

**GOVERNMENT OF PAKISTAN
MINISTRY OF COMMERCE
ISLAMABAD**

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**YEAR BOOK
2021-22**

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**MESSAGE OF
SYED NAVEED QAMAR
FEDERAL MINISTER FOR COMMERCE**

The Year Book for financial year 2021-22 of the Ministry of Commerce highlights the Ministry's efforts to facilitate, support and promote trade and commerce of the country.

The Ministry of Commerce formulates and implements the national trade policies and contributes to the national economy by safeguarding and promoting Pakistan's trade interests through trade liberalization and facilitation, improving export competitiveness and reducing cost of doing business. It aims to achieve higher market access for Pakistani products in existing markets as well as new markets with ultimate aim of improving quality of life of the people of Pakistan.

Ministry of Commerce while playing its role in the government machinery to lift the economy of Pakistan has developed Strategic Trade Policy Framework 2020-25, as a milestone to harmonize regulatory regime and support the private sector.

This document features achievements and activities of Ministry of Commerce and its attached departments for the FY 2021-22. It would be a useful document to the business community and researchers alike.

(Syed Naveed Qamar)
Federal Minister for Commerce
Ministry of Commerce



MESSAGE OF SECRETARY MINISTRY OF COMMERCE

Year book of the Ministry of Commerce for the financial year 2021-22 has been prepared in pursuance of Rule 25(2) of the Rules of Business 1973. It contains the introduction, history, mission statement, functions and activities of the Ministry of Commerce and its attached Departments/Organizations for the FY 2021-22. The book depicts the broad features of the Trade Policy and its achievements. It also gives an over view of the performance of the state owned insurance entities i.e. State Life Insurance Corporation, National Insurance Company Limited and Pakistan Re-Insurance Company Limited and other trade bodies and organizations which come under the purview/control of Ministry of Commerce.

Every effort has been made to make this book useful for researchers, scholars and general readers. Any suggestion/observation for further improvement would be welcomed.

(Muhammad Sualeh Ahmad Faruqi)

Federal Secretary
Ministry of Commerce

ABBREVIATIONS

ASEAN	Association of Southeast Asian Nations
CPFTA	China-Pakistan Free Trade Agreement
DGTO	Directorate General of Trade Organizations
ECO	The Economic Cooperation Organization
EDB	Export Development Board
EPZA	Export Processing Zone Authorities
FTA	Free Trade Agreement
JTC	Joint Trade Committee
MoC	Ministry of Commerce
MOU	Memorandum of Understanding
NAMA	Non-Agricultural Market Access
NESPAK	National Engineering Services Pakistan (Pvt.) Ltd.
NICL	National Insurance Company Limited
NTC	National Tariff Commission
NTTFC	National Trade and Transport Facilitation Committee
PAC	Public Accounts Committee
PHDEC	Pakistan Horticulture Development & Export Company
PITAD	Pakistan Institute of Trade and Development
PRCL	Pakistan Reinsurance Company Limited
PSDP	Public Sector Development Program
SECP	Securities and Exchange Commission of Pakistan
SLIC	State Life Insurance Corporation of Pakistan
STPF	Strategic Trade Policy Framework
TCP	Trading Corporation of Pakistan
TDAP	Trade Development Authority of Pakistan
TDRO	Trade Dispute Resolution Organization
TIS	Trade in Services Wing
TPRM	Trade Policy Review Mechanism
WTO	World Trade Organization

1. THE MINISTRY

1.1 Introduction

The Commerce Division formulates and implements the national trade policy and contributes to the national economy by safeguarding and promoting Pakistan's trade interests through trade liberalization and facilitation, improving export competitiveness and reducing cost of doing business. It aims to achieve higher market access for Pakistani products in existing markets as well as new markets with ultimate aim of improving quality of life of the people of Pakistan.

The Division has developed a network of overseas Commercial Sections to facilitate the business community and to improve the prosperity of all Pakistanis in general. The network consists of 55 Commercial Sections in six continents and the officers deployed are highly skilled at their work which includes trade diplomacy, developing and implementing trade policy, negotiating international trade agreements and fetching investment opportunities for the country.

1.2 History

The Ministry of Commerce was established immediately after independence of Pakistan in 1947. Mr. I. I. Chundrigar took oath as Commerce Minister in the first Federal Cabinet on 15th August, 1947. Mr. A.D. Moss was appointed as first Secretary Commerce on 1st September, 1947.

1.3 Functions

As per Rules of Business, 1973 functions of the Commerce Division are as under: -

1. Imports and exports across custom frontiers.
2. Inter-Provincial trade.
3. Commercial intelligence and statistics.
4. Organization and control of Chambers and Associations of Commerce and Industry.
5. Tariff (protection) policy and its implementation.
6. Law of insurance; regulation and control of insurance companies; actuarial work; insurance of war, riot and civil commotion risks and life insurance but excluding health and unemployment insurance for industrial labor and post office insurance.
7. Export promotion.
8. Special Selection Board for selection of Commercial Officers for posting in Pakistan Missions abroad.
9. Anti-dumping duties, countervailing and safeguard laws.
10. Management of EDF/EMDF with representation of Textile Industry Division on their Boards.
11. Domestic Commerce reforms and development in collaboration with other Ministries, provincial and local government.
12. Intellectual Property Organization of Pakistan (IPO-Pakistan).
13. e-Commerce Policy and its implementation.
14. Textile Industrial Policy.
15. Coordination and liaison with Federal Agencies/Institutions, Provincial Government and Local Government entities for facilitation and promotion of the textile sector.
16. Liaison, dialogue, negotiations, except trade negotiations, and cooperation with international donor agencies and multilateral regulatory and development organizations with regard to textile sector.
17. Setting of standards; and monitoring and maintaining vigilance for strict compliance of the standard throughout production and value chain.
18. Textile related statistics, surveys, commercial intelligence, analysis and dissemination of information and reports on international demand patterns, market access etc.
19. Linkages with cotton and textile producing countries.

20. Training, skill development, research for quality improvement and productivity enhancement throughout the production/value chain.
21. Management of Textile Quotas.
22. Administrative control of Attached Organization of Textile.
23. Cotton Hedge Markets.

1.4 Policy Objectives

People centric: Poverty alleviation and employment generation through export led growth.

1.4.1 Supply side

- Value addition and Higher Unit Value
- Coordination for improvement of infrastructure
- Improving competitiveness through reduction in cost of doing business
- Facilitating investment in manufacturing sector

1.4.2 Market Side

- Focus on Export Marketing
- Better Commercial Intelligence
- Trade diplomacy/market access
- Diversification of export products and markets

1.5 Organizational Structure

1.5.1. Main Ministry

After merger of Textile Division in Commerce Division, restructuring in Ministry of Commerce has been made and following Wings are working under Commerce Division:

a. Foreign Trade Wings

There are three Foreign Trade Wings in the Ministry:

- i) Foreign Trade-I
- ii) Foreign Trade-II
- iii) Foreign Trade-III

The Foreign Trade Wings are responsible for trade promotion / diplomacy and taking market access initiatives related to their respective regions.

b. China Wing

The China Wing is responsible for trade promotion / diplomacy and taking market access initiatives related to China.

c. World Trade Organization Wing

WTO Wing deals with multilateral trade negotiations and synchronization of domestic laws with WTO laws.

d. Trade Policy Wing

Trade Policy Wing has been tasked to formulate the national trade policy and related documents/manuals.

e. Export-Import Wing

EXIM Wing implements trade policy and deals with issues affecting imports & exports.

f. **Tariff Wing**

Tariff Wing is responsible for supervision of the working of the Wing, implementation of National Tariff Policy, conducting meetings of Tariff Policy Board, Sub-Committee of the PTB, taking & issuance of minutes, liaison with all stakeholders like FBR, Ministries, NTC, private sector etc, advising in all matters related to Tariffs and preparing responses on different policies of the Ministry of Commerce & other ministries from perspective of tariff structure.

g. **Agro Products Wing**

Agro Products Wing makes policy of grains, meat, poultry, livestock, Horticulture, processed food, fisheries, analysis of domestic production and liaison with relevant ministries / departments.

h. **Non-Agro Products Wing**

Non-Agro Products Wing deals with critical analysis of issues of Non-Agro Products, makes policy on them, analysis of domestic production of NAPs sector and liaison with relevant ministries / departments.

i. **Services Wing**

Services Wing provide analytical support to Trade Diplomacy Wing on services, liaison with relevant trade bodies, chambers and associations, insurance policies related matters.

j. **Textile Wing**

Textile Wing oversees the matter related to entire value chain of the textiles, apparel and leather sectors and provides proactive leadership, policy advice and keep liaison with ministries/ departments.

k. **Development Wing**

Development Wing deals with Public Sector Development Projects (PSDP) of Ministry and its attached organizations. It also tabulates and makes analysis of trade statistics.

l. **Administration & Finance Wing**

Administration Wing deals with the administrative, financial and budgetary affairs of Ministry, its attached organizations, insurance companies and trade offices abroad.

m. **Human Resource Management Wing**

Human Resource Management Wing deals with the Employees matter i.e. appointment, training, services matter & families members matter. It also deals with the administration and career planning of the Commerce and Trade Group officers/officials.

1.5.2. Attached Organizations

The following attached departments/subordinate organizations are operating under the administrative control of the Joint Secretary (Admin & Finance), Ministry of Commerce:

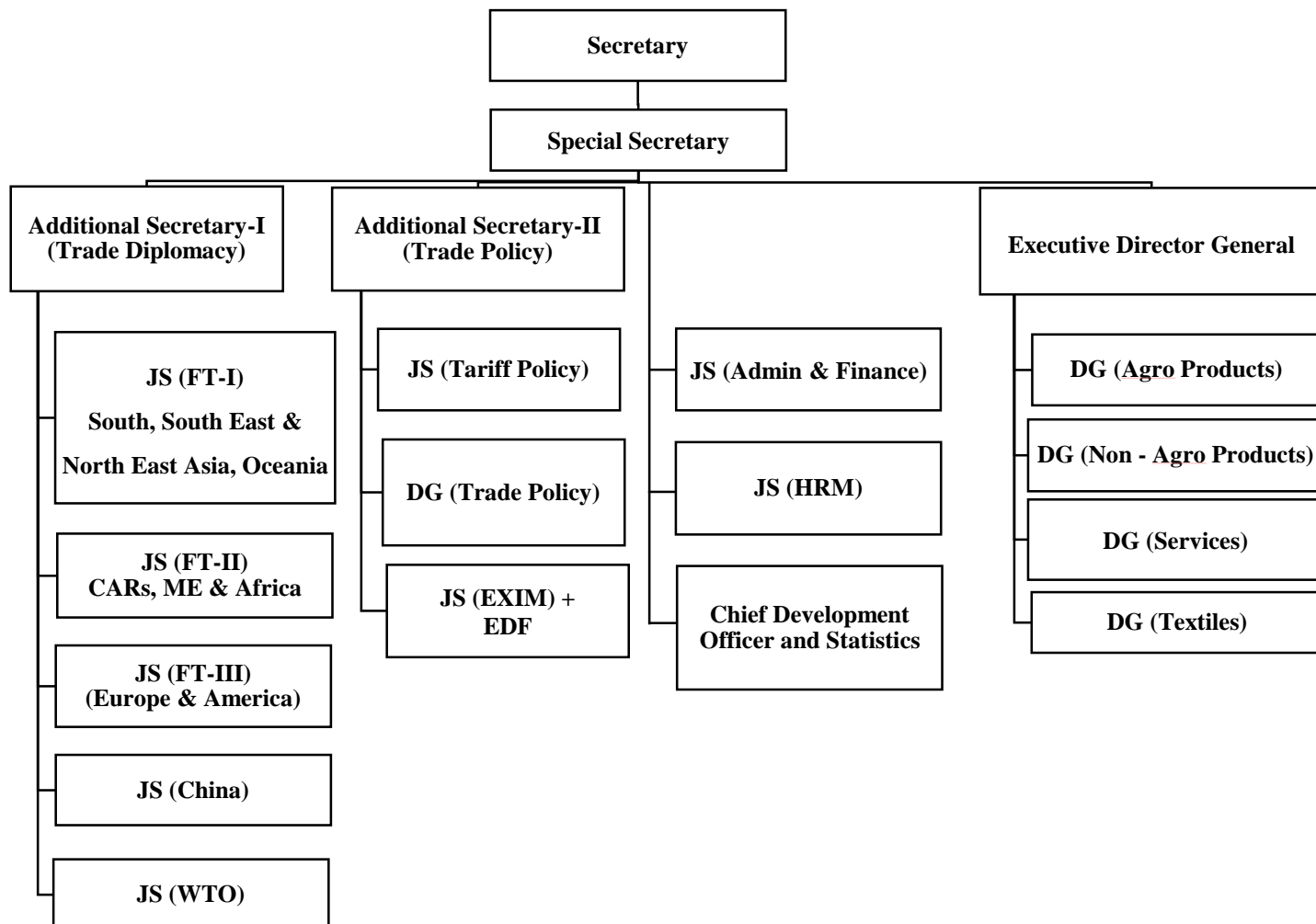
- 1) National Tariff Commission (NTC), Islamabad.
- 2) Trading Corporation of Pakistan (TCP), Karachi.
- 3) Intellectual Property Organization of Pakistan (IPO-Pakistan), Islamabad.
- 4) Trade Development Authority of Pakistan (TDAP), Karachi.
- 5) Pakistan Institute of Trade and Development (PITAD), Islamabad.
- 6) Directorate General of Trade Organizations (DGTO), Islamabad.
- 7) Trade Dispute Resolution Organization (TDRO), Islamabad.
- 8) Pakistan Expo Centres (Pvt) Ltd, Lahore.
- 9) Textile Commissioner's Organization (TCO), Karachi.
- 10) Lahore Garments City Company (LGCC), Lahore.
- 11) Faisalabad Garments City Company (FGCC), Faisalabad.

- 12) Karachi Garments City Company (KGCC), Karachi.
- 13) State Life Insurance Corporation of Pakistan (SLIC), Karachi.
- 14) National Insurance Company Limited (NICL), Karachi.
- 15) Pakistan Reinsurance Company Limited (PRCL), Karachi.
- 16) Export Development Fund (EDF), Islamabad.
- 17) Liaison Office Afghan Transit Trade, Chaman / Quetta.

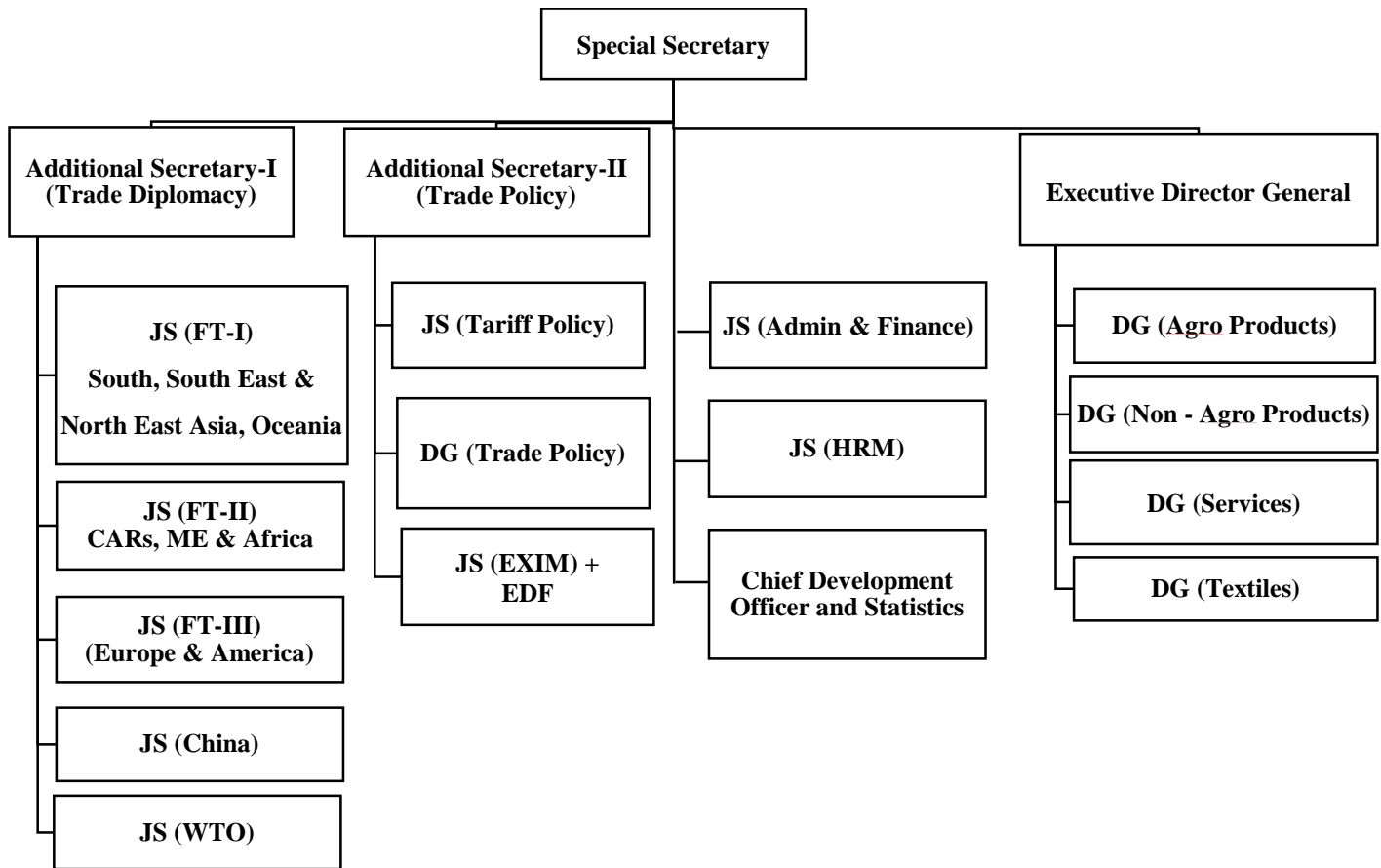
2. ORGANOGRAM

Upon incorporation & amendments a consolidated organogram of the Ministry is as under:

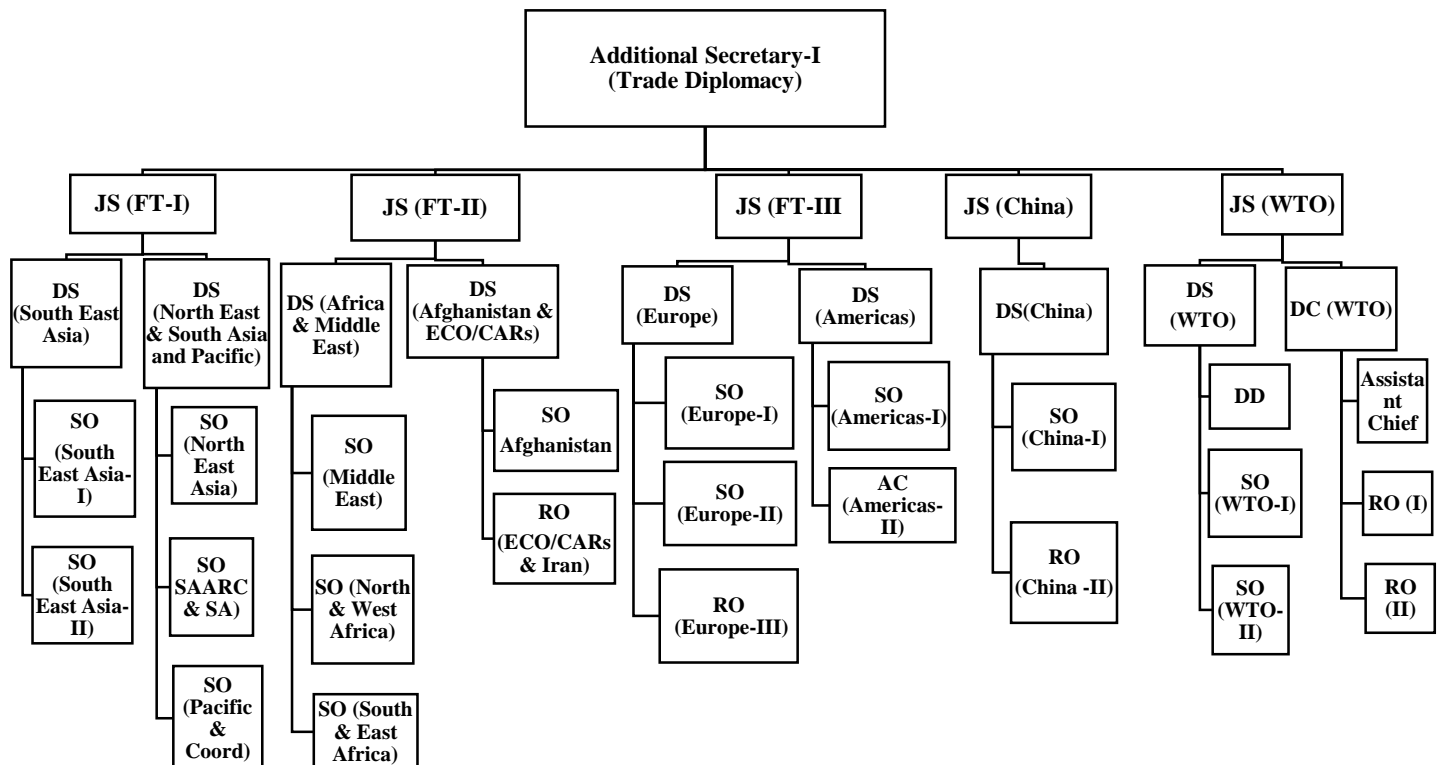
(i) Organogram at Wings Level



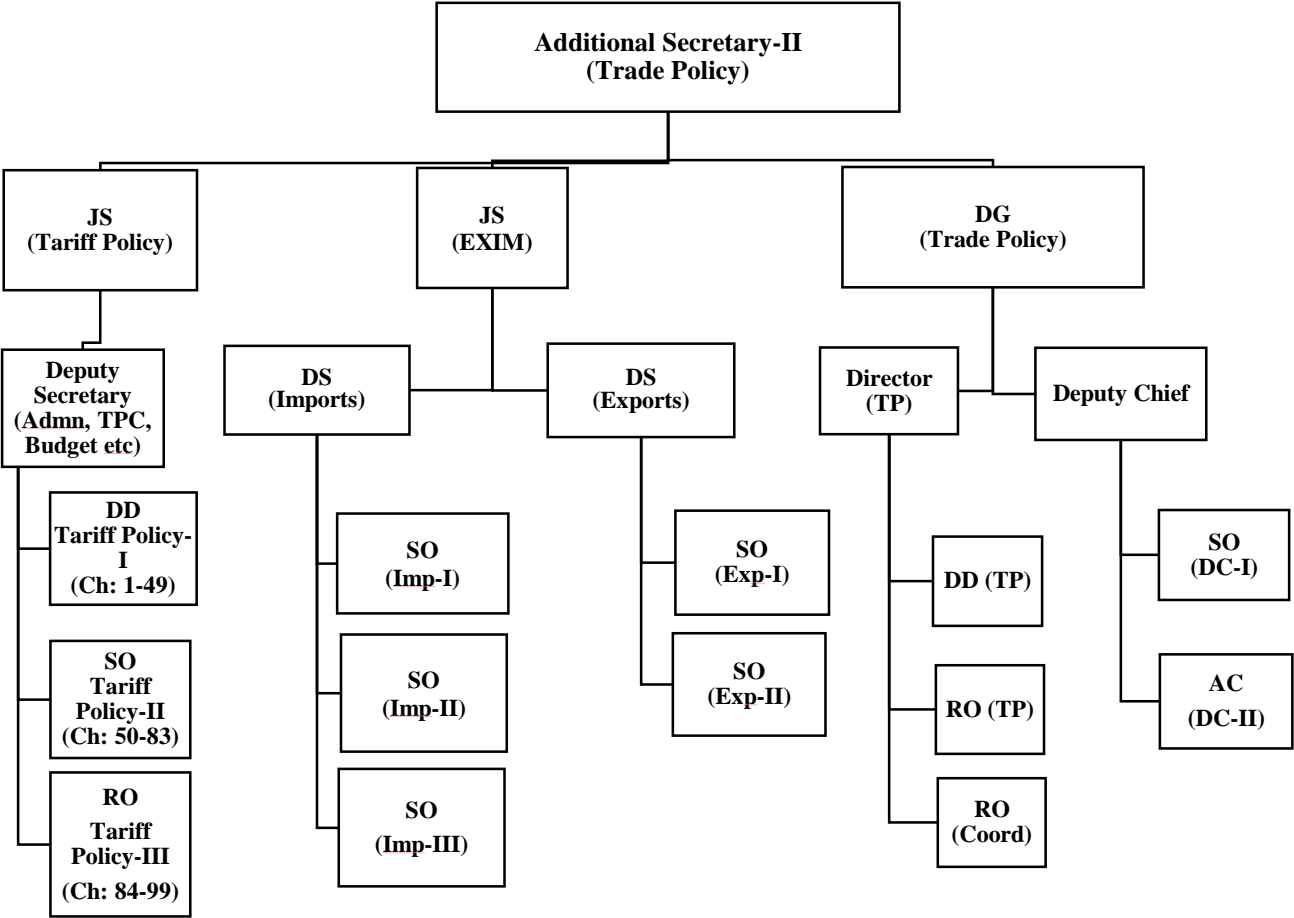
(ii) Special Secretary



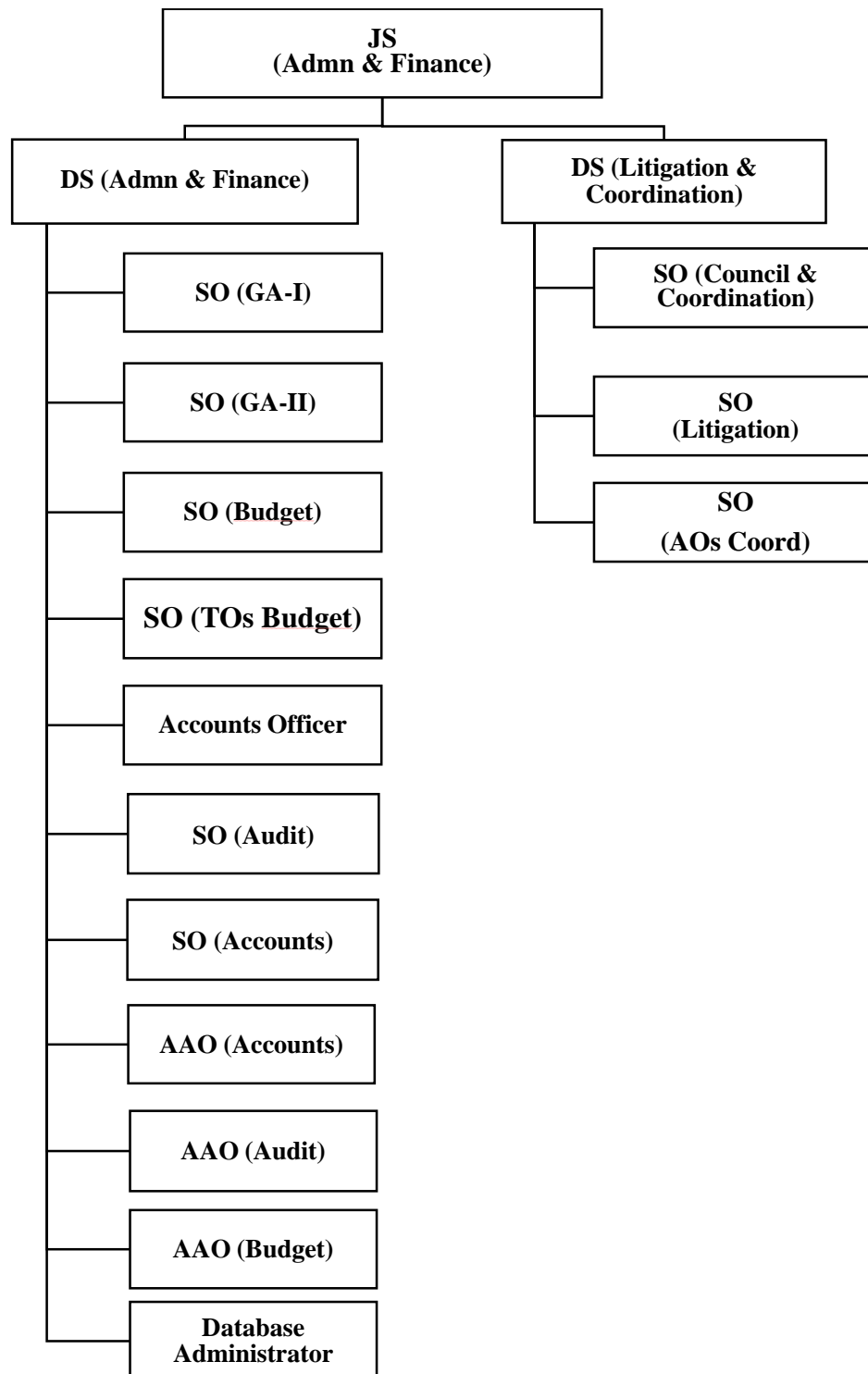
(iii) ORGANOGRAM TRADE DIPLOMACY WING



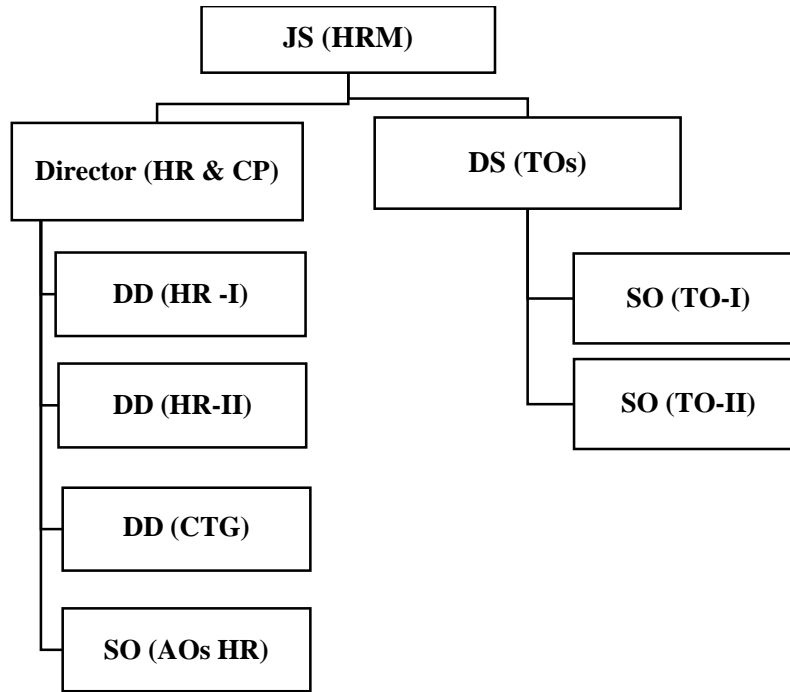
(iv) **ORGANOGRAM TRADE POLICY WING**



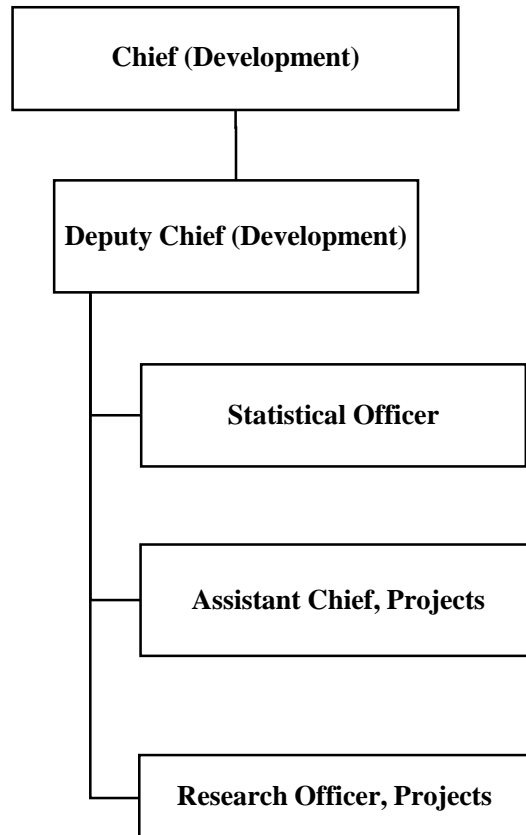
(v) ORGANOGRAM (ADMN & FINANCE) WING



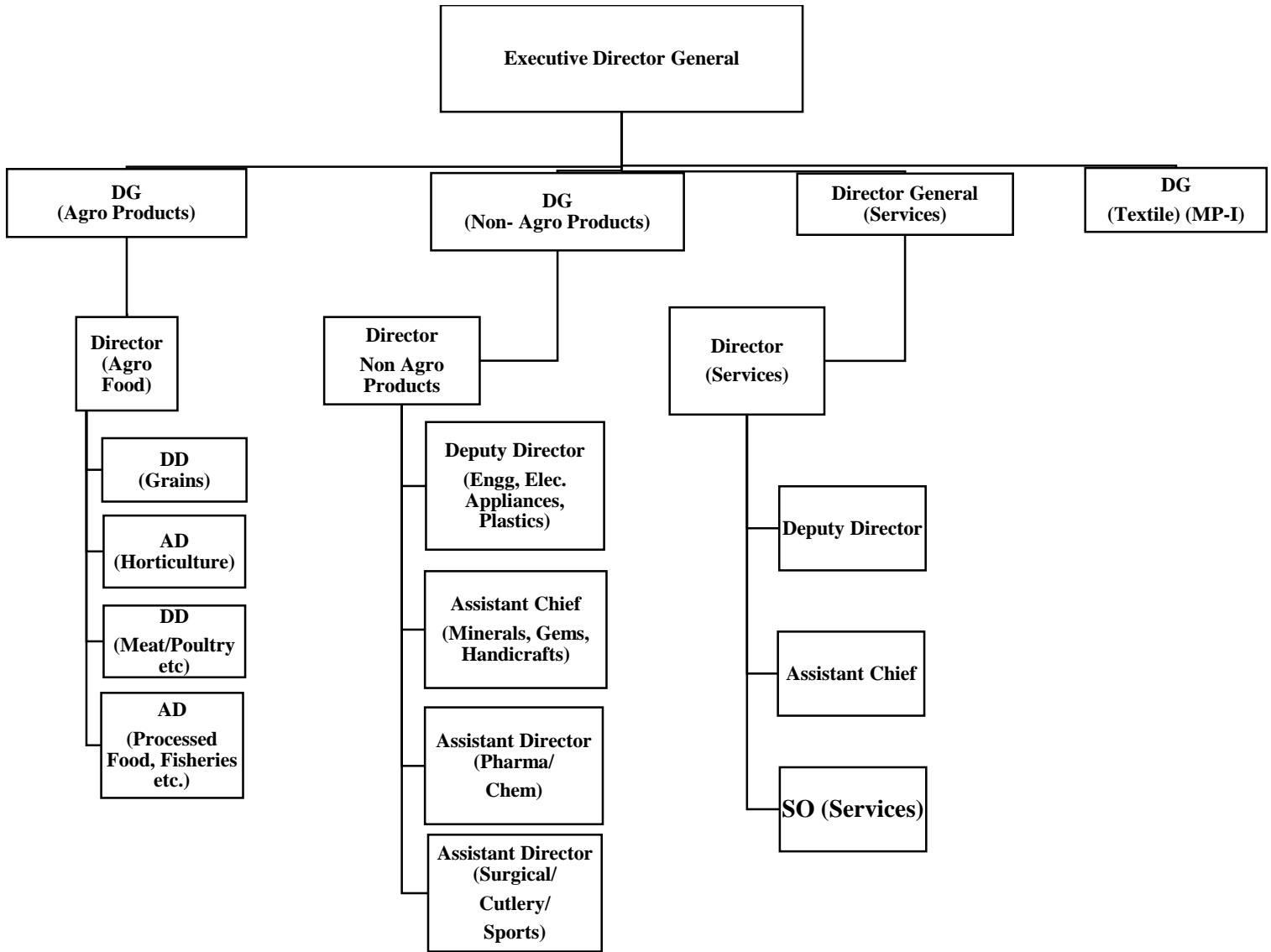
(vi) ORGANOGRAM HRM WING



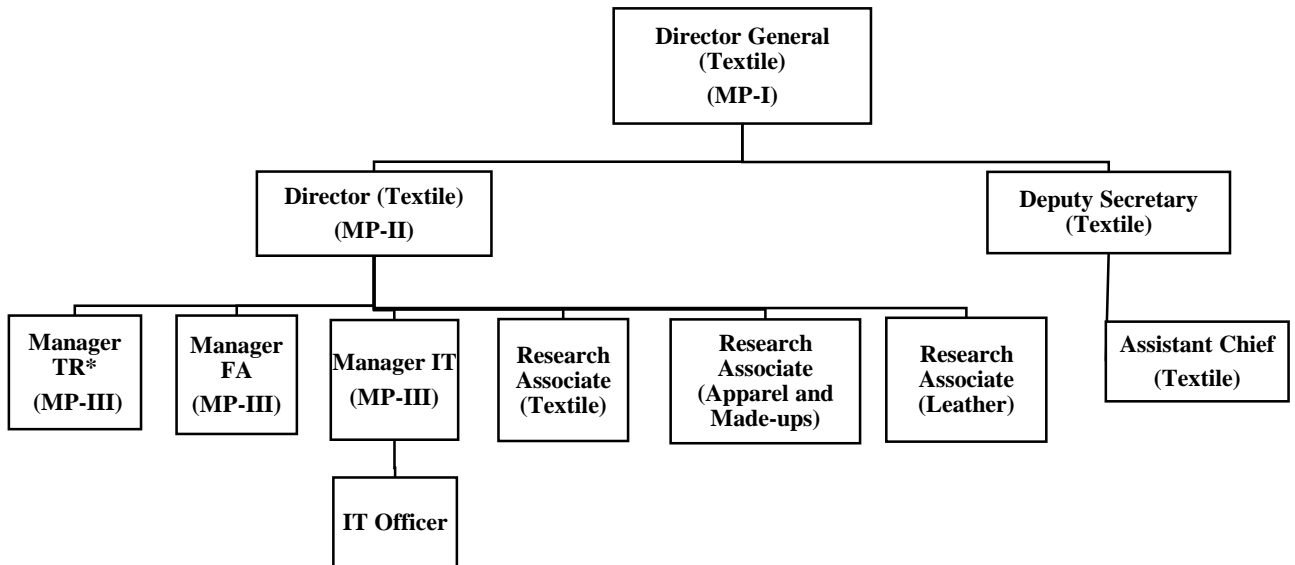
(vii) ORGANOGRAM DEVELOPMENT WING



(viii) ORGANOGRAM EXECUTIVE DIRECTOR GENERAL



(ix) ORGANOGRAM TEXTILE WING



3. HUMAN RESOURCE MANAGEMENT WING

3.1. HUMAN RESOURCE-I

This Section of the Ministry of Commerce has performed the entire assigned task efficiently and effectively, within the available resources and allocated budget of FY 2021-2022. The prevailing rules, regulation and codal formalities, on case to case basis, have been fully observed. The functions of the Ministry were efficaciously performed.

S. No.	ACTIVITY	CASES SUCCESSFULLY CONCLUDED
1.	G.P Fund Advance	4
2.	House Building Advance	2
3.	Motor Car / Motor cycle Advance	3
4.	Nomination of Foreign/ domestic training of officers / officials including attached organization of Ministry of Commerce	Total 65 nominations including Officers /Officials of Ministry of Commerce and its Attached Departments, Subordinate Officers were made out of which 55 were domestic training

CAPACITY BUILDING OF OFFICERS AND STAFF OF THE MINISTRY

The Ministry of Commerce nominates its officers and staff for capacity building, job oriented and meaningful trainings for the National and International forum.

Foreign Training of officers:-

Invitations are received from different countries like China, Japan, Korea, Malaysia for various Training programmes, Seminar, Workshop, Courses, Master Degree Programmes and long/short term training Programmes. These International Training facilities are offered through Economic Affair Division, Planning & Development Division, World Trade Organization Geneva and other Government and non-government organizations.

During the Financial Year 2021-2022, Ministry of Commerce sent 10 nominations for different foreign Trainings.

Local Training for Officers & Staff:-

The Ministry encourages training of officers and staff from Local Institutions offering various capacity Building Courses. Accordingly officers/officials have been nominated for training courses offered by the following training institutes:-

- Pakistan Institute of Trade & Development (PITAD), Islamabad.
- Secretariat Training Institute, (STI) Islamabad

- National Information Technology Board (NITB) formerly Pakistan Computer Bureau. Islamabad
- Pakistan Manpower Institute, (PMI), Islamabad
- Pakistan institute of Management, (PIM) Lahore, Karachi, Islamabad
- Pakistan Planning and Management Institute (PPMI), Islamabad
- National School of Public Policy, Lahore.
- National Defence University, Islamabad.

During the Financial Year 2021-2022, Ministry of Commerce sent fifty five (55) officers /officials for different local Trainings.

Sanctioned Strength of Officers of Main Ministry

BS	Sanctioned posts
22	2
MPI-I (22)	1
21	3
MP-II (21)	2
20	14
MP-III (20)	3
19	24
17/18	73
Total	122

3.2 HUMAN RESOURCE-II

Human Resource-II Section has performed the entire assigned task efficiently and effectively, within the available resources and allocated budget of FY 2021-2022. The prevailing rules, regulations and codal formalities, on case to case basis, have been fully observed.

S. No.	ACTIVITY	CASES SUCCESSFULLY CONCLUDED
1.	Recruitment/Appointment of Ministerial Staff	00
2.	Promotion cases of official BS-01 to BS-18	14
3.	G.P Fund Advance	35
4.	House Building Advance	40
5.	Motor Car/Motor cycle Advance	21

FUNCTIONS OF HUMAN RESOURCE-II SECTION

- Administrative matters related to all officials of the Ministry (BS-1-16) and Superintendents/Private Secretaries.
- Recruitment promotion, posting and transfer of employees of all officials of the Ministry (BS 1-16) and Superintendents/ Private Secretaries.
- Processing of cases regarding training of staff in local institutions, etc.
- All general/coordination matters including performance agreement, national assembly/senate questions, distribution of work of the Ministry, etc.
- Maintenance of service books, pay fixation, loan advances for officials only.

CAPACITY BUILDING OF STAFF OF THE MINISTRY

The Ministry of Commerce nominates its officials for capacity building, job oriented and meaningful trainings for the National forum. The Ministry encourages training of officials from Local Institutions offering various capacity building courses. Accordingly, Human Resource-II section has been nominated officials for training courses offered by the following training institutes:-

- Secretariat Training Institute, (STI) Islamabad
- National Information Technology Board (NITB)
- Directorate General of Civil Defence

During the Financial Year 2021-22, Ministry of Commerce sent 31 officials for different local Trainings.

SANCTIONED STRENGTH OF MINISTERIAL STAFF OF MAIN MINISTRY

BS	Name of Post	Sanctioned post
17/18/19	Private Secretary	12
16	Assistant Private Secretary	56
16	Superintendent	10
16	Translator	01
16	Assistant	90
16	Statistical Assistant	01
14	Steno-typist	71
13	Grading Inspector	01
12	Data Entry Operator	02
11	Marketing Inspector	01
11	Upper Division Clerk	31
11	Receptionist	01
09	Lower Division Clerk	46
07	Draftsman	01
05	Khidmatgar	01
04/05	Staff Car Driver	30
04	DMO	01
04	Photo State Operator	01
04	Dispatch Rider	06
03	Daftry	03
03	Qasid	07
01	Naib Qasid	140
01/02	Regular Frash	06
01	Chowkidar	03
01	Sweeper	04
	Total	526

3.3 TOs SECTION

Ministry of Commerce manages fifty-seven (57) Trade and Investment Officers in forty five (45) countries. These Trade Officers have a critical role in creating suitable environment in enhancing Pakistan's exports and attracting investment to Pakistan.

2. Ministry of Commerce constantly strives to improve the performance of Trade Officers (TOs) posted abroad. In this regard, a Trade Officers Monitoring and Evaluation Committee (TOMECE) has been formed in the Ministry of Commerce to evaluate the performance on the basis of Key Performance Indicators (KPIs). TOs whose performances in "Below Average" are recalled while those whose performance is "Average" are cautioned to improve their Performance.

3. The Prime Minister directed the Ministry of Commerce to formulate a comprehensive policy for selection, training and monitoring of the Trade Officers posted in Pakistan's Missions abroad. **This is the first ever holistic major reform of the whole system in the last thirty years.** Based on these reforms, new Policy was announced. In particular, this focused on the following:

- a) **Reforms of the Selection Process**, which now has been made merit-based and it ensures that the best possible human resource, with requisite qualifications and work experience, is selected for the job. This favours the candidates having exposure to trade, who would undergo one-month training after selection.
- b) **Market Diversification**, to create and consolidate demand for Pakistan's export products in new markets.
- c) As a part of the **"Look Africa Policy Initiative"**, Pakistan increased its export foot print in Africa by relocating six Trade and Investment Offices to the continent at no additional cost to the exchequer.
- d) **Creation of Trade Clusters for Economic Diplomacy** has been done for the first time in Pakistan's history in order to better coordinate and strengthen Pakistan's trade diplomacy and lobbying efforts in the economic blocs and Free Trade Areas.

4. Ministry of Commerce initiated and is at the stage of completion of process for selection of Trade and Investment Officers (TIOs) in various Trade Missions and the newly selected TIOs had undergone mandatory training at PITAD where they have given training on Pakistan's Trade Profile, Export Performance and Trade Policy etc. In pursuance of Prime Minister's directive under Economic Outreach Initiative (EIO), Ministry of Commerce conducted an extensive exercise to formulate the KPIs and Performance Measurement Metrics (PMMs) of TIOs which is at the approval stage.

3.4 CTG SECTION

OVERVIEW/ FUNCTIONS OF CTG SECTION:

CTG Section deals with the management of Commerce and Trade Group which, *inter-alia*, include:

- i. Recruitment matters in BS-17 through Competitive Examination in C&T Group.
- ii. Maintenance and updation of Seniority Lists of BS-17 to BS-21 officers.
- iii. Transfers / Postings of officers.
- iv. Deputation of officers to other Organizations.
- v. Mandatory Trainings of officers i.e. MCMC, SMC, NMC and NS&WC.
- vi. Career Planning Policy of Commerce & Trade Group.

- vii. Promotion matters pertaining to BS-17 to BS-22, which includes holding/management of meetings of High Powered Selection Board (HPSB), Central Selection Board (CSB), Departmental Selection Board (DSB) and Departmental Promotion Committee (DPC).
- viii. Disciplinary and Litigation cases of officers.
- ix. Leave Encashment and Retirement of officers.
- x. Data compilation of BS-17 to BS-21 officers on HRMIS.
- xi. Other Personal and Miscellaneous matters of C&T Group officers dealt on their personal files.
- xii. Trade Development Authority of Pakistan (*only matters related to postings / transfers of C&T Group officers on the Cadre Posts of Commerce and Trade Group*)
- xiii. Pakistan Institute of Trade and Development (*only matters related to postings / transfers of C&T Group officers on the Cadre Posts of Commerce and Trade Group*)
- xiv. Directorate General of Trade Organizations (*only matters related to postings / transfers of C&T Group officers on the Cadre Posts of Commerce and Trade Group*)
- xv. Trade Dispute Resolution Organization (*only matters related to postings / transfers of C&T Group officers on the Cadre Posts of Commerce and Trade Group*)

CTG Section has successfully conducted following meetings of HPSB, CSB, DSB and DPC during the period 2021-2022.

S. No.	Activity	Frequency	Number of Officers Promoted
1.	DPC	01	16
2.	DSB	02	15
3.	CSB (BS-19 to BS-20)	01	03
	CSB (BS-20 to BS-21)	01	03
4.	HPSB (BS-21 to BS-22)	01	01

Resignation cases of C&T Group officers have been dealt in this section during the year 2021-2022. The details of resigned officers are as under:-

S. No.	BPS	No. of Resigned Officers
1.	18	02
2.	19	03

CTG Section successfully conducted the meeting of Directory Retirement Committee (DRC) of Ministry of Commerce on **22-12-2021**. The Committee reviewed the cases of BS-17 to BS-19 officers of C&T Group under Civil Servants (Directory Retirement from Service) Rules, 2020 and submitted its recommendations to the Competent Authority.

Pension Cases 2021-2022 of CTG Officers

S. No.	BPS	No. of Pension Cases
1.	17	08
2.	18	03
3.	19	04

4. ADMIN & FINANCE WING

4.1 BUDGET SECTION

Finance Division allocated Indicative Budget Ceilings (IBC) of recurrent budget Rs. 26,786 million in respect of Commerce Division under demand No. 24 during the Financial Year 2021-22. Budget Orders/NISs and Fund Centre Forms of the Main Ministry, 12 attached Departments and 55 Trade Missions Abroad were prepared within stipulated period, set by the Finance Division. The same were submitted to Finance Division for punching in SAP System.

Distribution of the above ceiling among the spending units of Commerce Division is given below:-

(Rs. in million)		
Sr. No.	Name of Departments	Budget 2021-22
1	Main Secretariat (Commerce Division), Islamabad	715.410
2	Pakistan Institute of Trade and Development (PITAD), Islamabad	70.000
3	Directorate General of Trade Organizations (DGTO), Islamabad	40.000
4	National Tariff Commission (NTC), Islamabad	260.000
5	Export Development Fund (EDF), Islamabad	1,500.000
6	Trade Development Authority of Pakistan (TDAP), Karachi	1,459.590
7	Liaison Office Afghan Transit Trade, Chaman,	2.000
8	Trade Dispute Resolution Organization (TDRO), Islamabad	32.000
9	Trade Missions abroad	2,500.000
10	Textile Commissioner Organization (TCO), Karachi	44.000
11	Textile Commissioner Organization (TCO), Faisalabad	2.500
12	Pakistan Standard Institute (PCSI), Karachi	75.500
13	Pakistan Standard Institute (PCSI), Multan	40.000
14	Pakistan Standard Institute (PCSI), Sukkur	45.000
15	Duty Drawback of Taxes (DLTL)	20,000.000
	GRAND TOTAL	26,786.000

Re-appropriation cases in respect of 55 Trade Missions, 12 attached departments and release cases in respect of National Tariff Commission (NTC), Export Development Fund (EDF) Trade Development Authority of Pakistan (TDAP) and Pakistan Standard Institute (PCSI) were finalized during year 2021-22.

4.2 AUDIT SECTION

Overview

F&A Section is responsible for coordinating the Departmental Accounts Committee (DAC) & Public Accounts Committee (PAC) matters for settlement of the Audit Reports. This Section is also responsible for conducting of Internal Audit of Main Secretariat and its attached departments. This Section also deals the cases wherein opinion / clarification required from Finance / Law Division.

Achievements:-

01	Public Accounts Committee (PAC) meetings	03 No. of Public Accounts Committee meetings on the accounts of Ministry of Commerce were held during the year 2021-22
02	Departmental Accounts Committee (DAC) meetings	18 No. of Departmental Accounts Committee meetings on the accounts of Ministry of Commerce were arranged during the year 2021-22
03	Advice/Comments on financial & services matters as and when sought for	Approximately 230 No. of cases received for opinion and fully complied

Other misc. matters dealt during the year 2021-22:-

- i. Correspondence with the Departments for compliance to PAC / DAC directives
- ii. Cases for regularization/clarification from Finance & Law Division
- iii. Circulation of misc. orders/directives of AGPR, Finance Division, AGP's office etc.

4.3 AOs-Coord Section

AOs-Coord Section is dealing all administrative and financial matters of the 17 Attached Organizations, Autonomous Bodies / Corporations of this Ministry.

2 During Financial Year 2021-22 following achievements have been done by this Section:

- Notified/declared the status of Export Development Fund (EDF) as autonomous body of Ministry of Commerce after the approval of Cabinet Committee on Institution Reforms (CCIR).
- Successfully transfer of administrative control of Pakistan Cotton Standard Institute (PCSI) from Ministry of Commerce to National Food Security and Research Division as desired by the Prime Minister.
- Submitted amendments in National Tariff Commission (NTC) Anti Dumping Act, 2015 (for Grant in Aid Basis) for Gwadar Airport Project to the CCLC.
- Initiate for amendment in following Rules of NTC:-
 - i. NTC Rules 1990.
 - ii. NTC anti-dumping Rules, 2000.
- Approval of Trade Dispute Resolution Organization Act, 2022 from CCLC.

4.4 Council & Coord Section:

Council Section works under Admin & Finance Wing handles the business of National Assembly and Senate Secretariat which includes getting replies of Questions/Resolutions/Motions/Bills Assembly Session and working papers alongwith presentation National Assembly Standing Committee's Meetings. In addition, Council Section also arranges pre-briefing with Minister for Commerce, Parliamentary Secretary, Secretary Commerce on upcoming Session/Questions/Bills/agenda items of Standing Committee's meetings, besides, attending Sessions of Parliament (if needed) and its Standing Committees Meeting. Preparation of Year Book and its uploading on Ministry's Website is also under the purview of this Section. Conducting Audit of Secret Books issued to M/o Commerce & dealing with War Book, Defence Planning & Civil Defence matter etc. Nominating officers to attend Sessions of both Houses and arranging their entry Cards. Circulation of Orders/Directions/Recommendations received from President Secretariat, Prime Minister's Office, Cabinet Division etc. Provision of updated status of Implementation of Decisions made by Cabinet/ECC/IPC/CCLC etc. Collection and compilation of information from Main Ministry and its attached departments / corporations for onward submission to the quarters concerned.

5. EXIM WING

1. Functions

EXIM Wing regulates and monitors the implementation of Import Policy Order (IPO) & Export Policy Order (EPO). The wing is divided into two sub-wings i.e. Imports and Exports. The main functions assigned to EXIM Wing are as under:

- Formulation and carrying out amendments in IPO and EPO.
- Interpretation and implementation of regulatory matters of IPO and EPO.
- Preparation and submission of summaries for ECC of the Cabinet for allowing import of products on restricted or banned lists contained in IPO and EPO.
- Operational matters related to Trading Corporation of Pakistan (TCP).
- Duty free import of cars under the Disabled Persons Scheme.
- Coordination with President and Prime Minister Secretariat for meetings with Chamber of Commerce and Industry and Trade Associates.
- Recommendation for issuance of protocol passes to exporters after the examination of the requisite documents and criteria.
- To provide information & facilitation to Trade Associations, Chambers and Government Departments on regulations relating to export.
- To provide policy input/views/recommendations for the development of export sectors.
- To address grievances and issues being faced by the exporters and representative trade associations, and recommending policy and procedural amendments.
- To coordinate with trade bodies, DGTO, TDAP and Export Processing Zone Authorities.
- Coordination with relevant stakeholders regarding quality certification/ standard and inspection etc.

2. Activities

Besides the disposal of day to day work according to the functions listed above, the following important activities were carried out by EXIM Wing during the last financial year (2021-22):-

2.1 Significant policy measures

- Amendments were made in Export Policy Order, 2020 to remove Minimum Export Price restrictions on export of surgical instruments.
- Export Policy Order, 2020 was amended to enhance the limit of Sample Quota for exporters.
- To safeguard the interests of Pakistani exporters, fourteen (14) more items were added to the list of items exportable to Afghanistan against PKR.
- To improve and grow bilateral trade, provisions regarding barter trade with Iran and Afghanistan have been added into EPO and IPO. In this regard necessary procedure for barter trade has also been notified.
- In line with the requirements for Pakistan Single Window (PSW), updated and revised Export Policy Order, 2022 and Import Policy Order, 2022 has been notified.
- Import of more than 850 luxury and non-essential item has been banned to curtail rising current account deficit.
- Cases regarding procurement of wheat and sugar by TCP for building strategic reserves were processed in a timely manner.
- The case for allowing imports from Afghanistan in PKRs is under submission for necessary approval.

2.2 Authorization of Duty free cars for disabled persons

A total of eighty four (84) authorizations to disabled persons for duty free import, or purchase of locally assembled cars of engine capacity not exceeding 1350cc have been issued on the recommendation of concerned provincial and Federal Government in 2021-22. Moreover, income bracket for disabled persons has been increased from the current maximum Rs. 100,000 to 200,000 per month.

2.3. Recommendation for Airport Passes

As per policy of Aviation Division, this Ministry recommends names of the leading exporters with export performance US\$ 15.00 million in the preceding year and forwards request of Presidents and Vice Presidents of trade associations and chambers. Protocol passes for a total 56 exporters were recommended to Aviation Division.

2.4 Coordination with President's Secretariat and Prime Minister's Office

EXIM Wing of the Ministry liaised and coordinated with the President's Secretariat and Prime Minister's Office regarding the following events organized by various Chambers of Commerce and Industry, and Trade Associations, during FY 2021-22:

- Honorable President of Pakistan's meeting with Haripur Chamber of Commerce and Industry (HCCI) on 09-07-2021.
- "Pakistan Readymade Garment Manufacturer and Exporter Association (PRGMEA) achievement award ceremony 2021" attended by the President of Pakistan as Chief Guest on September 2021.

- “Annual ambassador dinner 2021” arranged by Lahore Chamber of Commerce & Industry (LCCI) attended by the Honorable President of Pakistan as Chief Guest.
- Honorable President of Pakistan’s meeting with Lahore Chamber of Commerce & Industry (LCCI).
- Honorable President of Pakistan’s meeting with Khyber Chamber of Commerce & Industry (KCCI) on 21-12-2021.
- Honorable President of Pakistan’s meeting with Tabani Group on 22-12-2021.
- “First Multimodal Logistics Conference” organized by Manzil Pakistan, attended by the Honorable President of Pakistan as Chief Guest on 26-01-2022.
- “Hosting Business Net 2021- Glamorizing Pakistan Start-Ups” organized by Start-Ups Grind attended by the Honorable President of Pakistan as Chief Guest.
- Honorable President of Pakistan’s visit on invitation by Sukkur Chamber of Commerce & Industry on 25-01-2022.
- Honorable President of Pakistan’s meeting with Sukkur Chamber of Commerce & Industry on 25-01-2022.
- Honorable President of Pakistan’s meeting with Swat Chamber of Commerce & Industry (SCCI) on 09-03-2022.
- Honorable President of Pakistan’s meeting with Bajaur Chamber of Commerce & Industry (BCCI) on 11-04-2022.
- “1st Women Business Excellence Awards Ceremony” organized by Women Chamber of Commerce & Industry, Islamabad attended by the Honorable President of Pakistan as Chief Guest 08-06-2022.
- Honorable President of Pakistan’s meeting Women Chamber of Commerce & Industry, Peshawar (WCCIP) on 15-07-2022.
- Honorable Prime Minister of Pakistan’s meeting with Federation of Pakistan Chamber of Commerce & Industry (FPCCI).
- Honorable Prime Minister of Pakistan’s meeting with Sialkot Chamber of Commerce & Industry (SCCI).

2.5 Appeals against orders of DGTO

To expedite the hearing of appeals filed against the orders and decisions of DGTO, EXIM wing obtained the approval of the Federal Cabinet to constitute a Committee of the Cabinet for hearing of appeals filed under Trade Organizations Act, 2013. Appeals heard and decided so far by the Cabinet Committee are as follows:

Appeals heard and finalized by the Cabinet Committee	
S#	Trade Bodies/Associations
1	Indenters Association of Pakistan
2	Karachi Women Chamber of Commerce and Industry South
3	All Pakistan Textile Mills Association
4	Pakistan Tyre Importer and Dealer Association
5	Pakistan Waste Product Association
6	All Pakistan Aluminum Utensils Manufacturer Association
7	All Pakistan Fertilizer Dealer Association

8	Sheikhupura Chamber of Commerce & Industry
9	Pakistan Automotive Parts & Accessories Manufacturers VS M. Arshad and others
10	Faisalabad Chamber of Commerce & Industry Vs Abid Masood and others
11	Faisalabad Chamber of Commerce & Industry Vs Shabbir Hussain and others
12	Faisalabad Chamber of Commerce & Industry Vs Mr. M. Boota and others
13	Sikander Khan Vs Charsada Chamber of Commerce & Industry and others
14	Safia Naz Vs Women Chamber of Commerce & Industry, Charsada and others
15	Mustafa Kamal Vs Mardan Chamber of Commerce & Industry, Mardan and others
16	Pak-Iran Joint chamber of Commerce & Industry
17	Kurram Chamber of Commerce & Industry (Proposed)

6. **FOREIGN TRADE-I WING**

Pakistan attaches great importance to its trade relations with other trading partners. Engagements of Pakistan with its trading partners in Asia Pacific region in the financial year 2021-22 are mentioned below:

Pakistan-Sri Lanka

Pakistan held its first ever Trade and Investment Conference in Colombo, Sri Lanka on 24th February, 2021 on side-lines of visit of the Prime Minister of Pakistan to Sri Lanka. As a follow up of the event, a Ministerial Business delegation from Sri Lanka, led by the Minister for Trade and the State Minister for Regional Cooperation visited Pakistan from 20th to 26th January, 2022. During the visit, the Sri Lankan Ministers were accorded the status of ‘State Guest’. The delegation held B2B meetings with business community in Karachi, Lahore, Islamabad and Rawalpindi and also called on the Prime Minister of Pakistan. The visit may be seen as a step forward in strengthening the bilateral trade relations between two trading partners by leveraging the Pakistan-Sri Lanka Free Trade Agreement (PSFTA).

Aggregate Bilateral Annual Trade with Sri Lanka				
Million USD				
Year	Exports	Imports	Total trade	Balance
2015-16	247.11	74.60	321.71	172.51
2016-17	249.40	102.34	351.74	147.06
2017-18	289.66	67.31	356.97	222.35
2018-19	316.36	59.98	376.34	256.38
2019-20	300.98	59.2	360.18	241.78
2020-21	275.08	79.62	354.7	195.46
2021-22	392.57	75.96	468.53	316.61
Source: TDAS				

Pakistan-Malaysia

The Malaysian Minister for Industries, Plantation and Commodities called on then Advisor to the PM on Commerce and Investment on 1st April, 2022. During the meeting, both sides explored avenues to enhance bilateral trade and investment relations.

Aggregate Bilateral Annual Trade with Thailand				
Million USD				
Years	Exports	Imports	Total Trade	Trade Balance
2015-16	161.9	933.3	1095.2	-771.4
2016-17	139.6	964.3	1103.9	-824.7
2017-18	166	1,200	1366	-1034
2018-19	166.5	1,056	1222.5	-889.5
2019-20	267.8	928	1189.8	-666.2
2020-21	239.3	1,003	1,242	-709
2021-22	459.6	1263.4	1723	-803.4
Source TDAS				

Pakistan-D-8

The Developing 8 (D-8) is a group of Muslim countries comprising Bangladesh, Egypt, Indonesia, Iran, Malaysia, Nigeria, Pakistan and Turkey. The 3rd Customs Officials Meeting of the Preferential Trade Agreement among the D-8 Member States was held virtually on 24 May 2022. The matters pertaining to the current status of implementation of D-8 PTA, Transposition of Offer Lists in the latest HS Line, Internal capacity building at the national level, up to date designation of contact office/focal points and determination of implementation date for the D-8 PTA came under discussion. Member States were urged to complete the pending internal procedures for the operationalization of D-8 PTA by 31st August 2022. Pakistan reaffirmed their commitment to implement the PTA.

Year	Pak Exports to D-8	Pak Imports from D-8	Total Trade
	(Value in USD Million)		
2019-20	1374.58	4430.65	5805.23
2020-21	1436.86	5512.94	6949.80
2021-22	2051.55	7877.13	9928.68
Source: TDAS			

Country	2021-22		2020-21		2019-20	
	Exports	Imports	Exports	Imports	Exports	Imports
Turkey	365.58	516.94	273.57	475.53	263.58	353.52
Egypt	104.67	501.01	87.88	335.83	80.69	284.92
Indonesia	131.77	4593.22	149	3015.19	111.53	2106.17
Nigeria	42.55	154.37	36.88	68.23	23.85	271.59
Malaysia	459.63	1263.48	239.32	1033.09	267.05	932.56
Bangladesh	947.35	84.97	650.21	71.46	654.87	45.64
Iran	-	763.14	0.00	513.61	0.005	436.25
Total ASEAN	2051.55	7877.13	1436.86	5512.94	1374.58	4430.65

Source: TDAS

7. FOREIGN TRADE-II WING

1. AFRICA REGION

Total bilateral trade between Pakistan and Africa was US\$ 6.59 billion in 2021-22. Exports were US \$1.56 billion, while imports were US \$5.03 billion in 2021-22. The details are provided below:

BILATERAL TRADE OF PAKISTAN WITH AFRICA (US\$ MILLION)

Years	Pakistan Exports	Pakistan Imports	Total Trade
2017-18	1514.608	2744.163	4258.77
2018-19	1384.51	2919.972	4304.48
2019-20	1480.37	2705.94	4186.31
2020-21	1372.57	3025.31	4397.88
2021-22	1563.22	5031.06	6594.28

Source: FBR/PRAL

1.1 LOOK AFRICA POLICY OF MINISTRY OF COMMERCE

In order to enhance trade and increase outreach to major African economies, the Ministry of Commerce launched “Look Africa Policy Initiative”, which envisaged various measures to enhance trade with Africa. The initiatives have been under taken by the Ministry of Commerce to diversify exports to Africa including enhancing Commercial representation, enhanced participation in exhibitions, coordination with regulatory authorities, organization of Pakistan Africa Trade Development Conferences and Single Country Exhibitions in regional trading hubs of Africa, etc. An increase of 14% in exports during July-June 2021-22 is recorded as compared to corresponding period of July-June 2020-21.

1.2 2nd Pakistan Africa Trade Development Conference and Single Country Exhibition

Second Pakistan Africa Trade Development Conference and Single Country Exhibition was organized in Lagos, Nigeria from 23-25 November 2021. TDAP arranged participation of more than 240 business persons from Pakistan representing 103 companies. Nigerian and ECOWAS Govt officials and businessmen participated in the event. Business deals worth around USD 32 million were finalized during the event and 30 MOUs were signed.

1.3 Trade Promotional Activities

During FY 2021-22, Trade Missions in collaboration with TDAP, arranged Pakistani companies participation in six (06) International Exhibitions and Ministry provided facilitation to three (03) incoming delegations of Agri, Pharma and Egyptian Technical Veterinary Team.

1.4 Webinars/online consultative sessions

Ministry of Commerce, Trade Development Authority of Pakistan and Trade & Investment Officers abroad have organized around forty two (42) webinars with the focus on informing our exporters regarding trade regulatory regimes and potential sectors in African countries.

2. ECO & CARS REGION

Pakistan's total trade with Afghanistan was US \$ 1518.24 million in 2021-22, with exports of US\$ 716.98 million and imports of US \$ 801.26 million. Pakistan's total trade with Iran was US \$ 773.77 million in 2021-22, with exports of US\$ 0 million and imports of US\$ 773.77 million. The main reason of decline in exports is absence of banking channel with Iran and with Afghanistan as well since 2021-22, due to US sanctions.

On the other hand, trade with Central Asia has increased from US\$ 184.47 million in 2020-21 to US\$ 345.91 million in 2021-22. The exports of Pakistan to Central Asia have witnessed an increase of 64.50 percent in 2021-22 as compared to 2020-21. The Trade Statistics are given as under:

BILATERAL TRADE OF PAKISTAN WITH Afghanistan, Iran and CARs

(US\$ MILLION)

Pakistan's Bilateral Trade with Iran & Afghanistan (\$ Million)											
S. No	Country	2017-18		2018-19		2019-20		2020-21		(2021-22)	
		Export	Import	Exports	Imports	Export	Import	Export	Import	Exports	Imports
1	Afghanistan	1301.5	450.1	1330.1	557.7	857.49	472.53	1018.5	578.7	716.98	801.26
2	Iran	22.9	369.2	12.4	415.2	0.01	437.49	0	513.6	0	773.77

Pakistan's Bilateral Trade with Central Asian Economies (\$ Million)											
S. No	Country	2017-18		2018-19		2019-20		2020-21		(2021-22)	
		Export	Import	Exports	Imports	Export	Import	Export	Import	Exports	Imports
2	Azerbaijan	12.4	2.8	13.9	0.8	11.08	0.26	3.3	3.8	9.7	0.78
3	Kazakhstan	80.2	5.4	87.6	2.3	64.11	0.81	103.5	0.5	162.89	56.22
4	Kyrgyzstan	1.2	0.1	0	0.1	1.75	0.11	1.9	0	4.09	0.18
5	Tajikistan	7.9	5.8	8.2	0.1	4.19	0.57	2	0.8	3.52	4.6
6	Turkmenistan	2.2	23.2	1.7	9.5	2.07	3.95	3.46	7.6	1.66	10.54
7	Uzbekistan	8.5	5.9	22.5	4.5	21.5	5.52	30.81	26.8	56.61	35.12
Total Trade		155.6		151.2		115.92		184.47		345.91	

Source: FBR/PRAL

Following measures have been taken by the Ministry of Commerce for export diversification in the non-traditional market of Central Asian Republics, which resulted in exports

2.1 DEVELOPMENT OF ECONOMIC CORRIDOR AND REGIONAL CONNECTIVITY

As envisaged under para 5.4.4 of the STPF 2020-25, Ministry of Commerce has taken following actions to develop Economic Corridor and enhance regional connectivity with landlocked CARs:

a) Signing of Transit Trade Agreement with Uzbekistan:

Ministry of Commerce has signed Agreement between Uzbekistan and Pakistan on Transit Trade (AUPTT) on 15th July, 2021 which has been operationalized in March 2022 and Uzbekistan has become 1st Central Asian State whose transit trade is passing through Pakistan.

b) Transit Trade Agreement proposed with Tajikistan:

Pakistan and Tajikistan decided to start negotiations on Transit Trade Agreement during the meeting of Joint Working Group on 12th August 2021.

c) Transit Trade Agreement proposed with Kazakhstan:

Pakistan and Kazakhstan decided to start negotiations on Transit Trade Agreement during the meeting of Joint Working Group on 15th November 2021.

d) Pakistan Uzbekistan Preferential Trade Agreement:

Pakistan Uzbekistan Preferential Trade Agreement was signed on 3rd March 2022 in which both sides have granted market access to each other.

2.2 Trade Promotional Activities

a) Pakistan-Uzbekistan Business Forum 2021:

1st Pakistan-Uzbekistan Business Forum was held on 15-17th July, 2021 at Tashkent. More than 2000 business meetings took place during the forum and approximate US\$ 50 million agreements/deals were signed. 14 MOUs were also signed during the business forum.

b) Pakistan-Tajikistan Business Forum 2021:

Pak-Tajikistan Business Forum was held on 16th September, 2021 at Dushanbe. B2B meetings for 67 Pakistani companies from diverse sectors of pharmaceutical, textile, logistics, fruits & vegetables, mining etc. were organized with Tajik companies. More than 150 Tajik companies participated in the B2B meetings. Eight (8) Agreements/MoUs signed during the Prime Minister's visit to Tajikistan, several MoUs/contracts were signed and exchanged between business delegates from Pakistan and Tajikistan during the business forum.

c) **2nd Pakistan-Uzbekistan Business Forum 2022:**

2nd Pakistan-Uzbekistan Business Forum was organized on 2nd March 2022 at Islamabad in which 46 Uzbek Companies and 150 Pakistani companies participated and B2B meetings were held and at least six MOUs signed.

d) **Pak-Kyrgyzstan Trade and Investment Forum:**

Pak-Kyrgyzstan Trade and Investment Forum was held from 19-20 April 2022 in Islamabad and 22nd April in Lahore. During the Business Forums the business communities of the two countries have B2b meetings. Pakistani government bodies like State Bank of Pakistan, Trade Development Authority of Pakistan, Board of Investment etc gave presentation regarding trade and investment opportunities in Pakistan. Around 50 businessmen from Kyrgyzstan attended these forums.

e) **Made in Pakistan 2022' Trade Exhibition, Almaty, Kazakhstan**

Pakistan Regional Integration Economic Agency (PRIEA) in coordination with Ministry of Commerce organized 'Made in Pakistan 2022' Trade Exhibition from May 19 ~ 23, 2022 in Almaty, Kazakhstan, in order to enhance trade and promote regional connectivity with Central Asian Republics. Sixty (60) Pakistani companies, from various sectors, participated in the Exhibition, with total number of business delegates amounting to one hundred and five (105). Pakistani exhibitors from Pharmaceuticals, textiles and food sector received positive response.

3. MIDDLE EAST REGION

In the Middle East region, an increase of 26% in exports has been recorded during FY 2021-22 as compared to exports in FY 2020-21. The detail of bilateral trade between Pakistan and Middle East is as follows:

BILATERAL TRADE OF PAKISTAN WITH MIDDLE EAST (US\$ MILLION)

Years	Pakistan Exports	Pakistan Imports	Total Trade
2017-18	1625.54	14269.03	1625.54
2018-19	1902.23	14594.74	16496.97
2019-20	2314.07	10309.85	12623.92
2020-21	2,049.39	12,113.36	14,162.75
2021-22	2,583.59	22,140.07	24,723.66

Source: FBR/PRAL

3.1. Third Round of Pak-GCC Free Trade Agreement (FTA):

Pakistan signed Economic Cooperation Framework Agreement with the Gulf Cooperation Council (GCC) in 2004 which provided the basis for Free Trade Agreement (FTA) negotiations with GCC. Two rounds of FTA negotiations have been held in 2006 and 2008 respectively. The 3rd Round of Pak-GCC FTA negotiations held virtually from 31st May, 2022 to 2nd June, 2022 wherein several areas of draft text have been agreed upon by both sides and next round of negotiations is expected to be held in August-September, 2022.

3.2. Pakistan's participation in Expo-2020, Dubai

Pakistan participated in Expo 2020 from 1st October, 2021 to 31st March, 2022. Trade Development Authority of Pakistan (TDAP) was the Responsible National Agency (RNA) for the management of Pakistan's participation in Expo-2020. Pakistan Pavilion was rated among top-15 National Pavilions in Expo 2020 by CNN. At the end of the Expo, International jury was invited to select the best pavilions among 192 pavilions and Pakistan Pavilion was given Silver Award, which is a huge achievement. Over a million people visited Pakistan pavilion during the Expo.

3.3 Establishment of JWG on trade with Syria

Pakistan and Syria signed a Memorandum of Understanding (MoU) to establish a Joint Pakistan-Syrian Working Group on Trade & Economic Affairs on 31st of Oct, 2021 in Damascus, Syria. In this regard, First technical level meeting of JWG was held on 23rd Dec, 2021 to discuss various aspects of trade cooperation.

8. FOREIGN TRADE-III WING

FT-III Wing of Ministry of Commerce has been mandated, inter alia, to promote Pakistan's trade with American and European Regions and to ensure optimum market access opportunities for Pakistan's export products in these regions. In this regard, Pakistan's trade performance and initiatives taken to promote and facilitate trade in the regions are given below:

1. AMERICAN REGION

1.1. Pak-USA Trade and Investment Framework Agreement (TIFA):

- Pakistan and USA signed Trade and Investment Framework Agreement (TIFA) in the year 2003. Under this Agreement, both sides discuss issues of mutual interest with the objective of improving cooperation and enhancing opportunities for trade and investment. The Agreement has also constituted a council comprising representatives of both countries, co-chaired by the Minister of Commerce, Government of Pakistan, and the Trade Representative of the US Government (USTR).
- The 6th Pakistan-U.S. Trade and Investment Framework Agreement (TIFA) Intersessional Meeting was held on 07th March, 2022 (in-person) after a gap of almost 3 years. Matters pertaining to Trade and Investment from both sides were discussed in this day-long meeting. In order to maintain engagement on the issues discussed under the umbrella of TIFA, four informal subgroups have been constituted (i. Agro, Food & Textile, ii. Investment Climate, iii. Digital Trade, and iv. Compliances and Best Practices) to foster solution-oriented discussion on the relevant matters.

1.2. Record Bilateral Trade with US:

- Pakistan's exports to the U.S. maintained upward trajectory and continued registering growth. In 2021-2022, total trade between Pakistan and the United States amounted to USD 10.52 billion (increase of 33.8%

compared to previous fiscal year) with Pakistan's exports crossing the USD 6 billion mark (growth of 32%) for the first time in history. Imports from USA amounted to USD 3.71 billion (37.1% increase).

1.3. Pacific Alliance:

- Pakistan was accorded Observer Status in the Pacific Alliance at the XVI Pacific Alliance Summit, held in Bogota, Colombia on 26th January, 2022. The status was confirmed by consensus at the highest level of Pacific Alliance Member States, at the meeting of the Council of Ministers.
- This development comes as a direct implementation of the market diversification policy initiative adopted by the Ministry of Commerce under its Strategic Trade Policy Framework (STPF) 2020-25. The region comprising the Pacific Alliance (Chile, Colombia, Mexico, and Peru) has achieved middle-income status and has a growing market for primary and manufactured goods.
- Engagement on this platform will play a substantial role in diversifying our export market and increasing our exports to Latin America.

Aggregate Bilateral Annual Trade (Source: FBR)				
	Million \$			
	Exports		Imports	
	FY 2021-22	FY 2020-21	FY 2021-22	FY 2020-21
USA	6,801.8	5,149.3	3,719	2,711.9
Canada	462.4	319.95	303.3	606.9
Mexico	113.15	78.9	89.9	109.7
Chile	128	76.5	37.2	28.6
Brazil	108.2	83	1,510.5	1,250.93
Argentina	54.7	37.1	198.9	154.4
Colombia	51.6	40.8	0.99	1.3
Peru	35.8	23.5	4.3	3.8

2. EUROPEAN REGION

2.1. Generalized System of Preferences Plus (GSP Plus):

- Pakistan has been availing EU's scheme of "Special Incentive Arrangement for Good Governance and Sustainable Development", also known as GSP Plus Scheme, since 2014, whereby 66% of Pakistan's tariff lines have duty free access to EU market.
- The program is linked with the implementation of Pakistan's obligations under the 27 UN Conventions. The continuous engagement of the Federal Treaty Implementation Cell (TIC) and other stakeholders has proved instrumental to fulfill Pakistan's commitment under GSP Plus Scheme. So far three successful biennial reviews concerning Pakistan's compliance to the implementation of the 27 UN Conventions have been conducted.

- Pakistan submitted its latest response to the follow up questions in September 2021 Monitoring Mission from European Union has visited Pakistan recently from 22nd June -30th June 2022.
- Currently exports to EU stand at US\$ 8.9 billion for year 2021-22 as compared to US\$ 6.9 billion in 2020-21. Exports have grown 30% over the last year which is a positive indicator. and are recovering after pandemic situation. Substantial increase of exports has been witnessed in sectors such as garments & hosiery, home textiles, cotton fabrics and sports and surgical goods.

2.2. Türkiye:

- Pakistan and Türkiye are conducting bilateral trade and economic engagements under the High-Level Strategic Cooperation Council (HLSCC) which is the highest-level political consultations mechanism that Türkiye has with other countries. So far, 6 sessions of the HLSCC have been held. The next meeting of the HLSCC will be held in September, 2022 in Pakistan. Both countries have also recently concluded negotiations for a Trade in Goods Agreement.
- Pakistan and Türkiye signed a Joint Ministerial Statement during the recent high-level visit to Türkiye (31st May – 2nd June 2022). Both sides expressed the aspiration to increase bilateral trade to USD 5 billion over three years. Both sides are also in the process of establishing a Joint Task Force for this purpose. During the visit, Pakistan-Türkiye Business Forum was also held, for which a business delegation from Pakistan comprising 56 prominent businesspersons from various sectors traveled to Türkiye to engage in B2B networking sessions with their Turkish counterparts.

2.3. United Kingdom:

- Pakistan's exports to UK for the fiscal year 2021-22 amounted to US\$ 2.2 billion. Remittances from the UK have also reached around US\$ 4 billion. UK has remained a strong supporter of Pakistan in securing GSP plus status from EU. Now, following Brexit, UK has given a firm commitment to Pakistan that it will continue to grant similar market access to Pakistani products under the Government of UK's GSP scheme called *Developing Countries Trading Scheme*, which will be operational from 2023.

Aggregate Bilateral Annual Trade (Source: FBR)				
	Million \$			
	Exports		Imports	
	FY 2021-22	FY 2020-21	FY 2021-22	FY 2020-21
UK	2,173.44	2024.99	803.60	465.38
Germany	1,747.45	1502.27	1,025.09	987.22
Netherlands	1,734.60	1243.55	568.92	507.91
Sweden	178.06	158.92	264.37	237.81
Belgium	789.97	635.90	535.94	346.21
Switzerland	14.53	14.04	234.75	323.29

France	509.72	411.86	426.79	407.77
Spain	1,278.95	874.56	365.85	211.21
Italy	1,150.58	786.73	573.29	485.77
Hungary	22.17	18.76	46.23	31.99
Russia	124.37	171.94	457.28	773.9
Türkiye	365.58	273.58	516.95	475.54

9. **CHINA WING**

China-Pakistan

1. During the period July-June (2021-22), the Ministry of Commerce in consultation with the Trade Development Authority of Pakistan launched an awareness campaign for the un-utilized tariff lines for exports under CPFTA-II. The campaign was extended over two FYs (21-22 & 22-23). The complete schedule was finalized and shared with TDAP and one webinar on textile and apparel sector was held.
2. Pakistan participated in renowned exhibitions in China such as China-ASEAN Expo and China International Import Expo. The Hon'ble President of Pakistan also delivered an online recorded speech on the opening of 18th Session of China-ASEAN Expo held in September, 2021.
3. During visit of the former Prime Minister of Pakistan to China in February-2022, the Ministry of Commerce shared a set of proposals for enhancement of exports to China.
4. Follow-up meetings on these proposals were held between the Deputy Minister of Ministry of Commerce-China and the Secretary Commerce on 23-03-2022 in Islamabad whereas a virtual meeting was held between the Chinese Commerce Minister and the former Advisor to PM on Commerce and Investment on 30-03-2022. If these proposals are duly considered by the Chinese side, Pakistan's exports to China would increase.
5. The bilateral trade figures of China and Pakistan are as follows;

Bilateral Trade Trend:

Value in US\$ Millions

Year	Imports	Exports	Total Trade	Trade Balance
2018-19	12,752	1,855	14,608	-10,897
2019-20	11,965.7	1,734.92	13,700.62	-10,230
2020-21	15,177	2,331	17,508	-12,846
2021-22	20,564.12	3,062.26	23,626.38	-17,501.86

Source: FBR&TDAS

10. TRADE POLICY WING

1. Strategic Trade Policy Framework (STPF) 2020-25:

- The Ministry of Commerce has prepared the Strategic Trade Policy Framework (STPF) 2020-25 document after holding extensive consultations with the private and public sector stakeholders. The subject policy has been approved by the ECC of the Cabinet in its meeting held on 04th November, 2021 and the same has been ratified by the Cabinet on 09th November, 2021. Under STPF 2020-25 the Ministry of Commerce has notified and activated the following 13 Sector Specific Councils (SSCs) for the priority sectors identified in the policy framework:
 - i. Council for Rice
 - ii. Council for Agriculture and Food Processing
 - iii. Council for Meat and Dairy
 - iv. Council for Sports Goods
 - v. Council for Gems & Jewelry
 - vi. Council for Pharmaceuticals and Cosmetics
 - vii. Council for Chemicals
 - viii. Council for Textile Fibers, Yarns and Fibers
 - ix. Councils for Apparel, Made-ups and Technical Textiles
 - x. Council for Leather and Footwear
 - xi. Council for Engineering Goods
 - xii. Council for Marble, Granite, & Minerals
 - xiii. Council for Cutlery & Surgical Instruments
- These Councils will provide inputs to the Government on policy for the development and promotion of their respective sectors within the framework of STPF 2020-25, covering supply chain as well as marketing, trade facilitation and market access issues. Trade Development Authority of Pakistan (TDAP) will serve as the Secretariat of these councils.
- In order to oversee the implementation of the Strategic Trade Policy Framework (STPF) 2020-25, a cross-functional National Export Development Board (NEDB) has been constituted with the Prime Minister as its Chairman. After approval of the ECC of the Cabinet and the Prime Minister, National Export Development Board (NEDB) was notified on 08th July, 2021 and the first and second meetings of NEDB were held on 27th August, 2021 and 30th September, 2021, respectively under chair of the Prime Minister.

2. Growth for Rural Advancement & Sustainable Progress (GRASP) Project:

- GRASP is a six-year project designed to reduce poverty in Pakistan by strengthening small-scale agribusinesses in two provinces: Balochistan and Sindh. GRASP is implemented by the International Trade Centre – the joint agency of the United Nations and the World Trade Organization – with active participation

from local partners. The project is funded by the delegation of the European Union to Pakistan. A National Project Steering Committee (NPSC) of GRASP Project has been notified.

- GRASP will help small and medium-sized enterprises in horticulture and livestock to make them more competitive by making improvements at all levels of the value chain. The project has three main components:
 - a) Improve the institutional and policy environment for small firms by enhancing policy dialogue, reforming policies, making the firm registration process more efficient and improving quality infrastructure. GRASP will also improve coordination through value chain roadmaps, business development strategies and new private sector-led alliances.
 - b) Support small-scale farmers and producers in a holistic way by promoting climate-smart agriculture, improving dissemination of market information through digital tool and improving access to financing.
 - c) Boost the competitiveness of small-scale firms by building inclusive supply chains, providing access to finance, grants and technical assistance, and improving quality. There will be a special focus on improving sustainability by enabling firms to acquire the appropriate technology.
- During the FY 2021-2022 the following activities were conducted under GRASP:
 - i. A series of trainings were conducted in Balochistan on Good Agricultural Practices and Sanitary & Phyto Sanitary Measures and Good Manufacturing Practices in compliance with food safety and quality in three districts i.e. Lasbela, Khuzdar and Pishin.
 - ii. Mapping of the livestock markets was conducted in 12 districts of GRASP to identify existing businesses around the livestock sector.
 - iii. Five-year action plan was developed for Balochistan Food Authority.
 - iv. A workshop in Hyderabad was held for development of curriculum of onion, tomato, banana, mango, and livestock which was attended by 67 men and 15 women SMEs.
 - v. A National Skill Information System (NSIS) study for mapping of incubation centers and accelerators was completed.
 - vi. A workshop on e-commerce and Digital employability skills was conducted in district Kech, Balochistan.
 - vii. Training on Quality Management for SMEs on Horticulture was held in Karachi.
 - viii. Dairy and Meat Hygiene Awareness Campaigns were launched in Khairpur, Tando Muhammad Khan, Hyderabad, Thatta, Matiari, Sajawal, Sanghar and Shaheed Benazirabad districts.
 - ix. Training on Quality Management for livestock and horticulture was held and attended by 30 men and women SMEs. Two training sessions on Good Agricultural Practices and Good Manufacturing practices, at Zohb district and Nuskhi were also held.
 - x. Two trainings of trainers to institutionalize the Agribusiness Management and Marketing Concepts in Agribusiness Support Programmes (ABSP) were held at Karachi with participants from 12 different government departments and organizations. Similarly, two trainings of trainers were also held in Quetta to develop master trainers for future training of farmers and SMEs on Agribusiness Management, Agribusiness Marketing, Agriculture Finance, Value Addition and Innovation in Agribusiness and Managing Agriculture Cooperatives.
 - xi. A public private dialogue was held in Karachi, discussing the prospects for the enactment of the Sindh Women Agricultural Workers Act, 2019 in which challenges hindering its implementation were highlighted.
 - xii. A five days training of SMEs on Animal Grading, Sorting, and Processing of milk and meat and value addition was held in Khairpur Mir's, Sindh.
 - xiii. One-day training session on Good Agricultural Practice was held where 66 entrepreneurs participated from districts Tharparkar, Mirpurkhas and Matiari.

- xiv. PC-I development training for officers of government departments in Sindh was organized in Karachi, benefiting 33 officials from different Departments of Government of Sindh in order to enhance their project planning capacity.
- xv. A Public-Private Dialogue on Balochistan Agricultural Produce Markets Act, 1991 was held with 23 participants including DG Agriculture Extension, Director Agriculture, Chairperson PCSW (Provincial Commission on the status of women).
- xvi. In Balochistan consultations were held with over 300 stakeholders for SME strategy development, after endorsement from Secretary Industries and Commerce.
- xvii. Farmers field schools (FFS) on the proactive farmers' plots (grapes and onion) were initiated with 20 SMEs members on interactive learning approach in 09 target districts. Procurement of seed, packaging material (dates, grapes, and onion) completed.
- xviii. Four sessions were conducted on Food safety & hygiene in district Tharparker and on Food safety & milk hygiene in district Mirpurkhas.
- xix. In Balochistan the Study on the development of an Agri-Entrepreneurship Ecosystem Mapping was completed and was presented to various stakeholders.

3. **Revenue Mobilization, Investment & Trade (ReMIT) Programme:**

- Revenue Mobilisation Investment and Trade (ReMIT) is a 4-year long project which aims to promote and enhance international trade competitiveness of Pakistan. It covers three broad areas under its outputs namely; development of national priority sector strategies, trade policy and trade facilitation. The project is funded by FCDO and ITC is the implementation partner. A brief overview of the activities planned under ReMIT Program is as under:
 - a) **Output 1 - National Priority Sectors Export Strategy (NPSES):** Development of NPSES for select sectors is one of the key activities of ReMIT. The final NPSES, and its individual sector and functional strategies, will yield highly specific five-year action plans, which do not stop at simply identifying broad objectives, but go into detailed activities, targets, and impact measures, indicating what exactly needs to be done and by whom, within what time frame and with what resources. Strategies for a total of 9 sectors and services have been formulated under the NPSES.
 - b) **Output 2 -Trade Policy:** The trade policy intervention aims to address non-tariff trade barriers (NTBs) faced by Pakistan businesses, especially SMEs, in accessing key markets for selected products with strong export and diversification potential.
 - c) **Output 3: Trade Facilitation:** Under this intervention a Trade Facilitation Portal (TFP) will be established at the Trade Development Authority of Pakistan (TDAP). Trade regulation and procedures will be mapped and published through online National Trade Facilitation Platforms (in compliance with the WTO Trade Facilitation Agreement).
- During the FY 2021-22 the following activities were conducted under ReMIT:
 - i. A National Priority Sectors Export Strategy (NPSES) Core Team was constituted with representation from the relevant public and private sector stakeholders. The objective of this core team is to provide guidance and leadership to the process of strategy formulation.
 - ii. Draft strategy documents of nine priority sectors were prepared which are being analyzed in MoC and TDAP.
 - iii. A Non-Tariff Measures (NTMs) Survey was held for six priority sectors.

- iv. A Letter of Support (LoS) was signed between TDAP and ITC for the establishment of Trade Facilitation Portal (TFP).
- v. The International Trade Center (ITC) in collaboration with Gallup Pakistan, conducted a Small & Medium Enterprise Competitiveness (SMEC) Survey in order to assess the competitiveness constraints and needs of Pakistani exporters, particularly with respect to COVID-19 pandemic.
- vi. Five Workshops titled “Women in Trade – Export Readiness 101” were held in Karachi, Hyderabad, Multan, Sialkot and Faisalabad.
- vii. Two round table discussions to study pros and cons of ITA were held in Lahore and Karachi.
- viii. Three seminars on market analysis tools of ITC were held in Islamabad, Rawalpindi and Lahore.
- ix. Four rounds of consultations were held in Karachi, Quetta, Peshawar and Islamabad to study potential of trade between Pakistan and Afghanistan.
- x. Seminars on “Women in Trade” and effective participation in trade fairs were held in Lahore, Gujranwala, Attock and Islamabad.

11. TARIFF POLICY WING

The Tariff Policy Board (TPB), with administrative and technical support of Tariff Policy Centre (TPC) analyzed numerous tariff rationalization proposals as well as possible anomalies for budget exercise (F.Y. 2021-22). Besides, proposals received from public and the private sectors for budget exercise (F.Y. 2022-23) were also analyzed. Considering these proposals, and sectoral studies conducted by the TPC, custom tariffs have been rationalized on a number of tariff-lines, as per the objectives of the National Tariff Policy (2019-2024). The work undertaken by the TPB and Tariff Policy Wing/TPC in Financial Year 2021-22 is as follows:

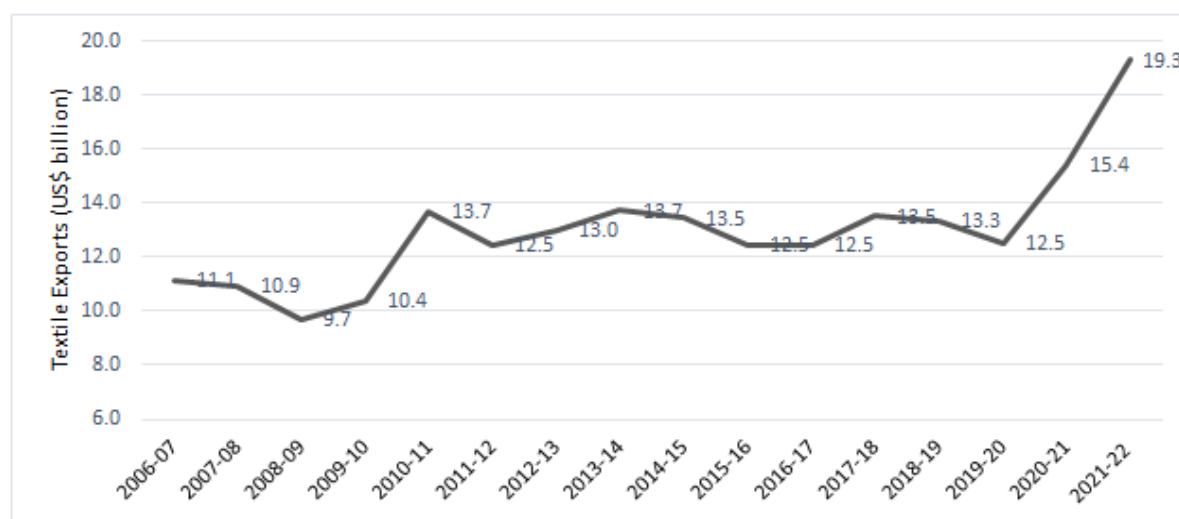
- i. Addressed the tariff anomalies identified during the budget exercise for the Financial Year 2021-22, and subsequently rationalized Customs Duty (CD), Additional Customs Duty (ACD) and Regulatory Duty (RD) on different tariff lines.
- ii. Addressed tariff anomaly under SRO 655(I)/2006 by the removal/reduction of Additional Customs Duty (ACD) for vendors and on the import of Heavy Commercial Vehicles in CKD condition. The decision has been implemented vide SRO. No. 1265(I)/2021 dated 27th September, 2021.
- iii. Examined tariff rationalization proposals on Auto Sector as per recommendations of the Ministry of Industries and Production (MoIP). Following decisions have been taken by the TPB:
 - a. Imposition of 10% RD on import of EVs in CBU Condition of more than 50 KWH battery pack excluding commercial buses and trucks.
 - b. RD on import of all type of Hybrid vehicles in CBU condition, exceeding 1500cc but not exceeding 1800cc, would be increased from 15% to 50%.
 - c. RD on import of vehicles having spark/compression ignition engine (conventional engines) in CBU condition exceeding 850cc but not exceeding 1800cc, increased from 15% to 50%.
- iv. Examined the tariff structure of the request list by the Uzbekistan government for negotiations of the bilateral trade agreement between Pakistan and Uzbekistan (i.e. Pakistan-Uzbekistan Preferential Trade Agreement-PUPTA).
- v. Examined the tariff structure on the import of key products from Afghanistan to facilitate and support economic stability in Afghanistan. After thorough deliberation, TPB has approved reduction/removal in Customs Duty (CD), Additional Customs Duty (ACD) and Regulatory Duty (RD) on 11 items.
- vi. Examined the proposal for the removals of customs duty on the import of cotton yarn.

- vii. Initiated the budget exercise for F.Y. 2022-23, wherein the Tariff Policy Board, and its sub-committee evaluated the numerous individual budget proposals received public and private sector stakeholders.
- viii. In order to enhance industry competitiveness, Tariff Policy Board, considering sectoral studies conducted by the Tariff Policy Centre, proposed rationalization of 37 tariff-lines for packaging sector, 10 tariff-lines for dyes sector, and 101 different tariff-lines related to farm mechanization.
- ix. In order to avert the supply demand crisis of Edible Palm Oil in the country, Tariff Policy Wing moved Summary for ECC of the Cabinet for Reduction of Regulatory Duties on Edible Palm Oil for countries other Indonesia in order to mitigate the impacts of acute shortage of Edible Palm Oil in the country caused by TBTs introduced by the Indonesian government. After Cabinet's approval, SRO to this effect has been issued dated 20th June, 2022.
- x. In order to mitigate the impacts sharp import surged of Motor Spirit, Tariff Policy wing moved Summary for ECC of the Cabinet for Levy of Regulatory Duty on Import of Motor Spirit for countries with zero Customs Duty (CD). After Cabinet's approval SRO to this effect has been issued dated 20th June 2022.

12. TEXTILE WING

Textile and apparel industry occupies a pivotal position in Pakistan's economy contributing around 60% of total exports and 40% in industrial employment. It encompasses distinctive and self-reliant value-added production chain that is developed by its own industrial resources starting from Cotton to Ginning, Spinning, Weaving, Knitting, Processing, Finishing to Apparel and Home Textiles. Pakistan is 5th largest producer of Cotton, 2nd largest exporter of Home Textiles, Cotton Cloth and Denim Fabric, 3rd largest exporter of Towels, 6th largest exporter of hosiery products and 17th largest exporter of apparel products.

The global outbreak of COVID-19 brought an unprecedented disruption to the global economy and trade, resultantly the demand of commodity products has been curtailed. However, despite severe economic challenges and disruptions, Pakistan achieved historical high textile exports of US\$ 19.3 billion in FY 2021-22 with an increase of 25.53% as compared to FY 2020-21 due to unprecedented support extended to entire textiles and apparel value chain to boost exports by the Federal Government.



The following measures were undertaken to restore the competitiveness of textiles and apparel value chain:

- i. Supply of energy at regionally competitive tariffs during FY 2021-22 to reduce cost of manufacturing and make industry internationally competitive:
 - a. Electricity was provided at US cents 9 per kWh to five export oriented sectors including textiles and apparel.
 - b. RLNG was provided at US\$ 6.5 per MMBtu for five export oriented sectors including textiles and apparel.
- ii. Rs. 60.5 billion were released under the duty drawback schemes (DLTL/LTLD) to incentivize textiles and non-textile sectors.
- iii. Reduction/exemption of Custom Duties on import of goods falling under 589 PCT codes to incentivize textiles and apparel industry under Federal Budget 2021-22.
- iv. Continuation of Long-Term Financing Facility (LTFF) at lower mark-ups to encourage installation of plants and machinery.
- v. Continuation of Export Finance Scheme (EFS) at lower mark-ups to overcome working capital/liquidity issues of export industry.
- vi. Continuation of duty free import of textiles and apparel machinery.

Importantly, Textiles and Apparel Policy 2020-25 has been formulated in consultation with public and private stakeholders and encompasses an implementation strategy. The Policy aims to boost overall exports by improving on ease of doing business indicators, reducing cost of doing business, encouraging value-addition and product/market diversification, increasing cotton production, enhancing efficiency and productivity through capacity building and human resource development, conforming to the international compliances/regulations, and tackling issues confronting the sector amid COVID-19 pandemic. The policy further aims to overcome shortcomings of previous textile policies and address key issues pertaining to the energy availability and pricing, supply-chain and infrastructure development, trade facilitations, simplification of temporary importation schemes, rationalization of tariff and taxation regime, enhance long-term financing disbursements/scope and export finance rate, and upgradation of systems for refunds. The Policy also stresses the need to formulate marketing and branding strategies to promote Made in Pakistan, facilitate international buying houses to establish offices in Pakistan and initiate mass level training programs especially for SMEs and women for skill development.

Subsequently, National Export Development Board (NEDB) chaired by the Prime Minister and with representation from all the relevant public and private sector stakeholders to oversee implementation has been constituted. Further, two Sectoral Councils namely “Textile Fibers, Yarns and Fabric’s Council and Apparel, Made-ups and Technical Textile’s Council” have also been constituted to engage the private stakeholders in policy implementation.

Furthermore, the Government of Pakistan is committed for effective implementation of international conventions/regulations particularly on human and labor rights, strengthening of Occupational Health and Safety (OHS) standards and empowering the youth through education, training and employment. The Pakistan took numerous steps to strengthen governance of its labor market which also encouraged ILO/IFC to consider viability of their flagship program – Better Work (BPW). Most recently, the ILO and Government of Pakistan have signed a Memorandum of Understanding (MoU) on 9th March 2022 for execution of this program that will pave the way for enhanced sourcing of Pakistan’s products, particularly textiles and apparel by leading buying houses in the world and help leverage existing trade preferential schemes like EU’s GSP Plus. The MoU signifies Pakistan’s commitment to improve working conditions and business competitiveness in textiles and apparel supply chains, to ensure an inclusive and sustainable development. Subsequently, Walt Disney who had withdrawn its business from Pakistan since March 2014 has permitted its vendors and licensees to procure

Disney-branded products from the facilities in Pakistan that would enroll and participate in the BWP effective 1st April 2022.

The Government of Japan and the Government of Pakistan signed a MoU for technical cooperation for “The Project for Skill Development and Market Diversification of Garment Industry in Pakistan (PSDMD)”. Due to the challenges posed by COVID-19 pandemic, JICA’s consultants could not visit Pakistan to carry-out project activities, which resulted in temporary halt of the project. Subsequently, the duration of the project has been extended to complete activities as per Project Design Matrix. The project aims to develop human resource for market expansion of the Pakistani apparel industry with following outputs:

- i. To formulate training plan to fulfill needs of apparel industry,
- ii. To strengthen management capacity of Pakistan Knitwear Training Institute (PKTI) and Pakistan Readymade Garments Technical Training Institute (PRGTTI),
- iii. To develop training capacity of Female Exclusive Training Institute (FETI),
- iv. To enforce Public and Private Partnership for market expansion of apparel products and women employment promotion.

Further, bilateral trade with the partner countries were critically analyzed in order to prepare briefs, proposals, reports and request/offer list for trade negotiations including FTA/PTA, JMCs, JTCs and etc.

During the year, various issues of prime importance were also raised, and proper analysis were carried out to resolve the issues. Details are as follows:

- i. Policy formulation and implementation to promote industrialization, enhance exports and generate employment.
- ii. Import tariff rationalization to incentivize textiles and apparel industry.
- iii. Regional competitive energy rates for export oriented sectors including textiles.
- iv. Decline in domestic cotton production and its impact on textiles and apparel value chain
- v. Improvement of Labor/Social, Environmental and Occupational Health and Safety (OSH) Compliance Standards in Pakistan textiles and apparel industry.

Comprehensive briefs and budget proposals were provided to the Finance Division, Federal Board of Revenue, Ministry of Energy (Power Division and Petroleum Division). The position was taken for every parameter which may affect textiles and apparel exports.

Coordinated with the International Agencies like JICA, GIZ and KOICA in respect of technical cooperation for skill development, product diversification, sustainability, resource efficiency and women participation in the textile and apparel industry of Pakistan.

13. AGRO PRODUCTS WING

i) Market Access Initiatives:

- a) **Market Access for Kinnow:** Ministry of Commerce (MOC) coordinated with Trade Missions of Pakistan in the UK post Brexit and opened market for Pakistani Kinnow worth billions of dollars.
- b) **Market Access for Cherries:** Ministry of Commerce initiated the matter of exporting Cherries to China. Through consistent efforts of the agro wing, a market of US\$ 4.2 billion has been opened for Pakistan cherries in China.
- c) **Market Access for Mango:** Japanese and Australian Markets have been opened for Pakistani Mango with the efforts of Ministry of Commerce. The total exports of Mango went up from US\$ 95 million in FY 2020 to US\$ 163 million in FY 2021.
- d) **Market Access for Meat:** Pakistan gets potential market access of Meat of US\$ 3.6 billion in Egypt,

Jordan, Malaysia, and Indonesia. Egyptian Quarantine and ISEG Halal officials visited Pakistan in October 2021, and approved 8 Slaughterhouses for meat exports. IHC Jordan, Halal officials visited Pakistan in October 2021, and approved 4 Slaughterhouses for meat exports.

- e) **Market Access for Rice:** Due to MOC's efforts, Russia has removed the ban on importing rice from Pakistan adding US\$ 7 million in Rice exports. MOC enhanced the market access of Pakistani Rice in the Philippines and Malaysia adding a combined benefit of US\$ 134 million in Rice exports.
- f) **New Market Access Initiative:** Through this initiative, the Ministry of Commerce will provide access to Pakistani Agro products in the markets of Jordan, Egypt, Indonesia, Malaysia worth US\$ 3.6 billion.

ii) **Agro Exports: Targets Achieved**

- Achieved target exports of US\$ 4.8 billion for FY22 in just the first 10 months of the current FY.
- Overall, exports of Rice went up from US\$ million 1,743 in FY 2020-21 to US\$ million 2035 in FY 2021-22
- Exports of Rice to Malaysia, Philippines, and Russia (combined) increased from US\$ 75 million in FY 2020-21 to US\$ 221 million in FY 2021-22;
- Agro Exports increased from US\$ 4.1 billion in FY21 (Jul-Apr) to US\$ 5.1 billion in FY 22 of the same months.
- Exports of Pine Nuts went up from US\$ 13 million in FY 2020-21 to US\$ 97 million in FY 2021-22, and those of Maize went from US\$ 23 million to US\$ 249 million; Potatoes from US\$ 85 million to US\$ 114 million, Dried fruits US\$ 16 million to US\$ 101 million.

iii) **GI registration for Agro products**

MOC, Pakistan received the GI tag for its Basmati rice on January 26, 2021. Consequently, Pakistan saved US\$1 billion in export revenue, via exports to European Union. Litigation against India for registration of Basmati rice in EU, USA & Srilanka has been started. Registration process of Basmati Rice in Thailand, Mexico, and Kyrgyzstan has also been started. Furthermore, the Book of Specifications of following products is under process and will be registered as a GI of Pakistan soon:

1. Pink Rock Salt
2. Sindhri Mango
3. Chounsa Mango
4. Hyderabad Bangles
5. Kailash Dress
6. Sargodha Kinnow

iv) **Performance Agreement:** Under the directions of the Federal Government, MoC signed a Performance Agreement to achieve targets for 2021-22. In this regard, Agro Wing prepared export enhancement plans for Mango, Kinnow and Dates in consultation with relevant stakeholders.

v) **National Domestic Commerce Policy:** Draft of the national Domestic Policy has been finalized in consultation with all federal and provincial governments' representatives and submitted for approval of the competent authority.

vi) **Mango Festival July 2021:** Agro Wing coordinated with and facilitated the President Secretariat (Public), TDAP and Rahim Yar Khan Chamber of Commerce and Industry to arrange Mango Festival in July 2021 at Aiwan-i-Sadr to promote Pakistan's prime fruit. Besides, as part of Mango Diplomacy, gift boxes of mangoes were also sent from the Honourable President of Pakistan to 30 head of states/governments throughout the world.

vii) **Citrus Show February 2022:** Agro Wing coordinated and facilitated with the President Secretariat (Public), TDAP and Sargodha Chamber of Commerce and Industry to arrange Citrus Show at Aiwan-i-Sadr in February 2022 to showcase and promote multiple varieties of citrus.

14. Non-Agro Products Wing

1. EXPORT PERFORMANCE

The Government has introduced a number of business friendly policies with the aim to enhance diversification and competitiveness of the export sector, develop infrastructure, improve market access and product quality for greater integration into Global Value Chain (GVC) and provide effective and meaningful facilitation to the business community. As a result, the export of non-agro products increased considerably during the July-June 2021-22 (US\$ 4851.88 million), as compared to exports of the same period of the previous year (US\$ 3842.66 million), surpassing the previous year's exports by a wide margin of 26.3 percent.

Value in Million US\$

Sector	FY 2020-21	FY 2021-22	Change	
			Value	%Age
Non-Agro Products	3,842.66	4,851.88	1,009.22	26.3 %

The overall performance of the non-agro sectors remained satisfactory and according to the projections; however, certain sectors like cement, pharmaceutical products, etc. performed below expectations due mostly to the uncertainty in Afghanistan and looming global economic slowdown.

Value: US\$ Million

S. #	Sector	July-June, 2020-21	July-June, 2021-22	Change	
				Value (US \$)	% Age
1	Salt	69.51	88.05	18.54	26.67%
2	Cement	267.27	230.18	(37.09)	-13.88%
3	Marble & Granite	26.33	21.60	(4.73)	-17.96%
4	Chemicals, Excluding Pharma	236.85	319.41	82.56	34.86%
5	Pharmaceutical Products	270.44	255.68	(14.75)	-5.46%
6	Plastic & Articles made thereof	363.70	483.21	119.51	32.86%
7	Rubber	52.83	61.90	9.07	17.16%
8	Auto-parts	79.73	87.16	7.43	9.32%
9	Paper, Paperboard and Articles	53.01	95.60	42.59	80.35%
10	Ceramic Products	10.16	10.52	0.36	3.53%
11	Glass & Glassware	26.11	42.01	15.91	60.93%
12	Gems and Jewelry	20.87	23.39	2.52	12.07%
13	Iron & Steel and Articles thereof	168.80	166.34	(2.46)	-1.46%
14	Copper and articles thereof	535.57	855.17	319.60	59.68%
15	Aluminum and articles thereof	91.85	167.24	75.39	82.08%
16	Cutlery	118.90	96.84	(22.06)	-18.55%
17	Engineering Goods	229.54	241.41	11.87	5.17%
18	Surgical Instruments	426.63	425.14	(1.48)	-0.35%
19	Furniture	185.56	231.55	45.99	24.78%

20	Sports Goods Incl. Toys & Gloves	267.60	367.08	99.48	37.17%
	Total	3501.26	4269.48	768.22	21.94 %
Source: PRAL					

2. PHARMACEUTICAL SECTOR

Ministry of Commerce endeavored and facilitated the Ministry of National Health Services, Regulations & Coordination (MNHSR&C)/ Drug Regulations Authority of Pakistan (DRAP) to implement the following measures for the promotion of exports of pharmaceutical products from the country:

- **One-Window Facility for grant of GMP and cGMP:** DRAP has decentralized the process of issuance of cGMP certificates, which are issued on priority basis. Moreover, the validity period of the GMP certificate for export purpose has also been extended by DRAP for 3 years.
- **Active Pharmaceutical Ingredient (API Policy):** The Federal Cabinet has approved the Active Pharmaceutical Ingredient Policy, which was notified by Drug Regulatory Authority of Pakistan (DRAP) on 2nd March, 2022.

3. GEMS & JEWELRY

- **Amendment in SRO 760 (I)/2013:** The export of gold jewelry is regulated under “**SRO 760(I)/2013-Import and Export of Precious Metals Jewelry and Gemstone Order 2013**”. According to the SRO, all exporters and importers of jewelry are required to register with the Trade Development Authority of Pakistan in order to be able to trade. The business community has identified a number of issues in the regulations and suggested the Ministry of Commerce to amend the SRO accordingly. Ministry of Commerce has conducted extensive consultations with the public and private sector for amending the SRO to facilitate the export of gems and jewelry from Pakistan and finalized proposals for approval by the Federal Cabinet.
- **Government Engagement with International Logistics Companies for Transshipment of valuable goods/gemstones:** International logistics companies bring global best practices that supplement and facilitate proper documentation, besides improving traceability and allowing government to cut regulatory obstacles. However, for some reasons, international logistics companies are reluctant to establish their operations in Pakistan for cross border movement of gemstones. In order to address the issue, the Government endeavors to provide a conducive environment to attract international logistics companies for cross border shipment of gemstones involving best practices. Ministry of Commerce organized a two-day workshop on 15-16 March, 2022 to deliberate upon the current regulations and processes in exports of valuable goods/gemstones, issues involved in the process, and role of the United Parcel Service (UPS) in the development of a competitive framework to support and regulate small business enterprise export growth. The Government intends to enter into formal agreement with UPS by signing of non-binding MoUs on which technical discussions are being held.

4. SURGICAL INSTRUMENTS SECTOR

Compliance with EU Medical Device Regulation (MDR). The European Union Medical Device Regulation (MDR)/Regulation entered into force in May 2021, and will be fully implemented from May 2024. In order to comply with the EU MDR, manufacturers will have to enhance their quality systems, and introduce new procedures for document storage, post-market surveillance, and risk assessments for their products. Ministry of Commerce is facilitating the industry to acquire the services of a professional consultant to educate and build capacity of the surgical instrument/medical device sector to comply with the new regulations.

5. SKILL DEVELOPMENT TRAINING IN GEMOLOGY AND GEMS CUTTING UNDER THE PRIME MINISTER'S KAMYAB JAWAN PROGRAM

Gems and Gemological Institute of Pakistan (GGIP), Peshawar, a public sector skill development Institute under the administrative control of the Ministry of Commerce, is mandated to provide basic education in Gemology and training in Gems Cutting & Polishing (Faceting and Carving) to promote value addition in the sector and impart training in compliance with international best practices.

- Details of trainings provided by the Institute under the Prime Minister's Kamyab Jawan Program and self-finance in Gemstones Identification, Cutting & Polishing, are as under:

S. No.	Program	Batch	No. of Students	Training Duration
1.	Prime Minister Kamyab Jawan Program	Batch-1 (2020)	40	3 Months
2.	Prime Minister Kamyab Jawan Program	Batch-2 (2021)	50	3 Months
3.	Prime Minister Kamyab Jawan Program	Batch-3 (2022)	25	6 Months
4.	Gemology Course	Self-finance	23	2 months
5.	Faceting Course	Self-finance	14	6 months

- **UNHCR Skill Development Program Cohort-D 2022:** GGIP has been selected as training provider under the UNHCR-NAVTTTC program Cohort-D 2022. Under UNHCR-NATTC program, 12 Pakistani students and 13 Afghani students have been enrolled to undergo training in gem stone cutting and polishing for 6 months duration course.

6. CONSTITUTION OF SECTORAL COUNCILS

As envisioned in the Strategic Trade Policy Framework, 2020-25, Ministry of Commerce constituted the following Sector-Specific Councils to provide a vital link between the public and private stakeholders for ensuring an environment of collaboration, trust and ownership, and convergence of diverse set of approaches and thinking on a well thought out, considered and balanced set of recommendations for consideration of the Government:

- i. Council for Pharmaceuticals & Cosmetics
- ii. Council for Sports Goods

- iii. Councils for Gems & Jewelry
- iv. Council for Chemicals
- v. Council for Engineering Goods (Proposed)
- vi. Council for Marble & Granite, Minerals (Proposed)
- vii. Council for Cutlery & Surgical Instruments (Proposed)

15. SERVICES WING

Services Sector

- I. Services Sector is the largest and fastest growing Sector of the world economy. Services Sector of Pakistan accounts for 60% of Pakistan's GDP and a little over one third of total employment. Pakistan's exports in Services Sector were US\$ 5.945 Billion in FY 2021. The Services exports FY- 2022 are recorded at US \$ 6.97 Billion.
- II. Due to the importance of the Services Sector, Ministry of Commerce has prioritized Services i.e I.T, Tourism, Logistics, Transport & Distribution sectors in the Strategic Trade Policy Framework (STPF-2020-25).
- III. Exports of Information, Computer & Telecom (ICT) Services crossed US\$ 2 Billion for the first time in FY 2021. The exports of ICT Services in FY 2022 are US\$ 2.6 Billion.
- IV. Special focus has been given to promote religious tourism to improve soft image of Pakistan. The logistics and hospitality sector are pivotal in promoting tourism.

Insurance Section

- State Life Insurance Company successfully launched Web Portal for selling Insurance Products Digital
- Gross written Premium of NICL has increased from PKR 15.657 billion in 2020 to PKR 20.56 billion in 2021
- Gross Written Premium of PRCL for the year 2021 has increased from PKR 17 billion to PKR 17 billion to PKR 21 billion
- PRCL has successfully implemented ERP system and upgradation of associated IT/network setup.
- Intervention of Ministry of Commerce has saved PIA's millions of dollars (foreign exchange) in fleet Insurance of PIA.
- Ministry of Commerce has completed the report of National Crop Insurance Scheme (NCIS) in coordination with SECP that can safeguard around 9 million farm households.
- Ministry of Commerce has finally got the decision from Law & Justice Division regarding implementation of Articles 166 of Insurance Ordinance 2000 in letter & spirit which will ensure insurance of government assets by NICL. It would not only enhance premium of NICL, but also ensure the risk of Government Projects.

Quarterly Progress Report of GI-Cell

The Geographical Indications Cell is functional since 1st February 2022 and progressively performing the activities related to GI protection and registration. The list of activities performed is as under:

- The GI Cell conducted four meetings with the registrants to seek the updated status Book of Specification of 65 notified GI products
- With the efforts of GI Cell the Book of Specification of Pink Rock Salt, Chounsa Mango, Sindhri Mango, Hayderabad Bangles and Kilash Dress are at final stage
- The GI team provided its technical and legal opinion while formation of the Book of Specifications
- The GI Cell Identified newly 20 potential products for GI after consultation with relevant departments and ministries
- Meetings with IPO and TDAP regarding the GI's product registration and discussed the newly proposed GI products
- Noted and highlighted the issues raised by the federal and provincial departments regarding the GI product and registrants, and processed for Cabinet rectification
- Collected the list of products from the provincial departments for the GI tagging for onward GI registration
- Conducted Meetings with Commerce and Industry department Gilgit-Baltistan to discuss their reservations regarding GI and on the identification of newly proposed products.
- Conducted awareness session regarding the Book of Specification with KP Commerce and Agriculture Department

Progress Report of Legal Branch (GI)

Sri Lanka Case

- Preparation of separate file of Sri Lanka case and liaison with concerned TIO.
- Conducted meeting with Julius & creasy Sri Lankan Law firm regarding draft notice of opposition on and amended the notice of opposition.
- Reviewed and Proposed amendments in notice of opposition in Sri Lanka.
- Prepared a letter of engagement regarding engagement of services of Julius & creasy Sri Lankan Law firm.
- Followed the process of transfer of legal fee of said law firm and finally received in the account of TIO Sri Lanka.
- The TIO in Sri Lanka informed for registration of Basmati rice as GI of Pakistan in accordance with new GI law 2022. GI legal team is preparing comments, which will be forwarded to TIO Sri Lanka.

USA Case

- Prepared a separate file of USA case and liaison with concerned TIO.

- Reviewed and Proposed amendments by GI Legal team in draft notice of opposition prepared by Mr. Josh Gerben our Attorney at DC Washington.
- With the approval of Secretary Commerce, notice of opposition duly signed by project Director has been filed on behalf of Pakistan before USPTO New York.
- Followed the process of transfer of legal fee of said law firm and finally received in the account of TIO USA.

Thailand Case

- Prepared a separate case file for Thailand case and liaison with concerned TIO.
- Prepared a letter of engagement regarding engagement of services of M/s Tilleke & Gibbins Law in Thailand.
- Conducted meeting with M/s Tilleke & Gibbins Law firm on regarding clause of “conflict of interest” and they agreed to insert as amended by GI Legal team.
- Letter of engagement duly signed by Worthy Project Director sent via diplomatic bag to TIO Thailand.
- Followed the process of transfer of legal fee of said law firm and finally received in the account of TIO Thailand.
- Issued letter to IPO, TDAP and REAP for providing documents which requires for registration of Basmati as GI of Pakistan in Thailand.

Registration of Basmati as GI in Kyrgyzstan and Mexico

- With the suggestion of Foreign office Pakistan, the GI legal team is preparing for registration of Basmati as GI in Kyrgyzstan and Mexico.
- Follow up the opposition against Indian Basmati Rice dispute pending before the court of Law in EU

E-Commerce

To create an enabling ecosystem for eCommerce growth, the following policy measures have been taken by the Ministry of Commerce in coordination with other government departments;

- 1- eTijarat (eCommerce Portal) has been launched that is serving as a one window information facilitation portal for all eCommerce related inquiries to facilitate SMEs, youth and women entrepreneurs. URL: www.eTijarat.gov.pk
- 2- Pakistan trade portal was launched to showcase the Pakistani products globally by TDAP. URL: www.pakistantradeportal.gov.pk
- 3- Pakistani pavilion has been launched on China’s online marketplace JD.com. URL: <https://mail.jd.com/index-11679811.html>.
- 4- Digital merchant and customer onboarding by the banks have been mandated by the State Bank of Pakistan.
- 5- B2C eCommerce exports data has been automatically populated on FBR system.
- 6- Two domestic payment gateways have been established by the private sector namely ePay and PayFast.

- 7- National E-Commerce Convention was held in February, 2022.
- 8- Khyber Pakhtunkhwa amended its consumer protection by including eCommerce.

16. WORLD TRADE ORGANIZATION WING

Pakistan is one of the founding members of the GATT (General Agreement on Tariffs and Trade) and its successor organization i.e., “World Trade Organization” (WTO). WTO provides a platform for member countries to negotiate on trade in goods and services, with principles aimed at ensuring transparency and fair play in international trade. At present 164 countries are members of WTO. Under the current structure of WTO, its members take decisions on the basis of consensus. The WTO Secretariat is headed by the Director General.

Pakistan has been actively participating in multilateral trade negotiations under the WTO framework since its inception in 1995 and is a staunch supporter of multilateralism. Pakistan’s role in protecting the interests of developing and least developed economies and support to the finalization of the Doha Development Agenda has often been appreciated and recognized by the member countries.

WTO Wing along with Pakistan Permanent Mission to the WTO has performed following work in the year 2021-22.

Pakistan 5th Trade Policy Review

The Trade Policy Review (TPR) is a mandatory exercise undertaken by Trade Policy Review Board (TPRB) of the World Trade Organization (WTO). The review is undertaken every seven years for Pakistan and engages in surveillance of national trade and economic policies from view point of multilateralism. Pakistan being one of founding members of WTO has undergone four such reviews in the past and the 5th Trade Policy review stretched over May 2021 to April 2022.

Main objectives of TPR are to achieve transparency, better understanding of the reviewed Member’s trade policies and practices and contributing to improved adherence by all Members to rules, disciplines and commitments made under the Multilateral Trade Agreements. The review culminates into two reports: ‘Government Report’ and ‘Secretariat Report’ which are circulated amongst all WTO Members and hence have an international audience.

Ministry of Commerce served as focal Ministry for the entire process and liaised with all public sector stakeholders to respond to all queries of the TPRB and to compile such reports as are effective to represent the progressive nature of Pakistan’s economic and investment potentials. Scope of ‘Secretariat Report’ is extensive as it relays detailed analytical information regarding economic environment, trade regime, investment regime, trade policies and practices. ‘Government Report’ comprises of a precise and forward-looking statement from the government focusing on future economic policy aims of the country. After extensive data gathering, analyses and inter-ministerial consultations both the reports were shared with WTO Secretariat and were circulated to all the WTO members.

The Reports were discussed at concluding meetings of TPRB where all WTO Members noted Pakistan’s resilience and effective policies in tackling economic shocks of COVID -19 and subsequent economic recovery. Pakistan was commended largely for quick implementation of the Trade Facilitation Agreement (TFA) of the WTO. The Members unanimously appreciated Pakistan’s active engagement at the WTO upholding the values and fundamental principles of the WTO and support for developing countries & invited Pakistan to join other international agreements on various trade pertinent matters for further integration into

multilateralism.

National Trade and Transport Facilitation Committee (NTTFC) 2021-22

NTTFC was established in 2001 with technical assistance of United Nations Conference on Trade and Development (UNCTAD) and the World Bank. NTTFC was then designated as the national committee for Pakistan under Article 23.2 of Trade Facilitation Agreement (2015) of the WTO. This Committee oversees the implementation of TFA and domestic matters pertaining to the same. The Committee meets quarterly and to-date thirty (30) meetings of the Committee have been held which have played a remarkable role in implementation of Pakistan's commitments under Trade Facilitation Agreement of WTO. Pakistan's compliance stands at an accumulative of 95.0% which is the highest in South Asia.

WTO Chair Program

With the support of Ministry of Commerce and collaboration of our WTO Mission, Pakistan's 'Lahore School of Economics' has secured its first WTO Chair program, whereby the institute will be provided support by the WTO for four years in the areas of curriculum development, research and outreach activities. This will help in developing linkages between the public sector, private sector and the academia by institutionalizing the understanding of WTO and multilateral trading regime in the country.

The Chair Program also offers a platform for training trade experts, generating new ideas, insights and innovative responses to challenges faced by the economy in multilateral trade. Evidence-based research shall lay strong foundations for economically and legally sound policy choices in the future.

National Workshop on WTO Notification Requirements

A 'National Workshop on WTO Notifications' was organized in collaboration with WTO Secretariat and USAID PREIA from 17th to 19th May 2022 in Islamabad. The workshop was attended by around for up to sixty (60) participants from both federal and provincial ministries/ departments. The objective of the Workshop was three-fold:

- First, create awareness amongst the stakeholders regarding Pakistan's notification obligations under the WTO covered agreements.
- Second, build capacity of the stakeholders on how to prepare WTO notification.
- Third, establish a permanent institutional mechanism for submitting notifications to the WTO through consultations with the stakeholders.

The main areas covered under the training were Agriculture, Market Access, Sanitary and Phytosanitary (SPS) Measure, Technical Barriers to Trade (TBT), Trade remedies, Intellectual Property, Regional Trade Agreements (RTAs) etc.

12th Ministerial Conference (MC-12)

The topmost decision-making body of the WTO is the Ministerial Conference, which usually meets every two years. It brings together all members of the WTO, which are countries or customs unions. The Ministerial Conference can take decisions on all matters under any of the multilateral trade agreements.

The MC-12 was scheduled from 12th June, 2022 to 16th June, 2022 at Geneva. WTO Wing and the Mission at Geneva were actively engaged in preparation for conference for a meaningful outcome.

Pakistan's position, developed in the light of National Stance, in all areas of negotiations is to safeguard its

national interest while upholding the fundamental pillars of the WTO. In view of the MC12, Pakistan is actively engaged in the following areas of negotiations:

- *Waiver from certain provisions of TRIPS Agreement:* Pakistan, along with other developing countries, co-sponsored the proposal at WTO to make the Covid vaccine as global public good. This waiver seeks to ensure equitable access of global population to COVID vaccine, equipment, diagnostics and therapeutics once intellectual property rights over the same are waived off. As a result of extensive discussion during MC12, an outcome was achieved on certain common landing zones of developing and developed countries to the extent of vaccine manufacturing.
- *WTO's Response to the current Pandemic and Future Preparedness:* Negotiations were held in the conference aimed at establishing a foundation principled on equitability in order to access technology at international level so that all countries are equipped to deal with the current and future pandemic situations, if any.
- *Agreement on Fisheries:* As per the mandate of the past Ministerial Decisions/Declarations and in line with United Nation's Sustainable Development Goal 14.6, extensive negotiations on Agreement on Fisheries Subsidies were held during MC-12. During Ministerial level discussion on the issue, Pakistan underscored the importance of 'Polluters-Pay' and 'Common but Differentiated Responsibility' principles. Pakistan also reiterated that Special and Differential Treatment should be an integral part of the Agreement on Fisheries and also aligned with the stance of the developing. The final agreement contains disciplines under the IUU (illegal, unreported and unregulated fishing with SDT provision to adjust administrative matters for 2 years up to the EEZ). It also contains provisions on OFS (Overfished stocks with a similar SDT provision).
- *Agreement on Agriculture:* The agenda of Agriculture negotiations is traditionally set by two main Groups: G-33 and Cairns Group and Pakistan is a member of both. During the negotiations Pakistan, realizing the undeniable importance of the sector to our economy, emphasized the importance of Special and Differential Treatment for developing and least-developed countries. Pakistan stressed that any reform agenda under Agreement on Agriculture shall take into account the S&DT for developing and least-developed countries. Another significant point maintained by Pakistan was about Public Stockholding (PSH), in that, Pakistan highlighted that stockholding is one of the essential tools in ensuring food security in developing and least-developed countries and Pakistan called for a permanent solution on PSH for food security purposes.
- *Ministerial Declarations with Respect to Food Security:* As Food Security is becoming a growing global concern, several member countries had set their eyes on the MC-12 with expectations that the forum would address the issue. The WTO responded to the situation with two (02) Ministerial Declarations: -
 - Ministerial Declaration on World Food Program (WFP) food purchases exemptions from export prohibitions and restrictions
 - Ministerial Declaration on the Emergency Response to Food Insecurity
- *Extension in Moratorium on customs duties on electronic transmissions:* The WTO Members imposed a temporary moratorium on customs duties on electronic transmissions in 1998, without specifying what is included in the category of electronic transmissions. The moratorium has resulted in loss of potential fiscal and policy space for developing and least developed countries. At MC-12 it was agreed

that work program will be duly reinvigorated and definition scope and impact discussions will be brought forth in due course & unless renewed by the General Council, the moratorium will stand expired on 31 March 2024.

- *WTO Reforms*: A discussion of reforms in WTO structure is gaining momentum considering the institutional challenges WTO is facing. As developing Member of WTO Pakistan maintained, during MC-12, that reforms shall come through a recognition of the developmental needs of developing countries that lag behind in all areas of economic advancement. In this regard, Pakistan also advocates S&DT for developing countries as integral part of future reforms agenda.

17. DEVELOPMENT WING

➤ FUNCTIONS

- **PUBLIC SECTOR DEVELOPMENT PROGRAM (PSDP) SECTION:**

1. Implementation of the Project Management Policy and ECNEC Guidelines of Project Management notified by Planning Commission.
2. Coordination with Planning and Finance Divisions, Executing Agencies and other stakeholders for preparation and implementation of PSDP funded projects of M/o Commerce.
3. Technical input / preliminary appraisal in process of PC-Is preparation before submitting to relevant competent fora for consideration/approval.
4. Monitoring of PSDP projects both under implementation and completed through PC-III & PC-1V, PC-V respectively
5. Preparation of Briefs and replies for APCC, DDWP, CDWP, ECNEC, National Assembly and Senate Questions on PSDP of M/o Commerce.
6. Assist the Project Directors/PMU in preparation and submission of PC-I, PC-II, PC-IV, PC-V, New Item Statements (NIS) / Budget Orders (BO), release of funds and other administrative and financial matter pertaining to preparation and implementation of PSDP projects.

- **STATISTICS SECTION:**

1. Focal Section of M/o Commerce for compilation / provision of international trade data Compilation/Maintaining Pakistan's country-wise, commodity-wise/ group-wise international trade data on monthly basis.
2. Provision of trade (Exports & Imports) data by Commodity-wise, country-wise as per requirements of all concerned Wings of M/o Commerce.

3. Preparation of monthly summary of trade and group-wise circulation within Ministry.
4. Providing necessary trade data within Ministry for preparation of reply to the questions of National Assembly, Senate and Standing Committees.
5. Providing external trade Statistics to Secretary Commerce for discussion / participating in Economic Coordination Committee (ECC).
6. Providing external trade data to Advisor Office on requirements.

➤ **OVERVIEW OF PSDP PROJECTS:**

M/o Commerce implemented the following PSDP funded projects in FY 2021-22:

1. Expo Centre Peshawar
2. Expo Centre Quetta
3. Establishment of Joint Border Market at Gabd, Distt. Gwadar, Balochistan
4. Establishment of Joint Border Market at Mand, Distt. Kech, Balochistan
5. Establishment of Joint Border Market at Chedgi, Distt. Panjgur, Balochistan

1. EXPO CENTRE, PESHAWAR

The project was approved by CDWP in October, 2015 at a total cost of Rs. 2500.00 million. Objective of the project is to provide international standard infrastructure for the promotion of economic activities through trade exhibitions, consumer fairs and conferences in the province. Scope of the project consists of two Exhibition Halls of 45000 sq. ft. each, plus one Convention Centre with capacity of 600 people, parking with capacity of 1000 vehicles, Admin Block, Warehouse and external development work. Allocation for the FY 2021-22 was Rs. 513.50 million. Actual expenditure stood at Rs. 2,325.56 million by end of June, 2022.

2. EXPO CENTRE, QUETTA

CDWP approved the project in its meeting held on 25th September, 2019 at an estimated cost of Rs. 2500.00 million. M/s Pakistan Expo Centres Pvt. Ltd. is in possession of a 50 acres piece of land for construction of Expo Centre provided by Govt. of Balochistan in November, 2018. The project is at initial stage of implementation. By end June, 2022 an amount of Rs. 576.0 million has been spent.

3. **Establishment of Joint Border Market at Gabd, Distt. Gwadar, Balochistan**
4. **Establishment of Joint Border Market at Mand, Distt. Kech, Balochistan**
5. **Establishment of Joint Border Market at Chedgi, Distt. Panjgur, Balochistan**

CDWP approved original projects in its meeting held on 25th May, 2021 at an estimated cost of Rs. 100.00 million each. However, upon request by the Govt. of Balochistan, CDWP approved revised PC-Is of these projects in February, 2022. The projects aim to provide better access to market places to the public of Iran

and Pakistan border areas. It is an alternate Economic model proposed by the Anti-Smuggling Steering Committee for facilitation and rehabilitation of people of border areas affected by fencing on the Iranian Border and Anti-Smuggling drive in the province of Balochistan. Furthermore, the border markets will provide source of sustenance for the people living along the borders. An amount of Rs. 100.00 million was provided to Govt. of Balochistan for each project through Technical Supplementary Grant (TSG) in FY 2020-21. During FY 2021-22, remaining amount for each project was released to Govt. of Balochistan (Rs. 126.585 million for Gabd, Gawadar, Rs. 83.906 million for Mand, Kech and Rs. 83.899 million for Chedgi, Panjgur). Joint Border Market at Mand has been completed; while work on JBM at Chedgi has been started. Ministry of Commerce has taken up the site issue with Iranian Government for Joint Border Market at Gabd.

PART-II

ATTACHED DEPARTMENTS / SUB- ORDINATE OFFICES / COMPANIES / CORPORATIONS UNDER THE ADMINISTRATIVE CONTROL OF MINISTRY OF COMMERCE

18. TRADING CORPORATION OF PAKISTAN (PVT) LTD

1. LEGAL CASES/ACHIEVEMENTS.

During the above mentioned period, twenty five (25) cases (appeals/reviews etc.) got disposed of by different Law Courts in favour of TCP.

The detail of each category is as under:

- i. No. of Civil cases = 18
- ii. No. of Service matters = 07

The details of some achievements are stated below:

- i. A decretal amount alongwith mark-up of Rs.22,348,199/- recovered from City District Government Karachi (CDGK) in Suit No.773/1988 filed by TCP against City District Government Karachi (CDGK).
- ii. The Official Assignee released an amount of sale proceeds of Sugar alongwith accrued profit amounting to Rs.723,860,764/- in Admiralty Appeal No. 01/2015 in favour of TCP.
- iii. TCP is recovered an amounting of Rs.7,001,334/- in Rent Case No. 289/2019 – TCP Vs. M/s. Apna TV.

Legal Division succeeded to curtail expenditure in respect of legal & professional charges by saving an amount of Rs.4.438 Millions by incurring Rs.13.000 Millions during the year 2020-21 as against the Legal expenses of Rs.8.562 Millions incurred during the year 2021-22.

2. RECOVERIES/RECEIVABLES.

- During the year 2021-22 TCP has claimed and recovered / received an amount of Rs.210.790 Million on account of Short Landing as per details given below:-

S. No.	Name of Commodities	Recovered / received amount of Short landing (in Million)
1.	Wheat	161.167
2.	Sugar	23.491
3.	Urea	26.132
Total		210.790

- Four (4) reminder letters issued to all entities during the year 2021-22 (since 25.02.2022) with the request to arrange / convene a meeting for settlement of the long outstanding dues against supply of wheat, sugar & Urea.
- A meeting between Accounts Division, TCP and Officials of Pak Army was held on 23.12.2021 to reconcile the outstanding against supply of wheat and sugar.
- A meeting between TCP and representatives of KPK was held on 23 & 24.12.2021 for the settlement of long outstanding dues against supply of wheat during the year 2004-05, 2007-08 & 2008-09.
- A meeting between TCP and Officials of USC & Ministry of Industries & Production Division was held on 08.12.2021 regarding clearance of long outstanding dues for supply of wheat and sugar.

3. SALE PROCEEDINGS/DELIVERIES.

- During the year 2021-22, TCP issued thirty (39) Delivery Orders amounting to Rs.144,540.852 million in favour of KPK Food Department and PASSCO on account of sale of 2,203,476.182 M.T. Imported Wheat.
- During the year 2021-22, TCP issued twelve (12) Delivery Orders amounting to Rs.32,027.351 million in favour of KPK, Punjab Food Department and M/s. USC against sale of 304,214.350 M.T. Imported Sugar.
- During the year 2021-22, TCP issued two (02) Delivery Orders amounting to Rs.11,656.424 million in favour of M/s. NFML for sale of 100,198.800 MT Imported Urea.
- During the year 2021-22, TCP issued twenty four (24) Delivery Orders amounting to Rs.21,984,156/- in favour of various parties for sale of sweeping sugar, iron items, wooden items, wheat husk and dusk (2008-09) & (2020-21), unserviceable items i.e. damage plastic sheets, damage pp bags and jute bags & miscellaneous items.
- During the year 2021-22, TCP has paid an amount of Rs.261.222 Million to M/s. NICL on account of Marine Insurance Premium for obtaining insurance coverage of commodities imported as per details as under:-

S. No.	Name of Commodities	Amount of Marine Insurance Premium (in Million)
1.	Wheat	194.268
2.	Sugar	55.751
3.	Urea	11.203
Total		261.222

4. IMPORT OF UREA, SUGAR AND WHEAT.

UREA

As per decision of ECC of the Cabinet vide Case No.359/33/2021 dated 30-09-2021, TCP imported 100,000 MT Urea to meet the shortage of Urea Fertilizer during Rabi Season 2021-22 (50,000 MT against 556 USD PMT) (50,000 MT against 548 USD PMT).

SUGAR

As per decision of ECC of the Cabinet vide CASE No.141/06/2021 dated 9-02-2021 for import of 0.5 million sugar, TCP imported 300,000 MT sugar (100,000 MT against 526.8 USD PMT) (200,000 MT against 637.10 USD PMT).

WHEAT

As per decision of ECC of the Cabinet Additional Items No.3, Case No.ECC-251/2021 dated 16-06-2021 for import of 4.00 MMT wheat to build strategic reserves in the country and allowed to import total quantity of 3.00 MMT of wheat subject to provision of required exemption from PPRA BOAR. TCP imported **220,000 MT** wheat against USD 304 PMT, **160,000 MT** wheat against USD 355.99 PMT, **405,000 MT** wheat against USD

369.50 PMT, **575,000 MT** wheat against USD 383.50 PMT, **550,000 MT** wheat against USD 377 PMT and **500,000 MT** wheat against USD 515.49 PMT.

5. RENT RECEIVED.

An amount of Rs. 7,210,523/- received against rent from Residential Colonies at TCP's Pipri and Landhi Godowns and an amount of Rs.282,163,981/- has also been received against the rent of TCP's Pipri, Korangi and Landhi Godowns.

6. ISSUANCE OF AUTHENTICITY CERTIFICATE.

Issuance of Authenticity Certificate for export of Brown/Parboiled/White Rice to European Union Countries during the year 2021-2022, details are as under:-

Total Export (MT)	Inspection Fee (Rs.)	No. of Authenticity Certificates Issued
392,387.920	64,216,000/-	1,295

7. DIVIDEND.

Dividend paid during the F.Y. 2021-22 (Un-Audited)

Rs. Nil.

Balance of General Reserve as on 30th June 2022 (Un-Audited)

Rs. 7,500 million

Transfer from General Reserves to un-appropriated profit (Un-Audited)

Rs. Nil million

Position of General Reserves as on 30th June 2022 (Un-Audited)

Rs. 7,500 million

8. STOCKS LYING TCP'S GODOWNS

i) Stock Position at Pipri Godown as on 01-07-2021 to 30-06-2022:

S. No.	COMMODITY	STOCK POSITION	REMARKS
1.	Sweeping Sugar (Imported in 2009)	207 MT	207 MT as per book record, physically 15-20 MT (approx) is lying.
2.	Sweeping Sugar (Imported in 2010)	200 MT	As per book record.
3.	Port sweeping	1258 MT	
4.	Sweeping	26 MT	
5.	Sweeping	126 MT	
Total		1,610 MT	
6.	Empty PP Bags Sound (2020)	31,120-1,500= (29,620)	KPT and Port Qasim (1500 PP Bags Delivered to KPT)
7.	Wet Sweeping Urea 2022	1,911 bags (95,910 MT)	KPT Sweeping
8.	Sugar empty PP Bags Sound (2021)	99,763	KP & Port Qasim
9.	PP Bags Damaged (2021)	216 Bundle. 560 Bags. 3 Boras uncountable	KP & Port Qasim

ii) **Stock Position at Landhi Godown:**

S. No.	COMMODITY	STOCK POSITION	REMARKS
1.	Bardana (Old/Torned)	Un-countable	Godown No. R-1
2.	Wooden pallets (Old/Broken)	Un-countable	RCP Godown

iii) **Stock Position at Korangi Godown as on 01-01-2022 to 30-06-2022:**

Total (15) Fork Lifters are available at Korangi Godowns (Workshop)

(11) Fork Lifters in non-repairable condition (damaged)

(04) Fork Lifter in repairable condition.

19. STATE LIFE INSURANCE CORPORATION OF PAKISTAN (SLIC)

FIRST YEAR PREMIUM – TOTAL INDIVIDUAL LIFE BUSINESS:

First year gross premium income under Individual Life policies during the year 2021 was Rs. 16,441 million as compared to Rs. 14,059 million in the year 2020, showing an increase of 16.9%. Furthermore, individual life first year premium amounts to Rs. 5,471 million during first half of 2022. This figure previously stands at Rs. 5,352 million, showing an increase of 2.2%.

RENEWAL YEAR PREMIUM – TOTAL INDIVIDUAL LIFE BUSINESS:

Gross renewal premium was Rs. 99,171 million in 2021 whereas it was Rs. 93,243 million in 2020, resulting an increase of 6.3%. Furthermore, individual life renewal premium amounts to Rs. 36,889 million during the first half of 2022. This figure previously stands at Rs. 35,346 million, resulting an increase of 4.3%.

GROUP LIFE BUSINESS:

Premium under Group Life policies during the year 2021 was Rs. 14,692 million excluding experience refund/ERF as compared to Rs. 4,137 million in the corresponding year, showing an increase of 255.2%. Furthermore, group life premium excluding experience refund/ERF amounts to Rs. 9,344 million during the first half of 2022. This figure previously stands at Rs. 6,325 million, showing an increase of 47.7%.

HEALTH INSURANCE BUSINESS:

Premium under Health Insurance policies during the year 2021 was Rs. 32,176 million excluding experience refund/ERF as compared to Rs. 7,975 million in 2020, showing an increase of 303.4%, mainly due to health insurance policies undertaken for the Prime Minister's National Health Insurance Program. Furthermore, health insurance business during the first half of 2022 amounts to Rs. 46,037 million. This figure previously stands at Rs. 12,374 million, showing a remarkable increase of 272.0%.

The details of the health insurance schemes are as follows:

Federal Sehat Sahulat Program

The Federal Government's Sehat Sahulat Program formerly known as the Prime Minister National Health Programme has been implemented in more than 90 districts across Pakistan and provides protection against catastrophic health expenditures to its designated beneficiaries. Sehat Sahulat Program is one of the most exemplary initiatives of the Government of Pakistan, enabling access to quality care and health protection to millions of lives.

The scheme was started in 2016, which was based on BISP data to approximately 3 million families. Later in 2019, the coverage was further expanded to cover the entire population of AJK, FATA, 7 districts of Punjab, Tharparkar and to transgender and disabled community, registered with NADRA. Under this scheme, a total of 1,066,000+ patients have been provided the health care services up-to Rs. 60,000/- for secondary procedures and Rs. 300,000/- for tertiary procedures per family per annum from 850+ empaneled hospitals across Pakistan.

State Life has incurred more than Rs. 25 billion of claims in lieu of the provided services. As per 3rd party satisfactory survey, more than 97.38% of families have shown satisfaction upon the services provided under the program.

In 2021, State Life has once again won the competitive bidding for the implementation of the Universal Health Coverage.

Sehat Sahulat Program-Khyber Pakhtunkhwa

The Social Health Protection Initiative (SHPI) which started in four districts of Khyber Pakhtunkhwa has been extended to all the districts of the Khyber Pakhtunkhwa province. The target population of beneficiaries which was 2.1 million families has been further expanded in 2021. The program has entered new phase where the hospitalization coverage under the program has been increased to Rs. 40,000/- per person for secondary procedures and Rs. 400,000/- for tertiary care treatments. The program also provides maternity & tertiary transport and funeral expenses.

State Life has won the competitive bidding for extension of coverage to 100% population of Khyber Pakhtunkhwa, where more than 7 million families would be covered. This scheme has a worth of around 100 billion in the next five years.

Starting from the end of 2021, the implementation of the Khyber Pakhtunkhwa program throughout the province to cover the 100% population (around 7 million families) took a record time of only seven months.

Under Khyber Pakhtunkhwa scheme, a total of 959,000 + patients have been provided the health care services and more than Rs. 24 billion of claims have been incurred in lieu of the services provided.

LIFE FUND:

State Life's huge Life fund clearly reflects the confidence and trust of policyholders in its business. The total life fund in the year 2020 was Rs. 1,128.2 billion which has increased by 12.4% to Rs. 1,268.3 billion by 2021. Furthermore, health insurance business during the first half of 2022 amounts to Rs. 1,346.9 billion. This figure previously stands at Rs. 1,187.5 billion, showing a remarkable increase of 13.4%.

ANNUAL PROFITS:

The profit after tax attributable to Shareholders for the financial year 2021 is Rs. 6.625 billion, as compared to Rs. 4.206 billion earned in year 2020, showing an increase of 58%.

BONUS ALLOCATED TO POLICYHOLDERS:

State Life has been successfully meeting the expectations of policyholders who generally demand a good return (Bonuses) on their policies. It is worth mentioning here that SLIC is the only life insurance company that is distributing 97.5% of its Actuarial Surplus to policyholders as compared to only 90% distributed by the private life insurance companies of Pakistan. The total amount of bonus distributed to policyholders in 2021 was Rs. 85.65 billion as compared to Rs. 75.97 billion in 2020, showing an increase of 12.7%.

FINANCIAL RATING

PACRA has assigned Insurer Financial Strength rating of 'AAA' to State Life. This is the highest possible rating an insurer can achieve. It reflects the Corporation's exceptionally strong capacity to meet policyholder and contractual obligations. State Life has successfully maintained the rating to date.

20. TRADE DEVELOPMENT AUTHORITY OF PAKISTAN (TDAP)

INTERNATIONAL EXHIBITIONS:

- Agro and Food Division organized participation of 12 companies in food and Beverages Exhibition, Lagos, Nigeria held from 1-3rd September 2021.
- TDAP organized Participation of 22 companies in Anuga Trade Fair held from 9-13th October 2021 at Cologne, Germany. Exhibitors of food and its products got good response from European buyers.
- Agro and Food Division organized participation of one company in World Tobacco Exhibition, Dubai-UAE held from 26-27th October 2021 at UAE-Dubai.
- Agro and Food Division organized participation of three companies in Yummex exhibition held from 7-9th November 2021 at UAE-Dubai.
- Agro and Food Division organized participation of 12 companies in Food Africa, Egypt held from 12-14th December 2021.
- Agro & Food Division organized participation of 45 leading Pakistan food companies in Gulf Food exhibition held from 13-17th February 2022. The exhibitors got good response from buyers visited gulf food.
- TDAP organized participation of 9 companies in Foodex, Jeddah Exhibition held from 28th Feb-3rd March 2022.
- TDAP organized participation of 10 companies at AgriTech Exhibition held from 10-14th March 2022 at Doha-Qatar.
- TDAP organized display of Pakistani food products in Foodex, Japan exhibition held from 10-13th March 2022.
- TDAP organized participation of 5 companies in international food and drink Exhibition held from 21-23rd March 2022 at London, UK.
- TDAP organized participation of two companies in Fruit Logistica Exhibition held from 4-7th April 2022 at Berlin, Germany.
- TDAP organized participation of 3 companies in Sial Montreal, Exhibition held from 20-22nd April 2022 at Montreal, Canada.

- TDAP organized participation of 9 companies in Food and Beverages Nigeria held from 14-16th June 2022.
- Magic Show, USA, 9 – 11 Aug-21, Apparel, Fabrics, Denim, Leather, Participated with 4 companies.
- A Plus A (A+A) Dusseldorf, Germany, 26-29 Oct-21, Gloves (Textile & Leather) Participated with 13 companies.
- Heimtextil, Germany, 11 – 14 Jan-22, Home Textiles, Participated with 44 companies.
- Intersec Dubai, 16th – 18th January, 2022, Textile & Leather, Gloves, participated with 4 companies.
- Magic Sourcing fair, 13-16 February 2022, Apparel, Fabrics, Denim, participated with 4 companies.
- Texworld, Paris, 7-9 Feb-22, Apparel, Fabrics, Denim, Participating with 6 companies.
- Expo Riva Schuh, Italy (July edition), 18 – 20 Jul-21, Footwear, Participated with 7 companies.
- Lineapelle Fair, Milan, 22 – 24 Sep-21, Articles of Leather, Participated with 12 companies.
- Asia Pacific Leather Fair (APLF), Hongkong (Dubai), 17 – 19 Nov-21(March-22) Articles of Leather, Participated with 20 companies.
- Expo Riva Schuh, Italy, (January Edition), Jan-22, Footwear, Participated with 3 companies.
- Beauty World Dubai, UAE from October 5th-7th, 2021 – 14 companies participated.
- Automechanika Istanbul, 18-21 November, 2021- 03 companies participated.
- Inchem Tokyo, Japan, 17- 19 November, 2021.
- Arab Health, Dubai, 24 – 27 Jan-22- (33 companies participated).
- Medica Dusseldorf, Germany: 15-18 Nov- 11 companies participated.
- Automechanika Istanbul, 2022, 2-5 June, 2022 Nine companies participated under the TDAP's country pavilion.
- Automechanika Johannesburg, 7-10, June 2022 Four companies participated in Pakistan Pavilion.
- Medical Expo, Morocco 19 – 22 May-22, 13 companies participated.

MAJOR INTERNATIONAL EXHIBITIONS ORGANIZED BY TDAP IN PAKISTAN:

- 1st Engineering and Healthcare Show 2022:
 - 325 Delegates from 32 Countries
 - 180 Exhibitors
- A total of 2087 Business meetings with international buyers and the leading Trade Chambers of Pakistan like FPCCI, LCCI, SCCI and GCCI.
- The reported outcome of business deals is USD 47 mn approx. based on which it is expected that the actual business generated may exceed USD 149 million.
- 10th edition of Wexnet 2022
- After seven years of gap TDAP resumed holding Wexnet Expo 2020:
 - Over 1.4 Million Visitors
 - Burj CEO Award for Best Exterior
 - Silver Award for Interior Exhibition Design
 - Pakistan Pavilion chosen as “Specially Venerated Pavilion”

LIST OF INCOMING DELEGATIONS:

- Agro and Food Division facilitated the visit of the Jordanian Veterinary Technical Team to Pakistan for Inspection of Pakistani Slaughterhouses from 25th September-2nd October 2021.
- Agro and Food Division facilitated the visit of the Egyptian Technical Team to Pakistan for Inspection of Pakistani Slaughterhouses from 14th – 22nd October, 2021.
- Agro and Food Delegation facilitated the visit of Kenyan Quarantine inspectors to Pakistan from 2-8th January 2022 who inspected the Mango and Citrus Establishments for approval.

- Agro and Food Division facilitated the visit of Malaysian DVS / JAKIM Delegation to Pakistan from 19-26th February 2022 for the inspection / audit of 10 companies (5 Meat and 5 Gelatin) in Karachi and Lahore.
- Agro and Food Division facilitated the visit of Vietnamese Delegate (Ms. Ngan) of M/s Exim Hoang SA Nutri Co. Ltd to Pakistan (Karachi and Lahore) from 6-13th April 2022 for import of Meat Bone meal, Feather meal, Bone Meal, Blood meal & Poultry meal from Pakistan (HS CODE for Feather meal (FM) & Hemoglobin (HM):23099090 – Poultry meal (PM) and Meat bone meal (MBM):23011000).
- Agro and Food Division organized meeting of Confectionary delegate visited Pakistan on 1st April 2022.
- Agro and Food Division facilitated the visit of a delegate from Thailand visited Pakistan from 28-31st March. The delegate visited seafood factories in Pakistan and showed interest in importing seafood products from Pakistan.
- Agro and Food Division facilitated the visit of a Japanese based Thai seafood company visited Pakistan from 15-18th May 2022 to visit seafood factories in Pakistan.
- Tanzania Horticulture Association visit to Pakistan 9-14 November, 2021.
- The delegates visited Lahore on 11-14 Nov-2021 (FPCCI, LCCI, Agriculture Machinery Manufacturers, Tea Importers were the main beneficiary).
- Tanzania Medical Store Department delegation visit to Pakistan 14-21 December, 2021.
- Sri Lanka Delegation: 50 delegates received & Finalization of Deal with State Trading Company regarding exports of Cement to Sri Lanka.
- Visit of Kenyan Trade Delegation 04 - 06 Jan 2022 by TDAP Faisalabad. This office made security arrangements, hotel reservation and formal airport protocol for the incoming delegates. The delegates departed for Multan on 05.01.2022.
- Argentina delegation: 23-24 April, 2022 - Argentine buyer of Padel Rackets M/s Side Spin.
- Visits of Padel Rackets Manufacturers, Sports Industries Development Centre and meeting at the Sialkot Chamber of Commerce and Industry.

OUTGOING DELEGATIONS

- SCCI Delegation to Turkey from 1-4 Nov 2021 from Surgical & Sports Goods.
- Delegation to Ukraine 13-15 December 2021 from Sports goods sector, Successful business meeting. Follow-up meetings were arranged. However, owing to ongoing war in Ukraine, everything is on a halt.

MANGO PROMOTION CAMPAIGN:

TDAP organized Mango Promotion Campaign in July-August 2021 in which Mangoes were dispatched to our Missions at 26 countries who organized Mango shows in leading super stores of their host countries. The response of the campaign was very good and we are expecting increase in Mango exports in this year.

SALT PROMOTION CAMPAIGN

TDAP organized Salt Promotion Campaign in Jan-February 2022 in which Packets of Salts Products were dispatched to eight countries who have promoted Salt products in their respective cities.

LOCAL SHOWS

- Awareness Session with the Handicraft Women, July 2021
- Awareness Session with male Artisans of Handicraft at Khairpur, July 2021
- Workshop on Dates' promotion at Khairpur, February 2022 Expo Hyderabad 2022 on Handicrafts and Bangles" March 2022.
- Conducted "Women –in-trade: Export readiness 101" in collaboration with ITC in January 2022

MANGO SHOW AT AIWAN-E-SADAR, ISLAMABAD ON 13TH JULY 2021:

Agro Food Division in collaboration with RCCI organized a Mango show at Aiwan-e-Sadder, Islamabad on 13th July 2021. The event was attended by foreign dignitaries, parliamentarians, think tank, academia and businessmen.

KINNOW/CITRUS SHOW:

TDAP in collaboration with Sargodha Chamber Organizer Citrus/Kinnow Show at President House on 17th February 2022 in which Ambassadors of different countries were invited who tasted Pakistani Kinnow.

PRODUCT PROMOTIONS:

- Dispatched Dates to 30 Countries under Dates Campaign
- Dispatched Mangoes to 26 Countries under Mango Diplomacy Campaign
- Pink Salt Promotion Campaign to 10 Destinations

WEBINARS / SEMINAR:

Textile Sector				
Sr.	Product	Total	Month	Country
1.	Home Textile Sector	5	12-August 2021, 5-Oct -2021, 18-Nov-2021, 20-Nov-2021, 7-Feb-2022	South Africa, Kenya, Poland Sweden
2.	Garment Masterpiece” in collaboration with the Textiles Institute of	1	August, 2021	Pakistan
3.	Finished Leather	3	August, 2021, November, 2021, January, 2022	Germany, Poland, Vietnam
4.	Gloves	1	Sept-21, Feb-22	Algeria, Australia & UK
5.	Sports Wear	1	Oct-21	South Africa
6.	Webinar (Financial Channels)-	1	Dec, 2021	Africa
7.	Webinar (Supply Chain Issues)	1	Jan, 2022	Pakistan
Agro Food				
8.	Oil & Ghee	2	30-Jun-21, Jul-21	Session of council of members of IOC
9.	Rice	2	23-Aug-21, & 03 Nov, 2021,	Mexico,& Europe
10.	Tobacco	6	24 Aug,2021, 4 oct, 2021, 24 Mar, 22, 31 Mar, 22 & 4 April, 22	Domestic, Middle East, Domestic, Domestic, Domestic, & Domestic
11.	Salt	8	13 Sep, 21, 16 Sep, 21, 17 Sep, 21, 20, Sep, 21, 4 Oct, 21, 5 Oct, 21, 15 Nov, 21, & 16 Dec, 21	Domestic, South Africa, Cambodia, Egypt Middle East, Japan, Domestic, & South Africa
12.	Mango	4	28 Oct, 21, 25 Nov, 21, 13 Dec, 21, & 14 Feb, 22	Domestic, Poland, Domestic & Domestic
13.	Livestock & Meat	1	28 May, 2022	Australia

14.	Dates	2	29 Sep, 21, & 25 Oct 21	Japan, Sweden
15.	Poultry	Nil	Nil	Nil
16.	Fisheries	5	28 Sep, 21, 21 Oct, 21, 18 Nov, 21, 25 Jan, 22, & 4 Mar, 22 ,	Thailand, Malaysia, Hong Kong & UK
17.	Citrus Products	2	9 Nov, 21, & 26 Feb, 22,	Domestic & Domestic
18.	Honey-Sugar-Confectionery	1	5 Dec, 21	Saudi Arabia
19.	Dry Fruits	3	14 Feb, 22, 16 April, 22 & 28 April, 22	Malaysia, Domestic,
20.	Seminar on Pesticides Residues on Rice	1	July 2021	Domestic
21.	Awareness Seminar on Export potential of Pickles,	1	January 2022	Domestic

TRADE PUBLICATIONS

- Regular Monthly Trade Reports
- Quarterly Trade Reports (Pakistan Trade Perspective July-March)
- CPFTA Import and Export Analysis
- Annual Trade Review 2021
- Brochures for 64 Products
- Comprehensive Sectoral Reports
- Research Reports

OTHER TRADE PUBLICATIONS

- How to Do Business in Pakistan (Trade & Investment Guide)
- An Easy Guide On SME ASAAN Finance Scheme (SAAF) for Lending to SMEs Without Collateral
- Step-by-step GUIDE FOR NEW EXPORTERS (Part B: Certification Requirements for Textiles & Leather Exports to European Union)
- MANUAL for EXPORT FACILITATION UNDER FBR SCHEMES (A Step by Step Guide for Exporters)
- An Easy Guide for Exporters to File Claims Duty Drawback of Local Taxes and Levies (DLTL) Order (Textile) Ministry of Commerce Notification 1(42-b) Tid/18-tr-ii
- Guide to Avail Export Finance Scheme of State Bank of Pakistan
- National Exporters Training Program (4 Training Modules)
- STEP-BY-STEP GUIDE FOR NEW EXPORTERS (Part A: Export Procedures)
- An Easy Guide for Exporters to File Claims Duty Drawback of Local Taxes and Levies (DLTL) Order (Non-textile) Ministry of Commerce SRO
- Guide to Avail Long-term Financing Facility of State Bank of Pakistan
- Guide on SME ASAAN Finance Scheme (SAAF) and Guide to avail EFS
- Policy Briefs on Post Brexit Pak-UK Trade
- Impact of EU Vietnam FTA on Pakistan

GSP and REX

TDAP recently conducted detailed analysis of GSP Scheme, findings of which are as follows:

- Highlights of the GSP Schemes of which Pakistan is a Beneficiary

- Guide on Pakistani Exporters on the Generalized System of Preference Trade opportunities for Pakistan
- TDAP has 9,656 registered Companies on REX

Efficient Use of Technology:

- Online reporting Module for Trade Mission Abroad – “My Trade Mission”
- Developed Mobile Apps for Tourism and Fashion & Retail Brands of Pakistan
- Digital Export Gallery
- All 15 offices of TDAP are connected via E-filing system: Improved Productivity
- Vigorous Use of the Following Social Media Platforms for Promotion of Its Events, Dissemination of Trade Information etc:
- TDAP has 14 K Twitter followers, Texpo has 1,515 twitter followers.
- TDAP has 724 Instagram followers; Texpo has 4.2 followers.
- Facebook with 10k followers
- YouTube with 51 subscribers

B2B Meetings

Agro Food				
S#	Product	Date	Topic	Country
1	Mango	14-Sep-21	Promoting Pakistani Mango In Malaysia	Malaysia
2	Mango	15-Sep-21	Promoting Pakistani Mango In Brazil	Brazil
3	Livestock & Meat	21-Sep-21	Enhancing Pakistan – Iran Meat Export Potential	Iran
4	Dates	23-Sep-21	Interactive session with South African Importers in follow up of Dates Promotion Campaign	South Africa
5	Poultry	24-Sep-21	Enhancing Pakistan – Afghanistan Poultry Export Potential	Afghanistan
6	Dates	27-Sep-21	Interactive session with Korean Importers in follow up of Dates Promotion Campaign	South Korea
7	Rice	27-Sep-21	Interaction between Kenyan Buyers and Pakistani sellers of rice	Kenya
8	Salt	28-Sep-21	SALT CAMPAIGN: Pakistan-Europe (South Korea – Industrial Salt)	South Korea
9	Salt	28-Sep-21	SALT CAMPAIGN: Pakistan-Europe (South Korea – Rock Salt)	South Korea
10	Mango	30-Sep-21	Promoting Pakistani Mango in Spain	Spain
11	Dates	6-Oct-21	B2B meetings between Polish Dates importers and Pakistan Dates Exporters	Poland
12	Dates	6-Oct-21	Interactive session with Indonesian Importers in follow up of Dates Promotion Campaign	Indonesia
13	Fisheries	21-Oct-21	Towards Aquaculture: Prospects and Development	Malaysia
14	Dates	25-Oct-21	Export to Sweden Webinar on Fruits & Vegetable in collaboration with Open Trade Gate Sweden	Sweden
15	Mango	26-Oct-21	Promoting Pakistani Mango In Tajikistan	Tajikistan
16	Mango	27-Oct-21	B2B meeting between Spanish buyer and 3 companies of Pakistan	Spain
17	Dates	28-Oct-21	B2B meetings between Thailand Dates importers and Pakistan Dates Exporters	Thailand
18	Salt	2-Nov-21	B2B with Canadian importer of Salt	Canada
19	Dates	5-Nov-21	B2B meetings / Interactive Session with Hong Kong Importers	Hong Kong

			in follow up of DPC	
20	Fisheries	15-Nov-21	B2B between Qadri Noori Enterprises and Hong Kong fish importers	Hong Kong
21	Dates	17-Nov-21	B2B meetings / Interactive Session with Afghanistan Importers in follow up of DPC	Afghanistan
22	Salt	24-Nov-21	B2B Session for Pakistani Salt	Mexico
23	Salt	25-Nov-21	B2B Session for Pakistani Salt	Mexico
24	Salt	26-Nov-21	B2B Session for Pakistani Salt	Mexico
25	Fisheries	5-Dec-21	B2B between SHM Trading and Hong Kong fish importers	Hong Kong
26	Salt	8-Dec-21	B2B meeting between Jordanian buyer and supplier from Pakistan	Jordan
27	Dates	9-Dec-21	B2B meetings / Interactive Session with Netherland Importers in follow up of DPC	Netherlands
28	Dates	31-Dec-21	B2B meetings with M/s Mega Stores Srl with two dates exporters	Italy
29	Salt	11-Jan-22	B2B session between supplier of Pink salt and Dutch buyer	Netherlands
30	Salt	20-Jan-22	B2B session between SMAP and Dutch buyers	Netherlands
31	Dates	24-Jan-22	B2B meetings of Pakistani exporters with M/s Tibet Export	Turkey
32	Fisheries	25-Jan-22	B2B between M/s M.A. Mohammadi & Co and M/s Seafresh Industries (Thailand)	Thailand
33	Fisheries	25-Jan-22	B2B between M/s Seagreen Enterprises and M/s Seafresh Industries (Thailand)	Thailand
34	Fisheries	25-Jan-22	B2B between M/s Sea King Foods and M/s Seafresh Industries (Thailand)	Thailand
35	Fisheries	10-Feb-22	B2B Session for Seafood sector	Thailand
36	Dates	22-Feb-22	Interactive Session with Spanish Importers in follow up of DPC	Spain
37	Fisheries	3-Mar-22	B2B Session for Seafood sector	Thailand
38	Livestock & Meat	7-Mar-22	B2B meeting b/w M/s Ekasza Global with Pakistani exporters of meat and poultry	Spain
39	Dates	17-Mar-22	B2B meetings / Interactive Session with Brazil Importers in follow up of DPC	Brazil
40	Fisheries	24-Mar-22	Export of Processed Food to China	China

Textile Sector

1.	B2B Meetings – Algeria	Jul, 2021
2.	B2B Meetings- Senegal	Aug, 2021
3.	B2B engagement on Market Entry Strategy and Safety Laws of UK	Sep, 2021
4.	B2B Meetings for JVs- South Africa	Sep, 2021
5.	On-line Pakistan-Japan Garment Business Talk: What do Japanese companies expect from Pakistani garment companies? Attended by 60 members of PHMA	Nov-21
	B2B Meeting- Australia ,(Gloves)	Dec-21
6.	Pakistan China B2B Textile Garments Webinar. It was attended by 13 Pakistani companies and 10 Chinese companies. Overall participants were 36.	December-21
7.	B2B Webinar- Saudi Arabia	Dec, 2021
8.	Zoom meeting with a Poland buyer “YoClub” for B2B session.	Jan-22

	Session was participated by 4 Pakistan companies and a Poland buyer.	
9.	B2B interaction of Pakistan Home Textile Exporters with LPP-Polish Company	20-Jan 2021
10.	CG of Australia in collaboration with TDAP conducted a B2B meeting between Pakistani supplier and Australian buyer.	Feb-22
11.	A B2B webinar was arranged between Mexican buyer and Pakistani Suppliers. There were total 6 Participants	15-March-22
12.	A follow-up B2B meeting of earlier conducted session in the month of January was arranged between buyers and suppliers from Pakistan and Poland.	28-March-22
13.	B2B Meetings/Webinar- Sri Lanka	Mar, 2022

INTERNATIONAL COLLABORATIONS

- Pakistan-Uzbekistan Business Forum, Tashkent, Uzbekistan, 15-16 July 2021.
- Pakistan-Tajikistan Business Forum 15-16 Sept, 2021 (57 Cos).
- Pakistan-Africa Trade Development Conference and Single Country Exhibition, Nigeria 23-25 Nov 2021(99 Cos and 02 delegates).

SEMINARS

- Seminar Roadmap on MDR.
- To provide the way forward to Surgical Exporters on how to deal with MDR.
- Seminar UDI Services for MDR.
- To provide the information / awareness to surgical industry on how to get UDI services (Technicalities, Processes and funds required).

TRADE FACILITATIONS

- Submission of Dossier for Registration of Pakistan as an Exporting Country of Animal Origin Products to Vietnam. July, 2021.
- Submission of Dossier for Export of Pakistani/poultry/Eggs and their products to Singapore – Singapore Food Agency. September, 2021.
- Amazon Trainings: Out of 13, 11 were onsite Trainings while 1 was online.
- National Exporter Training Programs:
 - Total - 09
 - This year - 02
- Launched B2B Portal of TDAP
- Global B2B Platform for Online Meeting with Verified Sellers of Pakistan
- 1st Ever Platform of its Kind:
 - <https://tdap.gov.pk/registration-of-companies-for-tdaps-b2b-portal/>
 - 500 Cos registered with 7500+ Products Displayed

EXPO CENTERS KARACHI & HYDERABAD

- Developed Online Hall Booking System for Karachi and Hyderabad Expo Centre Halls.
- Karachi Expo Center served as Covid Quarantine Centre during Pandemic.
- Hyderabad Expo Center has recently been taken over by TDAP.
- Held Exhibition on Handicrafts and Bangles on 6-7th March 2022 at Hyderabad.

MOUS SIGNED BY TDAP

Title	Agency	Dates/Year
Create common leveraging factors between TDAP's of SMEDA for Promotion of common international, development of SME & Women Entrepreneur (W.E)	Small and Medium Enterprises Development Authority (SMEDA)	17-9-2022
Promotion of I.T. Industry	Pakistan Software Export Board (PSEB)	15-3-2022
Promotion of Tourism Industry	Walled City of Lahore Authority (WCLA)	18-3-2022
Promotion of Engineering products & Services Sector	Engineering Development Board (EDB)	01-04-2022
Promotion of Tourism Industry	Pakistan Tourism Development Corporation (PTDC)	01-04-2022

21. INTELLECTUAL PROPERTY ORGANIZATION OF PAKISTAN (IPO-P)

In 2021, intellectual property rights have gained a high importance in this global, highly-connected digital landscape. Intellectual property protection varies from country to country; however, strong IP laws distinguish the impact of original works, designs, inventions, etc. on the overall economy. Almost every country that has a dependence on international trade takes strong measures to protect their intellectual property rights, which in turn empowers businesses, enterprises, and SMEs to boost the economy as a whole. During the year 2021-22, IPO-Pakistan has undertaken many new tasks in addition to continuing its earlier initiatives of improving organizational performance. These tasks included: Notification of Geographical Indication Registrants, drafting of the organization's service and financial rules, automation of system and procedures to enhance service delivery, one window operation by bringing IP registries under one roof, organizing awareness activities throughout the country, submission of draft of upgraded national IP laws and preparation for accession to Lisbon and Marrakesh treaty. A brief description of major activities undertaken during 2021-22 is as follows:

1. Notification of Geographical Indication Registrants

In pursuance of Geographical Indications (Protection and Registration) Act, 2020 and GI Rules 2020, the Federal Government notified 55 registration bodies for Geographical Indications on 28th August, 2021. Notification of these GIs is a step towards registration and protection of Potential GIs of Pakistan under the Geographical Indications (Registration and Protection) Act, 2020. The registrant bodies are in process to prepare a Book of Specifications for these notified GIs, with technical assistance being provided by IPO-Pakistan. IPO-Pakistan held consultative sessions on the Book of Specifications of Notified GIs, with stakeholders of Chaunsa and Sindhri Mango, Hyderabad Bangles, and Pink Rock Salt during the Months of May and June, 2022.

2. IP Legislative framework

IPO Pakistan started the revision of national IP laws to streamline legal processes and to incorporate international best practices. The initial drafts were prepared in-house by the organization without involvement of additional budget/expenses. The draft laws are being finalized after the fulfilment of codal formalities. The IP laws being formulated and revised include the following:

- a. The Trademarks Ordinance 2001
- b. The Trademarks Rules, 2004
- c. The Patents Ordinance, 2000
- d. The Patents Rules, 2003
- e. The Copyright Ordinance, 1962
- f. The Registered Designs Ordinance, 2000
- g. The Registered Designs Rules, 2021 (New legislation)

3. Service Level Agreement with World Intellectual Property Organization:

Pakistan signed a Service Level Agreement (SLA) with the World Intellectual Property Organization (WIPO) on the 7th of March, 2022. The agreement will enable IPO-Pakistan to have access on more WIPO facilities for improvement of its service delivery to IPR applicants. The SLA is expected to greatly aid in developing more efficient mechanism for the efficient processing and examination of IP applications at IPO-Pakistan.



Fig: Ambassador Khalil-ur-Rehman Hashmi, Permanent Representative of Pakistan to the United Nations and other International Organizations in Geneva signed the SLA with Mr. Daren Tang, Director General, WIPO

4. Institutional linkages

In order to promote innovation and creativity in the country especially IT based procedures such as digitization and automation, IPO-Pakistan has signed MOUs with the academia, R&D Centers and public sector organizations in order to strengthen institutional linkages. In this regard, the following MOUs have been signed during the fiscal year 2021-2022:

- a. Pakistan Engineering Council (PEC) 4th June, 2021;
- b. National University of Science and Technology 30th November, 2021;
- c. IPO-Pakistan and Telenor Pakistan signed an agreement on 2nd February, 2022;
- d. Punjab Information Technology Board (PITB) 7th January, 2022;

5. Establishment of Technology Innovation Support Center (TISCs)

The Intellectual Property Organization of Pakistan established the Technology and Innovation Support Centers (TISCs) with the support of the World Intellectual Property Organization for disseminating useful patent information among stakeholders including researchers, entrepreneurs, IP managers, attorneys, and policy makers. The primary aim is to facilitate access to technological knowledge through national and international patent databases, which have millions of patent records available in the public domain. These centers also act as a one stop shop for other IP related services. Around 41 TISCs have been established to provide the aforesaid services. In this regard, an MOU signing ceremony was also held in respect of the newly established TISCs in Karachi on 28th February 2022.

6. IP Registration and Management

During 2021-22, the Trade Mark Registry received a total of 45762 applications, out of which 30238 were accepted. The Registry granted 18005 registrations of trademark. The Patent office received 903 applications and issued acceptance of 248 patents where as Industrial designs applications amounted to 533 while 315 registrations were granted in FY 2021-22.

7. Capacity building and Awareness Activities for 2021-2022

IPO- Pakistan is mandated to raise awareness and capacity of stakeholders for the sake of protection and management of IPRs. In this regard, around 100 seminars, workshops, webinars and capacity building activities were conducted during the Fiscal Year 2021-2022.

8. IPR Enforcement

Under provisions of IPO Act, 2012, all measures are being taken to enhance interdiction of IP violations and to help genuine business to flourish in the country. Accordingly, four meetings of the Enforcement Coordination Committees were held in the fiscal year 2021 at Lahore, Karachi and Sialkot on the 8th November, 2021, the 15th of December, 2021, and the 14th of March, 2022, respectively. Moreover, Pakistan Customs initiated 32 cases; the Federal Investigation Agency (FIA) initiated 47 cases and Pakistan Police initiated 85 cases during the year 2021 at the request of IPO.

22. PAKISTAN EXPO CENTRES PRIVATE LIMITED

Pakistan Expo Centres Private Limited is a corporate entity with the shareholding of Federal Government of Pakistan and Provincial Governments. The mandate of the Company is to develop and manage Expo Centres in major cities of Pakistan with the objective to promote various sectors of economy through trade exhibitions, consumer fairs and conferences. Expo Centre Lahore was the first project of the Company, which is successfully doing its operations since 2010 and now the Company is engaged in the development of another Expo Centre at Peshawar whereas the construction work for Expo Centre at Quetta has also been initiated. The details of operational and development works of the Company are as under:

A. Operational Activities:

Regarding Operations of the Company, please note that in the last 11 years; 523 Events have been successfully held at Expo Centre Lahore. In FY 2020-21, no event was held at Expo Centre Lahore due the reason that since March 2020, at the beginning of Coronavirus pandemic in Pakistan, Deputy Commissioner Office Lahore unilaterally acquired the facility of Expo Centre Lahore for the provision of health services to Corona Virus (COVID-19) patients.

During FY 2021-22, company restored the facility of Expo Centre Lahore after its vacation from Health Department, Government of the Punjab. Further, company also started the event activities and in this regard 43 events were held successfully at Expo Centre Lahore and company generated the revenue of Rs. 169 Million in the year 2021-22.

Expo Centre Lahore is in operations since May 2010 on self-sustaining basis and meeting all its operational expenditures from its operational revenues. The Centre is not getting a single penny from any Government for its Operational expenditures. The Company never defaulted in its history on account of payment to creditors, contractors, utility companies, employees and loan repayments. Likewise there were no bad debts in the history of the company. This Financial discipline was possible due to one of the main reason that all the stakeholders followed the terms and conditions defined by the Company regarding usage of Expo Centre Lahore facility and made all the payments to the Company in accordance with its approved tariff for its various facilities. Expo Centre Lahore was the successful business model in which Government without any financial burden was generating trade activities for economic growth.

B. Development Works:

About the development projects of the Company, presently the Company is engaged in the construction works of Expo Centre Peshawar and also started the construction activities of Expo Centre Quetta.

Regarding Expo Centre Peshawar, it is a matter of satisfaction that the physical activity on the project of Expo Centre Peshawar is in progress. The major development activities on the project are as under:

- NESPAK as Consultant has been engaged and completed major designing of the project.
- Geotechnical Surveys are completed.
- Boundary wall of the Expo facility is completed.
- Work on Gatehouses and Security towers is also completed.
- Foundations of both the Exhibition Halls are completed.
- Fabrication and Erection of steel structure of both exhibition halls are completed.
- Works related to infrastructure like Road Works, Drain under Roads, Drain under Walkway, Sewerage Collection System, Water Supply Distribution System and Buildings of admin block, utilities block, power house, warehouse are also completed.

Against the approved Cost of Rs. 2,500 Million for Expo Centre Peshawar; the Company has received and incurred Rs. 2,325 Million up to June 30, 2022. During FY 2021-22, the allocation from PSDP was Rs. 513.5 Million for Expo Centre Peshawar against which Rs. 339 Million were released during the said financial year and were fully

utilized by the Company. Low allocations and delays in the release of funds are affecting the physical progress of the project due to which project is facing cost escalation.

Regarding Expo Centre Quetta, on March 19, 2018, CDWP approved PC-1 of Expo Centre Quetta at the cost of Rs. 2,500 Million. Subsequently, on September 25, 2019, CDWP approved the feasibility of Expo Centre Quetta and on March 09, 2020; Ministry of Commerce issued the administrative approval of the project. During the FY 2021-22, the allocation from PSDP was Rs.800 Million for Expo Centre Quetta out of which Rs.496 Million were released and fully utilized by the Company. Project completion timelines are two years subject to the timely availability of desired funding.

23. DIRECTORATE GENERAL OF TRADE ORGANIZATIONS (DGTO)

Directorate General of Trade Organizations, an attached department of Ministry of Commerce was established through an Ordinance promulgated in 30th July, 2007 and entrusted with the task of regulating trade organizations in the country. The Ordinance was subsequently enacted into Trade Organizations Act, 2013 on 22nd February, 2013 following which Trade Organizations Rules, 2013 were notified by the Ministry of Commerce vide SRO. No. 267(1)/2013 dated 26th March, 2013.

2. The Trade Organizations law aims to ensure appropriate representation of all genders and business sectors at all level in trade organizations and that they play significant role in developing policy framework for improvi⁷ng business environment and economic growth. In order to materialize the objectives, the law defines the purposed, role, responsibilities and operational framework-including code of corporate government for trade organizations. Licenses to trade organizations are granted for a period of five years, subject to the terms and conditions, specified in the law for registration as a limited company with the Security & :Exchange Commission of Pakistan (SECP). In pursuance of new Law, following licenses were granted during the period from 01-07-2021 to 30-06-2022.

A) LICENCES RENEWED DURING 2021-22.

Status of renewal of licenses of Trade Organizations during 01-07-2021 to 30-06-2022

Sr. #	Type of Trade Organization	Application Received	Renewed	Rejected	Under Process
i.	Chamber of Commerce & Industry	15	4	-	11
ii.	Women Chambers of Commerce & Industry	05	-	-	05
iii.	Chambers of Small Traders & Small Industry	03	-	-	03
iv.	Associations	27	15	-	12
v.	Associations of Small Traders	-	-	-	-
vi.	Town Associations	-	-	-	-
Total Trade Organizations		50	19	-	31

B) NEW LICENCES GRANTED DURING 2021-22.

Status of licenses granted to new Trade Organizations during 01-07-2021 to 30-06-2022.

Sr. #	Type of Trade Organization	Application Received	Renewed	Rejected	Under Process
i.	Chamber of Commerce & Industry	13	02	-	11
ii.	Women Chambers of Commerce & Industry	09	04	-	05
iii.	Chambers of Small Traders & Small Industry	09	-	-	09
iv.	Associations	33	8	-	25
v.	Associations of Small Traders	01	-	-	01
vi.	Town Associations	01	01	-	-
Total Trade Organizations		66	15	-	51

C) DISPOSED OFF LITIGATION DURING 2021-22

Status of disposal of complaints / appeals and writ petitions during 01-07-2021 to 30-06-2022.

Sr #.	Litigation	Filed	Pending	Disposal off
i.	Complaints	96	14	82
ii.	Appeals	20	09	11
iii.	Writ Petitions	54	40	14
		178	63	107

3. In accordance with Trade Organizations Act, 2013 and Trade Organizations Rules, 2013, registered trade organizations are required to hold elections on annual basis. During conduct of election, Regulator of Trade Organizations acts as final forum of appeal in disputes related to eligibility of members, voters, nomination of Executive Committee members and Office Bearers.

4. Furthermore, post-election complaints pertaining to irregularities and violation of relevant rules are also adjudicated by the Regulator of Trade Organizations. Members of trade organizations have a right of appeal against the decisions made by the Regulator of Trade Organizations. Such appeals are to be filed before the Federal Government i.e Secretary Commerce and High Courts across the country.

24. TRADE DISPUTE RESOLUTION ORGANIZATION (TDRO)

1. Draft TDR Bill, 2022 was approved in the CCLC meeting held on 24-02-2022 and also ratified by the Cabinet dated 08-03-2022. Currently, the issue of the approval of Draft TDR Bill, 2022 is under consideration between the Ministry of Commerce and Law Division.
2. 125 new applications for resolving international private trade disputes were received during this period.
3. 14 cases/complaints were received through Pakistan Citizen's Portal which were successfully settled.
4. A database of all trade dispute cases received in TDRO is being maintained for real time monitoring of the cases.

25. NATIONAL TARIFF COMMISSION (NTC)

National Tariff Commission (the Commission) an autonomous “Investigation authority” and “Quasi-Judicial Body” established under the National Tariff Commission Act, 1990 now replaced by the National Tariff Commission Act, 2015. Functions of the Commission are to provide assistance to domestic industry with the primary objective of improving domestic industrial growth and competitiveness, providing remedy to domestic industry from unfair trade practices and surge in imports. All such proceedings are carried out in conformity with the World Trade Organization (WTO). The Commission advises exporters facing trade defence actions by other WTO members. The Commission also advises the Government on issues related to Pakistan's industry competitiveness, promotion of exports and customs tariff rationalization. The following Laws have been enacted by the Federal Government and administrated by the National Tariff Commission: -

- (a) The National Tariff Commission Act, 2015,
- (b) The Antidumping Duties Act, 2015,
- (c) The Countervailing Duties Act, 2015, and
- (d) The Safeguard Measures Amendment Act, 2015

2. Functions of the National Tariff Commission (“Commission”) under section 8 of the National Tariff Commission Act, 2015 shall be to advise the Federal Government on;

- (a) tariff and other trade measures to: -
 - (i) provide assistance to the domestic industry; and
 - (ii) improve the competitiveness of the domestic industry.
- (b) trade remedy actions being faced by domestic producers and exporters;
- (c) rationalization of tariff and proposals for tariff reform;
- (d) removal of tariff anomalies; and
- (e) any other matter relating to tariff or trade measures that the Federal Government may refer to the Commission.

(2) In addition to the functions specified in sub-section (1), the Commission shall also perform such functions with respect to international trade and other matters that may be assigned to it by the trade remedies laws or any other law for the time being in force.

(3) Where the Federal Government has adopted the recommendations of the Commission in whole or part, the Commission shall periodically review the effect of such recommendations and in consequence of the review may give further recommendations to the Federal Government.

(4) The Commission shall advise, where possible, the domestic exporters and producers facing trade remedy investigations abroad.

(5) The Commission shall assist the Federal Government at the World Trade Organization dispute settlement body in respect of matters pertaining to the Trade Remedy Laws, WTO Covered Agreements and disputes under other trade agreements.

(6) The Commission may undertake research to facilitate effective implementation of Trade Remedy Laws and tariff rationalization, in a manner to be prescribed.

3. In recent past, the Honorable Prime Minister of Pakistan and the Federal Cabinet of the Government of Pakistan approved National Tariff Policy 2019-2024. This policy will be implemented through Tariff Policy Board. The Tariff Policy Centre (Technical) is created in the Commission to act as Secretariat to this Tariff Policy Board. The Commission will make proposals for the Tariff Policy Board to:

- (i) simplify the tariff slabs on the principle of cascading;
- (ii) gradually reduce the tariffs on raw materials, intermediate and capital goods;
- (iii) gradually reduce the additional customs duty and regulatory duties;
- (iv) ensure that the difference in the rates of tariff for the commercial importers and the industrial users of raw materials, intermediate and capital goods will be eliminated to reduce misuse of such differentials and to provide access to such essential materials for SMEs; and
- (v) provide time-bound protection to the nascent industry, which will cover the payback period of financing and investment.

4. Following are the requisite information for the **Year Book 2021-22**, in respect of National Tariff Commission, Islamabad.

A. Anti-dumping Investigations:

Sr.No	Anti-Dumping Investigations	No. of Countries
1	Anti-Dumping Investigation on Alleged Dumped Imports of Vinyl/ PVC Flooring Originating in and/or Exported from the People's Republic of China into Pakistan	1
2	Anti-Dumping Investigation on Alleged Dumped Imports of Disodium Carbonate (Soda Ash) into Pakistan Originating in and/or Exported from the Republic of Turkey.	2
3	Anti-Dumping Investigation on Alleged Dumped Imports of Cold Rolled Coils/Sheets Originating in and/or Exported from the European Union, Republic of Korea, Chinese Taipei and Vietnam into Pakistan.	4
4	Sunset Review of Anti-Dumping Duties Imposed on Dumped Imports of Sulphonic Acid Imported from People's Republic of China, the Republic of India, the Republic of Indonesia, Islamic Republic of Iran, the Republic of Korea and Chinese Taipei.	6
5	Sunset Review of Anti-Dumping Duties Imposed on Dumped Imports of One-Sided Coated Duplex Board-Grey Back into Pakistan Originating in and/or Exported from the People's Republic of China, the Republic of Indonesia and the Republic of Korea.	3
6	Sunset Review of Anti-Dumping Duties Imposed on Dumped Imports of Cold Rolled Coils/Sheets Imported from People's Republic of China and Ukraine.	2
7	Sunset Review of Investigation against Alleged Dumped imports of Hydrogen Peroxide into Pakistan Originating in and/or Exported from the People's Republic of Bangladesh.	1

8	Sunset Review of Investigation against Anti-dumping Duty Levied on Dumped Imports of Sorbitol Solution Originating in and/or Exported from the Republic of India into the Islamic Republic of Pakistan.	1
9	Sunset Review of Investigation against Alleged Dumping of Hydrogen Peroxide from Belgium, China, Indonesia, South Korea, Chinese Taipei, Thailand and Turkey.	7
10	Anti-Dumping Investigation against alleged dumped imports of Polyester Staple Fiber (PSF) originating in and/or exported from Chinese Taipei, Indonesia, and Thailand	3
11	Sunset and change circumstances review of anti-dumping duties imposed on dumped imports of Polyester Staple Fiber (PSF) originating in and/or exported from China	1
12	Sunset review of anti-dumping duties imposed on dumped imports of Galvanized Steel Coils Sheets originating in and/or exported from China	1
13	Sunset review of anti-dumping duties imposed on dumped imports of Polyvinyl Chloride Suspension Grade originating in and/or exported from China, Chinese Taipei, Korea, and Thailand	4
14	Review for Change of Circumstances of Anti-dumping duties Imposed on Dumped Imports of Hydrogen Peroxide Originating in and/or exported from Belgium, China, Indonesia, Korea, Chinese Taipei, Thailand, and Turkey	7
15	Final Determination in Anti-Dumping Investigation against imports of PFY Originating in and/or being exported from the People's Republic of China and Malaysia	2
16	Review of Anti-Dumping Duties Imposed on Dumped Imports of BOPP Film Originating in and/or Exported from the People's Republic of China, Sultanate of Oman, Kingdom of Saudi Arabia and United Arab Emirates	4
17	Final Determination in Anti-Dumping Investigation against dumped imports of Phthalic Anhydride originating in and/or exported from China, Chinses Taipei, Korea and Russia	4
18	Final Determination in Anti-Dumping Investigation against imports of Aluminium Beverage Cans Originating in and/or being exported from Jordan, Sri Lanka and UAE	3
	Total	56

B. Tariff Protection Cases

Sr. No	Tariff Protection Cases
1	Review of Tariff Structure of Bobbins and Cops Industry
2	Rationalization of Tariff Structure of Glass Ampoules Manufacturing Industry
3	Tariff Protection to Domestic Industry Producing the IVY Leaf and Tribulus Extract
4	Removal of Tariff anomaly on the raw material of Paint brush filaments
5	Removal of Regulatory Duty and Additional Customs Duty on Small Agricultural Tractors
6	Removal of Customs Duty levied @11% on HS Code 3004.3900 on import of Medicine Lonsurf not produced locally and prescribed for the Colon, Rectal/Stomach Cancer Treatment
7	Tariff Rationalization of the Tariff Structure regarding Flavouring powder used by PepsiCo Pakistan in the manufacturing of Potato Chips / Snacks.
8	Removal of Tariff Anomaly pertaining to Calcium Dodecyl benzene Sulfonate and its raw materials.
Total	08

C. Assistance to Exporters

Sr. No	Assistance to Exporters
1	Provision of assistance to domestic industry in the case of Imposition of Anti-dumping duty by the Government of Canada on Pakistan's Exports of Certain Carbon Steel Welded Pipes
2	Sunset review of anti-dumping duties on Pakistani Poplin Fabric imposed by Peru's Commission on Dumping, Subsidies and Elimination of Barriers to Trade (INDECOPI) on the export of poplin fabric from Pakistan.
Total	02

D. Studies

Sr. No	Studies
1	Study to Assess the Impact of Tariff Rationalization on LED TV Industry of Pakistan
Total	1

E. Tariff Proposals

Description	Tariff Proposals Accepted (FY 2021-22)	
	Achievements No of (Accepted Tariff Lines)	Industry
Rationalization of Customs duties, Additional customs duties and Regulatory duties on individual proposals	111	<ul style="list-style-type: none"> • Pharmaceutical • Chemicals • Textile • Paperboard • Machinery parts • Footwear

F. Detailed Tariff Rationalization Studies

Name of Studies	No of Accepted TLs
Dyes	10
Packaging	34
Farm Mechanization	101

26. NATIONAL INSURANCE COMPANY LIMITED (NICL)

National Insurance Company Limited was incorporated in Pakistan on 31st March, 2000 as an unquoted public limited company under the Companies Ordinance, 1984. The Company's registered office is situated in NIC Building, Abbasi Shaheed Road, Karachi, Sindh, having four zones and ten branches across the country. The company is principally engaged in non-life insurance business of public property, comprising of fire, marine, aviation, crops loan insurance, engineering etc. The Company is catering for all general insurance needs of Government Institutions including PIA, OGDCL, PARCO, WAPDA, PSO, TCP, SSGC, SNGPL.

With effect from January 01, 2001, the company took over all the assets and liabilities of former National Insurance Corporation (NIC) at book values vide SRO dated December 30, 2000 of Federal Government issued in terms of National Insurance Corporation (Reorganization) Ordinance, 2000. Accordingly, with effect from January 01, 2001, NIC has been dissolved and ceases to exist and the operations and undertakings of NIC are being carried out by the company under the administrative control of Ministry of Commerce.

Normally the Company is run by a Chief Executive Officer (CEO) under the supervision and control of Board of Directors headed by the Chairman. Besides the Board of Directors, the company has a senior management team who assist the CEO to perform day to day business matters.

Authorized Capital of the Company is Rs. 06 Billion and Paid up Capital is Rs. 02 Billion.

The following performances of the Company are summary and subject to finalization, Audit and approval of financial statement by the BoD of previous years, audit by external auditors and necessary adjustments; the year 2021-2022 (unaudited) performance is as under:

GROSS PREMIUM
JULY-2020 TO JUNE-2021 AND JULY-2021 AND JUNE, 2022
(COMPARISON OF PREMIUM 2021 WITH 2022)
(ALL ZONES AND HEAD OFFICE) (Figure in Pak Rupee)

ZONES & HEAD OFFICE	JULY-2020 TO JUNE-2021	JULY-2021 TO JUNE-2022	INCREASE / DECREASE UPTO JUNE-2022	% ACHIEVED UPTO JUNE-2022
SOUTH ZONE	4,592,844,284	5,276,149,569	683,305,285	15%
CENTRAL ZONE	5,812,388,959	5,968,050,328	155,661,369	03%
NORTH ZONE	2,770,830,179	3,527,321,420	756,491,241	27%
HEAD OFFICE	1,907,983,670	5,420,685,030	3,512,701,360	184%
TOTAL:	15,084,047,092	20,192,206,347	5,108,159,255	34%

27. PAKISTAN REINSURANCE COMPANY LIMITED (PRCL)

OVERVIEW

Pakistan Reinsurance Company Limited is a public sector company under the administrative control of the Ministry of Commerce. The company is headed by Chief Executive Officer with nine members Board of Directors. Seven members of this Board are nominated by the Federal Government while others are elected from the business community enjoying excellent business credentials. In addition the management is by a strong team of professionals who handle the business affairs of the company.

PERFORMANCE

- The Performance parameter of all classes of business for the year 2020 to 2021 is as under:-

Mile stones Achieved in the year 2020-2021

- In 2021 PRCL wrote gross premium/ business of PKR 20.994 billion against PKR 16.896 billion wrote in 2020 24% growth in gross premium/ business over last year;
- PRCL Window Re-takaful Operation (PRCL-WRTO) was launched in January, 2019 and in the 2021 PRCL-WRTO wrote gross premium/ business of PKR 993 million; against PKR 604 million wrto in 2020 64% growth in gross premium over last year.
- Developed Retakaful Management system in-house covering Facultative, Treaty, Retrocession and Accounting side of the business.
- Deployed Microsoft Office 365 within the organization and migrated all data.
- Redeveloped Pak Re website and data migration.

PRCL Business

- PRCL operates in the following departments to conduct its business:
- Fire
- Marine
- Engineering
- Accident
- Aviation
- Treaty & Business Development department.
- WRTO

The Silent features of the business operations during the years 2020- 2021 are as under :-

	Dec. 31, 2020	Dec. 31, 2021
(Rupees in Million)		
Gross Premium	16,896	20,994
Net Insurance premium	6,709	7,226
Net insurance claims	(3,925)	(3,778)
Premium Deficiency reserve	-	(59)
Net Commission	(925)	(968)
Management Expense	(667)	(729)
Provision for doubtful debts	(427)	(9)
Underwriting results	766	1,683
Investment income- net	1,043	982
Rental income – net	83	104
Finance cost	(3)	(3)
Fair Value gain on investment	-	698
Other income	74	142
Other expenses	(23)	(8)
Profit from WRTO	30	16
Profit before tax	1,972	3,615
Income tax expense	(581)	(1,025)
Profit after tax	1,391	2,590

PAKISTAN REINSURANCE COMPANY LIMITED
SIX YEAR PERFORMANCE AT THE GLANCE

Rupees in Million

Particulars	2016	2017	2018	2019	2020	2021
Premium (Gross)	8,807	8,036	10,734	17,655	16,896	20,994
Underwriting Profit	545	(677)	583	506	766	1,683

Profit Before Taxation	1,427	2,876	1,730	2,189	1,972	3,615
Investment, Securities	13,375	9,223	8,634	10,942	12,034	12,563
Investment Income	961	3,326	691	868	1,043	982
Yield % on Investment	7.19%	36.06%	8.00%	7.93%	8.67%	8.30%
Breakup value per share	24.68	33.50	31.36	32.76	34.14	43.57
Earning per share	3.25	7.42	4.09	4.95	4.64	8.63
Return on Equity%	13.16%	22.15%	13.05%	15.10%	13.58%	19.81%

28. **PAKISTAN INSTITUTE OF TRADE AND DEVELOPMENT (PITAD)**

1	Arranged a Short Term (2 weeks) Training course on “International Trade Dynamics” for 15 Afghan Officials from Ministry of Industry & Commerce of Afghanistan (MoIC) at PITAD	25 th May, 2022 to 9 th June, 2022
2	Conducted Pre-departure training for 15 newly selected Trade and Investment Officers to be posted in Pakistan's Trade Mission Abroad	23 rd May, 2022 to 17 th June, 2022
3	Arranged a Seminar for 65 women entrepreneurs on Effective Trade Fair participation in collaboration with ITC	16 th June, 2022
4	Arranged one-week training program on Human Resource Management for 20 officers of Trading Corporation of Pakistan (TCP), Ministry of Commerce	1 st -4 th February, 2022
5	Conducted Domain Specific Training Component of 32 nd Mid-Career Management Course (MCMC) for 7 officers of Ministry of Commerce	20 th December, 2021 to 14 Jan., 2022
6	Conducted a training course on Tariff Rationalization and Tariff Impact Analysis for the 15 officers of Ministry of Commerce and its attached departments	30 th November -2 nd December, 2021

7	Arranged training for 22 officers of Ministry of Commerce and its attached departments on FATF guidance regarding counter proliferation and associated UNSC sanctions regimes	14 & 15 September, 2021
8	Organized training for newly recruited 18 Research Officers of TDAP on Trade Data Analysis, Market and Product report writing, and FTA analysis.	5 th -9 th July, 2021
9	Organized 28 th Specialized Training Program (STP) for 7 probationary officers of CTG	5 th April -31 st December, 2021

29. TEXTILE COMMISSIONER'S ORGANIZATION (TCO)

The Textile Commissioner's Organization (TCO) according to the British rule created office of Textile Commissioner in India to develop industry. It existed as all India till 1947. After partition its offices in Karachi and Chittagong was declared as Textile Commissioner of Pakistan, however, in 1961 it was upgraded to Textile Adviser level and merged with IP&S under Ministry of Industries. In 1974 as per Cotton Control Act, it was revived as Textile Commissioner's Organization (TCO) as an attached department of Ministry of Industries. It is the only Technical Advisory/Recommending Body equipped with the professional Textile Engineers in the Federal Government on all Textile related matters.

The performance of the Textile Commissioner's Organization for the Period 01.07.2021 to 30.06.2022 is given as under:-

Stitching Machine Operator's Training program (SMOT):

Stitching Machine Operators Training (SMOT) Scheme was launched in June 2006 by the Ministry of Textile Industry under Textile Skill Development Board (TSDB) and the Textile Commissioner's Organization as its Secretariat. The concept was to attract Textile Industry to organize in house training programs in garment units, support them on cost sharing basis and motivate them to keep on running training scheme for availability of skilled workforce.

Stages	Duration	Trainees Trained
SMOT-III	2021-2022	466

Statistics & Data Base Centre at TCO Karachi

The Textile Commissioner's Organization (TCO), Karachi is responsible for collection and dissemination of information relating to production, export of Textile raw material and finished products under General Statistics Act & SRO 11(KE)/79. Moreover, a functional and modern data management system is essential for research and providing commercial intelligence. This requirement has become essential in view of expanded function being assigned to the TCO for implementation of the Textile Policy including collection of data from

various sources, preparation of analytical reports and monitoring efficiency of the incentives provided in the policy.

A web-based online database center has been established in TCO to accomplish the above tasks and at present the following assignments are performed in the Database Center.

- Publication of annual report on Performance of Textile Industry. The above report offers comprehensive overview and Statistical Data on Textile Industry of Pakistan.
- Launched TCO-01 Online Statistical Performa & in effect 70% of the mills are providing data on monthly basis through online Proforma.
- Mobile-friendly Version of TCO-01 online Statistics Proforma has been created. Now, the members (Textile Mills) can submit and view the status and progress of their data / record through cell phones.
- Provision of Material/Statistics for Economic Survey of Pakistan for publication in annual Economic Survey
- Data is also provided to MIS Center, MoIP & for answering NA & senate questions
- The data Collected is compiled for publication of following reports in various formats:
 - Monthly Textile Statistics Reports
 - Yearly Textile Statistics Reports
 - Publication of Annual Report on Performance of Textile Industry (booklet).
- Data is also provided to PBS for calculating GDP of the country

Textile CESS Collection:

This Organization is also responsible for CESS Collection from the Textile Mills for the National Textile University, Faisalabad under President Order.11/KE of 1983. The CESS rate levied on Spinning & weaving Mills are as under;

- 1 Rupee per Spindle
- 4 Rupees per Rotor
- 20 Rupees per Power Loom

The Textile CESS is collected on calendar year basis is given as under:-

Year	Cess Assessment (Jan - Dec)	CESS Collected (PKR) (Jan - Oct)	Amount Disbursed to NTU (PKR) (Jan - Oct)
2020	11,250,000	10,406,132	7,888,578
2021 (12.09.2022)	11,250,000	8,358,708	5,498,096

Regional Office Faisalabad

In order to revive the sick units, and for better interaction with Textile Industry, Textile Commissioner's Organization, Regional Office, Faisalabad was made functional and now playing a pivotal role by conducting Physical surveys to Textile Units for the (enhancement/enrolment of spinning & weaving sectors) Cess Collection and in implementing the SMOT-III Scheme.

Textile Training Institute Management Board (TTIMB)

The Textile Training Institutes Funded from EDF were placed under the administrative control of Ministry of Textile Industry vide Notification No.8(81)/TID/05/P-II dated 21-01-2008 entry at Serial No.29 A(9) (vii) of schedule II to Federal Government constituted a Common Governing Board titled as "Textile Training Institute Management Board" (TTIMB).

Textile Commissioner's Organization, Karachi is acting as a Secretariat of the Board. In order to discuss the issues faced by Textile Training Institutes, eight meetings of the TTIMB have been convened so far.

In order to expedite the process of affiliation of Pakistan Readymade Garment Technical Training Institute (PRGTTI) with National Textile University (NTU), Faisalabad, a virtual meeting on Zoom was arranged on 10-06-2022 to discuss the matter and look into PRGTTI's request for affiliation/registration of both institutes (Karachi and Lahore) with National Textile University.

Physical Survey for the financial requirement/analysis of all (07) EDF institutes was also carried out by the TCO officers and consolidated statement of the required Funds have been prepared and submitted to Textile Division for further necessary action.

30. FAISALABAD GARMENT CITY COMPANY (FGCC), FAISALABAD

Faisalabad Garment City Company (FGCC) was registered with Securities and Exchange Commission of Pakistan (SECP) on 8th May 2006, having status of Company Limited by Guarantee under Section 42 of Companies Ordinance 1984 / Companies Act 2017. The Company was established by the Federal Government through funding from Public Sector Development Program (PSDP). It falls in the category of an Autonomous Public Sector Organization/Company, of Federal Government, under the Ministry of Commerce, Islamabad, and management of the Company is being run through a Board of Directors comprising of five (05) Public Sector members with Ex-Officio status and five (05) Independent Directors from Private Sector having ample experience in the Textile Sector.

The main purpose of this Company is to support and promote export of textiles made-ups /garments from Pakistan by providing them facilities of building infrastructures and skilled workforce, especially to SMEs.

To increase the proportion of value-added products in the total textile exports from Pakistan.

To generate employment for skilled / semi-skilled workforce in the field of garments.

Exports from FGCC Rented Out Buildings:-

Detail of exports of garments manufactured by Industrial Units established in FGCC buildings is as under:-

Year	“A1” Building	“B1” Building	Total Export from FGCC about (Billions) PKR	Total Export about US Dollar (Million)
2010-11	0.7		0.7	8.1
2011-12	0.8		0.8	8.5
2012-13	1.0	0.3	1.3	13.1
2013-14	0.8	0.4	1.2	12.1
2014-15	0.9	0.4	1.3	12.7
2015-16	1.1	0.5	1.6	15.2
2016-17	1.3	0.6	1.9	18.4
2017-18	1.4	0.6	2	20
2018-19	7.2	4.0	11.2	70
2019-20	6	3	9	55
2020-21	6	4	10	50
2021-22				50 about
Total				346.1

Revenue from FGCC Rented Out Buildings:-

Detail of revenue from rented out buildings is as under:-

Sr. #	Year	“A1” Building	“B1” Building	Million PKR
1	2010-11	13.52	0.000	13.52
2	2011-12	13.66	0.000	13.66
3	2012-13	15.97	6.200	22.17
4	2013-14	22.08	13.100	35.18
5	2014-15	24.2	14.190	38.39
6	2015-16	26.21	15.410	41.62
7	2016-17	28.82	16.780	45.60
8	2017-18	31.25	11.570	42.82
9	2018-19	33.852	17.298	51.15
10	2019-20	36.675	19.028	55.702
11	2020-21	39.72	20.622	60.342
12	2021-22	43	23	66
	Total	328.956	157.198	486.156

Training Centre

A Female Exclusive Training Institute (FETI) established in November, 2017 which becomes operational in June, 2018 after meeting the prerequisite requirements. JICA has provided 58 stitching machines of different kinds which have been installed in the said institute under the supervision of JICA experts. Female Exclusive Training Center (FETI) FGCC, Faisalabad was inaugurated by his

Excellency Mr. Abdul Razak Dawood, Advisor to the Prime Minister on Commerce and Textile on 20th March, 2019 and Mr. Kuninori MATSUDA, Ambassador of Japan to Pakistan also participated in this ceremony. FETI is imparting garments related training to the Female students. Pick & drop facility for these students are also available free of cost. The training course is of duration of three to six month. The trained Female students are issued are awarded training completion certificates which facilities them to get jobs in textile industry.

Batch wise Detail of Trainees of Garments City Training Center							
Trade	Batch	Start Date	End Date	Enrolled	Pass outs	Certification	Duration
Industrial Stitching Machine Operator	1	Jul-18	18-Sep	25	18	TEVTA	3
	2	Oct-18	Dec-19	22	16	TEVTA	3
	3	Mar-19	May-19	43	34	SMOT	2
	4	Jun-19	Aug-19	31	26	SMOT	2
	5	Sep-19	Nov-19	24	21	SMOT	2
	6	Nov-19	Jan-20	33	33	SMOT	2
	7	Jul-19	Sep-19	25	16	PSDF	3
	8	Oct-19	Dec-19	17	17	PSDF	3
	10	Jan-20	Sep-20	17	14	PSDF	3
Quality Control in Garments	11	Jan-20	Dec-20	11	7	PSDF	6
	12	Jan-20	Mar-21	23	12	PSDF	6
Industrial Stitching Machine Operator	13	Oct-20	Dec-20	15	12	SMOT	2
	14	Jun-21	Sep-21	13	10	FGCC	3
	15	Aug-21	Nov-21	16	16	FGCC	3
Total				315	252		

Prolonged due to (covid19)



Day Care Centre:-

A Day Care Centre has also been established with the support of Government of Punjab. Punjab Govt. Directorate of Women Development, Punjab (Punjab Day Care Fund Society) Lahore, provided all expenditures incurred on operational side as well as on payment of salaries to the staff of Day Care Centre for a period of one year. As per decision of BODs taken in its meeting held on 14th June, 2019, the Day Care Center is managed by FGCC on permanent basis after 30-06-2020. This Day Care Centre has been inaugurated by her Excellency Mrs. Ashifa Riaz Fatyana, Minister Women Development, Punjab, Pakistan, on 22-10-2020. Government of Punjab born its expenditures for one year and after one year the Day Care Center is managed by FGCC itself.



Projects (PC-1s Phase-II&II for construction of three buildings Category A3, B2, B3)

Organization (FGCC) is situated in Value Addition City, 1.5 KM, Sahianwala Road, Khurrianwala, Faisalabad and possesses 38.9 acres land for construction of 08 (eight) Buildings. Out of 08, only 02 Buildings of six floors each have been constructed from PSDP grant of Rs. 590.818 million. About 6000 jobs have been created directly, and indirectly approximately 10,000 to 15,000 persons are earning their livelihood from the Project (Phase-1)

PC-1s for construction of three Buildings (Category A3, B2, B3), Phase-II & III, through Public Private Partnership Authority (P3A) Islamabad, is under process. P3A team has prepared a study report. Their team will visit FGCC shortly to finalize the matter.

The mandate / scope of the Company (FGCC) is to boost up exports of garment made-ups from Pakistan and to support Small Medium Entrepreneurs (SMEs) garment manufacturers / exporters through training to un-skilled work force to convert them as skilled work force. Both the buildings are designed to specifically facilitate the SEMs only. The Project will attract foreign investment in Pakistan, shall increase the proportion of value-added products in the total textile exports from Pakistan, vocational training of workers for capacity building, internships and different programs for enhancement of skills and higher per capita productivity would be introduced, will help to generate employment for skilled / semi-skilled workforce, about 4000 jobs will be created directly, and indirectly approximately 15,000 to 20,000 persons will earn their livelihood from the Project. The estimated capital cost of these projects (Phase-II &III) is Rs.2629 and 836 million. Estimated completion date of the project is 31st August, 2025. Area of Plots is (13+6.8) 19.8 Kanals / covered area is (267,175 + 120454) 387629 Sft. Number of workers to be facilitated about (3240 + 840) 4000.

Buildings in Phase-II



Building in Phase-III





Cash in FGCC Bank Accounts:-

An amount of Rs. 223 million is in FGCC bank accounts as on 30-06-2022.

Green and Clean Pakistan Move:-

7000 small trees have been planted under the vision of the Prime Minister under Green and Clean Pakistan Move on 16 acres of land.



Others Achievements:-

- First Aid Centre with the collaboration of Punjab Government has been established and inaugurated by MR. Amir Ullah Khan Marwat, Federal Secretary, Ministry of Textile Industry, Government of Pakistan, on 5th August, 2015, is now fully and successfully operational. About 6000 workers from and about 1000 workers from others factories of surrounding areas are facilitated in the said medical Centre. Company has provided a small building equipped with furniture & fixtures, medical accessories and utilities expenses like, electricity, drinking water etc. are being met out from the rental income of FGCC.
- An auditorium has been constructed over an area of 5575 sq. ft. with a capacity of 200 seats which is now operational for gatherings, functions and conferences etc.
- Masjid comprising of an area of 2800 sq. ft. has been constructed and is in use now.
- Out of 38.9 acres, about 10 acres land has been converted / developed into grassy area plots. More than, 7000 beautiful different trees including flower trees, fruit trees etc. have been planted for healthy environment. Further, 02 acres land will also be brought under plantation in near future under Prime Minister's Move for Green & Clean Pakistan). Road cleanliness, janitorial services, lifting and disposal of garbage are also being done by FGCC from its own resources. Retired armed personnel have been

recruited on contract basis for round the clock security duties at main gate and for the premises of the Company. CCTV Cameras, Siren for emergency alarming etc. are also available at the site.

- Construction of By Pass Road (3.5 Km approx.) in front of FGCC is about to complete under the Annual Development Plan, Punjab on the request of FGCC.
- An auditorium with the capacity of 300 seats is also made operational in Admin Block of FGCC.

31. LAHORE GARMENTS CITY COMPANY (LGCC), LAHORE

The Government of Pakistan, in the Trade Policy 2003-04, had announced setting up of three Garment Cities in Karachi, Lahore and Faisalabad.

LEGAL STATUS OF THE DEPARTMENT /ORGANIZATION

The Lahore Garment City Company was incorporated on 16th September 2004 under section 42 of Companies Ordinance, 1984 with Registrar Joint Stock Companies, City District Government Lahore. Total Area of LGCC is 19.34 Acres

MAJOR FUNCTION

The underlying objective was to reduce the capital outlay of Garment Manufacturers and provide them with a built up space, fully compliant and equipped with state of the art facilities where they can establish their units by avoiding the lengthy process of buying land and then constructing factories thereon.

FINANCIAL POSITION:

<u>From Export Development Fund (EDF) (May 2005)</u>	
Cost of Land (19.34 acres)	69.221 M
Establishment Cost of office	5.00 M
Operating Expenses(3 years)	28.779 M
TOTAL	103.00 M
Approved Cost (Original PC-I 25-02-06)	Rs. 497.64 M
Approved Cost (Revised PC- 14-06-11)	Rs. 586.88 M
<u>Year-wise Releases from PSDP</u>	
2006-07	150.00 M
2007-08	165.00 M

2008-09	147.64 M
2009-10	17.50 M
2010-11	0.00 M
2011-12	03.50 M
2012-13	89.00
2013-14	0.00 M
2014-15	No allocation
2015-16	No allocation
2016-17	No allocation
2017-18	No allocation
2018-19	No allocation
2019-20	No allocation
2020-21	No allocation
2021-22	No allocation
Total Funds released	572.64 M
Funds yet to be released	14.24 M

REVENUE GENERATION 2021-22 (Budgeted)

Rent of Buildings	Rs. 73.44 Million
Profit on deposit	Rs. 33.67 Million
Total	Rs. 107.11 Million
Expenses	
Administration Expenses	Rs. 24.59 Million
Depreciation	Rs. 20.00 Million
Total	Rs. 44.59 Million
Net Savings	Rs. 62.52 Million

DETAIL OF PHASE-I

Building Types	No. of Stories	Covered Area (Sqft)	Status
A	Basement + 5 stories	191,150	Completed & leased out
B	Basement + 4 stories	80,400	
C	Basement + 4 stories	41,100	
Multipurpose building, Hall & Lobby	Ground + 2 floors	34,960	
Security & Staff Residence		2,504	Completed
Misc Buildings(Pump Room, U/G water tank)		1,751	Completed
Total		347,865	

LAHORE GARMENT CITY COMPANY ACHIEVEMENTS / PHYSICAL PROGRESS OF THE PROJECT:

- The main factory buildings Category A,B, C and Admn/Auditorium (Multipurpose) buildings have been completed and leased out to M/s. Style Textile (Pvt) Ltd. First lease agreements of above buildings have been completed successfully. Now the rental income is @ Rs.19.50 per Sqft per month on 10 % annual escalation.
- Tenant at 3rd position (US \$ 428.76 Million) of Top 20 Exporters (Year 2020-21) as per State Bank of Pakistan.
- The Project is being managed by a Board comprising of Directors from public & private sectors and is providing the opportunity of public-private partnership.
- Compliance of social, industrial and environmental standards has been provided in all the buildings which is facilitating to the client in fulfilling the compliance sector.
- The project is generating employment opportunities 6000 persons (Males 84% - Females 16%) as the production in all the buildings has been started. Employment generation new setup (Directly 6,008 & Indirectly 25,000)
- 2,500 peoples associated with indirect activities such as manufacturing of accessories, packages, documentation, logistics/freight forwarding etc.
- The project is also facilitating the textile sector for attaining sustainable growth.
- US \$ 163 Million annual export.
- In-house job training facilities of 1,270 workers quarterly.
- Annual trained of 1,672 un-skilled labour into skilled workers.
- Free pick & drop facility to the workers.

- Facility gives opportunity to remote and far flung areas for employment by offering daily transport.
- Medical Dispensary on site with stand by Ambulance, EOBI facility, Medical facilities for worker and their families under Social Security.
- Child Day Care Center, Marriage grant, Strictly implemented Women Harassment Laws

PRESENT PROGRESS

<p>Category-A Building</p> <p>Status= 100% Completed Leased out to the tenant</p>	
<p>Category-B Building</p> <p>Status = 100% Completed</p> <p>Leased out to the tenant</p>	

**Category-C
Building**

Status = 100%
Completed

Leased out to
the tenant



**Admin
(Multipurpose)
building,
& Auditorium
(Hall &
Lobby)**

Status =100%
Completed

Leased out to
the tenant



**Security Staff
Residence
(LGCC Office)**

Status =100%
Completed



32. **KARACHI GARMENTS CITY COMPANY (KGCC), KARACHI**

Karachi Garment City is a project of Ministry of Textile Industry is spread over an area of 300 acres of prime industrial land situated about 55 Kms from the city centre and located next to Arabian Sea Country Golf Club, in the vicinity of Port Qasim. The project is run by Board of Directors, Karachi Garment City Company (KGCC) comprising members both from public and private sectors. KGCC is registered with SECP as a Company under Section 43 of Companies Ordinance, 1984.

Initial planning, designing and preparation of engineering drawings of the project has been done by M/s. National Engineering Services Pakistan (PVT) Limited as consultants of Karachi Garment City Project. M/s. Deloitte Yousuf Adil, Chartered Accountants were external auditors of the company.

Karachi Garment City Project is planned to have state of the art infra-structure facilities such as roads network, communication system, security, water and drainage system, dependable industrial power generation plant, internationally standardized buildings and industrial plots to establish ISO 9000 compliant clothing and made up manufacturing factories. In addition, the project also envisages setting up of washing zone, training institute, library / research centre, testing laboratory, overhead and underground water tanks, effluent water treatment plant, firefighting plant, administration block & auditorium, dispensary, shops / banks, warehouses, container yard, transport / terminal parkings and mosques / parks etc.

Land Utilization Department (LUD), Board of Revenue, Sindh allotted 300 acres of industrial land at NC No. 98 of Deh Pipri, Karachi in the Port Qasim area to Karachi Garment City Company on 29th March, 2007 and an amount of Rs. 300 million received from Export Development Board (EDB), Government of Pakistan was paid to Government of Sindh on 23rd January, 2008, as full cost of land.

Board of Directors

The existing Board of Karachi Garment City whose tenure has ended on 09.04.2022, and re-constitution of new BOD is under approval of Government of Pakistan, existing board is continuing till appointment of their successors, under Rule 3A (3) of Public Sector Company (Corporate Governance) Rules 2013 and Section 183 of Companies Ordinance 1984.

Name of Director

Designation

Independent Directors

- | | |
|--|-------------------|
| 1) Mr. Baig Muhammad Majeed
M/s. Oxford Knitting Mills Ltd. Karachi | Chairman/Director |
| 2) Mr. Naseem Ahmed Farooqi,
M/s. Amour Textiles (Pvt) Ltd, Karachi | Director |
| 3) Mr. Ali Ahmed,
M/s. H. Nizamdin & Sons (Pvt) Ltd. Karachi | Director |

Ex-Officio Director

- 4) Secretary, Textile Division, Government of Pakistan or in his absence Additional Secretary/Joint Secretary. Commerce Division, Government of Pakistan
- 5) Secretary, Industries & Commerce Department, Govt. of Sindh or in his absence Additional Secretary, Industries & Commerce Department, Government of Sindh

Funding of Project as on 30.06.2022

KGCC has received a sum of Rs 500.93 million from Board of Administrators of Export Development Fund, Ministry of Commerce, Government of Pakistan to meet expenses of the project, as per following details:

Sr. No.	Receipt Date	On Account (Purpose)	Amount (Rs.in Million)
	27.03.2006	To set up KGC Project	5.00
	11.01.2008	To purchase project land	300.00
	08.03.2008	For Govt. levies, office expenses and mobilization etc.	30.00
	25.03.2008	For Govt. levies, office expenses and mobilization etc.	20.00
	29.05.2014	For Construction of Boundary Wall.	20.00
	15.06.2015	For Construction of Boundary Wall For lease and mutation charges	1.78 51.15
	04.10.2021	For lease and mutation charges	63.63
		For Two years recurring expenses	9.37
Total			500.93

Rs.9,368,615/- has already been granted by EDF for KGCC to meet recurring expenses such as staff salaries, office rent, utilities bills and other miscellaneous expenses for 2021-22 & 2022-23, but despite requests said amount has not been transferred to KGCC by TDAP.

All major expenses incurred until now such as cost of land, ground rent, consultants fees and bills, purchase of vehicles, ground breaking ceremony and recurring office running expenses etc. have been met from the EDF funds and profits earned on investing unutilized available funds as Term Deposit Receipts. Position of available funds (un-audited) as on 30th June 2021 is as under:

#	Details	Amount (Rs)
1	TDRs	38,000,000
2	Cash & Bank Balances	53,598,370
Total		91,598,370

No Profit Organization (NPO) Status

KGCC was granted NPO status by FBR on 28.03.2019, under section 2(36) for six months and extended it from time to time until 30.06.2020. Commissioner, IR, Legal RTO, Karachi passed order on 18.03.2021 not to grant further renewal of NPO status, as the criteria has changed under Finance Act 2020. According to the said change, the definition of NPO given in section 2(36) of the Ordinance excluded reference of establishment of an entity for 'development purposes'. In other words, entities set-up for any development purposes would not to be recognized as NPO.

On our application/appeal review revision of the Order dated 18.03.2021, following order was passed on 23.06.2022 by Chief Commissioner, IR, CTO, Karachi.

Quote *In the light of the above observation of DG(WHT), the order of the CIR is remanded back with the direction to re-visit her findings in the case, while keeping the DG(WHT) observation, and after giving opportunity of being heard to the taxpayer beyond a shadow of doubt* **Unquote**

On 27.06.2022 following remarks given by our Tax Consultant, Crowe Hussain Chaudhury & Co. on said Order of Chief Commissioner, IR.

Quote *After pleading your case and many follow ups we finally were successful in remanding back the case. Now, our offices will prompt the Commissioner Legal to issue a fresh notice and arrange an out of turn hearing. We feel confident that the case should be favorable* **Unquote**

Registration / lease of Project Land

Funds of Rs.73 million (Rs 63.631 million for lease/mutation charges including Rs 9.369 Million for two years allied recurring expenses of KGCC) were granted by EDF Board and received from TDAP on 30.09.2021. Both the aforesaid amounts are unutilized and parked in a current bank account maintained with NBP, jointly operative with TDAP.

On the basis of latest lease charges intimated by BOR, Sindh on 28.07.2021 for registration of land, an amount of Rs334.541 million (1% stamp duty and 1% advance tax under 236K) is payable, as against available amount of Rs 114.781 million on this account, which is short by Rs 219.76 million. However, in case our NPO status is restored, KGCC will be exempted to pay advance tax and short amount will be reduced to Rs. 52.49 million. It is pertinent to note that we have never been provided sufficient funds for transfer of ownership of land. We faced difficulties in follow up with Govt. of Sindh for seeking exemption on payment of lease charges for considerable long time and FBR indecision on our NPO application for very long time. In case FBR decision on our appeal does not result in a positive outcome, advance tax under Section 236K will become payable on registration of land.

Development Concept of Project

KGCC–BOD has approved to hire NESPAK as engineering & architectural consultant for the development of project as per PPRA procedures.

In pursuance of appointment, NESPAK after discussion with KGCC has submitted following recommendations on yet to be considered and finalized by the Board;

- Project to be developed in 5 phases (60 acres each)
- Each phase to have one Park, one mosque and one club/guest house
- Each phase to have underground and overhead water tanks of appropriate capacity
- Factory plot sizes: 1 ½ Acre 20%, 1 Acre 50% and ½ Acre 30%
- Factory buildings on the pattern of FGCC and LGCC to be constructed as well
- Establish treatment plant in 3rd phase of development

NESPAK to provide three options of master plan of the project Consultant's billings be on completion of each phase instead of overall project cost. Consultant has prepared three options of master plan along with layouts and salient features of each plan.

Consultancy agreement with NESPAK is yet to be formalized due to delay in holding of Board's meeting.

Code of Corporate Governance for Public Sector Companies

The Securities and Exchange Commission of Pakistan vide SRO. 180(1)/2013 dated 08.03. 2013 notified Public Sector Companies (Corporate Governance) Rules, 2013 which are applicable to all public sector entities for the year ending June 30, 2014 and onwards.

As commercial operations of KGC project did not start during the year, it was practically not possible for the Company to frame / formulate all the required policies and implement all requirements under the Rules. Nevertheless, KGCC will file statement of compliance with SECP for the year 2021-22.

33. Export Development Fund (EDF)

Export Development Fund since its inception has funded around 300+ projects/activities to the tune of around Rs. 18 billion. These projects include mega infrastructure such as Expo Centre, effluent treatment plants, garment cities, Cargo Complex at Sialkot Airport, multiple training institutes, laboratory, as well as mega international trade events such as TDAP's Expo/Texpo, DEPO's IDEAS etc. The funds have also been approved for soft training interventions, conducting research studies, hiring of technical experts, services for increasing compliance, branding/marketing etc.

The potential of the Fund, however, was never fully utilized due to various managerial, administrative and financial issues. This year, however, proved to be good for the Fund as in-depth analysis was done for devising measures for increased transparency and efficiency as well as movement towards financial autonomy.

Notification of Export Development Fund as an Autonomous Entity

Export Development Fund is operating under Export Development Fund Act, 1999 which provides full powers to its Board for approving annual budget, make expenditures, administer all matters of the Fund and employ officers for performance of its functions. The fund, however, was never notified as the

autonomous entity which effected its performance as an organization. The Cabinet ratified the approval of the Cabinet Committee on Institutional Reforms of summary of the Ministry of Commerce for declaration of status of Export Development Fund and EDF was notified as an autonomous entity on 5th April, 2022.

Launching of Online Proposal Submission System

The Export Development Fund launched online proposal submission system through which entities seeking funds from EDF can now create their unique panels on the EDF portal and submit their proposal online. The system is interactive and enables the EDF officers to provide their feedback online as well. The system administers whole processing online and hence stakeholders can track the status of their application as well.

Transfer of whole receipts of Export Development Surcharge to the Fund

Federal Cabinet in its meeting held on 30-05-1991 decided that an Export Development Surcharge (EDS) equivalent to 0.25% of the export value on all exports may be levied with effect from 1st July, 1991 and the proceeds of the Surcharge should be transferred by the Government to the Export Development Fund (EDF) for distribution amongst the various export associations for export development purposes.

The 'Export Development Fund Act was promulgated in 1999 and was later amended in 2005. As per the Act, Ministry of Finance shall propose to the parliament an appropriation equivalent to the receipts of export development surcharge collected during the preceding year which shall be transferred to the Fund after the approval of the budget estimates for the year. The said provision was not implemented in letter and spirit and EDF was provided only 15-20% of the receipts. The matter was strongly raised during the current year and amendment in the Export Development Fund Act has been promulgated which will lead to direct transfer of whole receipts of the Export Development Surcharge into the Public Account of the Export Development Fund.

Legal Contracting with the Beneficiaries

Export Development Fund has been funding various initiatives since its inception but was not creating any formal /legal relationship with the beneficiary for monitoring of the project or taking corrective measures in case of closure of project or misutilization of the funds. The initiation of signing of legal contract has clarified the role and responsibilities of various stakeholders during execution of the project as well as rights on assets in case of closure of projects.

Strategic Direction of the Fund

The Strategic Trade Policy Framework 2020-25 was approved by the Cabinet during the current year which envisages that EDF will be equipped with IT based proposal management and project monitoring systems to develop a framework which ensures that all contributions made by the exporters are utilized as per the provisions of the EDF Act, resulting in export development and benefits for the exporters/EDS contributors. This will include creation of complete loop starting from the EDS contributors, beneficiary selection, proposal analysis, project funding, impact assessment, strong monitoring & feedback system and direct services for the exporters.

Accordingly, EDF office prepared a detailed report "Synopsis and Future Strategy" which has been circulated the Board members for their analysis and input. A revised Financial Rules have also been circulated accordingly to provide the required vehicle for execution of the new strategy.

Operation of the Fund

During the current year around 40 new proposals were analyzed while approval for 28 interventions were approved by the relevant Committees of the Board. EDF accordingly released more than Rs. 1.9 billion funds to the beneficiaries which is one of the highest figure in the history of EDF.

A legal contract was also signed with International Labour Organization for execution of Better Work Program in Pakistan for which US\$ 3 million will be provided by the EDF. Consequent to the Agreement, Walt Disney has included Pakistan in the permissible list for sourcing. As the factories gets registered with the program, their chance to exports to Walt Disney will be opened.

Export Development Fund was also able to recover more than Rs. 100 million from underperforming projects while three unutilized infrastructures have been handed over/activated for utilization of other projects.

34. LIAISON OFFICE, AFGHAN TRANSIT TRADE, CHAMAN

The Government of the Islamic Republic of Pakistan and the Government of Kingdom Afghanistan desirous of strengthening the economic ties between their two countries on mutually advantageous basis and removing the difficulties in tie movement of goods through the two counties, each contracting party appointed Liaison Office to arrange Liaison Office, Afghan Transit Trade, Chaman has been working under the administrative control of Ministry of Commerce, Islamabad. However, it has been managed and run by officers of TDAP Quetta, as additional charge meetings between the both the Liaison officer for expeditious solution.

FUNCTIONS

To strengthen the economic ties between two countries on mutually advantageous basis and removing the difficulties in movement of goods through the countries. Each contracting party appointed Liaison Officer to arrange meetings between the both the liaison officer for the expeditious solution. Both officers maintain mutually beneficial relationship; facilitate communications and coordinates activities among traders from each side of the borders.

MEETINGS

Meeting held with Chaman Chamber of Commerce and Industry to promote Pak-Afghan trade and economic relations for bringing economic prosperity and development in the whole region. It was agreed that the serious steps may be taken to resolve issues of traders' communities on both sides of the border.

Monthly meeting with counterparts. To provide freedom on transit to and from Pakistan to eliminate trade hurdles and ensure that the agreement is implemented in true letter and spirit.

Meetings held with customs office at Chaman regarding issues related to transit trade like lack of infrastructure, unnecessary checking at check posts, the arrogance of port and shipping lines, extensive demurrages and most importantly border closures. Traders have great concerns due to uncertainty pertaining to Pak/Afghan border closure, it is the most important factor which hits the business community of both the countries and creates a lack of trust between each other. Arranged meetings with Agencies like Customs, FC, Wakaltul Tijari, Aghanistan, FIA, Transporters, Clearing and Forwarding Agents, regarding trade activates with Afghanistan.
