

**GOVERNMENT OF PAKISTAN
MINISTRY OF COMMERCE**



No. 5(2)/2020-Admn-I/MoC

Islamabad, the 27th October, 2020


C I R C U L A R

Subject: - CALL FOR NOMINATION TO THE "PIDE MANAGAMENT DEVELOPMENT PROGRAM"

A self-explanatory letter No PIDE-VC/02/2020/13 dated 14th October, 2020 received from Pakistan Institute of Development Economics containing guidelines for the subject Management Development Program is enclosed for uploading on the website of Ministry of Commerce for information.

2. Interested officers who fulfill the eligibility criteria may forward their nomination duly approved by the head of the Wing to Admn-I/MoC Section by **06-11-2020** before closing office hours for onward submission to the Pakistan Institute of Development Economics, Islamabad. It is pertinent to mention here that the fees of the program will be paid by the participants.

Encl: As above


(Muhammad Imtiaz)
Deputy Director (MoC)

Manager (IT), Ministry of Commerce with the request to kindly upload the same on the website of this Ministry.



Pakistan Institute of Development Economics

Quaid-i-Azam University Campus
PO Box 1091, Islamabad, Pakistan

Dr Nadeem Ul Haque
Vice-Chancellor

Tel: +92 51 9248024, 2601146
Fax: +92 51 9248025
Web: www.pide.org.pk

14 October 2020
PIDE-VC/02/2020/13

Mr. Muhammad Sualeh Ahmad Faruqi
Federal Secretary
Ministry of Commerce
A Block, Pak Secretariat
ISLAMABAD

Subject: Call for nominations to the "PIDE Management Development Program"

Dear M. Sualeh Ahmad,

Pakistan Institute of Development Economics (PIDE) is pleased to offer nominations for the Management Development Program (MDP) 2020 scheduled during Nov-Dec 2020. This program is a complete learning journey specifically designed to cater the management development requirements of public and private sector organizations in Pakistan. The salient features of this one of a kind MDP program include

1. It is not merely another training program but a complete learning journey of 2 months.
2. Extensive pre-program and post program assessments and Psychometrics that would be helpful for the future evaluation of candidates.
3. Post in class practitioners and academics as facilitators of the program
4. On-Site, off-site and e-learning delivery
5. Individual Coaching of the candidates
6. Hitting the bottom line performance
7. Training Effectiveness Evaluations

The program covers following topics, details of the learning journey can be found in the attached call.

1. Leadership & Supervision
2. Creativity & Problem Solving
3. Strategic Management & Business Acumen
4. Business Intelligence and Advanced Excel
5. Personal Effectiveness (Emotional Intelligence & Problem Solving)
6. Executional Excellence

This program is highly suitable for mid and senior level managers serving in private and public sector organizations. PIDE is offering an exclusive discounted fee of PKR 150,000/- Participant for the complete six module program. Please ensure that nominations along with registration details reach before 10th November, 2020 at edc@pide.org.pk. We look forward to receive in time nomination from your esteemed organization on the form attached.

For any further details about the program and registration, please email us at edc@pide.org.pk.


Dr. Nadeem Ul Haque

Training Registration Form

Candidate Name	
Designation	
Contact Details (email & Cell no.)	
Organization Name	
Program	Management Development Program

Candidate Qualifications

Education (Terminal Qualification)	
Experience in Years	
Previous Training Experience	

Nominating Authority

Name	
Designation	
Signature	

Fee Details

Payment can be made through Crossed Cheque, DD in favor of "Pakistan Institute of Development Economics" or through wire transfer In PIDE A/C No.4012658070 (Code No.0474), NBP, Foreign Office Branch, Islamabad .

Cheque, DD, Instrument No., Transfer Details	
Dated	

Note: No registration is complete without these details. All payments need to be deposited before the start of the program.

Endorsement by the Candidate

I shall remain available and participate in the training program to the best of my abilities.

Signature of the Applicant	
----------------------------	--

Please scan and email this form at edc@pide.org.pk, for any queries please contact us at 03216679379.

Thrive for Excellence: Growing Green

Management Development Program 2020 Learning Journey

with
Pakistan Institute of Development Economics

For information regarding this Proposal and any other queries

edc@pide.org.pk
0321 6679379
www.pide.org.pk

PIDE
Executive
Development
Center



Theme Philosophy

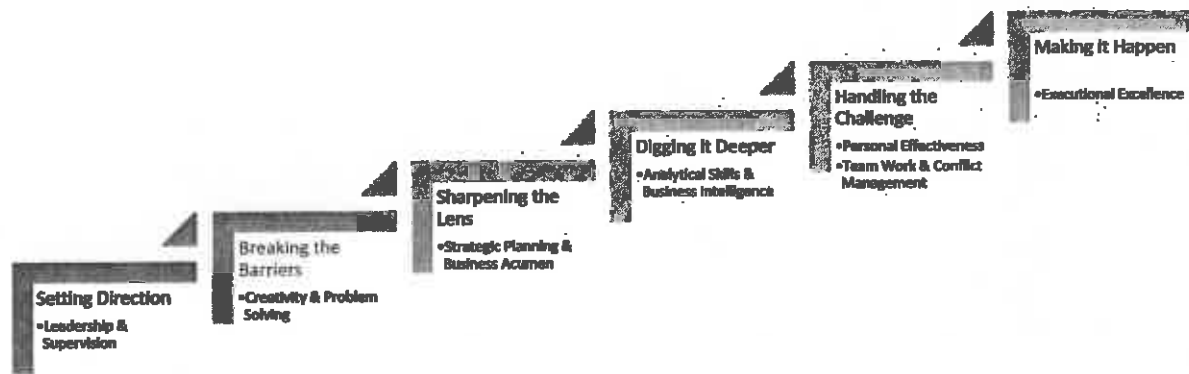
- **Thrive for Excellence: Growing Green**
 - Journey from managers to Senior Managers/General Managers requires major transformation, it means learning new skills and de-learning many redundant ones. This required a mindset that is growing, straight up and progressive.
 - Green is a symbolic representation of this mindset. It has many other relations aligned with the objectives of such management training programs. Few important ones are
 - It is green that is signal to move forward
 - It relates to GREEN Profile (High Performance) employees
 - It is known as excellent performance on performance bar
 - It is symbol of nurturing, symbolic meaning include healing, cleansing, resilience, support, strength and hope.

PIDE
Executive
Development
Center



PIDE-MDP Learning Journey

PIDE
Executive
Development
Center



Program Objectives

PIDE
Executive
Development
Center

- To equip participant's with highly desirable skills and attitude for creating value in the organization.
- To prepare the next level of leadership pipeline in the organization.
- To facilitate the development of managerial employees in unleashing their potential.
- To nurture the self-learning capabilities of participants for life long achievements.



Learning Journey of 8 Weeks

PIDE
Executive
Development
Center



Program Design

- Learning journey of eight weeks
- Mix of in-house, off sight and web based experiential learning
- Six modules of competencies including
 - Creativity & Problem Solving,
 - Strategic Planning & Business Acumen,
 - Leadership & Supervision
 - Analytical Skills & Business Intelligence,
 - Personal Effectiveness (i.e. Team, Conflict. & Stress Management)
 - Executional excellence
- Game based self and team activities; Story telling, Short Lectures, Case Studies and problem solving project
- Reinforcement of key concepts using assimilation techniques

Learning Design & Delivery Methods

- **Activities of training** are designed in such a manner that five senses are exposed to learn the focus concept. In most big learning cases [we call them "seeds" capable of growing at their own beyond training], activities shall require that all (i.e. known) physical senses are employed by participants to gather information as a reference for their future life recall.
- **Spiral and sequential learning techniques** is used to transfer strategic and procedural knowledge respectively.
- **Mental imagery** is used to plaster key learning list by storytelling and real life work examples.

Program Investments & Registration

- **PKR 150,000** for complete journey of six modules in 8 weeks
- As each module is a complete package, participants can be nominated for one or more modules @ PKR 35000/module
- Send your nominations at edc@pide.org.pk or by mail at Executive Development Center, Pakistan Institute of Development Economics, Quaid-i-Azam University Campus, Islamabad before 10th November, 2020.
- You can also register online at www.pide.org.pk/edc