PITAD and HRM Wing of MoC in the extension/appointment of the time period of project director of R-PITAD project till the completion of remaining scope of project at the earliest. In June, 2025 Chief (Development) attended the meeting on the subject project held in PITAD on the progress of the R-PITAD project.

5. **Committee to Propose Plan for Generating Employment Opportunities for the Residents of Border Districts of Balochistan**

On April, 2024, The Prime Minister constituted the Committee titled “Committee to Propose Plan for Generating Employment Opportunities for Residents of Border Districts of Balochistan,” under the Chairmanship of the Minister for Commerce and comprising the Minister for Petroleum, Federal Secretaries of Finance, Industries & Production, Planning Development & Special Initiatives, Petroleum, Chief Secretary Balochistan, a representative from GHQ and other members (s) co-opted by the

Committee. The committee was tasked with developing a comprehensive plan to promote formal trade and create employment in Balochistan’s bordering districts. The inaugural meeting was formed under the Minister of Commerce to assess dependence on illicit trade and propose a time-bound employment plan. The Working Group met on May 21, 2024, and presented its findings to the Committee on May 24, 2024. After several follow-up meetings, the final report was approved and submitted to the Prime Minister’s Office on July 5, 2024.

Subsequently, on December 5, 2024, the Prime Minister’s Office assigned Task No. T18233C to the Ministry of Commerce to submit an enhanced, actionable plan. In response, the Ministry developed a matrix of proposed interventions, in consultation with the Minister for Commerce, and shared it with the Government of Balochistan. The proposals targeted critical sectors such as infrastructure, trade facilitation, agriculture, fisheries, mining, women empowerment, and socio-economic development. The Government of Balochistan submitted 290 projects 203 new ones worth Rs. 47,537.45 million and 87 ongoing projects worth Rs. 48,537.45 Million – aimed at creating sustainable livelihood. The enhanced report, addressing existing gaps, was submitted to the Prime Minister’s Office on June 5, 2025. The same was also provided to the Ministry of Planning Development & Special Initiatives through e-Office on 05-06-2025. In this connection, PM Office desired that Minister for Commerce along with members of the committee may formally present the report to the Prime Minister in the form of presentation. In compliance with the said directions, a presentation in prepared and under approval process for presenting the report in the PM Office.

6. **Construction of Border Terminal at Pakistan-Afghanistan Border Badini with Blacktop Road From Obashtai To Khan Dagar Main Badini Road (Length: 40 Kilometer), District Killa Saifullah, Balochistan**

The project titled **“Feasibility Study for Construction of Border Terminal at Pakistan-Afghanistan Border Badini with Blacktop Road From Obashtai To Khan Dagar Main Badini Road (Length: 40 Kilometer), District Killa Saifullah, Balochistan”** costing **Rs 20,256.343 million (including shares from GoP at Rs 15,748.373 million and Rs 4,507.970**

million from GoB) million over 03 years' was proposed / sponsored by the **Government of Balochistan** with Balochistan Development Authority (BDA), Planning & Development Department, GoB as its **executing agency.** The project was considered by the CDWP in its meeting held on 27-06-2024 wherein the CDWP recommended it to the ECNEC. The ECNEC approved the instant project in its meeting held on 9th July 2024 with a direction ***that Ministry of Commerce shall play the lead role in implementation and coordination with relevant agencies for smooth and timely execution of the project".***

In this regard, the M/o Commerce has constituted a Steering Committee on the said project for taking further course of action for smooth and timely execution of the project in compliance of the ECNEC direction.

Ministry of commerce in this regard requested Government of Balochistan for submission of Administrative Approval (AA) of the said project on 24-01-2025. However, the AA from GoB received to this ministry on 29-04-2025.

7. <u>Establishment of Joint Border Market at Gabd (Gwadar) and Chedgi (Panjgur)</u>

The meetings were held with the concerned stakeholders i.e. Government of Balochistan and FWO for submission of PC-IVs of the projects titled "Establishment of Joint Border Markets at Gabd and Chedgi" to MoC for onward submission to MoPD&SI after prior review / scrutiny.

8. <u>Activities of Statistical Section</u>

The Development Wing regularly collected, analyzed, and compiled export/import data from Pakistan Bureau of Statistics PBS and State Bank of Pakistan SBP. Monthly and quarterly trade summaries, including commodity-wise, group-wise, and country-wise breakdowns, were shared with all Wings of the Ministry of Commerce. These statistics also supported high-level briefings and documentation for the Prime Minister's Office, Federal Cabinet, Parliamentary Committees, and senior Ministry officials for informed decision-making and timely responses to official queries.

9. <u>Miscellaneous Matters</u>

Development Wing circulated various directions and policies related to PSDP schemes received from the Planning Commission, ECNEC, and CDWP to all wings, organizations, and attached departments within the Ministry.

Submission of monthly E-Office compliance reports to the Ministry of Commerce's Database Section to facilitate monitoring and ensure timely follow-up actions

The Development Wing served as the focal person for the Intelligent Project Automation System (iPAS), managing the submission of PC-I and revised PC-I proposals to the Planning Commission. It regularly coordinated with all Wings, Departments, and Attached Organizations under the Ministry of Commerce to submit new proposals for seeking PSDP funding.

The Development Wing, regularly represented M/o Commerce in multiple high-level forums such as Pre-CDWP, CDWP, APCC meetings, National and Senate Standing Committees, Quarterly PSDP Review meetings and other related meetings held in the Planning Commission and the Prime Minister’s Office. Consistent efforts were made to engage in these platforms to advocate for commerce-related initiatives and ensure effective implementation of decisions, particularly related to PSDP projects.

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PART-II

ATTACHED DEPARTMENTS / SUB-ORDINATE OFFICES / COMPANIES / CORPORATIONS UNDER THE ADMINISTRATIVE CONTROL OF MINISTRY OF COMMERCE

1. TRADE DEVELOPMENT AUTHORITY OF PAKISTAN (TDAP)

1. Introduction
The Trade Development Authority of Pakistan (TDAP), operating under the administrative control of the Ministry of Commerce, is the premier organization mandated to enhance Pakistan's exports and plays a pivotal role in expanding the country's global trade footprint through product diversification, market expansion, trade facilitation, and institutional linkages.

2**. Highlights of Key Activities (FY 2024–25)**

A. Participation in International Exhibitions
TDAP facilitated Pakistan's presence in **96 international exhibitions**, spanning sectors such as agro-food, textiles, engineering, IT, and minerals.

Division	No. of Exhibitions
Agro & Food	17
Textile & Leather	22
International Market Dev.	12
Services (IT, E-com, Tourism)	20
Engineering & Minerals	25
Total	**96**

B. Incoming Delegations (16 Total)

TDAP welcomed high-level trade delegations from **China, Saudi Arabia, Malaysia, Ireland, Turkiye, Belarus, Australia, South Sudan, and Kazakhstan**—supporting B2B match-making, market access discussions, and bilateral forums.

C. Outgoing Delegations (13 Total)

TDAP led trade delegations to **Russia, Bangladesh, China, Uzbekistan, Azerbaijan, Syria** promoting sectors like sesame, citrus, textiles, meat, and processed foods.

D. Single Country Exhibition
- **Jeddah, Saudi Arabia (Feb 2025):** Exclusively promoted Pakistani brands and SMEs in food, textile, and lifestyle sectors.

5. Flagship Events – 2024–25

Event	Dates	Location	Key Highlights
2nd FoodAg	Aug 9–12, 2024	Karachi	800 foreign delegates, 350 exhibitors, \$1.2B projected business deals
5th TEXPO	Oct 23–25, 2024	Karachi	527 international buyers, 274 exhibitors, \$982M projected business deals.
12th WEXNET	Jan 10–12, 2025	Lahore	Largest women-only trade fair in Pakistan

FoodAg Manufacturing	Feb 26–28, 2025	Lahore	152 exhibitors, $270M projected business
4th HEMS	Apr 17–19, 2025	Lahore	900 foreign delegates, $432M projected trade

6. Seminars, Webinars & B2B Meetings

Division	Seminars/Trainings	Webinars/B2Bs
Agro & Food	58	35
Textile & Leather	5	12
Engineering & Minerals	2	31
Services Division	4	20
Women Entrepreneurs (WE)	17	2

Seminars focused on product-specific export training (maize, sesame, mango, citrus), sustainability, EU compliance, halal standards, e-commerce, and Amazon onboarding.

7. **Regional Office Activities**
   - **KP & Balochistan:** Trade shows in Chitral and Swat; trainings on handicrafts, honey, and marble; seminars on barter trade.
   - **South Punjab:** Facilitated Made in Sahiwal Expo 2025; strong SME engagement in Multan, Rahim Yar Khan, and Sahiwal.
   - **Faisalabad & Central Punjab:** 50+ technical sessions with local chambers; citrus, halal certification, and export financing focus.
   - **Hyderabad & Upper Sindh:** Post-harvest training for bananas, guavas, and dates; food safety and packaging workshops.
   - **Gujranwala Region:** Facilitated “Made in Gujranwala Expo”; trainings on EU compliance, construction material, and trade tools.
8. **Women Empowerment Initiatives**
   - **WEXNET 2025 (12th Edition):** National platform for 200+ women entrepreneurs.
   - **Trainings & Capacity Building:** Over 17 seminars and 2 webinars exclusively for women entrepreneurs covering product development, certifications, packaging, and digital trade.
   - **Representation:** Women constituted 15–20% of beneficiaries across TDAP’s trade promotion activities.
9. **TDAP Initiatives**
   The year 2024–25 witnessed an expanded global footprint for Pakistan’s exporters, deeper market outreach, and stronger public-private linkages. Through its dynamic trade promotion initiatives and

institutional reforms, TDAP remains committed to its mission of export-led growth, market diversification, and inclusive economic development.

- Business Forums (Uzbekistan, Turkey, Azerbaijan, Belarus).
- 4 specialized roadshows held in China as a dedicated project.
- PM Mango Trade Diplomacy
- Pakistan IT-enabled Exports Startups (PIXS) Competition 2025.
- Digital Launch of Pakistan Pavilion at Expo 2025 Osaka, Japan.
- Post-WEXNET Mentorship Workshop: February 2025..
- Published monthly, quarterly, and annual trade reports.
- Facilitated visits of Regulatory Authorities and Quarantine officers to resolve SPS issues in collaboration with DPP and the Department of Plant Protection.

10. Trade Facilitation Initiatives

TDAP has expanded its trade facilitation functions by offering targeted support to exporters across sectors. Major interventions include:

- **Advisory Support:**

  Guidance on market access, tariff/non-tariff barriers, GSP certifications, and documentation for international trade.

- **Sectoral Export Councils:**

  Setting up sector-specific export councils to ensure long-term policy support and resolve product-specific challenges.

- **Export Documentation:**

  As the authorized body for issuing Certificates of Origin (COOs) under FTAs, PTAs, and GSP arrangements, TDAP has fully digitized the COO process, ensuring transparent and efficient service delivery.

11. Digital Transformation and E-Governance

TDAP has taken significant strides toward becoming a paperless, technology-driven organization:

- **E-File System:**
  All internal correspondence and documentation are managed through an integrated e-filing system.

- **Online Applications:**
  Exporters can now apply for exhibitions, delegations, and trainings through a centralized online application portal.

- **Amazon Training Portal:**
  Through collaboration with PITAD and e-commerce platforms, TDAP is supporting exporters—especially women and youth—in onboarding to Amazon and other global marketplaces.

Annexure

S.No	Mission Name	Event-Name	No. of Participants
	Agro & Food Division		
1	Doha, Qatar	**Agriteq - 2025**	4
2	Seoul, South	**Busan International Seafood &**	4

	Korea	**Fisheries Expo (6-8 November, 2024)**	
3	Qingdao, China	**China Fisheries & Seafood Expo (CFSE) (30 October - 1 November, 2024)**	20
4	Sydney, Australia	**Fine Food Australia 2024 (2-5 September, 2024)**	12
5	Cairo, Egypt	**Food Africa 2024 (3-5 December, 2024)**	12
6	Tokyo, Japan	**FoodEx Japan 2025 (11-14 March, 2025)**	3
7	Dubai, UAE	**Gulf Food 2025 (17-21 February, 2025)**	45
8	Nairobi, Kenya	**Kenyan Food Event (3-5 September, 2024)**	3
9	Kuala Lumpur, Malaysia	**MIHAS-2024 (17-20 September, 2024)**	10
10	Riyadh, Saudi Arabia	**Saudi Halal Expo & Summit, 2024 (28-30 October,2024)**	7
11	Madrid, Spain	**SeaFood Global Expo (6-8 May, 2025)**	2
12	Shanghai, China	**Sial China Exhibition (19-21 May, 2025)**	11
13	Paris, France	**SIAL Exhibition Paris (19-23 Oct, 2024)**	36
14	Toronto, Canada	**SIAL Food Canada (29 April - 1 May, 2025)**	11
15	Tashkent, Uzbekistan	**UZ Food (26-28 March, 2024)**	3
16	Las Vegas, USA	**Winter Fancy Food Show (19-21 January, 2025)**	8
17	Dubai, UAE	**World Food Exhibition (17-20 September, 2024)**	1
Engineering & Minerals Division			
1	Johannesburg, South Africa	**Africa Health (22-24 October, 2024)**	23
2	Dubai, UAE	**Arab Health (27-30 January, 2025)**	40
3	Istanbul, Turkey	**Automechanika Istanbul (12-15 June, 2025)**	12
4	Istanbul, Turkey	**Beauty Istanbul (02-04 Oct, 2024)**	17
5	Istanbul, Turkey	**Beauty Istanbul, Turkey (8-10 May, 2025)**	25
6	Lagos Nigeria	**Beauty West Africa (26-28 November, 2024)**	18
7	Dubai, UAE	**Beauty World Dubai (28-30 October, 2024)**	16
8	Riyadh, Saudi Arabia	**Big 5 Construct, Saudi 2025 (15-18 February, 2025)**	3
9	Johannesburg, South Africa	**Big 5 Construct, South Africa (18-20 June, 2025)**	7
10	Doha, Qatar	**Build Your House Qatar (28 April - 1st May, 2025)**	4

11	Guangzhou, China	**China International Medical Equipment Fair (12-15 October, 2024)**	3
12	Shanghai, China	**CMEF (8-10 April, 2025)**	15
13	Istanbul, Turkey	**ExpoMed-EurAsia Turkey (24-26 April, 2025)**	11
14	Houston , USA	**FIME Show (11-13 June, 2025)**	20
15	Riyadh, Saudi Arabia	**Global Health (21-23 October, 2024)**	8
16	Sao Paulo, Brazil	**Hospitalar, Brazil (20-23 May, 2025)**	7
17	Munich, Germany	**ISPO Munich Germany (3-5 December, 2024)**	25
18	Nairobi, Kenya	**Medic East Kenya (4-6 September, 2024)**	13
19	Frankfurt, Germany	**Medica-Dusseldorf (11-14 November,2024)**	18
20	Tokyo, Japan	**Medical Expo Japan (9-11 October, 2024)**	10
21	Dubai, UAE	**Middle East Energy, Dubai 2025 (7-9 April, 2025)**	8
22	Istanbul, Turkey	**MotoBike Show Istanbul (12-1 5 March, 2025)**	5
23	Lagos Nigeria	**Nigeria Energy (15-17 October, 2024)**	5
24	Riyadh, Saudi Arabia	**Saudi Build (4-7 November, 2024)**	15
25	Guangzhou, China	**Xiamen Stone Fair (16-19 March, 2025)**	6
IMDD Division			
1	Guangzhou, China	**136th Canton Fair (15 October - 4 November, 2024)**	11
2	Guangzhou, China	**137th Canton Fair, (23 April - 17 March, 2025)**	22
3	Kigali, Rwanda	**27th Rwanda International Trade Fair (RITF) (25 July -15 August, 2024)**	1
4	Baghdad, Iraq	**48th Edition of Baghdad International Fair (1-7 November, 2024)**	6
5	Shanghai, China	**7th China, CIIE (5-10 November, 2024)**	33
6	Frankfurt, Germany	**Ambiente 2025 (7-11 February, 2025)**	6
7	Guangzhou, China	**China Asean Expo Nanning (24-28 September, 2024)**	22
8	Istanbul, Turkey	**Halal Expo Istanbul, Turkiye (27-30 November, 2024)**	9
9	Algiers, Algeria	**56th Algeris International Trade Fair (FIA) Algria (23-28 June, 2025)**	15
10	Tanzania, Africa	**49th Dar-es-Salam International Trade Fair (DITF) (28 June - 13 July,**	7

		2025)	
11	Dushanbe, Tajikistan	**International Universal Exhibition Fair (24-26 October, 2024)**	11
12	Kunming, China	**9th China-South Asia Expo and Kunming Import Expo Fair**	**57**
	Services Division		
1	Singapore	**Tech Week Singapore (9-10 October, 2024)**	6
2	Riyadh, Saudi Arabia	**24 Fintech Riyadh (3-5 September, 2024)**	6
3	Rai, Amsterdam	**AI and Big Data Expo (1-2 October 2024)**	6
4	Los Angeles, USA	**Pak Tech Investment Conference Silicon Valley, USA (10 November, 2024)**	10
5	Los Angeles, USA	**Tech Crunch Disrupt, Sanfrancisco (25-30 October, 2024)**	16
6	Riyadh, Saudi Arabia	**Black Hat, KSA (26-28 November, 2024)**	4
7	Lisbon, Portugal	**Web Summit Lisbon Portugal (11-14 November, 2024)**	20
8	Guangzhou, China	**China High Tech fair (14-16 November, 2024)**	3
9	Newyork, USA	**Travel and Adventure Show 2025 (25-26 January, 2025)**	14
10	Dubai, UAE	**GITEX Global 2024 (14-18 October, 2024)**	23
11	Dubai, UAE	**AI Everything Global 2025 (4-6 February, 2025)**	10
12	London, UK	**World Travel Market London, 2024 (5-7 November, 2024)**	7
13	Riyadh, Saudi Arabia	**LEAP Riyadh 2025 (9-12 February, 2025)**	22
14	Doha, Qatar	**Web Summit Qatar 2025 (23-26 February, 2025)**	11
15	Kuala Lumpur, Malaysia	**Malaysian Association Of Tour & Travel Agents Fair (18-20 April, 2025)**	7
16	Frankfurt,Germany	**ITB Berlin 2025 (04-06 March, 2025)**	15
17	Tokyo, Japan	**Japan IT Week (23-26 April 2025)**	20
18	Los Angeles, USA	**Game Developers Conference San Francisco (17-21 March, 2025)**	17
19	London, UK	**London Tech Week (9-13 June, 2025)**	14
20	Frankfurt, Germany	**GITEX Europe (Berlin) (21-23 May, 2025)**	19
Textile & Leather Division			
1	Paris, France	**Tex World Paris (1-3 July, 2024)**	10
2	Newyork, USA	**Texworld Newyork City (16-18 July, 2024)**	6

3	Shanghai, China	**Autumn Edition Intertextile Shanghaii (27-29 August 2024)**	4
4	Las Vegas, USA	**Sourching at Magic Fair (19-21 August, 2024)**	37
5	Tokyo, Japan	**Fashion World Tokyo (15-17 October, 2024)**	5
6	Paris, France	**Expo Protection (5-7 November, 2024)**	7
7	Sydney, Australia	**Global Sourcing Expo Australis 2024 (19-21 November, 2024)**	24
8	Frankfurt, Germany	**HEIMTEXTILE 2025 (14-17 January, 2025)**	69
9	Istanbul, Turkey	**Carpet & Flooring Expo 2025 (7-10, January, 2025)**	15
10	Dubai, UAE	**Intersec Dubai (14-16 January, 2025)**	8
11	Las Vegas, USA	**AIM Expo (5-7 February, 2025)**	14
12	Los Angeles, USA	**Sourcing at Magic Fair (10-12 February, 2025)**	48
13	Hanoi, Vietnam	**Textile & Textile Technology - VIATT (26-28 February, 2025)**	2
14	Rome, Italy	**MIPEL Fair, Milano, Italy (23-25 February, 2025)**	12
15	Hong Kong	**APLF Hong Kong (12-14 March, 2025)**	13
16	Las Vegas, USA	**78th Edition National Hardware Show (NHS) (18-20 March 2025)**	9
17	Madrid, Spain	**Intertex Portugal at Europearque(20-22 May,2025)**	9
18	Istanbul, Turkey	**Lee Show Istanbul (26-28 April, 2025)**	6
19	Paris, France	**Tex World Paris (10-12 February, 2025)**	6
20	Shanghai, China	**ALL CHINA LEATHER EXHIBITION,3-5 SEPTEMBER,2024, SHANGHAI, CHINA**	6
21	Milan, Italy	**PAKISTAN PAVILION IN LINEAPELLE FAIR 17-19 SEPTEMBER,2024 AT MILAN ITALY**	13
22	Milan, Italy	**LINEAPELLE FAIR HELD FROM 25-27 FEBRUARY, 2025 AT MILAN,ITALY**	12

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2. TRADING CORPORATION OF PAKISTAN (PVT) LTD

(ACTIVITIES OF THE CORPORATION FOR THE YEAR 2023-24)

1. SUMMARY OF FINANCIALS:

During the Financial Year 2024-25 (up to 31st March 2025), details of the profit earned by TCP hereunder:

- Profit before Taxation Rs. 2,544.903 million
- Tax amount Rs. 738.022 million
- Net Profit Rs. 1,806.881 million

2. DIVIDEND:

Dividends for F.Y. 2024-25 will be decided by the Annual General Meeting (AGM) after finalization of the audit for F.Y. 2024-25 in accordance with the relevant provisions of the Companies Act, 2017, and the Public Finance Management Act, 2019.

3. EFFORTS FOR RECOVERIES (2024-25)

During the year, TCP has regularly approached the recipient agencies under the intimation of relevant ministries, i.e., MoF, MoC, MoI&P, MNFS&R, for early settlement of outstanding dues. Several meetings were held in this regard at different forums, including meetings of the NA's Sub Committee held in March, April, and June for the resolution of the issue of long outstanding dues of TCP. Meetings were also held at the Finance Division in March-April with all recipient agencies.

A draft summary has also been shared with MoC regarding the recovery of the full amount outstanding against various governments/agencies. According to the draft summary for ECC, three (03) categories have been envisioned. First (01) category pertains to amounts that have to be recovered under agreements and markup due upon them. Second (02) category addresses the amounts which has been reconciled and agreed by the respective parties, and third (03) category pertains to the amount and markup that have not been agreed by the recipient agencies.

The amount of Rs. 5 billion on 23.06.2025 has been received from the Federal Government on account of the subsidy share of urea due to the continuous/vigorous efforts.

4. EXPORTS:

After a hiatus of a considerable time period, TCP took efforts to export Rice, which has significant potential for export diversification as well as market diversification. Consequently, with the support of the Ministry of Foreign Affairs, TCP was able to get an entry into the Bangladesh market with signing of an MoU for export of 200,000 MT of Pakistani Rice, and in the year 2024-2025 almost 53,000 MTs of IRRI Rice from Pakistan were supplied to the Ministry of Food, Govt of Bangladesh. Efforts are underway and progress has also been made to supply on a G2G basis, Rice from Pakistan to the Governments of the Philippines, Comoros, Gambia and Ghana as well as medicines and medicaments to the Government of Sri Lanka.

Of late the TCP was carrying out its trading operations which were restricted to import of few commodities as and when decided by the Federal Government. Accordingly, with approval of TCP's Board of Directors, TCP has developed a revised operational and business plan. The focus of this plan is to firstly cap and then retire TCP's debts and secondly, to reduce its dependence on solely Government of Pakistan imports. In line with this policy shift, the TCP through Pakistan's Foreign Missions has approached different countries/Governments for supply of Agro based commodities on G2G basis.

Pakistan has exportable surplus of Rice in significant quantities; initial focus was export of this commodity to various destinations in South / Southeast Asia and Africa. In this respect, a breakthrough has been achieved whereby the TCP has inked an MoU with Directorate General of Food, Government of Bangladesh for annual export of 200,000 MT of Pakistani Origin Rice for five years. Consequently, a quantity of 52,500 MT of White Rice (IRRI-6) has been exported to Bangladesh in March, 2025. It is expected that more quantities as agreed in MOU shall be exported during 2025-26 as per requirement of the Bangladesh side. Furthermore, discussions are being carried out to add more commodities i.e. soya bean, wheat, sugar, edible oil etc. including omni origin goods for export to Bangladesh and other countries. In this regard, MoU with Trading Corporation of Bangladesh (TCB) counterpart of TCP in Bangladesh has been agreed between two organizations and drafts have been shared for formal approval of competent forum.

In addition to above, the TCP is actively engaged with Department of Agriculture, Government of Philippines for export of 1 million metric Tons of Rice annually for five years. For the purpose, deliberations for finalizing the MOU have been initiated and drafts have been shared for finalization and completion of due protocols. Expectedly, the MoU can be signed during next two months.

The Trading Corporation of Pakistan is in advance stage in finalizing the modalities and details of exports of pharmaceutical products to the Government of Sri Lanka on G2G basis.

There is huge potential of rice exports to various destinations in Africa. The TCP in collaboration with Pakistan Missions abroad is actively pursuing for exports of Rice to African countries like, Maldives, Mauritius, Kenya, Gambia and Union of Comoros Islands.

For commodity operations, the TCP has carried out transactions both on G2G and G2B basis. However, in case of G2B, it is observed that generally the supplies are by third-party/middle-men which has additional premium on prices. Recently, the trade mission of Russia in Pakistan introduced a semi-government entity, namely, M/s. SPIMEX (Saint Petersburg International Mercantile Exchange), Russia who have direct linkages with major producers and direct supplier of multiple Agricultural and Industrial commodities. Therefore, in an effort to mitigate the aforesaid problems of middle-men, the TCP has engaged with M/s. SPIMEX, Russia for long-term engagement through MoU which will also enable TCP to have updated market sentiment regarding availability and prices of commodities of our interest. This opportunity may also give impetus to avail the option of supplying omni origin goods to the countries like Bangladesh, Sri Lanka and Maldives.

5. RENTAL INCOME:

During the financial year 2024-25, Rental Income of Rs. 876,607,543/- was earned from TCP's Godowns located at Pipri, Landhi and Korangi, Residential Colonies located at Pipri & Landhi, TCP House, TCP 8 Floor and PCSI office building, Multan. This indicates an increase of almost 107% in the rental income over the previous financial year.

6. INFORMATION TECHNOLOGY ACHIEVEMENTS:

The Trading Corporation of Pakistan (TCP) has successfully digitized the entire archives of documents that relates to as far as the 1980s onwards relating to TCP, RECP, as well as CEC.

TCP has also developed and implemented a comprehensive, web-based Legal Division Information System (LDIS). This system has been specifically designed to streamline, manage, and monitor legal and case-related activities pertaining to the Corporation. It aims to enhance operational efficiency, ensure transparency, and facilitate timely access to case information for all relevant stakeholders. In addition to fully implementing the E-Office system in TCP and its regional offices, and is headed towards a paperless environment by January 2026.

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3. INTELLECTUAL PROPERTY ORGANIZATION OF PAKISTAN (IPO-P)

One-Year Performance Report (July 2024 – June 2025)

SR. NO	ACTIVITY/REFORM/ ACHIEVEMENT	DATES	BRIEF DESCRIPTION	OBJECTIVE	IMPACT/ OUTCOME
A. Copyright					
1	Processing of Copyright Applications	FY 2024-25	Applications: Received 6,557; Examined 7,354; Registered 2,756; Refused 780.	Streamline registration	Reduced backlog; increased transparency.
2	Copyright Board Meetings & Decisions	Aug 2024 – Jan 2025	4 meetings (Karachi/Lahore); 223 cases fixed; 66 decided	Speedy dispute resolution	Faster adjudication of copyright disputes.
3	Digitalization & System Reforms	FY 2024–25	Customized Electronic Journal; document scanning; new cover letters	Modernize record-keeping	Paperless workflow; enhanced accessibility.
B. WIPO and Geographical Indications					
1	USPTO Training for Trademark Registry	9–10 Sep 2024	Capacity-building for examiners in Karachi with USPTO support.	Train staff on best practices	Improved TM examination (national/Madrid applications).
2	IPRs Seminar at KIU, Gilgit	17 Oct 2024	Awareness seminar with KIU-TISC focus.	Promote IPR awareness	KIU TISC actively engaging IPO-Pakistan in GB.
3	GI Workshop at KIU, Gilgit	17 Oct 2024	Workshop for GI registrants/users on GI significance & registration.	Educate stakeholders on GIs	2 new GI products registered in GB.
4	Consultations for National IP Strategy	20–21 Nov 2024	Pre-draft sessions with WIPO for NIPS development.	Develop coherent IP ecosystem	Framework to boost innovation and tech-driven business.
5	Sindhri Mango GI Governance Workshop	19 Dec 2024	Mentoring growers post-GI registration	Develop GI as a national brand	Authorized users benefiting from GI tag;

SR. NO	ACTIVITY/REFORM/ ACHIEVEMENT	DATES	BRIEF DESCRIPTION	OBJECTIVE	IMPACT/ OUTCOME
			under WIPO project.		empowered SMEs.
6	Inventor Assistance Program (IAP) Launch	8–9 Apr 2025	Pro-bono IP filing support for inventors via volunteer law firms/agents.	Promote innovation & IP filings	Improved patent/design filings; accessible IP support.
	C. Patent and Design				
1	Patent & Design Statistics	FY 2024-25	Patents: Filed 957 (Local: 486, Foreign:471); Examined: 892; Granted: 165. Designs: Filed 761 (Local: 660, Foreign:101); Examined: 929; Registered: 210.	Efficient IP administration	Reduced pendency; streamlined processing.
2	IP Awareness Activities A. Chairman IPO-Pakistan hold a number sessions to lime	FY 2024–25	25+ Onsite lectures/meetings at Universities/Chambers including the i) Agricultural University i.e Faisalabad, MNS-Multan, Peshawar etc. ii) KCCI, OICCI, LCCI Sarhad Chamber etc. iii) AKU, Sargodha University	Build IP capacity nationwide	Enhanced IP literacy among academia/industry.

SR. NO	ACTIVITY/REFORM/ ACHIEVEMENT	DATES	BRIEF DESCRIPTION	OBJECTIVE	IMPACT/ OUTCOME
			, NUST, UVAS, UMT Lahore, Baltistan University Skardu, layya Uni etc iv) Hum TV, culture, KIFF, SRCC etc.		
	B. By all Officers at Islamabad, Lahore and Karachi		50+ onsite/online workshops (UET, Bahria University, Jamshoro University, NED University, Arid University etc.)		
3	Inventor Assistance Program (IAP)	9 Apr 2025	Participated in IAP launch (Islamabad)	Support inventors pro-bono	Increased patent/design filings.
4	Operational Reforms	FY 2024–25	Court representation, WIPO statistics, patent agent exams, tenders, IT processes	Strengthen institutional capacity	Improved service delivery; compliance with standards.
	D. Enforcement				
1	IPR Enforcement Coordination	FY 2024-25	meetings with FIA/Police in Islamabad, Gilgit, Lahore, Peshawar	Strengthen enforcement	955 complaints forwarded; improved collaboration.
2	Establishment of IP Tribunals	Apr 2025	Tribunals launched in Lahore, Multan, Gujranwala, Sargodha	Accelerate infringement trials	Reduced backlog; enhanced IP protection.
	E. Trademarks				

SR. NO	ACTIVITY/REFORM/ ACHIEVEMENT	DATES	BRIEF DESCRIPTION	OBJECTIVE	IMPACT/ OUTCOME
1	Application Filing Statistics	FY 2024-25	Filed: 66275 Examined: 61822 Acceptance: 38994 Registered: 24456 Renewed: 9183 Opposition Decided: 3962	Efficient IP administration	Reduced pendency; streamlined processing.
2	Amendments to Trade Marks Rules	May 2025	Drafted rules aligned with Madrid Protocol	Adopt international standards	Facilitated global registrations; boosted confidence.
3	Backlog Clearance	Mar–May 2025	Cleared pending applications via additional examiners	Improve service delivery	Reduced processing time; increased satisfaction.
4	Digital Workflow (IPAS/EDMS)	Jun 2025	E-form transfers for Registrar-level approvals	Reduce manual delays	Accelerated Trade Marks Journal publication cycle.
F. Human Resources					
1	Recruitment Phase-I	Sep 2024	Hired 44 employees (IPS-IV)	Address HR shortages	Mitigated operational strain.
2	Recruitment Phase-II	Mar 2025	Hired 78 employees (IPS-I to IPS-III)	Strengthen institutional capacity	Enhanced service delivery; faster processing.
G. International Engagements & Capacity Building/IP					
1	WIPO Assemblies (Geneva)	Jul 2024	Observer at 65th WIPO Assemblies	Align with global standards	Strengthened Pakistan's voice internationally.
2	JPO/IPR Training (Patent & IT)	Oct 2024 – Jun 2025	Training by Japan Patent Office	Enhance technical expertise	Improved patent examination and IT integration.
3	WIPO-CNIPA Executive Training	Dec 2024	Advanced training on IP asset	Build commercialization skills	Officials better equipped for

SR. NO	ACTIVITY/REFORM/ ACHIEVEMENT	DATES	BRIEF DESCRIPTION	OBJECTIVE	IMPACT/ OUTCOME
			management (Beijing)		IP-based entrepreneurship
4	Workshop on Rules of Origin (PITAD)	May 2025	5-day workshop on WTO/trade compliance	Enhance WTO compliance	Improved exporter understanding of trade regulations.
H. Technology and Innovation Support Centre (TISC)					
1	National TISC Consortium	FY 2024–25	Building a national consortium of TISCs	Promote innovation	Enhanced national innovation infrastructure.
2	Training Sessions (KMU, GCUF, etc.)	Feb – Sep 2024	Workshops on patent filing/IP disclosure at major universities	Educate on IP procedures	Increased IP awareness in academia.
3	IAP Page Designation	12 Jun 2025	Created an info portal for IAP	Facilitate IAP execution	Improved stakeholder access to pro-bono IP services.
I. Information Technology (IT)					
1	Management of Trademark e-Filing System	FY 2024–25	Coordinated with IPO officers, PITB teams (Ops, Dev, Network), JazzCash, JazzSMS, and PayZen teams for maintenance, operations, and resolution of public/user issues.	Ensure smooth functioning of e-filing system	Resolved 5,697 public queries via support emails at IPO level. As a result, there were NO complaints on PMDU portal regarding online filing system during 2024-25.
2	User Registration Oversight	FY 2024–25	Processed 495 Representative User Registration Requests; 214 registrations completed for lawyers in North Region (Punjab, KP, Islamabad).	Facilitate authorized representative access to online filing system	Streamlined attorney access to online services of IPO Pakistan.

SR. NO	ACTIVITY/REFORM/ ACHIEVEMENT	DATES	BRIEF DESCRIPTION	OBJECTIVE	IMPACT/ OUTCOME
3	Technical Coordination – IPRECMS	FY 2024–25	Coordinated with PITB for development of IP Rights Enforcement Complaint Management System; first release completed.	Enhance enforcement through digital tools	Complaint portal developed and released for pilot phase.
4	Integration of PayZen with e-Filing	FY 2024–25	Coordinated PITB and IPO on integration of PayZen payment gateway; project reached UAT stage.	Improve online payment mechanisms	Digital payment will be streamlined; now under User Acceptance Testing (UAT).
5	IPO Website Management	FY 2024–25	Coordinated website updates with PITB; 54 news items uploaded.	Maintain digital presence	Website remained active and up-to-date.
6	Official Email Administration	FY 2024–25	Managed official IPO emails; coordinated with NTC.	Ensure secure official communication	Uninterrupted, secure email services.
7	Administration of E-Office System	FY 2024–25	Assumed App Admin role from NITB for managing user access and portfolios across IPO offices (HQ, TMR, PO, CR, Lahore, Quetta).	Strengthen paperless workflow	Full operational control shifted to IPO; improved digital governance.
8	Preparation of EOI and RFP (New e-Filing Systems)	FY 2024–25	Member of technical team for drafting Expression of Interest and RFP for new e-filing systems (Patent, Design, Copyright).	Modernize digital filing infrastructure	Procurement phase initiated for expanded online services.
9	PMDU Complaint Handling	FY 2024–25	Managed public complaints via Prime Minister's Delivery Unit (PMDU) in IT portfolio.	Improve public responsiveness	Citizen feedback addressed on priority basis.
10	IT Support to Regional Offices	FY 2024–25	Provided support to IT focal points in Karachi, Lahore,	Maintain operational IT infrastructure	Network reliability and inter-office

SR. NO	ACTIVITY/REFORM/ ACHIEVEMENT	DATES	BRIEF DESCRIPTION	OBJECTIVE	IMPACT/ OUTCOME
			Islamabad, Peshawar, Quetta; resolved firewall/network issues.		connectivity ensured.

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EXPORT DEVELOPMENT FUND (EDF)

Strategic Initiatives:

- Export Development Fund signed an **MoU with Pakistan Single Window** on May 18, 2025 which will not only support data integrations but will enable EDF to identify exporters based on market, product line as well as geographic presence. It will also open two-way direct communication between EDF and exporters and facilitate EDF in need analysis for financial intervention as well as impact assessment of the projects approved. The digitalization process will start from July, 2025 which includes issuance of electronic Certificate of Origin by Associations/Chambers that will link exporters with their respective representative body on the PSW platform. The intervention also includes waiving of PSW fee on Export GDs currently being paid by the exporters. The exporters will also be exempted from PSW GD Fee under the MoU in July, 2025 and the cost will be borne by EDF.
- An MoU has also been signed between **EDF and Higher Education Commission** to develop a platform to support export-oriented research in line with exporter's needs. The purpose of Memorandum of Understanding (MoU) is to create a framework of cooperation and to describe the roles and responsibilities of the Parties in support for increasing exports of the country. The activities will include finalization of collaboration model to enhance export related research grants, establishment of research labs for new product development/commercialization, international market research, skill development etc. The MoU was signed on May, 27 2025 and the activities will be managed by a Committee headed by Private member from EDF Board.

Projects

- During the year EDF Board approved **79 projects/activities worth Rs. 17.9 billion** during the year which is the highest in its history and **250% higher** than the previous highest i.e., Rs. 4.5 billion which was achieved last year.
- The projects included **34 exhibitions/B2B/G2G events, 13 R&D activities, 9 infrastructure development activities 5 training etc.**
    - The major interventions include International level exhibitions such **as Texpo 2025, Food Ag, Engineering, Healthcare and Mineral Show, IDEAS, Single Country Exhibition in Saudia Arabia, participation in Expo Osaka etc.** More than 2,500 international buyers visited Pakistan to attend these events while 1,200 Pakistan enterprises exhibited during these events.
    - Apart from these exhibitions, Pakistan exporters were facilitated for participation in more than **90 international exhibitions** during the year for which the exporters contributed more than **Rs. 1.1 billion** from their pockets as well.
    - EDF approved funding for infrastructure development project which include completion of **Expo Centre Peshawar** which will be first of its kind in KPK. Additional funding was approved for completion of **Combined Effluent Treatment Plant** in Sialkot Tannery Zone which now includes construction of a solar plant for sustainability of CETP services for leather tanneries. A **Warehouse** at Sialkot Dry Port is also being established which will provide services to whole Golden Triangle Region. EDF also approved funds for feasibility study for dredging exercise at **Karachi Fish Harbour** which currently counts form more than 80% of fisheries exports from Pakistan. The execution of these projects is underway and the projects will start delivering their services/output in the next year.
    - For improvement of compliance and value-added production in Agriculture Sector, EDF has approved funds for construction of **76 solar powered Dehydration tunnels**

in Sindh and Balochistan for Chilli & other Vegetables, **Diagnostic Research Centre** for Mango Diseases in Multan and **plantation of 30,000 cherry plants** for export quality cherry production and on annual basis in Gilgit Baltistan. Tenders for various activities under the projects have been launched and they will start giving output in the next financial year.

- Under the training and capacity building component EDF approved various projects which include **Export assistance Program for SMEs** in which **1,500** successful domestic SMEs will be provided capacity building services. EDF also approved Bajaaz Project which will train **3,000 local entrepreneurs of Balochistan** for their preparedness for exports.
- Apart from above interventions funding for hiring of consultants, international lawyers, researchers, digitalization for various organizations was also approved by EDF.

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05. TRADE DISPUTE RESOLUTION ORGANIZATION (TDRO)

OVERVIEW, MANDATE AND FUNCTIONS OF TDRO

The Trade Dispute Resolution Organization was established in July 2014 as an attached department of the Ministry of Commerce following the approval under the Strategic Trade Policy Framework (STPF) 2012-15. TDRO was created to address the growing number of international trade disputes involving Pakistani exporters and importers and to restore confidence among global trading partners.

KEY INITIATIVES DURING FINANCIAL YEAR 2024-25

a. **Establishment of TDRC**
Under the TDR Act, 2022, work on the establishment of the Trade Dispute Resolution Commission (TDRC) has been initiated. The constitution of the Commission and the appointment of its members were finalized during the corresponding year.

b. **Launching of EDF funded Project**
In September 2024, the Export Development Fund (EDF) approved Rs.100 million for the project titled 'Financing to Kickstart Trade Dispute Resolution Commission (TDRC) by TDRO.' Preparations for procurement, recruitment, infrastructure development, and establishment of the TDRC office are in the final stages.

c. **Drafting of TDRC Rules under TDR, Act, 2022**
A comprehensive set of draft rules (HR, Financial, Procedural, and Fund Management) was prepared during the corresponding period and submitted to Ministry of Commerce.

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06. PAKISTAN INSTITUTE OF TRADE AND DEVELOPMENT (PITAD), ISLAMABAD

Activity from July, 2024 to June , 2025		
1	Successfully concluded Specialized Training program (30th STP)/51st Common Training Programme (CTP) of newly inducted officers	15th April 2024 to 15th January, 2025
2	Workshop on Trade, Environment and related compliance issues	8th – 12th July, 2024
3	Arranged attachment for our 08 probationary officers of 30th STP on the final day of Shanghai Cooperation Organization meeting scheduled at Islamabad.	12th September, 2024
4	Arranged training for probationary officers on Trade Negotiation Skills in collaboration with Commonwealth Secretariat in Bhurban.	30th September – 4th October, 2024
5	Arranged Departmental Promotion Training Programme for TCP's 10 officers	14th -25th October, 2024
6	Conducted Domain Specific Training Component of 41st Mid-Career Management Course (MCMC) for 7 officers of Ministry of Commerce	28th October – 22nd November, 2024
7	Workshop on WTO's Trade Facilitation Agreements for officers of Ministry of Commerce	29th -30th Oct., 2024
8	Workshop of Trade Remedy Law and Dispute Settlement Mechanism for the officers of Ministry of Commerce	11th, 13th & 14th November, 2024
9	Arranged participation of Ministry of Commerce officers for WIPO "Consultative Sessions on Developing National Intellectual Property Strategy for Pakistan" at IPO, Islamabad.	20th – 21st November, 2024
10	Arranged Departmental Promotion Training Programme for TCP's employees	26th December, 24 to 13th January, 25
11	Passing out Ceremony of 30 STP/ 51 Common Training Programme (CTP) (15th April 2024 to 15th January, 2025)	15th January, 2025
12	Conducted Domain Specific Training Component of 42nd Mid-Career Management Course (MCMC) for 04 officers of Ministry of Commerce	17th February to 14th March, 2025
13	Presentation/Briefing for Participants Of 2ND SMC, SGA&CD, Government of Sindh	14th February, 2025
14	Arranged Pre-Budget (2025-26) Consultative Sessions/Seminar on Tariff-Related proposals and Draft National Tariff Policy (NTP) 2025-30 for all chambers/Associations/Businesses in collaboration with Ministry of Commerce & NTC	10th to 15th February, 2025
15	Arranged Grand National Dialogue on Digital Product Passport in collaboration with National Compliance Centre of Ministry of Commerce	17th February, 2025
16	Workshop on Trade Facilitation Agreement (TFA) of WTO	18th February, 2025

07. DIRECTORATE GENERAL OF TRADE ORGANIZATIONS (DGTO)

S. No	Activity/Reform Achievement	Date(s)	Brief Description	Objective	Impact/Significance/Outcome
1	Grant of Licenses	2024-25	52 applications processed. 05 have been granted. 05 applications rejected. 43 applications under process	To ensure appropriate representation of all genders and business sectors at all levels in Trade Organisations.	The Chamber of commerce and industry is organized to represent trade, industry and services in a District. Requirement of as per T.O Act and Rules, 2013. Requirement of Rule 4 of T.O Rules, 2013.
2	Renewal of Licenses	2024-25	21 applications received. 02 licenses renewed. 19 applications under process.	That to check whether purpose for the grant of license is being fulfilled.	Requirement of as per T.O Act and Rules, 2013. Compliance of Section 6 of the T.O Act, 2013.
3	Complaints and Appeals	2024-25	119 appeals/complaints filed before Secretary Commerce and Regulator TOs. 90 complaints disposed of. 29 are in process.	The Appeals are made by the aggrieved as per Section 21 of the Trade Organisations Act, 2013	Any person aggrieved by the decision of Regulator may within 14 days prefer appeal to the Secretary Commerce.
4	Court Cases	2024-25	28 Writ Petitions were filed in various High Courts of the country. 17 disposed of. 11 in active litigation.	As per Section 14 (2) the Regulator have the same powers as are vested in Civil Court. The decisions are challenged at High Courts across Pakistan	Timely and effective representation at judicial forums resulted in disposal of cases.
5.	Amendments and T.O Act, 2013 and subsequent framing of T.O Rules.		Consultative Sessions were held with FPCCI and other Trade Bodies in Karachi, Lahore and Islamabad dated 16th, 18th and 19th June, 2025 regarding revision of schedule "E" of Trade Organization Rules, 2013.	Inclusivity in drafting of legal instrument	All-inclusive Stakeholder consultation at Karachi, Lahore and Islamabad was conducted by engaging FPCCI and research and development firm. The consolidated outcome will be shared with relevant authorities for approval.
6	Trade Organizations Fund Utilization Rules, 2024		The draft of T.O fund Rules after Submitted with MoC for approval of Cabinet.	Requirement as per Section 27 of Trade Organisations Act, 2013	Without the fund Rules the accumulated amount in the Trade Organisations Fund cannot be utilized.
7	Automation and Implementation of E-Office		As per the directions of Prime Minister office regarding implementation of office automation and e-office.	Paper less and efficient mode of official communication	Significance due to implementation of the directives of PM Office.
8	Revision of Fee rates in Schedule-E of T.O Rules, 2013		Not revised since 2007. The proposed rates have been revised in consultation and agreement of FPCCI.	Due to low fee structure frivolous complains are filed by habitual litigants to disrupt or cause delay in procedure.	Fee revisions are much needed as same has not been revised since 2007. It will help contribute funds in the Trade Organisations Fund.

8. NATIONAL TARIFF COMMISSION (NTC)

National Tariff Commission (the Commission) is an autonomous "Investigation authority" and "Quasi-Judicial Body" established under the National Tariff Commission Act, 1990 now replaced by the National Tariff Commission Act, 2015. Functions of the Commission are to provide assistance to domestic industry with the primary objective of improving domestic industrial growth and competitiveness. The Commission also advises the Government on issues related to Pakistan's industry competitiveness, promotion of exports and customs tariff rationalization. It provides remedy to domestic industry from unfair trade practices of selling a product to Pakistan at dumped or subsidized prices that cause material injury to the domestic industry. All such proceedings are carried out in conformity with the World Trade Organization (WTO).

As a regular feature of activities, NTC has undertaken an extensive exercise to examine and review of Tariff Policy proposal for budget FY 2025.

The NTC analyzed approximately 120 Budget Proposals containing more than 2,500 tariff lines during the period under report.

Furthermore, NTC has assisted Ministry of Commerce for drafting National Tariff policy (2025-2030) in term of provision of inputs on various aspects of the new policy and economic analyses of the previous policy (2019-2024) highlighting its implication of various segment like, inputs, cascading effects, export etc. and overall the national economy.

Following is the requisite information for the Year Book 2024-25, in respect of National Tariff Commission, Islamabad.

A. Anti-dumping Investigations/Trade Remedy Investigations:

Sr. No	Investigations	Countries involved
1	Anti-Dumping Duties imposed on dumped imports of Paint Brush Filaments from China	P.R. China
2	Anti-Dumping Duties imposed on dumped imports of BOPP Self Adhesive Tapes in Jumbo Rolls from China	P.R. China
3	Anti-Dumping Investigation against dumped imports of Cefadroxil from China	P.R. China
4	Anti-Circumvention Investigation of anti-dumping duties imposed on dumped imports of Galvanized Steel Coils From China	P.R. China
5	Sunset Review of Anti-Dumping Duties levied on Dumped Imports of Polyvinyl Chloride Resin Suspension Grade into Pakistan Originating in and / or Exported from the People's Republic of China, Chinese Taipei, Republic of Korea and Kingdom of Thailand	P.R. China, Chinese, Republic of Korea, Kingdom of Thailand
6	Sunset Review of Anti-Dumping Duties levied on Dumped Imports of Polyvinyl Chloride Resin Suspension Grade into Pakistan Originating in and / or Exported from Chinese Taipei	Chinese Taipei
7	Sunset Review of Anti-Dumping Duties levied on Dumped Imports of Polyvinyl Chloride Resin Suspension Grade into Pakistan Originating in and / or Exported from Republic of Korea	Republic of Korea

8	Sunset Review of Anti-Dumping Duties levied on Dumped Imports of Polyvinyl Chloride Resin Suspension Grade into Pakistan Originating in and / or Exported from Kingdom of Thailand	Kingdom of Thailand
9	Anti-circumvention investigation against dumped imports of Galvanized Steel Coils/Sheets from China	P.R. China
10	Anti-dumping Investigation against dumped imports of Chlorinated Paraffin Wax from China, Iran and Qatar	P.R. China, Islamic Republic of Iran, Qatar
11	Anti-dumping investigation against alleged dumped imports of Polyester Filament Yarn (PFY) Originating in/and/or exported from the People's Republic of China	P.R. China
12	Sunset Review of Anti-Dumping Duties Imposed on Dumped Imports of Color Coated Coils/Sheets Originating in and/or exported from China and South Africa	P.R. China and South Korea
13	Sunset Review of Anti-dumping Duties Imposed on Dumped Imports of CR Coils/ Sheets into Pakistan Originating in and/or Exported from the Canada and Russian Federation	Canada and Russian Federation
14	Sunset Review of Anti-dumping duties imposed on Dumped Imports of Aluminium Beverage Cans into Pakistan originating in and/or Exported from Jordan, Sri Lanka and UAE	Jordan, Sri Lanka and the UAE
15	Sunset Review of Anti-dumping duties imposed on Dumped Imports of Sulphonic Acid into Pakistan originating in and/or Exported from the People's Republic of China, Republic of India, Republic of Indonesia, Islamic Republic of Iran, Republic of Korea and Chinese Taipei	P.R. China, Republic of India, Republic of Indonesia, Islamic Republic of Iran, Republic of Korea and Chinese Taipei
16	Sunset Review of Antidumping Duties Levied On Dumped Imports of "Continuous Casting (Steel) Billets" into Pakistan Originating in and/or Exported from the Peoples' Republic of China	P.R. China
17	Anti- Circumvention of Anti-Dumping Duties Levied on Dumped Imports of Cold Rolled Coils/Sheets into Pakistan Originating in and/or Exported from People's Republic of China	P.R. China
18	Newcomer Review of Anti-dumping Duties Imposed on Dumped Imports of Polyester Staple Fibre into Pakistan Originating in and/or Exported from the People's Republic of China	P.R. China
	Total	**35**
B	**Reviews**	**No. of case**
1	Newcomer Review of Anti-dumping Duties Imposed on Dumped Imports of Polyester Staple Fibre into Pakistan Originating in and/or Exported from the People's Republic of China	1

2	Change of Circumstances Review- Name Change in Anti-Dumping Investigation of Hydrogen Peroxide (ADC. No. 20/2009)	1
3	Review of Tariff Structure of Reclaim Rubber and its raw material Tyre Scrap	1
4	Removal of Fiscal/Tariff Anomaly on Raw Material Polyethylene Terephthalate (PET) (3907.6120)	1
5	Request for Tariff Rationalization and Elimination or Regulatory Duty on BOPP Self-Adhesive Tape Jumbo Roll	1
6	Application for review of Tariff structure on Blankets and its raw materials	1
7	Anti-Dumping Investigation conducted by Brazilian Investigating Authority against Pakistan Float Glass	1
	Total	**7**

C. **The following study was initiated.**

i. Analysis study on Tile Sector on direction of SIFC

ii. Sectoral Tariff Rationalization Studies

D. **The following Anti-dumping Investigations were Terminated**

i. Anti-Dumping Investigation against Alleged Dumped Imports of Decorative Printed Paper.

ii. Anti-Dumping Investigation on Alleged Dumped Imports of Disodium Carbonate (Soda Ash)

E. **Tariff Policy Center (TPC**)

Analysis of approx. 120 Budget Proposals containing more than 2,500 tariff lines.

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09. PAKISTAN EXPO CENTRES PRIVATE LIMITED

Pakistan Expo Centers Private Limited is a corporate entity with the shareholding of the Federal Government of Pakistan and Provincial Governments. The mandate of the Company is to develop and manage Expo Centers in major cities of Pakistan with the objective to promote various sectors of economy through trade exhibitions, consumer fairs and conferences.

A. Operational Activities:

In the last 15 years; 786 Events have been successfully held at Expo Centre Lahore till June, 2025 which includes 483 Exhibitions and 303 Corporate Events. This performance would have been even better had the facility succeeded in hosting the confirmed events which were called off due to Indo Pak conflict in May this year.

Pakistan Expo Centes Private Limited, generated revenues from its facility in Lahore as per the existing approved tariff. The tariff is based on variable costs including utilities expenses, HR support for the functioning of facility, maintenance cost and other overheads except the damages to the facility.

B. Development Works:

Expo Centre Peshawar

Project works including steel structure of two halls and site infrastructure of boundary wall, gates, roads and sewerage were completed @ Rs. 2,407 million through PSDP funding. The CDWP during its meeting held dated 01-06-2023 decided to close the project while remaining within the original cost of Rs. 2,500 million remaining essential work i.e. finishing of halls/minimum critical balance work, may be completed with funds from Export Development Funds (EDF).

Accordingly, the company submitted its request to EDF for funds amounting Rs. 4.6 billion to complete the balance works to make the two halls operational, based on estimate prepared by NESPAK. The EDF Board during its meeting held dated 20-09-2024 approved Rs. 4,696,037,737/- for completion of remaining works at Expo Centre Peshawar.

The remaining works have been divided in two contract packages and competitive tendering was carried out in November 2024 to January 2025 based on tender documents prepared by NESPAK. As per bid evaluation carried out by NESPAK, work for both packages has been awarded to two contractors i.e. M/s NLC (Civil Works) and M/s Al-Awan & M/s Greaves – JV (HVAC works). The work has been commenced at site by both contractors under resident supervision by NESPAK with completion dates as, M/s NLC (May 2026) and M/s Al-Awan (November 2026).

Expo Centre Quetta

Revised PC-I of Expo Centre Quetta was reviewed during CDWP meeting held dated 7th September 2023. Member Social Sector raised concerns regarding the security situation of the location where the project is currently under construction. The CDWP deferred the Project vide minutes of meeting and directed that the Consultant may be asked to provide views on the location of the project to a Committee to be headed by Secretary Commerce.

The Ministry of Commerce sent a detailed report on land suitability to the Ministry of Planning, Development & Special Initiatives via letter No. 2(2)/2016-Dev(P) dated July 12, 2024. The recommendation of the committee is reproduced as under: “The committee considered the various location options provided by the NESPAK Consultant. Based on the Consultant’s recommendation, resources already committed, and the Government of Balochistan’s endorsement, the Committee recommends CDWP to opt for the existing project location (i.e. at Eastern by-pass, Sibi Road Quetta) for the establishment of Expo Centre Quetta.”

CDWP meeting was held in January 2025 which approved the existing site based on the committee recommendations. However, the minutes of CDWP meeting are yet awaited and the matter remains unresolved. Consequently, project activities are on hold.

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INSURANCE & TEXTILE COMPANIES

10. STATE LIFE INSURANCE CORPORATION OF PAKISTAN (SLIC)

FIRST YEAR PREMIUM – TOTAL INDIVIDUAL LIFE BUSINESS:

First year gross premium income under Individual Life policies during the year **2024** was Rs. **30,778** million as compared to Rs. **26,950** million in the year **2023**, showing an increase of **14.20%**. Furthermore, individual life first year premium amounts to Rs. **4,642** million during first quarter of **2025**. This figure previously stands at Rs. **3,247** million, showing an increase of **42.98%**.

RENEWAL YEAR PREMIUM – TOTAL INDIVIDUAL LIFE BUSINESS:

Gross renewal premium was Rs. **127,419** million in **2024** whereas it was Rs. **118,219** million in **2023**, resulting an increase of **7.78%**. Furthermore, individual life renewal premium amounts to Rs. **27,182** million during the first quarter of **2025**. This figure previously stands at Rs. **27,586** million, resulting in a decrease of **1.46%**.

GROUP LIFE BUSINESS:

Premium under Group Life policies during the year **2024** was Rs. **12,280** million excluding experience refund/ERF as compared to Rs. **11,842** million in the corresponding year, showing an increase of **3.70%**. Furthermore, group life premium excluding experience refund/ERF amounts to Rs. **2,752** million during the first quarter of **2025**. This figure previously stands at Rs. **3,308** million, showing decrease of **16.81%**.

HEALTH INSURANCE BUSINESS:

Premium under Health Insurance policies during the year **2024** was Rs. **157,032** million excluding experience refund/ERF as compared to Rs. **181,689** million in **2023**, showing a decrease of **13.57%**. Furthermore, health insurance business during the first quarter of **2025** amounts to Rs. **33,089** million. This figure previously stands at Rs. **54,698** million, showing decrease of **39.51%**.

LIFE FUND:

State Life’s huge Life fund clearly reflects the confidence and trust of policyholders in its business. The total life fund in the year **2023** was Rs. **1,652.95** billion which has increased by **20.93%** to Rs. **1,998.85** billion by **2024**. Furthermore, the life fund during the first quarter of **2025** amounts to Rs. **2,054.31** billion. This figure previously stands at Rs. **1,723.50** billion, showing an increase of **19.19%**.

ANNUAL PROFITS:

The profit after tax attributable to Shareholders for the financial year **2024** is Rs. **15.75** billion, as compared to Rs. **14.72** billion earned in year **2023**, showing an increase of **7.00%**.

BONUS ALLOCATED TO POLICYHOLDERS:

State Life has been successfully meeting the expectations of policyholders who generally demand a good return (Bonuses) on their policies. It is worth mentioning here that SLIC is the only life insurance company that is distributing 97.5% of its Actuarial Surplus to policyholders as compared to only 90% distributed by the private life insurance companies of Pakistan. The total amount of bonus distributed to policyholders in **2024** was Rs. **151.689** billion as compared to Rs. **119.723** billion in **2023**, showing an increase of **26.7%**.

FINANCIAL RATING

PACRA has assigned Insurer Financial Strength rating of ‘AAA’ to State Life. This is the highest possible rating an insurer can achieve. It reflects the Corporation’s exceptionally strong capacity to meet policyholder and contractual obligations. State Life has successfully maintained the rating to date.

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11. NATIONAL INSURANCE COMPANY LIMITED (NICL)

1. National Insurance Company Limited was incorporated in Pakistan on 31 March 2000 as an unquoted public limited company under the Companies Ordinance, 1984. The company is principally engaged in the non-life insurance business of public property, comprising Fire, Marine Cargo, Aviation, Marine Hull, Motor, Miscellaneous and Engineering. The Company caters to all general insurance needs of Government Institutions including PIA, OGDCL, PARCO, WAPDA, PSO, TCP, SSGC, SNGPL, PAPCO, Karachi Yard, Port Qasim, PNSC.

The following is highlights of the financial performance of the Company.

FINANCIAL HIGHLIGHTS				
S #	**BALANCE SHEET**	2024 (Un-audited & Un- approved) Rs. In "000"	2023 Audited Rs. In "000"	% (Increase /Decrease)
1	Cash and Bank Deposits	5,903,268	10,515,112	-44%
2	Investments (PIBs, T-Bills, Shares etc.)	79,152,673	60,517,292	31%
3	Investment Properties	3,071,243	3,106,398	-1%
4	Total Assets	177,749,798	144,414,510	23%
	INCOME STATEMENT			
5	Gross Written Premium	21,330,931	29,741,301	-28%
6	Net Premium	7,834,331	5,712,885	37%
7	Net Claims	530,648	1,055,753	-50%
8	Underwriting Profit	4,405,984	2,272,276	94%
9	Commission Income	812,537	778,018	4%
10	Net Investment Income	11,541,497	9,847,698	17%
11	Rental Income	486,028	434,145	12%
12	Authorized Capital	6,000,000	6,000,000	0%
13	Paid-up Capital	2,000,000	2,000,000	0%
	EXPENSES			
14	Management Expenses	3,710,235	3,162,874	17%
15	Admin & Other Expenses	3,095,247	1,252,425	147%
	PROFITS			
16	Profits Before Tax	14,702,572	11,960,288	23%
17	Profits After Tax	9,502,539	8,123,420	17%

12 PAKISTAN REINSURANCE COMPANY LIMITED (PRCL)

PRCL covering all major aspects of Business areas in the Financial Year 2024 are as follow:

Sr. No	Activity / Reform / Achievement	Brief Description	Objective	Impact/Significance/outcome
1	Update Treaty Department SOPs	The initiative to update the Treaty Department's Standard Operating Procedures (SOPs) was undertaken to streamline operational workflows, align practices with current regulatory and industry standards, and enhance clarity and consistency in treaty operations	Standardize Processes, Improve Operational Efficiency	The updated Treaty Department SOPs have improved efficiency, ensured compliance, and enhanced coordination across treaty functions.
2	Skill Enhancement	Staff Trainings	To stay updated with industry standards and improve professional capabilities.	These trainings/workshops contributed collectively supported the departments performance and aligned with the broader organizational mission.
3	Facultative Underwriting Guidelines		Streamline U/W Operations	Streamlined U/W Operations
4	Growth in Net Insurance Premium	Net Insurance Premium increased from PKR 9.3 billion to PKR 10.8 billion in FY 2024	Business Growth	It has a direct positive effect on PRCL's profitability.
5	Growth in Underwriting Results	Underwriting profit increased from PKR 1.8 billion to PKR 2.4 billion in FY 2024	Process Optimization	It has a direct positive effect on PRCL's profitability.
6	Increase in Net Profit	Net profit increased from PKR 3 billion to PKR 3.77 billion in FY 2024, a 23% increase.	Enhancing PRCL profitability	PRCL became one of the highest profitable insurance companies in Pakistan.

7	Increase in Equity	PRCL's equity increased by 26% during the year.	Strengthening the Financial Position	PRCL's increased Underwriting Capacity / Net Retention.
8	ERP Implementation	Implemented Finance module of ERP system.	Process Optimization	ERP system improves the overall efficiency of the department and quality of output.
9	Recovery of outstanding dues	Streamlined the booking process and improved the pace of recovery of outstanding dues from local insurance companies.	Process Optimization	Improved PRCL's receivable position and increased cashflow
10	Retro Recovery	Streamlined the booking & recovery process for NICL & Retrocessionaire business.	Process Optimization	Improved PRCL's receivable position and increased cashflow
11	Implementation of PPRA E-PADs on PRCL's Retrocession Tenders	Implemented Electronic Procurement System (E-PADs) via PPRA on all retrocession tenders starting from April 2025.	To enhance transparency, accountability, competition, and efficiency in procurement processes	Ensured end-to-end digital handling of the tender process, resulting in a smoother and more streamlined workflow. The implementation significantly improved compliance with PPRA regulations, reduced overall processing time, and enhanced transparency. It also fostered greater competition among participants by making the process more accessible and efficient
12	Training on Insurance CMI Policy	Conducted training sessions for staff regarding awareness on Insurance CMI policies.	To update with insurance policies, including relevant clauses and conditions, and to raise awareness of market norms and ensure alignment with current industry standards.	Enhanced adherence to compliance protocols and ensured more informed execution of insurance-related policies.

13	Implementation of PPRA E-PADs on PRCL's Retrocession Tenders	Implemented Electronic Procurement System (E-PADs) via PPRA on all retrocession tenders starting from April 2025.	To enhance transparency, accountability, competition, and efficiency in procurement processes	Ensured end-to-end digital handling of the tender process, resulting in a smoother and more streamlined workflow. The implementation significantly improved compliance with PPRA regulations, reduced overall processing time, and enhanced transparency. It also fostered greater competition among participants by making the process more accessible and efficient
14	Training on PPRA E-PADs System and Insurance CMI Policy	Conducted training sessions for staff regarding the usage of PPRA E-PADs and awareness on Insurance CMI policies.	To build staff capacity for the effective implementation of PPRA processes and updated insurance policies, including relevant clauses and conditions, and to raise awareness of market norms and ensure alignment with current industry standards.	Improved internal capacity and understanding of procurement regulations. Enhanced adherence to compliance protocols and ensured more informed execution of insurance-related policies.
15	Monitoring of Legal & Regulatory Changes	Continuously reviewed amendments in the Companies Act, SECP Rules, SOE governance frameworks, and PSX regulations.	Keep the Board and Management updated on evolving governance requirements.	Informed policy decisions and ensured proactive compliance with latest regulations.
16	Streamlining Statutory & Regulatory Compliance	Maintained ongoing compliance with SECP, PSX, and other regulatory bodies through tracking and timely filings.	Ensure full legal and regulatory compliance in coordination with the Compliance Department.	Achieved zero non-compliance and timely fulfillment of all statutory requirements.
17	Digitalization of Board & Statutory Records	Initiated structured archiving and digitization of minutes, working papers, resolutions, and statutory registers.	Improve data accessibility, compliance, and disaster recovery.	Reduced manual retrieval time and enhanced data security and governance efficiency.

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13 LAHORE GARMENT CITY COMPANY (LGCC)

The Government of Pakistan, in the Trade Policy 2003-04, had announced setting up of three Garment Cities in Karachi, Lahore and Faisalabad. The Lahore Garment City Company was incorporated on 16th September 2004 under section 42 of Companies Ordinance, 1984 with Registrar Joint Stock Companies, City District Government Lahore. Total Area of LGCC is 19.34 Acres

MAJOR FUNCTION

The underlying objective was to reduce the capital outlay of Garment Manufacturers and provide them with a built up space, fully compliant and equipped with state of the art facilities where they can establish their units by avoiding the lengthy process of buying land and then constructing factories thereon.

REVENUE GENERATION 2024-25 (Budgeted)

Rent of Buildings	Rs. 97 Million
Profit on deposit	Rs. 35 Million
Total	**Rs. 132 Million**
Expenses	
Administration Expenses	Rs. 155 Million
Depreciation	Rs. 30 Million
Total	**Rs. 185 Million**
Surplus/ (Deficit)	**Rs. (53 Million)**

DETAIL OF PHASE-I

Building Types	No. of Stories	Covered Area (Sqft)	Status
A	Basement + 5 stories	191,150	Completed & leased out
B	Basement + 4 stories	80,400	
C	Basement + 4 stories	41,100	
Multipurpose building, Hall & Lobby	Ground + 2 floors	34,960	
Security & Staff Residence		2,504	Completed
Misc Buildings(Pump Room, U/G water tank)		1,751	Completed
Total		**347,865**	

ACHIEVEMENTS / PHYSICAL PROGRESS OF THE PROJECT:

- The main factory buildings Category A,B, C and Admn/Auditorium (Multipurpose) buildings were completed and leased out to leading garments manufacturers & exporters. Now the rental income is @ Rs.29.50 per Sqft per month on 10 % annual escalation.

- The Project is being managed by a Board composed of Directors from public & private sectors and is providing the opportunity of public-private partnership.

- Compliance of social, industrial and environmental standards has been provided in all the buildings which is facilitating the client in fulfilling the compliance sector.
- The project is generating employment opportunities including 2,500 peoples associated with indirect activities such as manufacturing of accessories, packages, documentation, logistics/freight forwarding etc.

- The project is also facilitating the textile sector for attainting sustainable growth.
- Annual trained for un-skilled labour into skilled workers and In-house job training facilities.

FUTURE EXPENSION OF LGCC

- Seven (07) buildings on the land of LGCC will be constructed through Public Private Partnership basis as per policy of the federal government agreement signing for hiring of transaction advisor with technical supported of P3A.
- No of trainees in training institute of LGCC will be enhance up to maximum possible extend to provide skill work force to the textile/ garments manufacturing units to cater their needs.
- All other required steps will be planed to earn more and more foreign exchange through export of garments made ups.

New Building Details:

As planned, the factory units are to be of three different sizes as outlined below:

PHASE-II:

a) Block“A” Basement + 5 floors with area of 191,150 Sq.ft = 3- unit (Total: **573,450 Sq.ft**)

b) Block“B” Basement + 4 floors with area of 80,400 Sq.ft = 3-unit (Total: **241,200 Sq.ft**)

c) Block“C” Basement + 4 floors with area of 41,100 Sq.ft = 1- unit

Total Area of Phase-II = **855,750/- Sq.ft**

The categories are made on covered area of the buildings, which are grouped in the units, small, medium and large. There is no change in specifications and/or purpose of any unit.

Project Benefits and Analysis

Financial:

It is not possible to work out a Profit and Loss Statement before completion of the Project, as a great deal would depend on rental value per sqft prevalent at the time of leasing the factories to manufacturers. However, a tentative working on the basis of a rent of **Rs. 30** per square foot has been done which indication of profitability of the Project and also viability of the manufacturer:

Ground Floor	First Floor	Second Floor	Third Floor	Fourth Floor	Basement	TOTAL
31,568 Sft	31,568 Sft	31,568 Sft	31,568 Sft	31,568 Sft	33,310 Sft	191,150 Sft

Ground Floor	First Floor	Second Floor	Third Floor	Basement	TOTAL
16,080 Sft	16,080 Sft	16,080 Sft	16,080 Sft	16,080 Sft	80,400 Sft

BLOCK-C BUILDING (Basement + 4 Stories)

Facilities

- ✓Building constructed as per International Compliance regulations
- ✓Industrial hall fixed with Cable Tray & Sockets
- ✓Separate Electrical control for each floor
- ✓01 Cargo & 01 Passenger Elevators
- ✓Underground & Overhead water tank
- ✓Updated Fire fighting Systems
- ✓Provision of opening for fixing ducts/Chillers and Air Conditioning System
- ✓Wiring for CCTV Cameras and Smoke Detectors
- ✓Parking Space in open Area on Pro-rata basis
- ✓Separate Toilets for Male & Female

Ground Floor	First Floor	Second Floor	Third Floor	Basement	TOTAL
8,275 Sft	8,275 Sft	8,275 Sft	8,275 Sft	8,000 Sft	41,100 Sft

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14. FAISALABAD GARMENT CITY COMPANY (LGCC)

Organization Structure of the Company (FGCC)

Faisalabad Garment City Company (FGCC) was registered with Securities and Exchange Commission of Pakistan (SECP) on 8th May 2006, under Section 42 of Companies Ordinance 1984 / Companies Act 2017. The Company was established by the Federal Government through funding from Public Sector Development Program (PSDP).

Financial Health

Financial Year	Rental Revenue Rs.	Bank Profit and others	Total Revenue	Expenditures	Taxation	Expenditures + Taxation	Profit / Loss
2020-21	60,659,528	12,976,867	73,636,395	29,438,508	16,693,833	46,132,341	27,504,054
2021-22	66,062,021	16,189,977	82,251,998	43,961,010	19,164,804	63,125,814	19,126,184
2022-23	71,949,473	33,448,937	105,398,410	52,175,194	25,464,007	77,639,201	27,759,209
2023-24	78,365,799	50,377,272	128,743,071	60,041,000	31,861,194	91,902,194	3,684,0877
2024-25	85.358,926	38,365,313	123,724,239	79,294,726		79,294,726	44,429,513
Total Rs.	**636,947,076**	**220,349,413**	**942,655,415**	**461,185,685**	**181,048,654**	**642,234,339**	**300,421,076**

TDR amount 240 million was fixed in ZTBL in FY- 2024-25

Exports from FGCC Rented Out Buildings:-

Detail of exports of garments manufactured by Industrial Units established in FGCC buildings is as under:-

Performance / achievements of Company:-

Year	"A1" Building	"B1" Building	Total Export from FGCC about (Billions) PKR	Total Export about US Dollar (Million)
2020-21	5	3	8	50
2021-22	6	4	10	55
2022-23				65
2023-24				50
2024-25				45 estimated
Total			**64**	**498**

i. Training Centre

A Female Exclusive Training Institute (FETI) established in November, 2017 which becomes operational in June, 2018 after meeting the prerequisite requirements. JICA has provided 58 stitching machines of different kinds which have been installed in the said institute under the supervision of JICA experts. FETI is imparting garments related training to the Female students. Pick & drop facility for these students are also available free of cost. The trained Female students are awarded training completion certificates which facilities them to get jobs in textile industry.

FGCC has signed contract with Punjab Skills Development Funds (PSDF) on 26th April, 2024, for two training courses (Quality Control & Machine Operator) based on 3 months course duration. Presently no scheme was available for Garment Sector.

MOUs with different organizations i.e M/s Sapphire Diamond, M/s Masood Textile Limited, Faisalabad, M/s Beacon Impex, M/s Interloop Limited, Faisalabad and M/s Amami Clothing (Pvt) Limited, Faisalabad, have been signed during 2024 to 2025 regarding placement of trained female students.

Training center is registered with PSDA and TEVTA and also accredited with NAVTTC on 16^{th} May, 2025.

ii. <u>Green and Clean Pakistan Move:-</u>

7000 small trees have been planted under the vision of the Prime Minister under Green and Clean Pakistan Move on 16 acres of land. About 200 fruit tree and flowers are planted in 2024-25.

<u>Others Achievements:-</u>

- First Aid Centre with the collaboration of Punjab Government has been established is now fully and successfully operational. More than 6000 workers from FGCC rented out buildings and others factories of surrounding areas are facilitated in the said medical Centre. Company has provided a small building equipped with furniture & fixtures, medical accessories and utilities expenses like, electricity, drinking water etc. are being met out from the rental income of FGCC.
- An auditorium has been constructed over an area of 5575 sq. ft. with a capacity of 300 seats which is now operational for gatherings, functions and conferences etc.
- Masjid comprising of an area of 2800 sq. ft. has been constructed and is in use now.
- Out of 38.9 acres, about 10 acres land has been converted / developed into grassy area plots. More than, 7000 beautiful different trees including flower trees, fruit trees etc. have been planted for healthy environment. Further, 02 acres land will also be brought under plantation in near future. Road cleanliness, janitorial services, lifting and disposal of garbage are also being done by FGCC from its own resources. Retired armed personnel have been recruited on contract basis for round the clock security duties at main gate and for the premises of the Company. CCTV Cameras, Siren for emergency alarming etc. are also available at the site.
- Construction of By Pass Road (3.5 Km approx.) in front of FGCC completed under the Annual Development Plan, Punjab on the request of FGCC.

<u>Procurements through EPADS</u>

e-Pak Acquisition & Disposal System (EPADS), in Faisalabad Garment the office of Public Procurement Authority, Islamabad, (2nd October to 4th October, 2023) and Procurement Plan 2024-25 has been uploaded at EPADS for procurement through this electronic system.

<u>E-Office in FGCC</u>

E- office in this company has been implemented.

ONGOING PROJECT "DEVELOPMENT OF FAISALABAD GARMENT CITY INDUSTRIAL COMPLEX ON PPP MODE"

Project Details

Faisalabad Garment City Company		No. of Buildings	No. of Floors	Plot Area		Covered Area
				Square Feet	Acres	Square Feet
Already Constructed	Cat-A	1	6	39,187	1.09	232,136
	Cat-B	1	6	22,043	0.61	135,078
	Cat-C	-	-	-		-
	Admin Block	1	4	11,845	0.33	26,775
	Training Center	1	1			11,845
	Others (Misc. Buildings (First Aid Center, Woman Facility Block, Pump Room, Masjid, Security Rooms, Roads, Grassy Plots, Canteen, Wateyard etc.)	11	1	861,929	23.94	9,588
	Sub-Total	15	18	935,004	25.97	415,422
To be Constructed on PPP mode	Cat-A	1	6	39,187	1.09	232,136
	Cat-B	2	6	44086	1.22	270156

FGCC project "Development of Faisalabad Garment City Industrial Complex on PPP Mode" for construction of 3 Buildings (A3 & B2, B3) through Public Private Partnership (PPP) with estimated cost of Rs. 4000 million is under process. The case was accordingly moved to P3A with the approval of Board of Directors of FGCC taken in its meeting held on 23-02-2023, through Ministry of Commerce, Islamabad's letter F.No.8 (33)/14-Dve-II, on 18-05-2023, along-with all the relevant documents. Advisory Services Agreement has been signed between FGCC and P3A on 4th September, 2023.

The difference between Categories of Buildings is as under in accordance with measurement / size of the plots:-

i. Category A3 Building = Plot size is 13 Kanals, proposed structure is 1 Basement + GF+4 Floors+ Roof/Mumty, Total covered area is 267,175 Sft.
ii. Category B2 &B3 Building = Plot size is 6.8 Kanals (each), proposed structure is 1 Basement +GF + 4 Floors + Roof/Mumty, Total covered area is 120,454 Sft. (each)
iii. Commercial Buildings (Bank, Pharmacy, Courier Service, Cafeteria etc. = 17100 sft

1	Advisory Services agreement signed with P3A	04-09-2023
2	Advertisement published in three National Newspapers for hiring of Transaction Advisor (TA)	10-12-2023
3	Transaction Advisory Agreement signed with M/s IQ Capital Plus (TA)	04-04-2024
4	**Phase-I** 1. Inception Report of the Project 2. Commercial Feasibility Study (CFS) received on 3. Project Qualification Proposal (PQP) received on	 27-05-2024 28-02-2025 26-05-2025
5	**Phase-II:** Procurement Process (Preparation of bidding package including RFP for the Projects; Pre-Qualification document, Project Information Memorandum (PIM)/ Market Sounding Document; draft PPP contract. Assist FGCC in carrying-out competitive, efficient and transparent bidding process for the projects to solicit and select technically qualified and financially sound private-partner	Tentative Time 12 weeks will be started in the FY-2025-26
6	**Phase-III** Negotiating the PPP contract with the successful bidder; and other subordinate/ancillary agreements to the PPP contract	Tentative Time 2 weeks
7	Phase-IV **Signing of the PP contracts**	Usually it takes 24 weeks / 6 months to complete the task

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15. KARACHI GARMENT CITY COMPANY (KGCC)

Karachi Garment City is a project of Ministry of Commerce. Project is spread over an area of 300 acres of prime industrial land situated about 55 Kms from the city centre and located next to Arabian Sea Country Golf Club, in the vicinity of Port Qasim. The project is run by the Board of Directors, Karachi Garment City Company (KGCC) comprising members both from public and private sectors. KGCC is registered with SECP as a Company under Section 43 of Companies Ordinance, 1984.

Land Utilization Department (LUD), Board of Revenue, Sindh allotted 300 acres of industrial land at NC No. 98 of Deh Pipri, Karachi in the Port Qasim area to Karachi Garment City Company on 29th March, 2007 and an amount of Rs. 300 million received from Export Development Board (EDB), Government of Pakistan was paid to Government of Sindh on 23rd January, 2008, as full cost of land.

Funding of Project as on 30.06.2025

Since inception, KGCC has received a sum of Rs 500.93 million from Board of Administrators of Export Development Fund, Ministry of Commerce.

Out of total EDF funds received for the project, Rs.73 million (Rs 63.631 million for lease/mutation charges and Rs 9.369 Million for two years allied recurring expenses of KGCC) are unutilized and parked in a current bank account maintained with NBP, (jointly operative with TDAP).

All major expenses incurred until now such as cost of land, ground rent, consultants fees and bills, purchase of vehicles, ground breaking ceremony and recurring office running expenses etc. have been met from the EDF funds and profits earned on investing unutilized available funds as Term Deposit Receipts. Position of available funds (un-audited) as on 30 June 2024 is as under:

#	Details	Amount (Rs)
1	TDRs	30,000,000
2	Cash & Bank Balances	4,960,461
	Total	**34,960,461**

Registration / lease of Project Land

Sub-Registrar Bin Qasim Town, Karachi has intimated on 29.01.2025 that only Rs. 810,216,000/- on account of Advance Tax @4% for filer (Section 236-K Advance Tax) and Rs.334,540,800/- on account of 2% Stamp Duty intimated by BOR on 14.01.2025 plus scanning fee of Rs.1300/- are payable on registration of land. We have Rs.114,781,385 received earlier for lease of land against total required amount of Rs. 1,144,758,100/-. An amount of Rs.1, 029,976,715/- are short, which money is required from EDF for registration of land in the name of KGCC/Ministry of Commerce. Development work on the project will be initiated after lease and mutation and receipt of requisite funds from EDF/PSDP.

Public Private Partnership Authority (PPP)

The Federal Cabinet on a proposal of the Sub-Committee of Rightsizing of Federal Government in respect of LGCC, KGCC and FGCC decided on 01.01.2025 for their outright privatization or divest via PPP (keeping government minority) or offer to provinces.

KGCC Board in a meeting on 10.04.02025, on the advise of Ministry of Commerce has approved to sign Advisory Services Agreement with Public Private Partnership Authority (PPP) for transaction of the project on P3A mode. Currently, finalization of agreement with PPP is in process.

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16. LIAISAON OFFICE, AFGHAN TRANSIT TRADE, CHAMAN

FUNCTIONS

In order to strengthen the economic ties between Pakistan and Afghanistan on mutually advantageous basis and removing the difficulties in movement of goods through the countries. Each contracting party appointed Liaison Officer to arrange meetings between the both the Liaison officers for the expeditious solution. Furthermore, both officers maintain mutually beneficial relationship, facilitate communications and coordinates activities among traders from each sides of the borders.

MEETINGS

Meeting held with Chaman Chamber of Commerce & Industry regarding promotion of Pak-Afghan trade and economic relations for bringing economic prosperity and development in the whole region. It was agreed that the serious steps may be taken to resolve issues of traders' communities on both sides of the border.

Monthly meeting with counterparts. To provide freedom on transit to and from Pakistan to eliminate trade hurdles and ensure that the agreement is implemented in true letter and spirit.

Meeting held with customs office at Chaman regarding issues related to transit trade like lack of infrastructure, unnecessary checking at check posts, the arrogance of port and shipping lines, extensive demurrages and most importantly border closures. Traders have great concerns due to uncertainty pertaining to Pak/Afghan border closure, it is the most important factor which hits the business community of both the countries and creates a lack of trust between each other.

Arranged meetings with Agencies like Customs, FC, Transporters, Clearing and Forwarding Agents, regarding trade activities with Afghanistan.

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